

Welcome to the Accounts Receivable Course



- Instructor
- Instructor

- Welcome and Introductions
- Logistics
- Ground Rules
- Course Objectives
- Course Content



Course Agenda

	Chapter Description	Time
1	Definitions and Process Overview	15 minutes
2	Customer Master Data	45 minutes
3	Invoices and Credit Memos	120 minutes
4	Dunning Procedures	60 minutes
5	Management of Accounts Receivable	90 minutes
6	Reporting	90 minutes
7	Summary and Questions	60 minutes

Course Objectives

By the end of this class, you will be able to:

- Create customer master data
- Process customer invoices and credit memos
- Explain the job cost billing process
- Print invoices
- Generate dunning letter
- Maintain customer accounts
- Run account receivable reports



Course Chapters

	Chapter Description	Time
1	Definitions and Process Overview	15 minutes
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Chapter Objectives

By the end of this chapter, you will be able to:

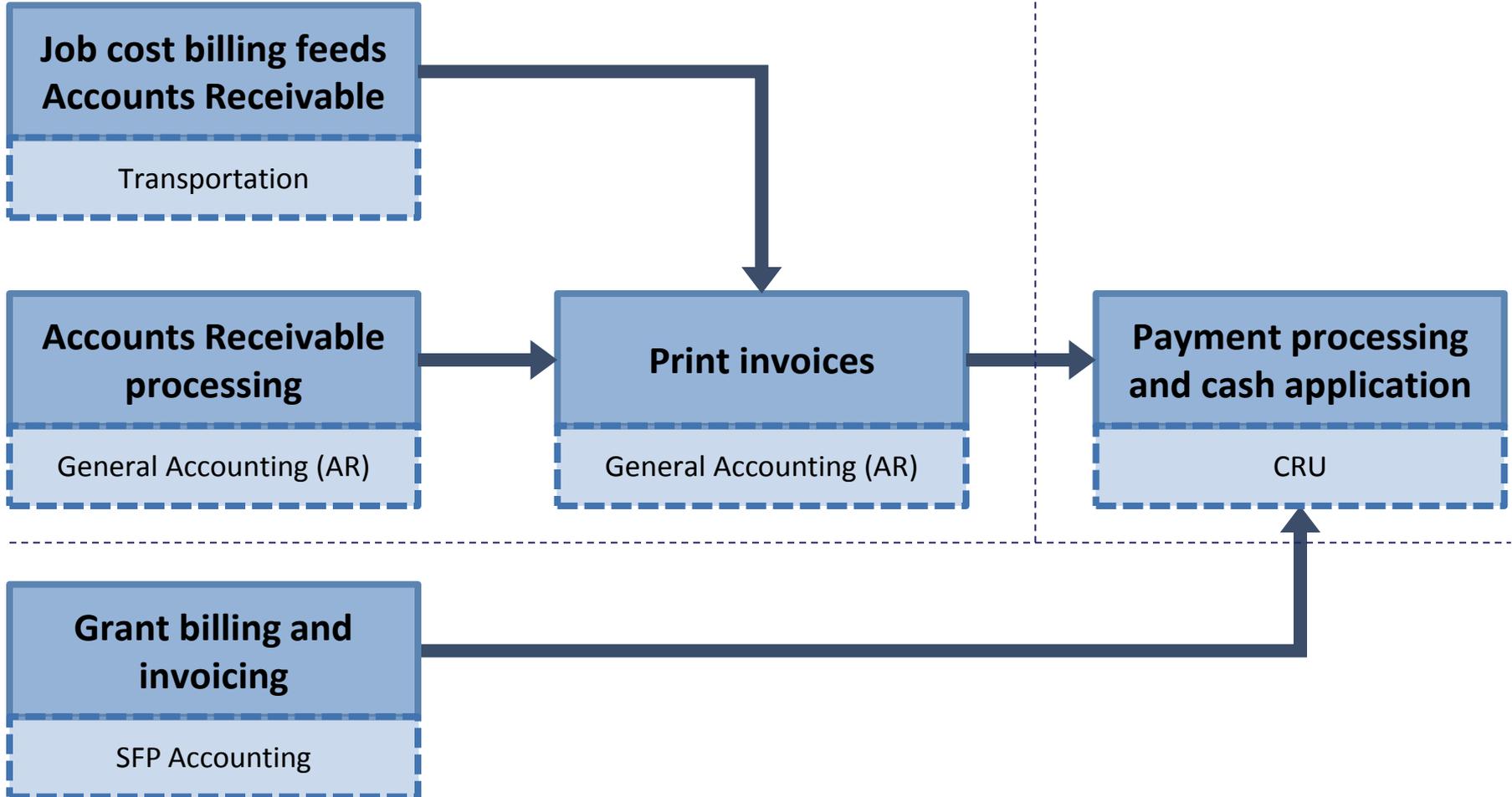
- Describe the relationships between the different organizations that manage customers, process invoices, and collect payments
- Identify the key changes and benefits that will occur with the implementation of LRP



Relationships Between Organizations Involved with Receivables

Billing and Invoicing

Cash and Banking



Relationships Between Organizations with Receivables (cont.)

Department	Activities
General Accounting - AR	<ul style="list-style-type: none"> • Process invoices and credit memos • Print invoices • Print and issue dunning letters • Customer account maintenance • Reporting
Transportation	<ul style="list-style-type: none"> • Generates billing and invoices for job cost billing • All job cost external billing processing feeds AR
SFP Accounting	<ul style="list-style-type: none"> • Processes grant billing • Generates and prints grant invoices • BP maintenance
CRU	<ul style="list-style-type: none"> • Processes incoming payments both manually and through automated bank uploads • Customer account clearing • Cash reporting

New Processes and Benefits

- New customer master data processes will save time and reduce data redundancy
- Invoices will contain multi-line revenue account detail
- Dunning letters will be generated automatically in SAP eliminating the manual process used today
- An automated bank file will be uploaded to SAP and used to clear open customer invoices
- Open items in customer accounts will automatically be cleared nightly if they are within the tolerance of 1% up to \$10.00



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Chapter Objectives

By the end of this chapter you will be able to:

- Explain the current AR customer master data process and pain points
- Explain the new AR customer master data process
- Explain the difference between business partners (BP) and AR customers
- Define types of customer account groups used in SAP
- Explain the customer numbering logic that has been configured in SAP



Key Terms and Definitions

AR Customer

- An organization or person from whom receivables are due
- A customer master record is required for billing and invoicing

Business partner (BP)

- An organization that provides funds for a grant
- A BP is linked to an AR customer master record for billing purposes

Current AR Customer Processes

Currently all customers are created as Business Partners (BP) in SAP regardless of whether they are grant or non-grant

- BPs are centrally maintained by two areas in the General Accounting
 - Specially Funded Programs (SFP) Accounting for grantors
 - Accounts Receivable (AR) Unit in General Ledgers for non-grant customers
- When the BP is created the AR customer master record- is automatically created
- SAP assigns the BP and customer numbers
- There are approximately 3,000 customer master records in SAP today and all are assigned an eight digit numeric code between 10000000-19999999

AR will be responsible for creating and maintaining non-grant customers

- All new non-grant customers (including job cost billing customers) will be set up as AR customers only
- Non-grant customers will no longer have a corresponding BP
- SFP will continue to create and maintain BPs and this will automatically generate their corresponding grant AR customers
- There will be a standard form for customer master data
- AR Customer Master Data Processor role will maintain customer master data

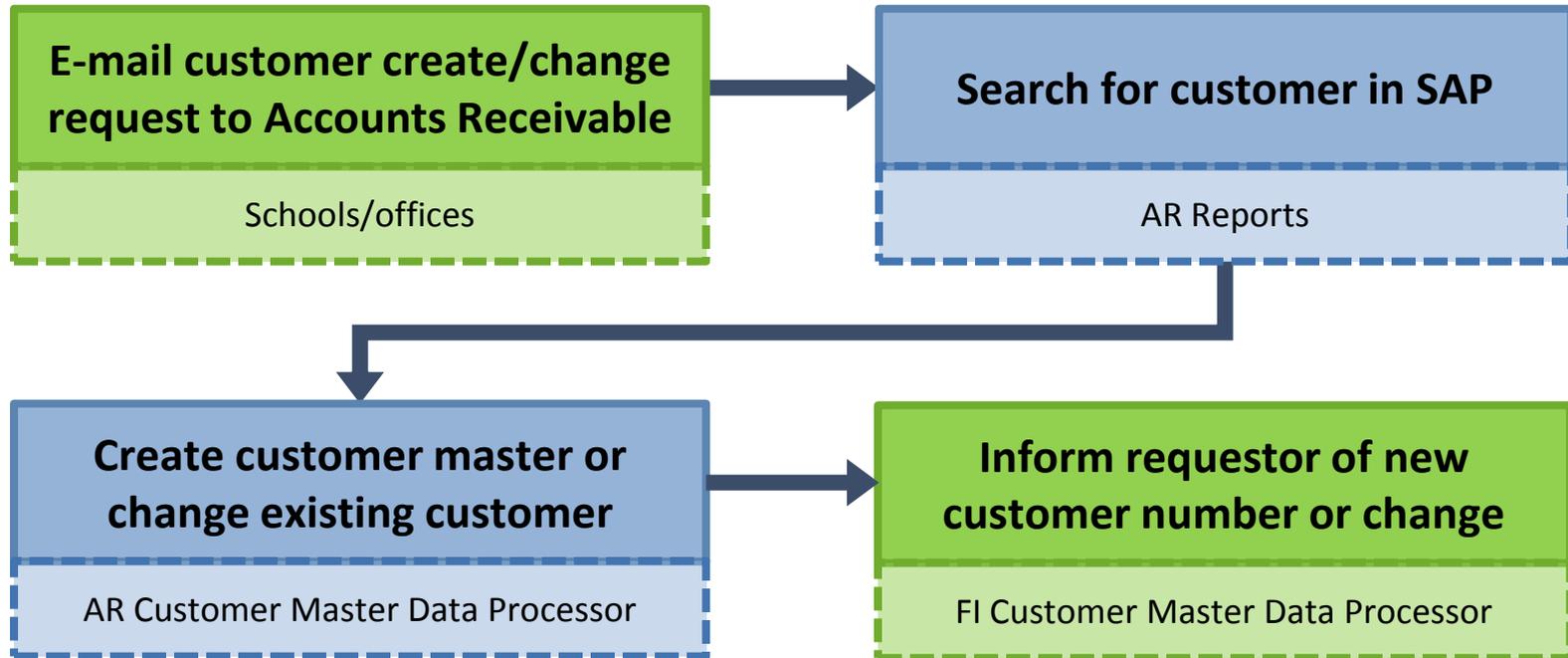
A customer account group is a category of AR customers

- Two account groups will be used for AR customers and the customer number is assigned automatically by SAP based on the account group

Account Group	Description	Customer Number
ZCUS	New AR Customers	20000000 – 29999999
GMEX	Business Partners	10000000 – 19999999

- AR will usually select account group ZCUS when creating a new customer
- GMEX customers will be created automatically when SFP creates a new BP
- GMEX customers may be used by AR for miscellaneous receivables (rare)

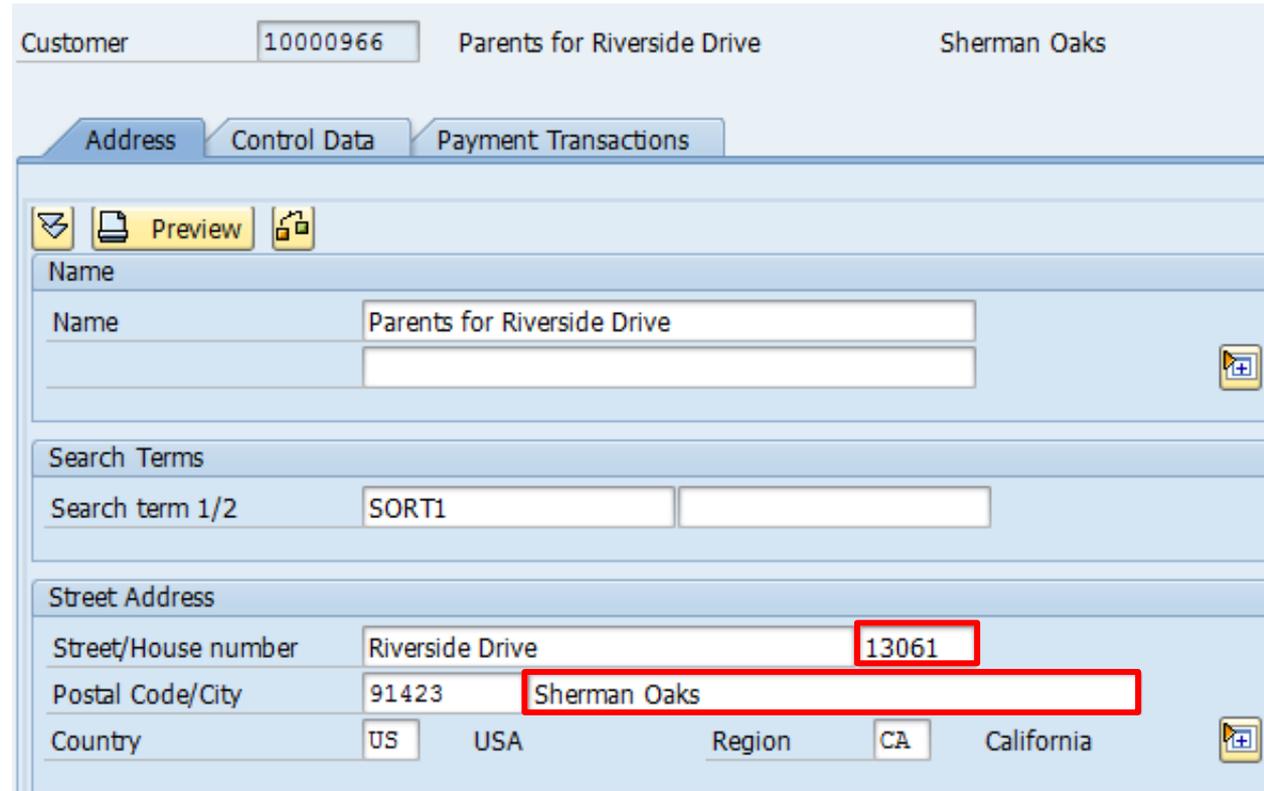
Process Flow: Create a Customer



Customer Master Record

A customer master record includes the information required to conduct business transactions with a customer

- Name
- Address
- Phone/e-mail/fax
- Bank data



Customer 10000966 Parents for Riverside Drive Sherman Oaks

Address Control Data Payment Transactions

Preview

Name
Name Parents for Riverside Drive

Search Terms
Search term 1/2 SORT1

Street Address
Street/House number Riverside Drive 13061
Postal Code/City 91423 Sherman Oaks
Country US USA Region CA California

The **City** and **Zip Code** fields are required

Create and Maintain a Customer Master Demonstration

Walkthrough: Display, create, and change a customer master

Display a customer
Create a customer
Change a customer



This is a demonstration only. Watch as the instructor shows you how to complete the task in SAP.

Create and Maintain a Customer Master Exercise

Exercise: Display, create, and change a customer master

ADD links to Globally Published simulations in Uperform



To complete this exercise follow the instructions listed here.

Chapter Objectives Review

You should now be able to:

- Explain the current AR customer master data process
- Explain the new AR customer master data process
- Explain the difference between business partners (BP) and AR customers
- Define types of customer account groups used in SAP
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Chapter Objectives

By the end of this chapter you will be able to:

- Described the services that can be manually invoiced by Accounts Receivable
- Park an invoice/credit memo
- Approve and reject parked invoices
- Upload AR documents using Excel
- Explain how the job cost billing program automatically generates customer invoices
- Print an invoice or credit memo – auto print and ad-hoc printing
- Display a posted invoice/credit memo



Examples of manual invoices that can be processed in AR include

- Miscellaneous receivables
- M&O external bills
- Facilities services for charter schools
- Detached services where an LAUSD employee works at another institution (e.g., UCLA)
- Labor union activities during work hours
- Invoices for collections of legal settlements
- Facilities leases
- Energy conservation rebates

Customer Invoice

The invoice consists of a header, line items, and a validation section

Enter Customer Invoice: Company Code 1000

Tree on Company Code Hold Simulate Park Editing options

Transactn Invoice

Bal. 0.00

Customer

Address
ZOO MAGNET PARENT COUNCIL
5336 CRYSTAL SPRINGS DRIVE
LOS ANGELES CA 90027

OIs
Bank data: not available

Header

Basic data Payment Details Tax Withholding tax Notes

Customer 20000073 SGL Ind
 Invoice date 04/25/2013 Reference FAC
 Posting Date 04/25/2013
 Cross-CC no.
 Amount 100.00 USD Calculate tax
 Tax Amount
 Text
 Paymt terms 30 Days net
 Baseline Date 04/25/2013
 Company Code 1000 LAUSD Los Angeles
 Lot No.

Line items

1 Items (No entry variant selected)

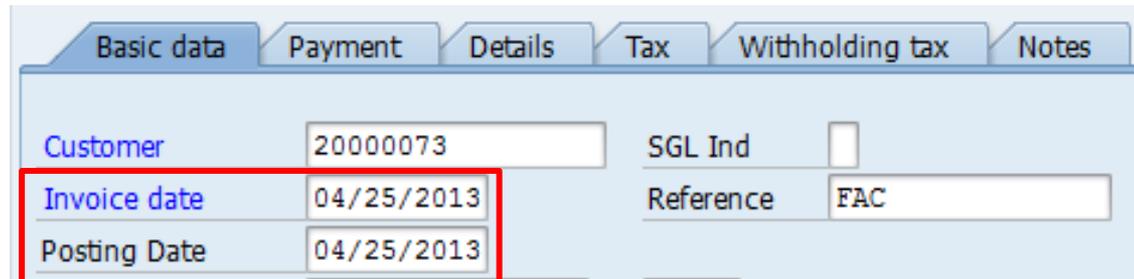
S...	G/L acct	Short Text	D/C	Amount in doc.curr.	FM...	Funds center	Commitme...	Fund	Partne
<input checked="" type="checkbox"/>	920016	AR-Misc-Fng...	Cred...	100.00			920016	010-0000	<input type="checkbox"/>

Validation

Customer Invoice – Date Fields

There are three date fields on the invoice header

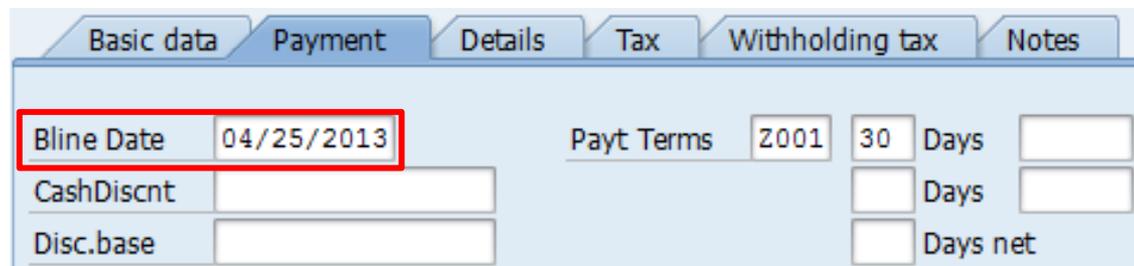
- Invoice date on the Basic data tab is the date the invoice was created
- Posting date on the Basic data tab is the date that the invoice posts to the general ledger



Basic data | Payment | Details | Tax | Withholding tax | Notes

Customer	20000073	SGL Ind	<input type="checkbox"/>
Invoice date	04/25/2013	Reference	FAC
Posting Date	04/25/2013		

- Bline date on the Payment tab is the baseline date used by SAP to determine the due date for payment. It defaults based on the invoice date but can be overwritten.



Basic data | Payment | Details | Tax | Withholding tax | Notes

Bline Date	04/25/2013	Payt Terms	2001	30	Days	<input type="checkbox"/>
CashDiscnt	<input type="text"/>				Days	<input type="text"/>
Disc.base	<input type="text"/>				Days net	<input type="text"/>

Customer Invoice – Reference Field

The Reference field in the invoice header requires manual entry of a code that identifies the LAUSD contact address

- This code can be used to sort documents in invoice reports
- You may add an additional internal reference number after the code. Example: FAC-12341928734

Basic data	Payment	Details	Tax	Withholding tax	Notes
Customer	20000073	SGL Ind	<input type="checkbox"/>	Reference	FAC
Invoice date	04/25/2013				
Posting Date	04/25/2013				

Reference	Address
AR	Accounts Receivable 333 S. Beaudry Ave. 26th Floor Los Angeles, CA. 90017
FAC	Maintenance and Operations 333 S. Beaudry Ave. 22nd Floor Los Angeles, CA. 90017
ITD	Information Technology Division 333 S. Beaudry Ave. 10th Floor Los Angeles, CA. 90017
PTB	Transportation Services Division 115 N. Beaudry Ave. Los Angeles, CA. 90012

Customer Invoice Document

The saved invoice generates a document in FI

- The accounting document creates a
 - Debit to the customer account
 - Credit to an offsetting revenue/income account

Data Entry View										
Document Number	27000878		Company Code	1000		Fiscal Year	2013			
Document Date	04/05/2013		Posting Date	04/05/2013		Period	10			
Reference	PTB - FIELD 1234		Cross-Comp.No.							
Currency	USD		Texts exist	<input type="checkbox"/>		Ledger Group				
Item	PK	Account	G/L account name	Cmmt Item	±Amount	Fund	Functional Area	Grant	Funded Progrz	Cost Center
1	01	20000860	AR Recon-LAUSD Schs	920001	35,990.00		0000-0000-00000			
2	50	869901	OL-All Oth-Misc-CY	869901	1,500.00-	010-0000	0000-0000-00000	NOT_RELEVANT	REV99999	1056901
3	50	869901	OL-All Oth-Misc-CY	869901	2,000.00-	010-0000	0000-0000-00000	NOT_RELEVANT	REV99999	1056701
4	50	869901	OL-All Oth-Misc-CY	869901	3,000.00-	010-0000	0000-0000-00000	NOT_RELEVANT	REV99999	1056801
5	50	869901	OL-All Oth-Misc-CY	869901	5,000.00-	010-0000	0000-0000-00000	NOT_RELEVANT	REV99999	1079001
6	50	869901	OL-All Oth-Misc-CY	869901	5,500.00-	010-0000	0000-0000-00000	NOT_RELEVANT	REV99999	1057401
7	50	869901	OL-All Oth-Misc-CY	869901	995.00-	010-0000	0000-0000-00000	NOT_RELEVANT	REV99999	1002501
8	50	869902	OL-All Oth-Misc-PY	869902	1,500.00-	010-0000	0000-0000-00000	NOT_RELEVANT	REV99999	1056901
9	50	869902	OL-All Oth-Misc-PY	869902	2,000.00-	010-0000	0000-0000-00000	NOT_RELEVANT	REV99999	1056701
10	50	869902	OL-All Oth-Misc-PY	869902	3,000.00-	010-0000	0000-0000-00000	NOT_RELEVANT	REV99999	1056801
11	50	869902	OL-All Oth-Misc-PY	869902	5,000.00-	010-0000	0000-0000-00000	NOT_RELEVANT	REV99999	1079001
12	50	869902	OL-All Oth-Misc-PY	869902	5,500.00-	010-0000	0000-0000-00000	NOT_RELEVANT	REV99999	1057401
13	50	869902	OL-All Oth-Misc-PY	869902	995.00-	010-0000	0000-0000-00000	NOT_RELEVANT	REV99999	1002501

Customer Credit Memo

A credit memo is processed in the same way an invoice is processed

- Credit memos are most commonly used to return money to adjust invoices after customer payments have been received
- The posted document in FI
 - Credits the customer account
 - Debits the offsetting account used in the invoice

On the Payment tab of the credit memo transaction you must enter the invoice number that the credit memo is associated with.

Transactn Credit memo

Basic data Payment Details Tax Withholding tax Notes

Blinc Date 04/22/2013 Payt Terms Days

CashDiscnt Days

Disc.base Days net

Amt to be calculated

Pmt Method Pmnt Meth.Sup. Pmnt Block Free for payment

Inv.ref. 2700025205

AR Processors will always park invoices and credit memos

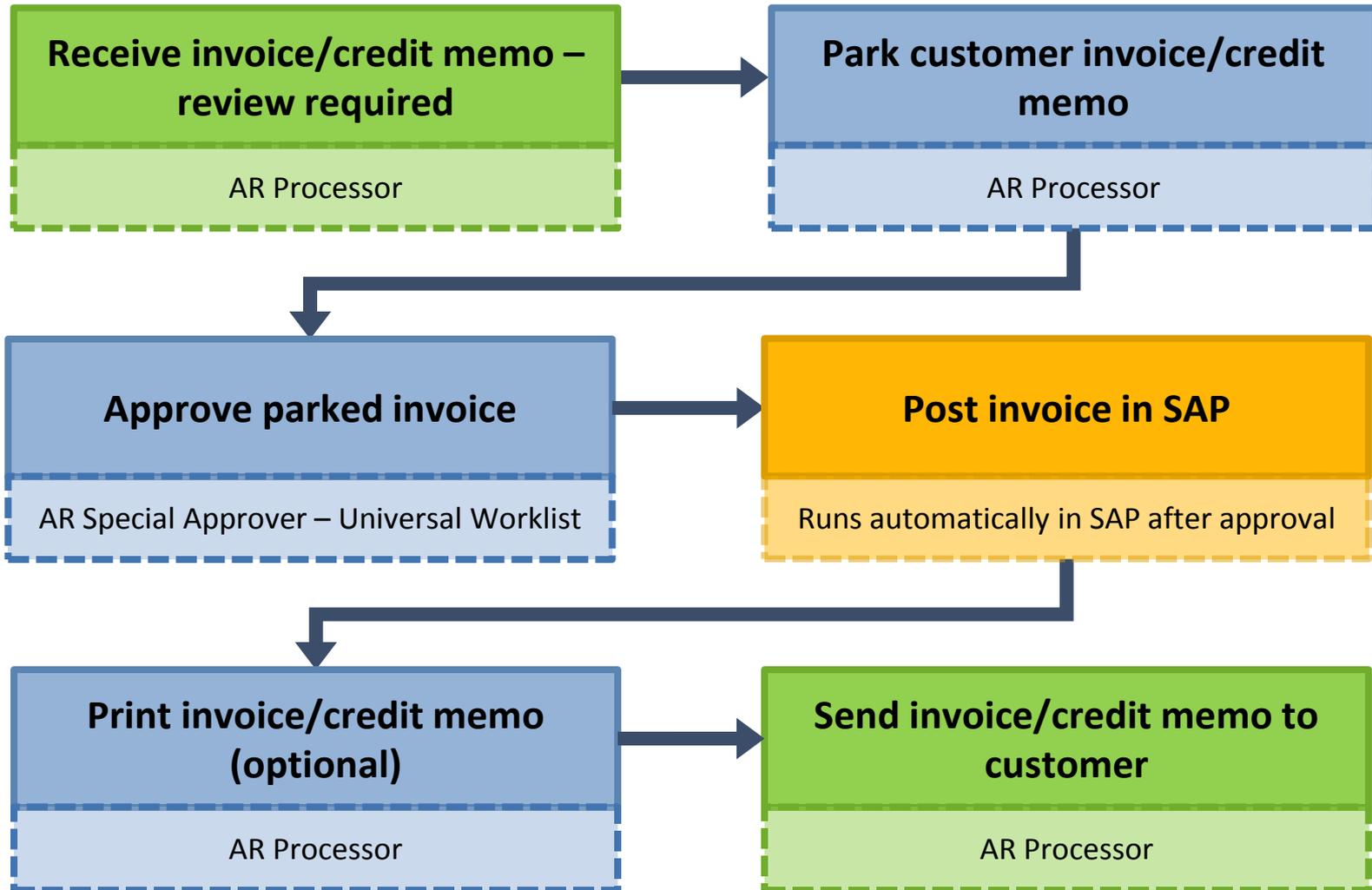
- Parking a document allows you to save a transaction without posting
- When an AR Processor parks an invoice or credit memo SAP will send the document to an AR Workflow Approver through Workflow
- Until the Approver processes the document it remains in a “standby” status in the system
- The Approver may
 - Approve the document
 - Reject the document and return it to the AR Processor
- Approval levels
 - AR – two levels
 - » Accountant for under \$10,000
 - » Head Accountant for invoices over \$10,000

Changing Parked Documents

An AR Processor may change a parked document that is rejected and returned

- You will see a rejected invoice in the Universal Worklist
- You may change any field on the document except the document number
- When you save the parked document it will be resubmitted to the AR Approver through workflow
- Deleting parked document is a responsibility of AR Processor

Process Flow – Park, Approve and Post an Invoice/Credit Memo



Park, Approve, and Print an Invoice Demonstration

Walkthrough: Process parked documents

Park an invoice

Universal Worklist – Approve parked invoice

Park a credit memo

Universal Worklist – Approve parked credit memo

Print invoice



This is a demonstration only. Watch as the instructor shows you how to complete the task in SAP.

Park, Approve, and Print an Invoice Exercise

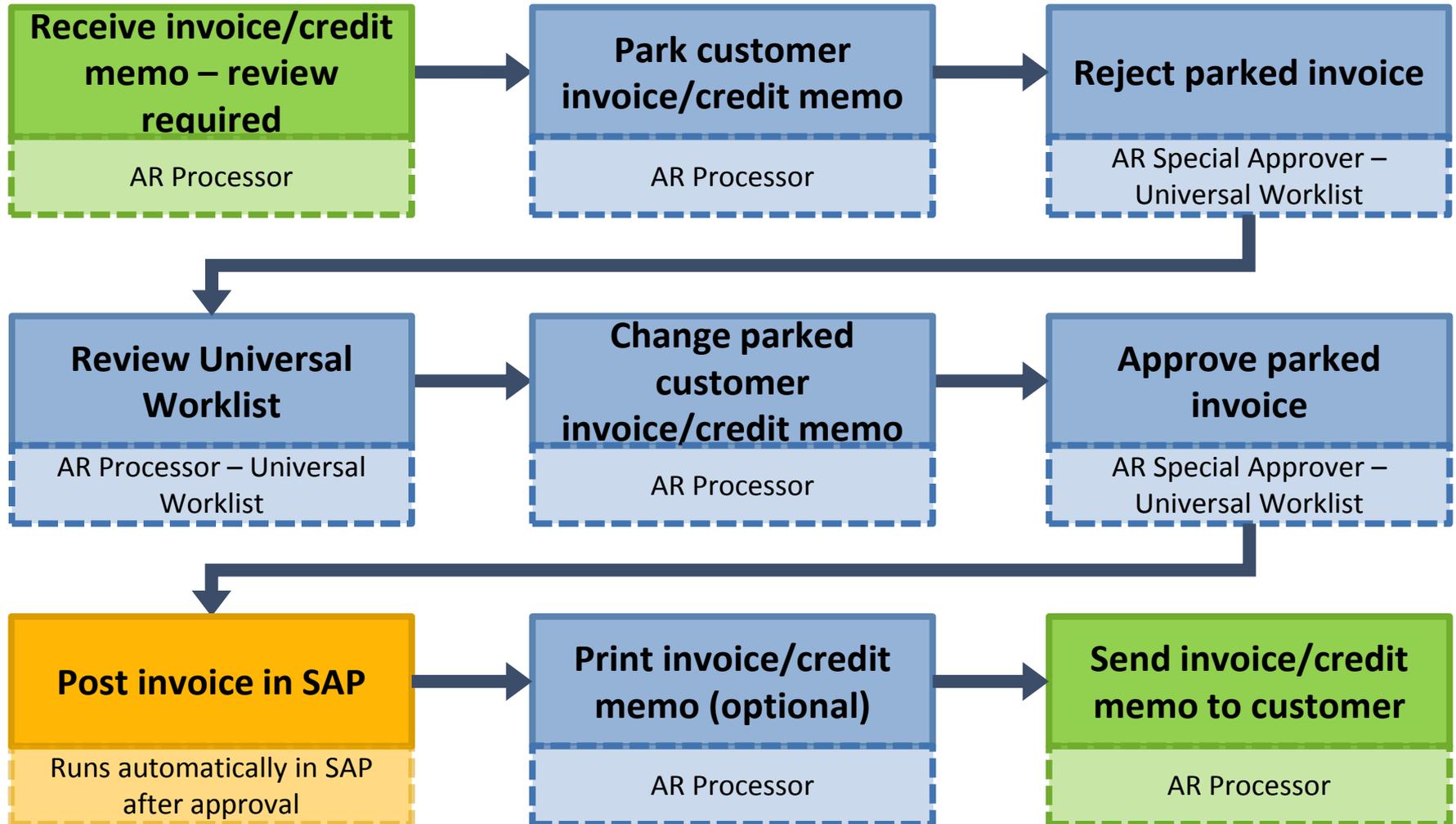
Exercise: Park, approve, and print an invoice

ADD links to Globally Published simulations in Uperform



To complete this exercise follow the instructions listed here.

Process Flow – Park, Reject, Change and Post an Invoice



Park, Reject, Change and Print an Invoice Demonstration

Walkthrough: Process parked documents

Park a multi-line invoice

Universal Worklist – Reject parked invoice

Change a parked invoice

Universal Worklist – Approve parked invoice

Print invoice



This is a demonstration only. Watch as the instructor shows you how to complete the task in SAP.

Parked, Change, and Print an Invoice Exercises

Exercise: Park, change, and print an invoice

ADD links to Globally Published simulations in Uperform

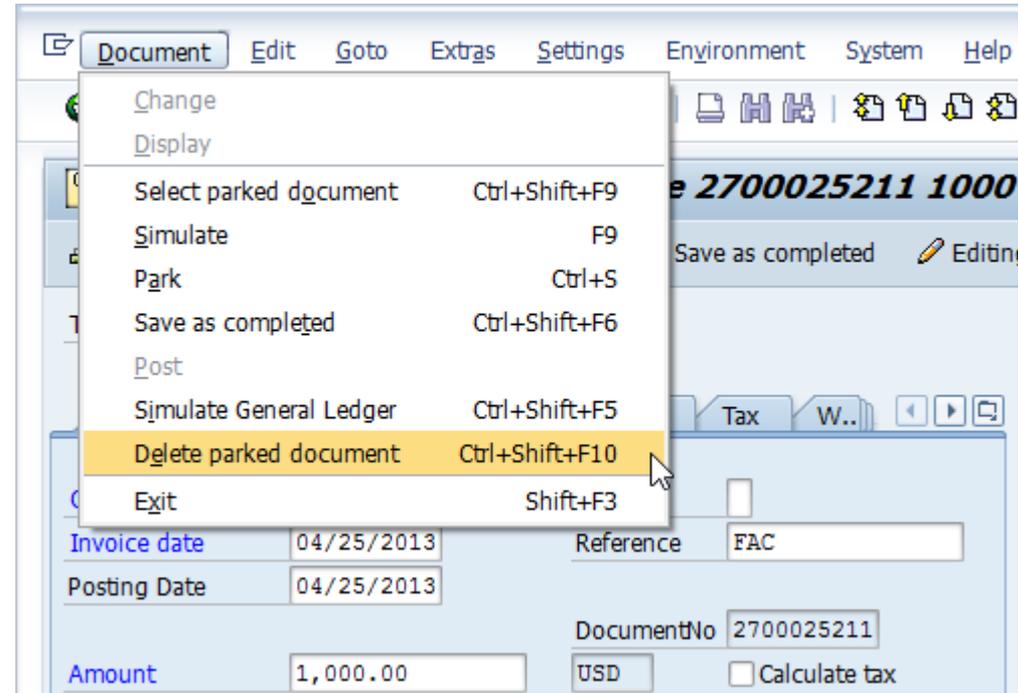


To complete this exercise follow the instructions listed here.

Delete Parked Documents

A parked document that is rejected or will simply not be posted may be deleted

- Once the document is deleted the document number will no longer be available in the system
- It is the responsibility of the AR processor to delete parked documents that will not be posted



Parked, Reject, and Delete Parked Invoice Demonstration

Walkthrough: Process parked documents

Park document

Universal Worklist – Reject an invoice

Delete a parked invoice



This is a demonstration only. Watch as the instructor shows you how to complete the task in SAP.

Use Excel to Park and Approve AR Documents

You may use an Excel spreadsheet to upload and park one or multiple AR documents

- You must use the new approved Excel template for the AR upload, which includes
 - An extended header text field that shows up as the invoice description
 - Capabilities to upload multi-line revenue
- The basic process of completing the Excel template, saving as a .txt file, and uploading to SAP has not changed

The approval of an uploaded file depends upon how many documents are included

- Single invoices/credit memos are approved by the standard workflow process
- A file with multiple documents is approved using a separate transaction

Process Flow – Excel Upload

An invoice/credit memo in an Excel file with a single document will go through the same workflow process as a document parked in SAP with transaction FV70.



Invoices/credit memos in an Excel file with multiple documents do not go through standard workflow. Instead the approver will run a transaction in SAP to approve all of the parked documents from the Excel file at one time. As a result of the mass approval the parked documents will post in SAP.



Upload and Approve Parked AR Documents Demonstration

Walkthrough: Upload and park multiple AR documents using Excel and approve

Excel upload of multiple AR documents

Approval of a multiple parked documents from a single file



This is a demonstration only. Watch as the instructor shows you how to complete the task in SAP.

Upload and Approve Parked AR Documents Exercise

Exercise: Upload and park multiple AR documents using Excel and approve

ADD links to Globally Published simulations in Uperform



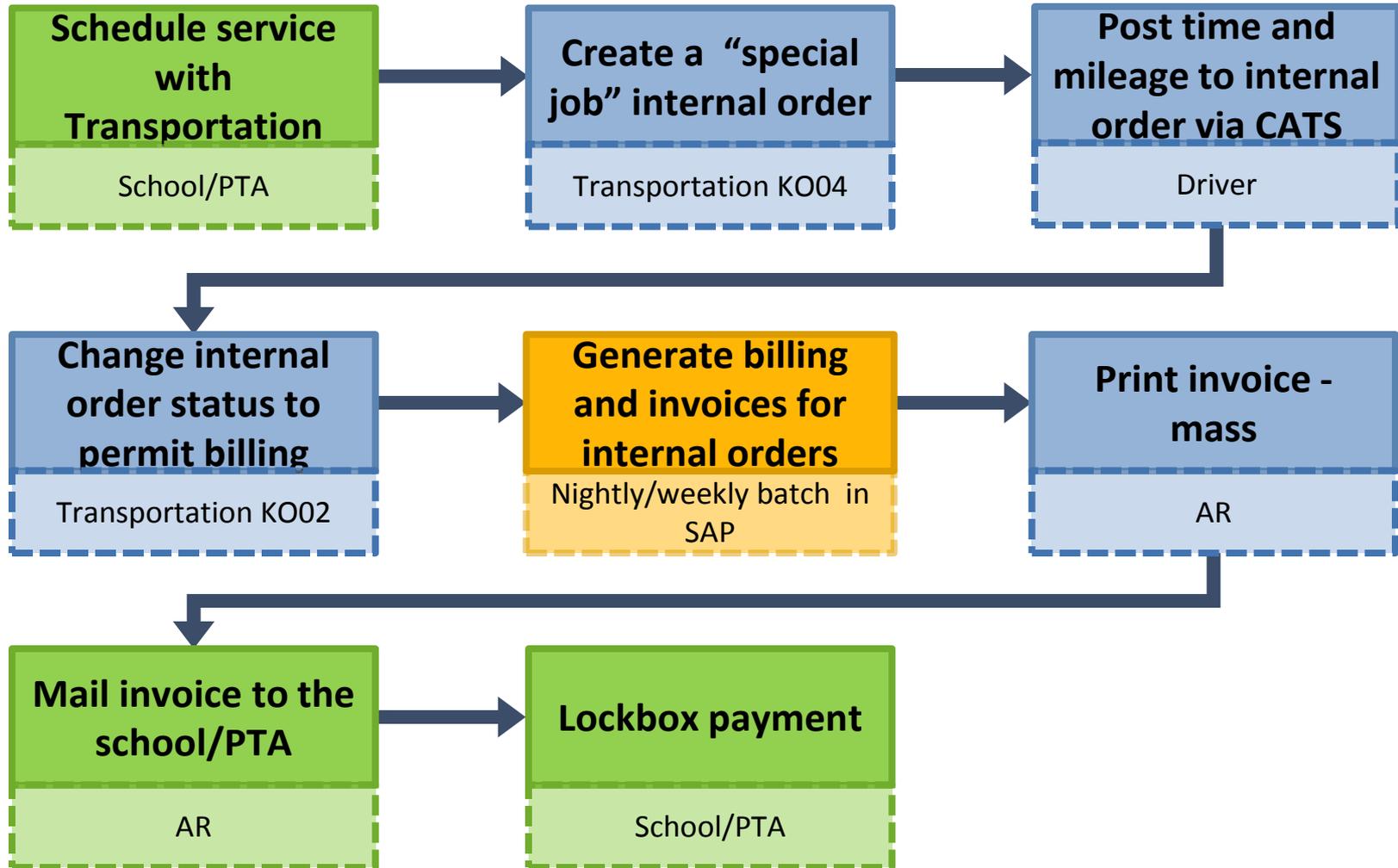
Exercise

To complete this exercise follow the instructions listed here.

The Job cost billing process will automatically bill costs collected on a completed job and create one or more customer invoices

- For LRP the Transportation Branch is the only group expected to use job cost billing
 - Example scenario: Job cost billing is used to invoice a school or PTA for transportation services
 - In the future other groups may use job cost billing
- AR is only responsible for printing the invoices and sending them to the customers
- The accounting document generated in FI is the same as the manual invoice posting
 - Debit to the customer account
 - Credit (multiple) to an offsetting revenue/income account
- Reversal documents don't go through workflow and therefore, should be processed by the AR Special Approver

Process Flow – Job Cost Billing



Walkthrough: Print mass invoices associated with job cost billing

Print mass invoices



This is a demonstration only. Watch as the instructor shows you how to complete the task in SAP.

Exercise: Print a multi-line customer invoice associated with job cost billing

ADD links to Globally Published simulations in Uperform



Exercise

To complete this exercise follow the instructions listed here.

Chapter Objectives Review

You should now be able to:

- Described the services that are manually invoiced by Accounts Receivable
- Park an invoice/credit memo
- Approve and reject parked invoices
- Upload AR documents using Excel
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- Print an invoice or credit memo – auto print and ad-hoc printing
- Display a posted invoice/credit memo



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Chapter Objectives

By the end of this chapter you will be able to:

- Explain the current dunning process and pain points
- Explain new dunning process
- Print a dunning letter



Current Dunning Processes

Dunning rules at LAUSD require a dunning letter to be sent quarterly

- An item more than 30 days old (1 day overdue) is dunned
 - Transportation reviews outstanding items on a monthly basis
 - Accounting reviews outstanding items on an annual basis
- Dunning letters are manually generated from MS Word or MS Excel

Current pain points in the existing process include

- The dunning process is completely manual
- Dunning takes place outside of the current financial systems and does not use SAP correspondence functionality
- Small amounts are dunned

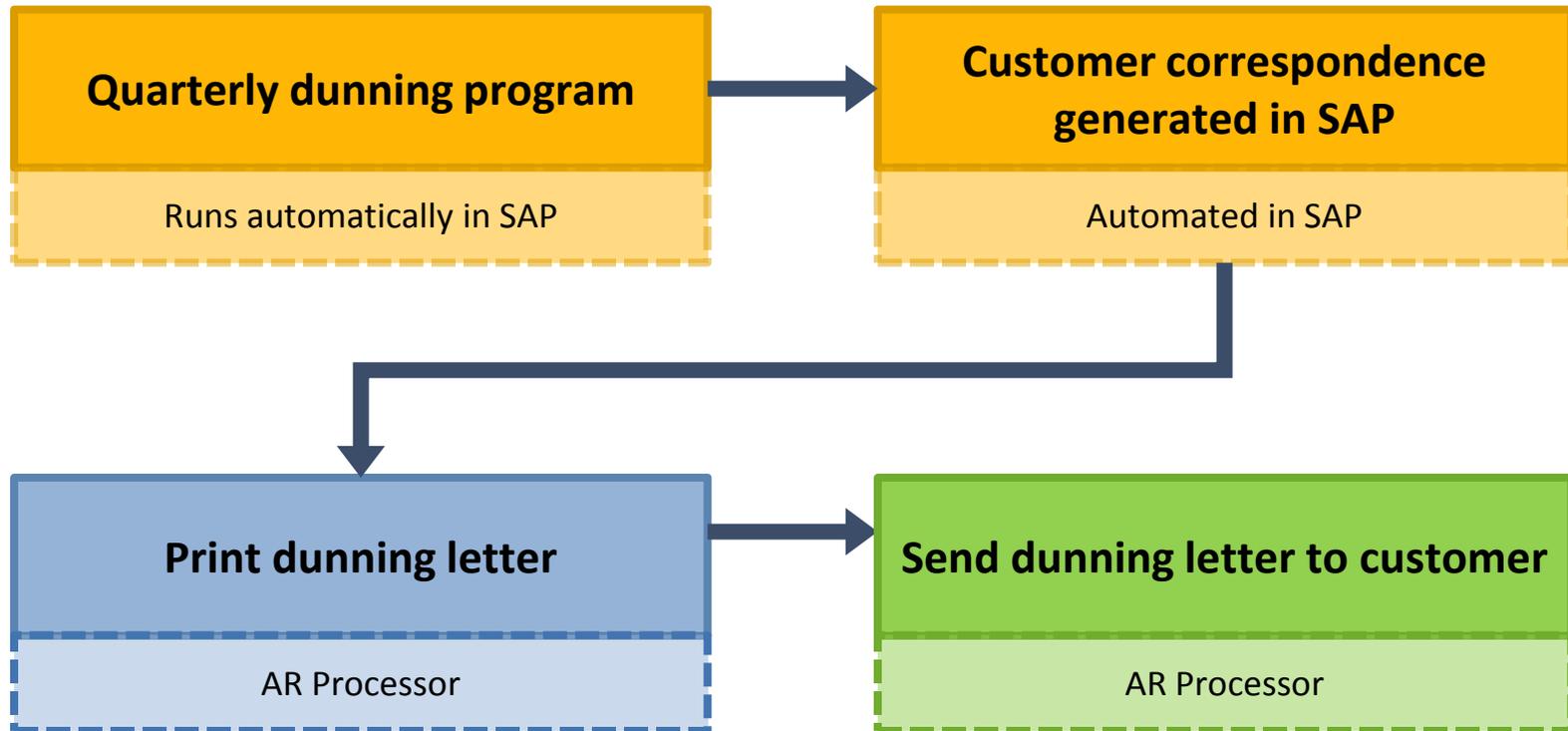


New Dunning Processes

The dunning process will be run quarterly in SAP

- Customer correspondence for dunning will be generated during quarterly dunning runs
- AR will print and send the dunning letters to customers
- Customer tolerances will clear small differences nightly so they won't be dunned (maximum 1% of the invoice up to \$10.00)

Process flow - Dunning



Dunning Letter



-Los Angeles Unified School District
333 S. Beaudry Avenue, Los Angeles, CA 90017

Date : 07/02/2013

Bill To: 20020
Training customer ALR
PO Box 500
Los Angeles CA 90012

Dear Sir/Madam,

The invoices listed below are outstanding as of Jul 02, 2013. Please remit your payment as soon as possible.

Invoice No.	Document Date	Amount Due \$	Reference
0027000199	04/04/2013	150.00-	GLS-TEST
	04/04/2013	0.00	GLS-TEST
0027000199	04/03/2013	200.00	TESTMULTI
	04/03/2013	0.00	TESTMULTI2
Total Due :		\$ 50.00	

If you have any questions on the above invoices, please call or write to:

General Ledger Department
26th Floor, 333 S. Beaudry Avenue, Los Angeles, CA 90017
Tel: (213) 241-7956 Fax: (213) 241-6810

Please make check payable to "Los Angeles Unified School District"

-----Detach here-----

Walkthrough: Request customer correspondence

Request customer correspondence



This is a demonstration only. Watch as the instructor shows you how to complete the task in SAP.

Chapter Objectives Review

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Chapter Objectives

By the end of this chapter you will be able to:

- Change a posted invoice/ credit memo header text and line items
- Reverse posted documents and explain the accounting impact
- Explain the process for applying payments against customer accounts
- Manually clear customer open items
- Reset cleared customer line items



Changing Posted Documents – Header

You may add or change the document header text on an invoice or credit memo

- Include a brief description of the document in the **Doc.Header Text** field
- This field is limited to 25 characters

Document Header: 1000 Company Code

Document Type	DR	Customer invoice
Doc.Header Text	Descriptive text here	
Card type		Card no.
Request Number		
Reference	FAC-123	Document Date 03/03/2013
		Posting Date 03/04/2013
Currency	USD	Posting Period 09 / 2013
Ref. Transactn	BKPF	Accounting document
Reference key	270002414910002013	Log.System DR1910
Entered by	JDREU	Parked by
Entry Date	03/04/2013	Time of Entry 10:25:57
TCODE	FB70	
Changed on		Last update
Ledger Grp		
Ref.key(head) 1		Ref.key 2

✓ ✗

Changing Posted Documents – Line Items

You may change limited data on posted documents

- Once an invoice or credit memo is posted you may not change any financial data
- On a customer line you may change any open field including

– Payment terms	Payt Terms	2000	Days/percent	<input type="text"/>	<input type="text"/>	%	<input type="text"/>	<input type="text"/>	%	<input type="text"/>
– Bline date	Blinc Date	03/04/2013	Invoice ref.	<input type="text"/>	/	<input type="text"/>	/	<input type="text"/>		
– Payment block	Pmnt Block	<input type="checkbox"/>	Dunning Key	<input type="checkbox"/>						
– Text	Dunn. Block	<input type="checkbox"/>	Last Dunned	<input type="text"/>						
	Collect.inv.	0	Assignment	123						
	Text	<input type="text"/>								 Long text

- On offsetting lines you may change data in either the **Text** or **Assignment** fields

Assignment	20130304	
Text	<input type="text"/>	 Long text

Walkthrough: Change a posted invoice/credit memo

Change Document



This is a demonstration only. Watch as the instructor shows you how to complete the task in SAP.

Exercise: Change an invoice header text and line items

ADD links to Globally Published simulations in Uperform



Exercise

To complete this exercise follow the instructions listed here.

Reverse a posted document

You may reverse a posted invoice or credit memo due to an error

- With reversal document you will clear the original postings with offsetting entries to the accounts on the invoice or credit memo
- You must enter a code in the **Reversal Reason** field to indicate whether the document you wish to reverse was posted in the current period or a previous period
 - 01 (current period)
 - 02 (previous or closed period)
- If you are reversing a document that was posted in a closed period the reversing entry will post in the current period
- There are two ways to process document reversals
 - Individual reversal
 - Mass reversal

Walkthrough: Reverse invoice documents

Reverse document – individual



This is a demonstration only. Watch as the instructor shows you how to complete the task in SAP.

Reverse an Invoice Document Exercise

Exercise: Reverse an invoice document (individual)

ADD links to Globally Published simulations in Uperform



*To complete this
exercise
follow the
instructions listed
here.*

New Payments Process – Bank of America Lockbox

Customers invoices will contain instructions to send all checks to a Bank of America lockbox instead of different departments within LAUSD

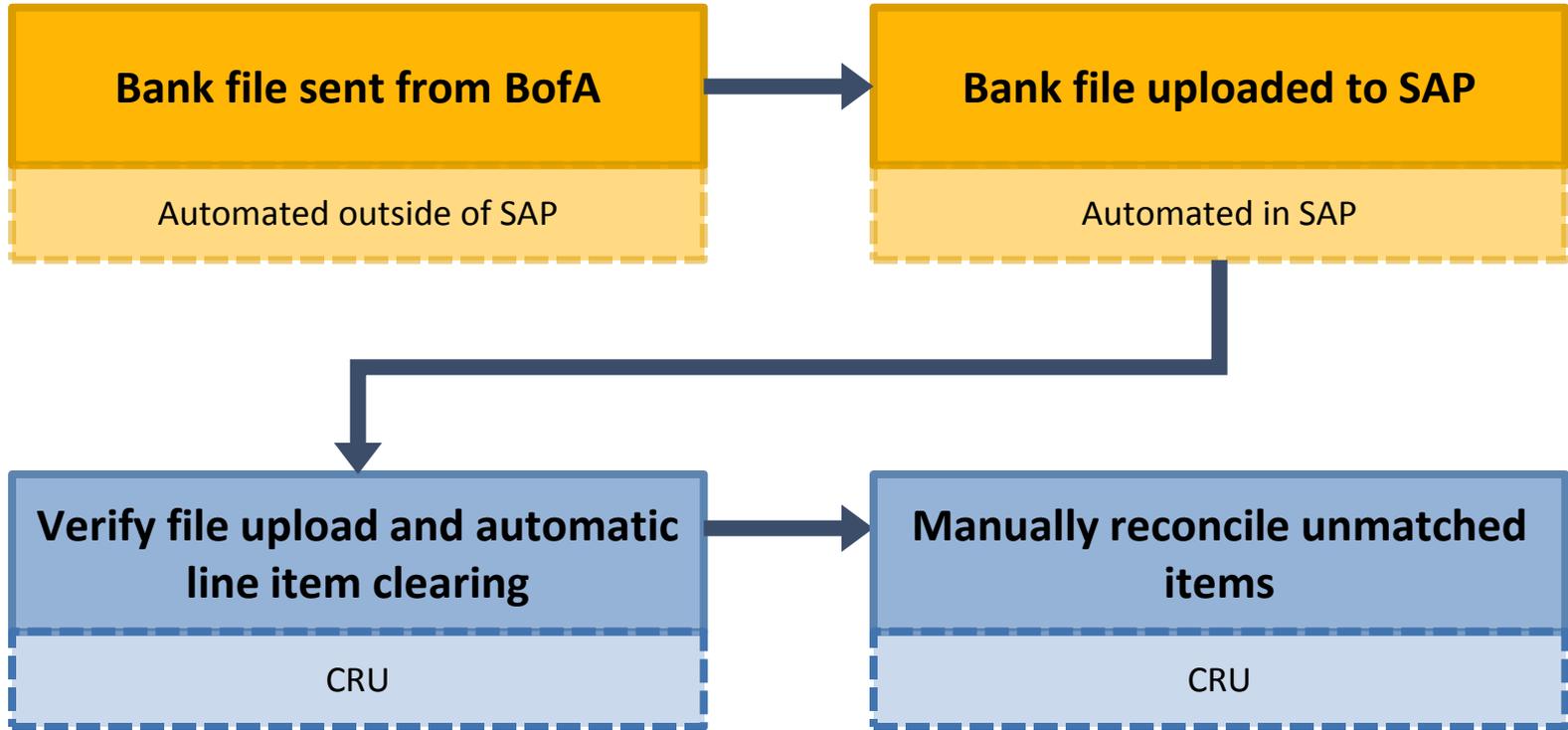
- The bank keys data from the checks sent by customers including the invoice number and notifies LAUSD of customer payments via a daily file transfer
- The file loads to SAP and the system automatically clears open customer items with payment data from the bank
- It is the responsibility of CRU to ensure that
 - The file is uploads successfully each day
 - Report a failed upload to the Help Desk
 - Apply unmatched incoming cash to AR or the general ledger

New Payments Process – Check Scanning

Some customers may still send physical checks to LAUSD instead of using the lockbox address

- All checks should be forwarded to CRU
- These checks will be deposited into the Bank of America account using an on-site scanner
- The daily bank file transfer will be used to clear the customer account in SAP

Process flow - Cash



Customer Account Clearing and Tolerances

Customer payments may not always clear open invoice items completely

- This will leave a debit balance in the customer accounting
- You may manually clear balances that will not be paid ANNUAL PROCESS
- SAP will automatically clear small differences that fall within the tolerance of 1% up to \$10.00
- Overpayments are referred to Accounts Payable who will process a refund

	Customer		Uncollectable	
1 - Customer invoice	100			
2 - Payment		95		
3 - Manual clearing		5	5	

Walkthrough: Clear open items

Manually clear customer open items
Auto clear customer open items



This is a demonstration only. Watch as the instructor shows you how to complete the task in SAP.

Exercise: Manually clear a customer open item

ADD links to Globally Published simulations in Uperform



To complete this exercise follow the instructions listed here.

Reset and Reverse a Customer Payment

If a customer payment has been posted incorrectly there are two options to correct the error

- **Reset and Reverse**
 - Resets the invoice to open
 - Reverses the payment

Customer	
1 100	100 2
3 100	100
100	

Cash Clearing Cash Receipts	
2 100	100 3
0	0

- **Reset**
 - Resets the invoice to open
 - Leaves the payment posting in place

Customer	
1 100	100 2
100	100

Cash Clearing Cash Receipts	
2 100	
100	0

Walkthrough: Reverse a payment and reset cleared items

Reset cleared items



This is a demonstration only. Watch as the instructor shows you how to complete the task in SAP.

Exercise: Reverse a payment and reset cleared items

ADD links to Globally Published simulations in Uperform



To complete this exercise follow the instructions listed here.

Chapter Objectives

You should now be able to:

- Change a posted invoice/ credit memo header text and line items
- Reverse posted documents and explain the accounting impact
- Explain the new Bank of America lockbox process for payments and the associated accounting postings in SAP
- Manually clear customer open items
- Reset cleared customer line items



Course Chapters

	Chapter Description	Time
1	Definitions and Process Overview	15 minutes
2	Customer Master Data	45 minutes
3	Invoices and Credit Memos	120 minutes
4	Dunning Procedures	60 minutes
5	Management of Accounts Receivable	90 minutes
6	Reporting	90 minutes
7	Summary and Questions	60 minutes

Chapter Objectives

By the end of this chapter you will be able to:

- Run AR reports in SAP
- Use dynamic selection for report parameters
- Create report variants
- Export reports to Excel



Accounts Receivable Reporting

Commonly used Accounts Receivable reports include

- Customer line item report
- Customer balance report
- ECC Aging report

Dynamic selection is a feature of some SAP reports that allows you add fields to the parameter selection screen

- Click  on the report selection screen to display the additional available fields
- Double-click on field on the left to add it to the list of dynamic selections on the right

The screenshot illustrates the dynamic selection process in SAP. It shows two overlapping windows. The top window shows a tree view of 'Customer Master' fields, with 'City' highlighted. A red arrow points from 'City' to the 'Dynamic selections' list in the bottom window, where 'City' is now listed and highlighted with a red box. Other fields like 'Accounting clerk', 'Reconciliation acct', 'Document', 'Reference', 'Document Type', and 'Posting Key' are also visible in the dynamic selection list.

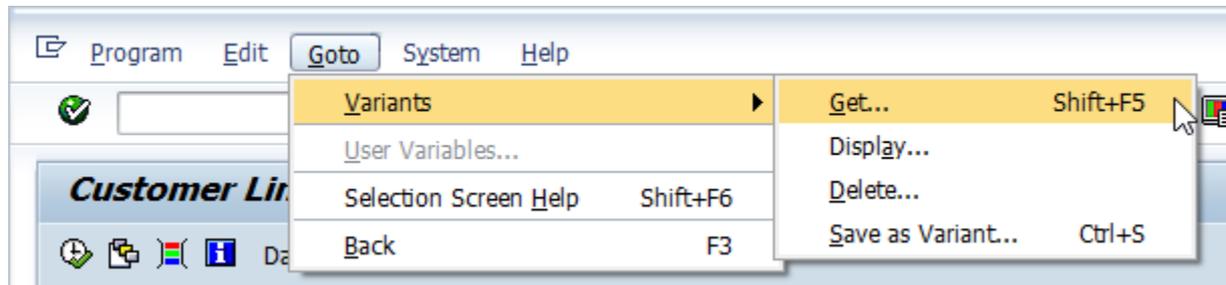
Dynamic Selection (cont.)

Certain fields on the customer master have been set up to be used with dynamic selection for AR reporting

Field	Purpose
Industry	Simplified customer classification, e.g., Schools, Employees, Labor Unions
Corporate group (free text and you may use multiple items)	Facilities Leasing and Asset Management (A) Food Services (C) Energy Conservation (E) Facilities (F) General Ledgers (G) Legal (L) Maintenance and Operations (M) Payroll (P) Revenue Accounting (R) Specially Funded Accounting (S) Transportation (T)
Search term	First 8 letters of the customer's name excluding articles and punctuation
Accounting clerk	Unique code assigned to an AR Processor

A report variant is a set of parameters and/or layouts that you can save and call up to use when running specific reports

- If the default layout of an SAP report doesn't display the information in a way that is useful to you it can be changed and saved
- Likewise you may be able to save values in the parameter selection screen including values in a dynamic selection field
- When you save a variant you must give it a name and description
- The next time you run the report you can call up the variant instead for reentering the values and resetting the report display



Walkthrough: AR reports and variants

Customer line item report
Customer balance report
ECC Aging report



This is a demonstration only. Watch as the instructor shows you how to complete the task in SAP.

Exercise: Run AR Reports

ADD links to Globally Published simulations in Uperform



To complete this exercise follow the instructions listed here.

Chapter Objectives

You should now be able to:

- Run AR reports in SAP
- Use dynamic selection for report parameters
- Create report variants
- Export reports to Excel



Course Chapters

	Chapter Description	Time
1	Definitions and Process Overview	15 minutes
2	Customer Master Data	45 minutes
3	Invoices and Credit Memos	120 minutes
4	Dunning Procedures	60 minutes
5	Management of Accounts Receivable	90 minutes
6	Reporting	90 minutes
7	Summary and Questions	60 minutes

You should now be able to:

- Create customer master data
- Process customer invoices and credit memos
- Explain the job cost billing process
- Print invoices
- Generate dunning letter
- Maintain customer accounts
- Run account receivable reports

LRP goes live...

July 1, 2013



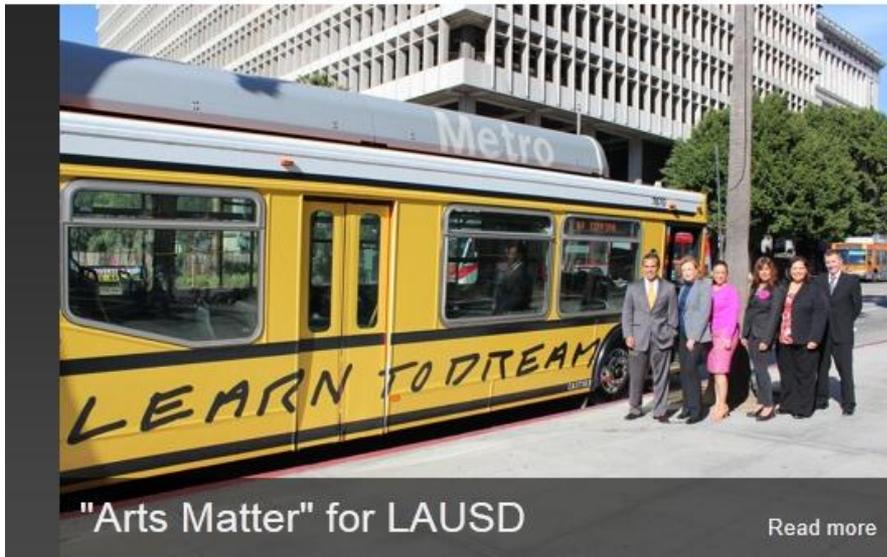
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Los Angeles Unified School District

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"Arts Matter" for LAUSD

[Read more](#)

National School Counseling Week

This week we celebrate school counselors as invaluable partners in the success of our students. Click "Read More" for more information.

"Arts Matter" for LAUSD

LAUSD is proud to partner with the LA Fund for Education's second installment of the "Arts Matter" campaign. Click "Read More" to learn about our new featured artist.

It's Flu Season: Be Prepared

The District is working to ensure the health and safety of students, staff and the general community. Click "Read More" for additional information.

Arts Education on KLCS

Tune in to Families Matter on KLCS this Tuesday at 6:30 a.m. & 6:30 p.m. to hear how Arts Education is making a difference in the lives of LAUSD students.

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LAUSD Vision

Every LAUSD student will receive an education in a safe, caring environment, and every student will be college-prepared and career-ready.



A

- [A-G Graduation Requirements \(213 241-6895\)](#)
- [Academic English Mastery Program \(213 241-3340\)](#)
- [Accounting Controls \(213 241-7889\)](#)
- [Accounting & Disbursements Division \(213 241-7889\)](#)
- [Accounts Payable \(213 241-4800\)](#)
- [Adult and Career Education Division \(213 241-3150\)](#)
- [Adult Student Information System \(213 241-5228\)](#)
- [APOLO/Dual Language \(213 241-2650\)](#)
- [Art & Artifact Collection \(Archives\) \(213\) 742-8351](#)
- [Arts Education Branch \(213 241-8222\)](#)

B

- [Benefits Administration \(213 241-4262\)](#)
- [Beyond the Bell Branch \(213 241-7900\)](#)
- [Blackboard Connect \(213 241-1085\)](#)
- [Board of Education \(213 241-6389\)](#)
- [Board Secretariat \(213 241-7002\)](#)
- [Bond Holders \(213 241-2736\)](#)
- [Beginning Teachers Support and Assessment \(BTSA\) Induction Programs \(213 241-5495\)](#)
- [Budget Services & Financial Planning \(213 241-2100\)](#)
- [Budgeting for Student Achievement](#)
- [Business Accounting \(213 241-2736\)](#)
- [Business Tools for Schools \(213 241-1558\)](#)

J-K

- [Junior Reserve Officers' Training Corps \(213 742-8351\)](#)
- [KLCS Television \(Channel 58\) \(213 241-4000\)](#)

L

- [Language Acquisition Branch \(213 241-5582\)](#)
- [LA's Best After-School Programs \(213 745-1900\)](#)
- [LAUSD Police \(Headquarters: 213 826-8631\)](#)
- [Leadership Academy \(213 241-8608\)](#)
- [Leadership Pipeline Development and Support Learning Zone_ The \(213 241-5200\)](#)
- [Legacy Replacement Program \(213 241-2632\)](#)
- [Legislative and Government Affairs \(Government 8181\)](#)
- [Library - ILTSS \(213 241-2733\)](#)
- [Literacy/Language Arts PreK-12 \(213 241-6444\)](#)
- [Local Initiative Schools \(213 241-5104\)](#)
- [Local Options Oversight Committee \(213 241-5104\)](#)
- [Los Angeles Virtual Academy \(LAVA\) \(213 241-5104\)](#)

M

- [Magnet Program \(877 462-4769\)](#)
- [Mail Unit \(562 241-2100\)](#)
- [Maintenance and Operations \(213 745-1800\)](#)
- [Master Planning and Demographics \(213 241-8044\)](#)
- [Material Management Branch \(562 654-9007\)](#)

B

- [Benefits Administration \(213 241-4262\)](#)
- [Beyond the Bell Branch \(213 241-7900\)](#)
- [Blackboard Connect \(213 241-1085\)](#)
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Business Tools for Schools



BTS Help for
*Time Keepers and Time
Annrovers*

BTS Announcements

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BTS System and Reports Status



Management Reports: Data for all BTS Management Reports was successfully updated.



BTS System is operational. The system is available for all users.



Business Tools for Schools

User ID *

Password *

* Enter your Single Sign-On (email) username and password to Log In.
e.g. (msmith@lausd.k12.ca.us, mary.smith@lausd.net)
Do not add domain name (@lausd.k12.ca.us @lausd.net)

Logon Problems? [Get Support](#)

Microsoft Internet Explorer 9 Users: [Please read this](#)

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After training support will include:

- The BASE Training Center will be the single point of access for SAP end-user documentation/materials.
 - This website will make it easier for end users to access related business process materials.
 - The materials will include the following:
 - ✓ Course Presentations
 - ✓ Simulations
 - ✓ Quick Reference Guides
 - ✓ Job Aids
- Context Sensitive Help within SAP
- Refresher (Open House) sessions

BASE Training Center Website [http://basetraining.lausd.net]



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[Documentary Library BPP](#)

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Welcome to the BASE Training Center

...your one-stop shop for BASE training support

Given the level of responsibility that you have for your office, it is vital that you are provided with appropriate training and support to carry out your role. To maximize the benefits of the training that you attended, the BASE Training Center was developed to provide support and access to resources and information long after the training session has ended.



Schools



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[Schools/Departments/Approvals](#)

Central Offices



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[Business Process Procedures \(BPPs\)](#)

PROCUREMENT
[Course Materials](#)
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[Procurement Services Division](#)

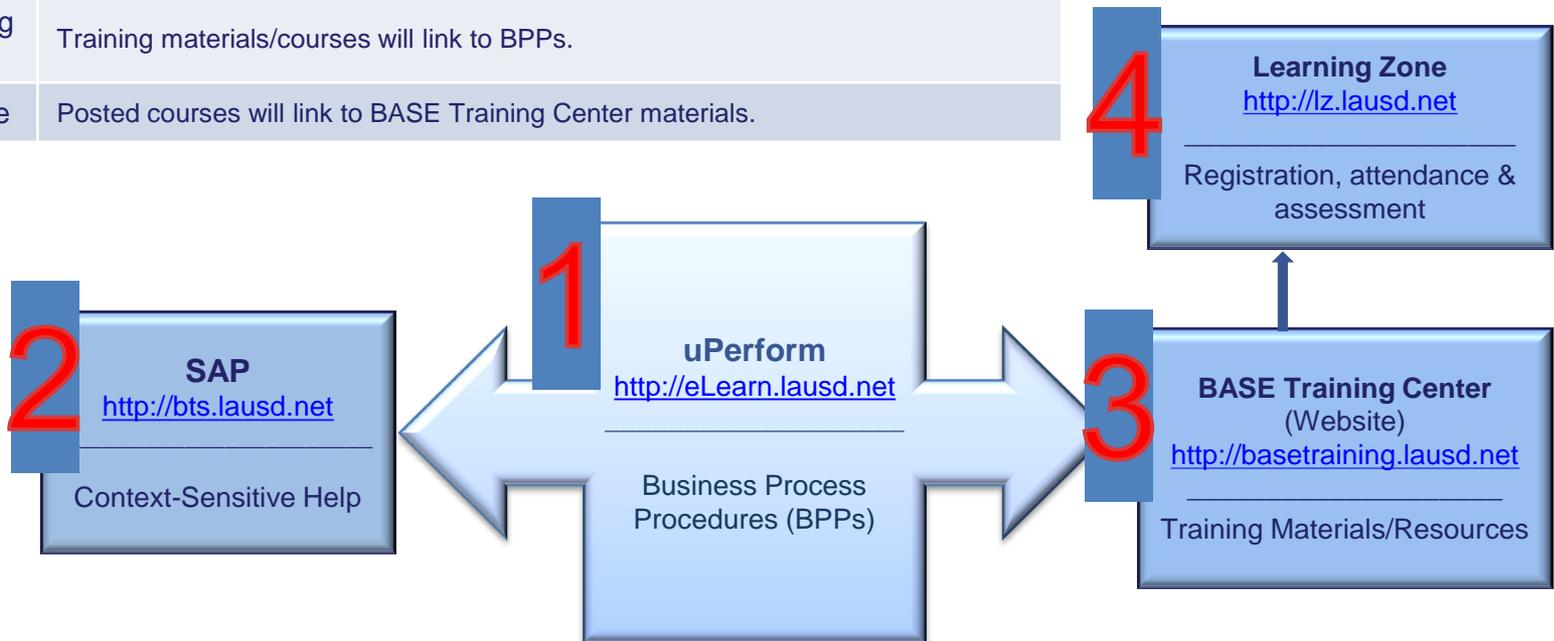
ANNOUNCEMENTS

VIRTUAL LEARNING

Training Systems Integration

Training will rely on four (4) linked systems to deliver instruction.

System	Description
1. uPerform	Stores BPPs that will be used for SAP Context-Sensitive Help and BASE Training Center materials.
2. SAP	Context-sensitive help feature will link transactions to BPPs.
3. BASE Training Center	Training materials/courses will link to BPPs.
4. Learning Zone	Posted courses will link to BASE Training Center materials.





Learn more at <http://lrpweb.lausd.net>

Contact Us: lrp@lausd.net



You have completed the OTC0200 – Accounts Receivable Course

Thank you for your time and attention!

Course Assessment & Evaluation



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Welcome LAURIE YEN!
(You are in **Program Manager Role**)

- Currently enrolled/waitlisted in **11** classes.

[Recommended System Requirements](#)

Today's Announcements:

- **Quick link for classes currently available:** (posted on 01/01/2013)
[Class Offerings](#)

