

Los Angeles Unified School District

Master Services Agreement



To: Interested Parties

Subject: MSA Work Order Solicitation (MSA) No. **202018**

Title: CLOUD BACKUP STORAGE POC

1. Overview

- 1.1. The Los Angeles Unified School District (The “District”) is seeking quotes from interested parties to provide a **cloud backup storage POC** as outlined in the Appendix A – Pricing Proposal.
- 1.2. Any resulting agreement/contract shall be in the form of a work order.
- 1.3. The final contractual terms and conditions will have no additions, changes, or deletions from the Master Services Agreement.

2. Background and Requested Solution

GENERAL REQUIREMENTS

District is seeking price quotes for the following:

1. Microsoft Azure
 - 1.1 Azure Block Blob Storage - Hot 5TB LRS West US 100,000 API Calls/Month
 - 1.2 Azure Block Blob Storage - Archive 5TB LRS West US 100,000 API Calls/Month
2. Amazon S3
 - 2.1 Amazon S3 Standard US West (NorCal) 100,000 API Calls/Month
 - 2.2 Amazon S3 One Zone - Infrequent Access US West (NorCal) 100,000 API Calls/Month

Please refer to the pricing schedule in Appendix A.

3. Submission Date and Instructions

- 3.1. Submittals shall be in the form of a Microsoft Word or searchable Adobe Acrobat compatible format and are due no later than **February 21, 2020 at 5:00 PM PACIFIC TIME**. Responses shall be submitted via e-mail to ITD-Bids@lausd.net with the subject heading “**MSA 202018**”. The deadline to submit questions is by **February 18, 2020** at 10:00 AM Pacific Time.
- 3.2. Submittals must include the following:

Los Angeles Unified School District

Master Services Agreement



- 3.2.1. Cover letter, at a minimum, must include the following:
- 3.2.2. Acknowledgment and compliance with the requirements (as listed in Section 2)
- 3.3. Pricing Proposal — **Appendix A**.
- 3.4. Contractor must be an authorized partner/reseller/manufacture of the requested manufacturer.

4. Communications

- 4.1. All communications with the District regarding this solicitation between potential Proposers and District staff and consultants engaged by the District shall be addressed only to the undersigned. All proposer questions shall be in writing and submitted via email at ITD-Bids@lausd.net with the subject heading of “**MSA Work Order Solicitation No. 202018**”.
- 4.2. At no time “PRIOR” to the District’s Notice of Award shall Proposer(s) contact other District officials or personnel regarding this MSA Work Order Solicitation or any contract(s) to be awarded in response hereto. To do so may subject the Proposer to disqualification.
- 4.3. All requests for information related to this MSA Work Order Solicitation shall be directed to:

Department: IT Support Services (Finance and Administration)
Address: 333 S. Beaudry Avenue 10th Floor
Los Angeles, CA 90017

E-mail: ITD-Bids@lausd.net

5. Basis of Award

- 5.1. It is the intent of the District to award a contract(s) by category for each item in the Pricing Proposal either “individually”, “in any combination”, or “as a whole,” to the lowest responsive and responsible bidder(s). The award is contingent upon timely compliance with all bid conditions and specifications which must be satisfied prior to award of the contract. If applicable, delivery date may also be taken in consideration when making this award. Earlier delivery date may be given preference.

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APPENDIX A – PRICING PROPOSAL

Category I – Cloud Hosting Services (Infrastructure as a Service – IaaS)

DESCRIPTION	Mos.	LIST PRICE	Discount %	DISCOUNT PRICE
1. Microsoft Azure				
1.1 Azure Block Blob Storage – Hot 5TB LRS West US 100,000 API Calls/Month	6			
1.2 Azure Block Blob Storage – Archive 5TB LRS West US 100,000 API Calls/Month	6			
2. Amazon S3				
2.1 Amazon S3 Standard US West (NorCal) 100,000 API Calls/Month	6			
2.2 Amazon S3 One Zone – Infrequent Access US West (NorCal) 100,000 API Calls/Month	6			