

# Los Angeles Unified School District

## REQUEST FOR INFORMATION



### INFORMATION TECHNOLOGY DIVISION

### WEAPONS DETECTION SYSTEM

### RFI No. 202011

## 1.0 OVERVIEW

- 1.1 The Los Angeles Unified School District (The “District”) is seeking information from interested parties who can provide a comprehensive weapons detection system. The desired features are listed within this request. The provider should also provide full implementation and user support services and be experienced in deploying and maintaining these types of systems.
- 1.2 THIS IS A REQUEST FOR INFORMATION (RFI) ONLY. This RFI is issued solely for information and planning purposes – it does not constitute a Request for Proposal (RFP), an Invitation for Bid (IFB) or a promise to issue an RFP or IFB in the future. This request for information does not commit the District to contract for any supply or service whatsoever. Any and all costs associated with or arising from this RFI process incurred by the Interested Party shall be absorbed by the Interested Party, without reimbursement by the District.
- 1.3 Further, the District is not at this time seeking proposals and will not accept unsolicited proposals. Interested parties are advised that the District will not pay for any information or administrative costs incurred in response to this RFI; all costs associated with responding to this RFI will be solely at the interested party’s expense. Not responding to this RFI does not preclude participation in any future RFP, if any is issued. If a solicitation is released, it will be synopsisized on the LAUSD Procurement website at <https://psd.lausd.net/Vendors/>. It is the responsibility of the interested parties to monitor these sites for additional information.

## 2.0 BACKGROUND

### About LAUSD

As the second largest school district in the nation, the Los Angeles Unified School District (LAUSD) enrolls more than 500,000 students in kindergarten through 12th grade at over 900 schools and 224 public charter schools. The District also enrolls approximately 90,000 adult students at 11 adult schools. The District’s boundaries extend across more than 710 square miles and include the mega-city of Los Angeles as well as several unincorporated sections and all or parts of 31 smaller municipalities in Southern California.

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### About the Information Technology Division

The Information Technology Division, led by the Chief Information Officer, is responsible for supporting the District's instructional mission and operations through deployment of the most current, robust, user-friendly, and cost-effective technology solutions.

### 3.0 REQUESTED SOLUTION

Going to school: it's a basic right, something every child should do without fear. Unfortunately, school shootings in the United States has become a growing area of concern. In the past several years, there has been an increasing amount of school shootings. With this type of violence on the rise, schools are left with the challenge of how to be vigilant about school safety while also providing and maintaining a positive learning environment.

Securing schools is a complex task. Some LAUSD campuses have walk through metal detectors. This involves placing detectors at controlled entry points where students and their bags are scanned before entering the school. The downside of this is that metal detectors create alerts for metal items that are carried, whether or not it is a threat. For students who want to walk cleanly through, they might need to remove all metal items, including keys and phones, beforehand, which ultimately causes a slow-down of traffic and delays entry into schools.

### DESIRED SOLUTION FEATURES

Campus entry point weapons detection system that uses advanced scanning and processing to create real-time 2D and/or 3D images, delivering accurate representations of items that may be hidden out of sight. The system shall detect both metallic and non-metallic objects and perform a near real time threat assessment and shall be able to scan and classify threats as one of three levels: threat, non-threat, and anomaly. This information can empower staff to act according to possible threats and will also make it possible to allow the passage of everyday items, like laptops, cell phones and keys, without delay.

The system should be portable and be able to be placed both indoors and outdoors. Scanning and classification throughput at least 1,000 people per hour is desirable to minimize disruption of student activity.

- Functional Requirements:
  - Fast, direct, and non-intrusive means of scanning
  - Ability to scan with high throughput in real-time and in multiple entry points
  - Protected privacy; no personal identifiable information is collected from scans
  - Smart functionality that allows the system to communicate with any existing security systems

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- Ability to leverage existing Video Surveillance Systems (Genetec Security Center 5.8) to further enhance system capabilities.

### 4.0 QUESTIONS

Questions regarding this announcement shall be submitted in writing by e-mail to the assigned Analyst via ITD-Bids@lausd.net. Verbal questions will NOT be accepted. Questions shall NOT contain proprietary or classified information. The District does not guarantee that questions received after **December 9, 2019, 5:00 PM Pacific Time** will be answered.

### 5.0 SUBMISSION DATE AND INSTRUCTIONS

5.1 Interested parties are instructed to respond to this RFI as instructed below.

Submittals must be in Microsoft Word or Adobe Acrobat compatible format and are due no later than **December 23, 2019, 5:00PM Pacific Time**.

Responses (not including additional optional submittals) shall be submitted via e-mail with the subject heading **"RFI No. 202011"** to ITD-Bids@lausd.net. Proprietary information, if any, should be minimized and **MUST BE CLEARLY MARKED**. To aid the District, please segregate proprietary information. Please be advised that all submissions become District property and may not be returned.

Submittal requirements must include the following:

- Cover letter
- Description of Organization
- Answers to the following questionnaire:

#	Question
A	Vendor Information
A.1	Contact details of the person responsible for the information contained in this RFI Name Telephone number Fax number Email address Web page
A.2	Organization size (number of employees)
A.3	Have you implemented a similar system which processes at least 1000 people per hour. Provide examples.
A.4	How many customers do you have within the education, government space?
A.5	Please provide information on your implementation methodology.
A.6	What documentation is provided with the software / system and in what format?



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A.7	What is your product road map?
B	Training / Anticipated Learning Curve
B.1	Do you offer formal user training? If yes, please provide information.

Based on the submittals, the District may select a group of respondents to this RFI and schedule corresponding interviews and/or product demonstrations. Presentations may be scheduled after review/evaluation is completed.

### 6.0 ERRORS AND OMISSIONS IN RFI DOCUMENT

If the Interested Party discovers any discrepancy, ambiguity, error, or omission in this RFI or any related documents, the Interested Party should notify the District's Analyst immediately and request clarification or correction. Any such errors or omissions, if verified by the District, will be corrected by written addendum to the RFI.

### 7.0 COMMUNICATIONS

All communications with the District regarding this RFI shall be governed by the District's Contractor's Code of Conduct using the link ([http://ethics.lausd.net/FTP/Contractor\\_Code\\_of\\_Conduct.pdf](http://ethics.lausd.net/FTP/Contractor_Code_of_Conduct.pdf)).

All communications regarding this RFI between Interested Parties and the staff of the DISTRICT and consultants engaged by the DISTRICT shall be addressed only to the Analysts identified in the Request for Information Letter. At no time "PRIOR" to the DISTRICT'S Notice of Award, during the RFI or RFP phase shall Proposer(s) contact DISTRICT officials or personnel regarding this RFI or RFP or any contract(s) to be awarded in response hereto. To do so may subject the Proposer to disqualification during the RFP phase.

### 8.0 PROOF OF CONCEPT

Responses provided by Interested Parties shall be reviewed and evaluated by the District's Information Technology Division (ITD) and Facilities Division. As a result of this RFI, respondents to this RFI may be invited to present supplemental information on package/s they provide and/or to give a demonstration. All applicable District terms and conditions will apply.

As a result of the evaluation of this RFI, respondents to this RFI may be invited to perform the proof of concept and must acknowledge and provide strict adherence to all provisions of the District's Code of Conduct: ([http://ethics.lausd.net/FTP/Contractor\\_Code\\_of\\_Conduct.pdf](http://ethics.lausd.net/FTP/Contractor_Code_of_Conduct.pdf)). There will not be any cost reimbursement provided by LAUSD for the Proof of Concept.

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### 9.0 MARKETING

Making any reference to the District in any literature, promotional material, brochures, or sales presentations is strictly prohibited without the express written consent of the District.

### 10.0 FUTURE REQUEST FOR PROPOSAL (RFP) OR REQUEST FOR QUOTE (RFQ)

The District reserves the option to issue a solicitation based on information gathered through this RFI. In the event a solicitation is issued, the District anticipates soliciting proposals through open competition and shall then select one firm to provide a solution that will meet the requirements of the District.

The submission of a response to this RFI is not a precondition for submitting a proposal in response to a future solicitation. Such interested parties or participants shall have no priority in consideration of responses to the future solicitations.