## 2014 LAUSD Registered Lobbying Organizations and Representatives

Organization	Organization Type	Client/s	Lobbying Representatives
ACT, Inc.	Small Expenditure	N/A	Phillip J. Mikula
Apple Inc	Small Expenditure	N/A	Jennifer Johnson, David Douglas, Jaime Perez, Ritz Sherman & Janet Rosebrock
California Charter Schools Association (CCSA)	Small Expenditure	N/A	Davion Lewis, Kateryna Dove, Roy Cervantes, Allison Magill, Allison Bajracharya, Sam Gelinas, Sara Erickson, Cassandra Horton, Sarah Angel, Ebony Wheaton, Laura J. McGowan Robinson & Allison Hendrick
Dutko Worldwide	Paid Lobbying Organization	Rosetta Stone, Amplify Education, Inc., Agile Mind, Rethink Autism, Inc. & PresenceLearning, Inc.	No Rep
Ek & EK	Paid Lobbying Organization	Comcast	John Ek, Howard Sunkin & Gloria Leon
Englander Knabe & Allen	Paid Lobbying Organization	salesforce.com & Avaya	Marcus Allen & David Tokofsky
Houghton Mifflin Harcourt Publishing Co.	Small Expenditure	N/A	Pat Williams*, Brian Roy, Patrick McElroy, Katherine Marrero & Courtney Hilterbran*
IBM	Small Expenditure	N/A	Sheila Bayati
Kindel Gagan, Inc	Paid Lobbying Organization	Suffolk Construction	Samantha Martinez, Maureen Kindel
McGraw-Hill Companies School Education Group	Small Expenditure	N/A	Astrid Longo & Gerren Bennett
Mercury Public Affairs	Paid Lobbying Organization	Microsoft	Glenn Gritzner
Microsoft Corporation	Small Expenditure	N/A	Tuan Nguyen
Mindstreams, LLC	Large Expenditure	N/A	Amy Kawaguchi
Novartis Vaccines and Diagnostics, Inc.	Small Expenditure	N/A	Alice Mathews
Oracle America, Inc	Small Expenditure	N/A	Michael Smith
Pearson Education, Inc. and NCS Pearson Inc.	Large Expenditure	N/A	Michael Hoy
Strategic Government Affairs	Paid Lobbying Organization	Hewlett-Packard Co.	Ronald M. Stone
Thinking Maps	Small Expenditure	N/A	Laura Pitari

\*Stikethrough indicates terminated in calendar year