

MSA Solicitation No. 202222
MANAGED SERVICES FOR COVID RESPONSE APPLICATIONS AND FUTURE APPLICATIONS DEVELOPMENT

WELCOME!

LAUSD Pre-Proposal Conference

May 2, 2022

1

2 AGENDA

Item	Presenter
Welcome and Ground Rules	Jonathan Lam, Emily Duong
ITD Overview and Vision	Themy Sparangis, Richard Alvarez, Douglas Le
Scope of Work and Requirements	Sofia Derige, Frensia Wen, Richard Alvarez, Themy Sparangis
Contract Administration Items	Jonathan Lam, Emily Duong
Questions and Answers	All

2

3 GROUND RULES

- This meeting will be recorded.
- "In the event of any conflict in terms or requirements, the addenda and the MSA Solicitation document shall prevail over what is presented in this pre-proposal conference."
- Please mute your microphones until Q&A session
- Q & A will be after the presentation, please hold questions until the end of the presentation.
- We operate under a "Cone of Silence"
- Registration list and this PowerPoint will be uploaded to the IT Contracts web page after the meeting
<http://achieve.lausd.net/itcontracts>

3

4 PROCUREMENT SCHEDULE

Activity	Date
MSA Solicitation Release Date	4/28/2022
Pre-Proposal Conference	5/2/2022
Questions Due from Proposers	5/3/2022
Proposals Due at 9:00 am	5/16/2022
Proposer Demonstrations	5/19 – 5/20/2022
Work Order Start Date (anticipated)	6/1/2022

4

5 INTRODUCTIONS

- Theymy Sparangis, Senior Administrator of IT
- Douglas Le, Senior Administrator of IT
- Richard Alvarez, Senior ERP Director
- Sofia Derige, Computer Applications Administrator
- Firensia Wen, Senior Technical Manager
- Jonathan Lam – ITD Support Services
- Emily Duong – ITD Support Services

5

6 ITD OVERVIEW AND VISION

- Our mission is to enable student achievement and operational efficiency through deployment of appropriate technical solutions for our students and their families, our employees, and the community.
- We support the needs of LAUSD, providing appropriate and effective technological solutions to facilitate each student's path to college and career readiness.

6

7 LAUSD BACKGROUND

- Los Angeles Unified School District is the second largest K-12 school district in America.
- It enrolls more than 575,000 students at over 900 schools and 200 public charter schools.
- District boundaries spread over 710 square miles and include Los Angeles and all or parts of 31 smaller municipalities, each with some variation of calendars and processes.

7

8 MSA SOLICITATION PURPOSE

The Los Angeles Unified School District seeks proposals from qualified MSA firms to provide Managed Services for COVID Response Application and Future Applications Development

8

9 SCOPE OF THE MSA SOLICITATION

- The Proposer shall provide LAUSD with managed services necessary to operate, maintain, and support the COVID-19 Response solutions, including application enhancements and reporting services.
- Additionally, Proposer will be expected to review and provide recommendations for continual improvement of the overall solution, including the optional transformation of the solution.

9

10 IMPORTANT INFORMATION

- Last date for questions is Tuesday, May 3, 2022.
 - Submit to ITD-Bids@lausd.net
- Proposal due date is May 16, 2022 at 9:00 AM Pacific Time as indicated on the clock of the LAUSD Contract Analyst's date/time stamp.
- Where:
 - Submit to ITD-Bids@lausd.net

10

11 MINIMUM VENDOR QUALIFICATIONS

- The Proposer's and/or its resource has a minimum of five (5) years of experience providing Managed Services for Power Apps, Dynamics 365, and Power BI of similar District's size clients and complexity .
- The Proposer's and/or its resource has a client base of a minimum of three (3) clients, whereby the Proposer's resource successfully completed one (1) Managed Services for Power Apps, Dynamics 365, and Power BI per client within the past five (5) years. Please include the history of meeting objectives, successful Managed Services experience and results for your customers.

11

12 EVALUATION AND SUBMITTAL CHECKLIST

- **Refer to Attachment No. 2**
 - **Minimum Qualifications**
 - Provide a cover letter describing the firm's compliance with the minimum qualifications as listed in in Attachment No. 1 – Evaluation Criteria
 - **Services Approach**
 - Provide a project approach document and work plan describing the proposed solution
 - **Experience, Past Performance, and Qualifications**
 - Provide a summary of experience providing Managed Services using PowerApps to firms similar in size and complexity as LAUSD
 - Submit references, white papers, relevant background info

12

13 PRICE PROPOSAL

- The proposer shall submit a Price Proposal to perform the platform(s) that your firm is proposing.
- Attachment No. 4
- Complete the pricing sheet in its entirety.

13

14

Q & A

Questions pertaining to the RFP

Final questions must be submitted, in writing, to ITD-Bids@lausd.net by the 5:00 PM (PT) on May 3, 2022.

14