

## PROGRAM ELEMENTS

Mundo Academy offers a range of programming options to fit the budgets and particular demands of K-12 schools. Our services are personalized to each school. All services begin with a meeting with stakeholders that will allow us to learn more about your school community. Based on our conversations, we recommend services, and the school chooses a method of delivery and time frame. Mundo Academy then takes charge of designing and implementing the program, contacting parents, and providing progress reports.

### **Academic Language Development for Newcomers in grades K-12**

Students who are classified as newcomers are already equipped with academic ability in their primary language, but need to transfer those skills to an English-centered environment. As such, they require support in developing conversational skills, navigating their new school environment, and acquiring academic language across the subject areas. Our academic enrichment sessions have an emphasis on language development, academic vocabulary acquisition, and activities centered around socioemotional content to foster interaction and conversation. Our sessions are student-centered and include activities that are culturally and linguistically responsive. Our activities will emphasize language use and provide the scaffolds and support necessary for achievement.

### **Reclassification Support for LTEL Students in grades 6-12**

Many LTELs are fully bilingual, meaning that they have mastered spoken English but require specialized instruction in reading and writing. For these students, we focus more intently on the skills required for Reclassification through lessons and activities that will improve vocabulary, reading comprehension, writing, and test taking skills. Through a careful analysis of their past assessment results, we create lesson plans to develop the academic literacy skills required to meet their Reclassification goals. We use culturally relevant materials so students can relate and have reactions to the lessons prompting richer discussions and responses. Our curriculum incorporates study skills and time management. We encourage students to become active participants in their own education. We communicate with teachers in order to provide maximum integration and support students to achieve their goals through Mastery Learning and Grading approaches instead of a sink-or-swim model.

### **Roadmap to College Series for grades 6-8**

Mundo Academy tailors a Roadmap to College Workshop Series to fit the needs of 6th, 7th and 8<sup>th</sup> grade students. The transition from middle school to high school can be difficult for many students, and effective tools can ease some of the stressors created by a new academic environment. Our program will seek to provide students with the academic, social, and emotional tools necessary to propel them to the next level of their schooling experience and promote a college-going culture. We will work with *differentiated* groups of students in an effort to target their specific needs and ensure that the content is relevant to their current level. We will offer a series of classes organized into 4 themes: **Navigating the Academic Environment, College Readiness/Study Skills, College/Career Exploration, and Enrichment/Extracurricular Involvement**. Each class will target a different topic within the general theme with the goal of

fostering college readiness. The last session will be a culminating workshop that parents, teachers, and other stakeholders can attend in which students present on a chosen career track and the steps required to achieve it.

### **Parent Workshops and Outreach for K-12**

Mundo Academy will help bridge the gap between home and school for students and their families. Educational research regularly shows that a school's ability to connect school and home is an important influence on student achievement. Mundo aspires to give parents and students the necessary tools, resources, language, and knowledge to reinforce learning. Mundo Academy organizes workshops for parents in both English and Spanish on topics required to support their child. A *differentiated* series of workshops will address the various needs of the community. This is in contrast to most school workshops that typically adopt a 'one size fits all' model. Parents will be invited to attend workshops based on their particular needs and interests. Administrators and teachers can provide us with a list of parents to attend the workshops, and Mundo Academy will call each family and personally invite them. Some workshops will be specifically tailored for immigrant families who are newcomers, focusing on orientation and resources. For parents and students who need remediation, the workshops will focus on how to reinforce basic skills at home. A key aim is to help parents learn how to use the Parent Portal, check student progress on Schoology, and become active participants in the school community.

### **Tutoring and Test Preparation for grades K-12**

Tutoring sessions and test preparation sessions allow students to remediate, maintain or improve academic performance. Tutors help students in academic subjects as well as study skills. Teachers can refer students to tutoring and provide a list of assignments or concepts on which they'd like the student to focus. We provide test preparation services for students preparing for the ELPAC, DIBELS, SBAC, SAT and ACT. We can design a long course or offer a shorter bootcamp. Our curriculum is customizable, which allows us to design a course that will have the most impact on student performance. We provide assistance in administering practice tests, familiarizing students with the tests' formats, and remediation.

**PRICE SCHEDULE**

The following is the price schedule for a Mundo Academy Team. The price includes:

- Program Manager
- Curriculum

<b>Newcomer Language Development and LTEL Academic Enrichment Sessions</b>	<b>Pricing</b>
<ul style="list-style-type: none"> <li>○ <b>Hours:</b> 2 per week</li> <li>○ <b>Place:</b> In-person or Online</li> <li>○ <b>Number of Students:</b> Service 30-40</li> <li>○ <b>Adult/Student Ratio:</b> 1 Tutor per 5 Students</li> <li>○ <b>Curriculum:</b> <ul style="list-style-type: none"> <li>○ Use of proprietary lesson plans</li> <li>○ Development of lesson plans to fit student needs</li> </ul> </li> <li>○ <b>Parent Outreach:</b> Consistent Communication and Education</li> <li>○ <b>Student Tracking:</b> <ul style="list-style-type: none"> <li>○ Manage student attendance</li> <li>○ Student progress checks and goal setting</li> <li>○ Analysis of student data to determine best group placement based on Reclassification needs</li> </ul> </li> <li>○ <b>Teacher Involvement:</b> Structured communication with teachers</li> <li>○ <b>Note:</b> Students can rotate in and out of the program. Meaning, we don't have to service the same students the entire time. We can focus on students in a specific grade or language level at a time.</li> </ul>	<p style="text-align: center;"><b>Per Week: \$1,200</b></p> <p style="text-align: center;"><b>Per Semester (16 weeks): \$19,000</b></p> <p style="text-align: center;"><b>Per Year (32 weeks): \$35,000</b></p>

<b>Small Group Literacy Coaching</b>	<b>Pricing</b>
<ul style="list-style-type: none"> <li>○ <b>Hours:</b> 2 per week</li> <li>○ <b>Place:</b> In-person or Online</li> <li>○ <b>Number of Students:</b> Service 30-40</li> <li>○ <b>Adult/Student Ratio:</b> 1 Tutor per 5 Students</li> <li>○ <b>Parent Outreach:</b> Consistent Communication and Education</li> <li>○ <b>Student Tracking:</b> <ul style="list-style-type: none"> <li>○ Manage student attendance</li> <li>○ Student progress checks and goal setting</li> <li>○ Analyze student data to place them in appropriate groups based on DIBELS scores, grade level and teacher recommendations</li> </ul> </li> <li>○ <b>Teacher Involvement:</b> Structured communication with teachers</li> <li>○ <b>Note:</b> Students can “graduate” from our program if they demonstrate language mastery and be replaced by another student</li> </ul>	<p style="text-align: center;"><b>Per Semester (16 weeks):</b> \$2500 per group of 5 students</p> <p style="text-align: center;"><b>Per Year (32 weeks):</b> \$4500 per group of 5 students</p>

Roadmap to College	Pricing
<p><b>Student Workshops</b></p> <ul style="list-style-type: none"> <li>○ <b>Hours:</b> 1.5 each</li> <li>○ <b>Number of Workshops:</b> 11</li> <li>○ <b>Place:</b> In-person or Online</li> <li>○ <b>Number of Students:</b> Service 30-40 <ul style="list-style-type: none"> <li>○ Up to 3 Differentiated instruction groups based on language/academic level</li> </ul> </li> </ul> <p><b>Parent Workshops</b></p> <ul style="list-style-type: none"> <li>○ <b>Hours:</b> 1 each</li> <li>○ <b>Number of Workshops:</b> 4</li> <li>○ <b>Languages:</b> English and Spanish</li> </ul>	<p><b>Student Workshops</b> <b>Per Student:</b> \$250 for student classes only</p> <p><b>Student &amp; Parent Workshops</b> <b>Per Student:</b> \$350 per student</p> <p>* a minimum of 20 students per class</p> <p><b>Individual Workshops</b> \$500 for 20 students</p>

General Academic Tutoring	Pricing
<ul style="list-style-type: none"> <li>○ <b>Place:</b> In-person or Online</li> <li>○ <b>Number of Students:</b> 10 at a time</li> <li>○ <b>Adult/Student Ratio:</b> 2 Tutors per 10 Students; 1 STEM and 1 Language Arts</li> <li>○ <b>Student Tracking:</b> <ul style="list-style-type: none"> <li>○ Session Reports for each student</li> </ul> </li> </ul>	<p><b>Per Hour:</b> \$100/hour for 2 tutors</p> <p><b>Per Semester (16 weeks):</b> \$3200/2 hours a week</p> <p><b>Per Year (32 weeks):</b> \$6000/2 hours a week</p>

Test Preparation Services	Pricing
<ul style="list-style-type: none"> <li>○ <b>SAT/ACT/LPAC/SBAC Course</b> <ul style="list-style-type: none"> <li>○ <b>Hours:</b> 18 hours Instruction; 1 Office Hour per week</li> <li>○ <b>Place:</b> In-person or Online</li> <li>○ <b>Number of Students:</b> 30</li> <li>○ <b>Includes:</b> <ul style="list-style-type: none"> <li>■ Course materials</li> <li>■ Differentiated instruction</li> </ul> </li> <li>○ <b>Note:</b> Course can be modified to fit needs of ELL students</li> </ul> </li> </ul>	<p style="text-align: center;"><b>Per Course: \$5500</b></p>
<ul style="list-style-type: none"> <li>● <b>SAT/ACT/LPAC/SBAC Bootcamp</b> <ul style="list-style-type: none"> <li>○ <b>Hours:</b> 4 hours Instruction</li> <li>○ <b>Place:</b> In-person or Online</li> <li>○ <b>Number of Students:</b> 40</li> <li>○ <b>Includes:</b> <ul style="list-style-type: none"> <li>■ Course materials</li> </ul> </li> <li>○ <b>Note:</b> Course can be modified to fit needs of ELL students</li> </ul> </li> </ul>	<p style="text-align: center;"><b>Per Bootcamp: \$1200</b></p>

Parent Workshops and Outreach	Pricing
<ul style="list-style-type: none"> <li>○ Set goal of increasing Parent Portal registration and usage</li> <li>○ Schoology use training</li> <li>○ Workshops in English and Spanish</li> <li>○ Workshops are 1 hour long</li> <li>○ Minimum 10 parents per workshop</li> <li>○ We recruit and call parents to attend</li> <li>○ We're also available to help with any school-wide initiatives.</li> </ul> <p><b>Menu of Parent Workshop Topics</b></p> <p><b>Navigating the School Environment</b></p> <ul style="list-style-type: none"> <li>● Setting up an email account on their personal devices</li> <li>● Accessing PASSport</li> <li>● Registering and using the Parent Portal</li> <li>● Familiarization with student computers and/or tablets</li> <li>● Navigating Schoology</li> <li>● Logging into student email</li> <li>● Access to online resources</li> </ul> <p><b>Study Routines and Schedules</b></p> <ul style="list-style-type: none"> <li>● Setting up a student workspace</li> <li>● Minimizing distractions</li> <li>● Time management</li> <li>● Routines</li> <li>● Schedules</li> <li>● Value of studying</li> <li>● Binder organization</li> <li>● Conducting binder checks</li> <li>● Reviewing daily work, tests, quizzes</li> <li>● Support with note-taking</li> </ul> <p><b>Resources</b></p> <ul style="list-style-type: none"> <li>● Reclassification tools</li> <li>● How to help child choose a grade-level book</li> </ul>	<p style="text-align: center;"><b>Per Workshop: \$500</b></p> <p style="text-align: center;"><b>Parent Outreach</b></p> <p style="text-align: center;"><b>Per Hour: \$50 to help with school-wide parent outreach initiatives</b></p>

<ul style="list-style-type: none"> <li>● Using tools such as IXL, Edgenuity</li> <li>● Finding assistance for your child</li> <li>● Accessing school resources</li> <li>● Accessing community resources</li> </ul>	
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<b>Teacher Professional Development</b>	<b>Pricing</b>
<b>Student Engagement</b> <ul style="list-style-type: none"> <li>○ Hours: 1.5 each <ul style="list-style-type: none"> <li>○ Can be scheduled to fit the school's needs</li> </ul> </li> <li>○ Number of Workshops: 2</li> <li>○ Place: In-person or Online</li> <li>○ Number of Teachers: Service 20-30</li> </ul>	<b>Whole Group PD</b> <b>Per Teacher: \$300</b>  <b>Differentiated by Grade Level</b> <b>Per Teacher: \$350</b>
<b>Testing Anxiety &amp; Instructional Strategies</b> <ul style="list-style-type: none"> <li>○ Hours: 1.5 each <ul style="list-style-type: none"> <li>○ Can be scheduled to fit the school's needs</li> </ul> </li> <li>○ Number of Workshops: 2</li> <li>○ Place: In-person or Online</li> <li>○ Number of Teachers: Service 20-30</li> </ul>	<b>Whole Group PD</b> <b>Per Teacher: \$300</b>  <b>Differentiated by Grade Level</b> <b>Per Teacher: \$350</b>
<b>Teaching Strategies for LTELs &amp; PLTELs</b> <ul style="list-style-type: none"> <li>○ Hours: 1.5 each <ul style="list-style-type: none"> <li>○ Can be scheduled to fit the school's needs</li> </ul> </li> <li>○ Number of Workshops: 2</li> <li>○ Place: In-person or Online</li> <li>○ Number of Teachers: Service 20-30</li> </ul>	<b>Whole Group PD</b> <b>Per Teacher: \$350</b>  <b>Differentiated by Grade Level</b> <b>Per Teacher: \$400</b>
<b>Teaching Strategies for Newcomers</b> <ul style="list-style-type: none"> <li>○ Hours: 1.5 each <ul style="list-style-type: none"> <li>○ Can be scheduled to fit the school's needs</li> </ul> </li> <li>○ Number of Workshops: 2</li> <li>○ Place: In-person or Online</li> <li>○ Number of Teachers: Service 20-30</li> </ul>	<b>Whole Group PD</b> <b>Per Teacher: \$350</b>  <b>Differentiated by Grade Level</b> <b>Per Teacher: \$400</b>