Program Elements

Test Preparation and Foundational Skills Building Services

Open doors to more significant opportunities—one test at a time. Student performance on college entrance exams can have a profound impact on students' futures, affecting not only which colleges they can attend, but also whether they will have the means to pay for higher education. LAUSD schools can provide the best opportunities for success by offering students test prep from The Princeton Review programs have proven to build student confidence, raise scores and lower test anxiety. We offer several course configurations and can customize a plan to best fit your needs. The Princeton Review has provided test preparation services to LAUSD Schools for over ten years. During this time, we have consistently helped thousands of students improve their test scores.

Each course includes:

- Class Instruction
 Course Materials
- Proctored Tests
 Administrator Dashboard
- Practice Drills My Campus Student Portal

ACT or SAT Fundamentals In-Person Preparation:

Introduce both content and strategy to raise student confidence and improve base test scores. Take your students' test prep to the next level with scheduled practice drills and multiple proctored practice tests. Our most popular in-person program, Fundamentals provides 15 hours of live instruction from a Princeton Review Certified Instructor. Students will also receive at least three full-length proctored practice tests that will simulate the test-taking environment. Those students will receive a detailed score report that will identify strengths and areas of improvement

To adequately prepare students to tackle the ACT and SAT exams, The Princeton Review will implement our comprehensive ACT and SAT preparation courses.

While a large section of the ACT and SAT preparation courses focus on preparing students to achieve the scores they need to get into the school of their choice, we focus on breaking down the test(s) into manageable pieces. The Princeton Review works with students to understand all question types and answer them efficiently while reviewing applicable foundational content found on the ACT and SAT. These courses will also enable students to create an individualized post-secondary admissions plan.

ACT and SAT Test Preparation Course Materials

By participating in The Princeton Review ACT and SAT test preparation courses, each student will have access to 18 ACT or SAT exams, over 1,200 pages of ACT or SAT preparation material, 20-30 hours of

online content accessible 24/7, and the full college readiness arsenal of The Princeton Review's 35-plus years of experience.

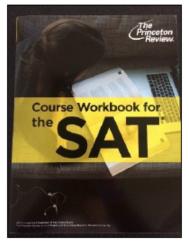
In the following section, we will walk through each element of the ACT and SAT student kits.

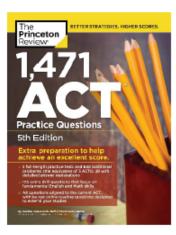
- Manual for the ACT or Manual for the SAT
- Official College Guide (SAT)
- 1271 ACT Practice Questions (ACT)
- Four full-length Diagnostic Practice Tests
- Online Student Portal with Recommendation Engine
- Administrator Dashboard

Manual for the ACT or SAT and 11 Practice Tests for the ACT or SAT

Based on over 38 years of research, the *Manual for the* ACT and *Manual for the SAT* details techniques and approaches to every question type on the ACT and SAT exams. These manuals have designated lessons that the instructor will guide students through during the courses as well as assigned homework to help reinforce the lessons learned during the classes.

The ACT and SAT preparation courses also include proctored fulllength Diagnostic Practice Tests, which give students exposure to and practice with the test in a testing environment designed to mimic the real test, helping them gain confidence and reduce test-taking anxiety.





We strongly recommend that these practice tests occur on Saturday mornings, to allow for the closest approximation to the actual test administration. Following each Diagnostic Practice Test, students receive personalized score reports that detail their performance and pinpoint strengths and weaknesses, allowing instructors to tailor the course to meet the needs of the students.

Summary reports are available by each school district as well as each individual school campus. Portions of the tests are scored via scanning technology, and the essay is graded utilizing our *LiveGrader* process. Results are returned to students within 7 to 14 business days. All students enrolled in live instruction courses gain access to The Princeton Review's Online Student Center, which allows students to continue to hone their test-taking skills and refresh material after each class session.

ACT and SAT Self-Paced Preparation:

For the students that are unable to take our on-site courses, The Princeton Review has combined its revolutionary approach to standardized tests with the latest web-based technologies to create interactive online test preparation courses for the ACT and SAT. This comprehensive online course combines the proven content of The Princeton Review's live test preparation courses with the equity, flexibility, and accessibility of online delivery to give each student individualized instruction and direction for improvement.

Encourage independent study, responsibility and accountability to better acquaint students with college-level expectations—all while preparing them for the tests. Self-Paced courses provide 365 days of 24/7 access to lessons, drills and practice tests, giving students more time to fully absorb the content and strategies required to reach their target scores. This program includes:

Our ACT & SAT Self-Paced online course practice materials include:

- 377 online drills •
- 3,200+ online practice questions
- 27 online practice tests
- 8 ACT Subject Tests (including English, Math, Reading, and Science) ٠

Exclusive Online Tools

- My Campus dashboard personalizes a lesson plan just for students based on practice tests, drills, and • time allotted for prep
- Access to College Research and College Admissions Articles ٠

My Campus School Planser Advice Sottings







intellectual challenges and develop skill sets that will be applicable to ...



Check out a sample ACT scoring and learn how the ACT is scores



10 Ways to Overcome Test And Test anxiety has the power to detail iety



is your SAT score good enough to get



What is a Good ACT Score? A good ACT score depends on the



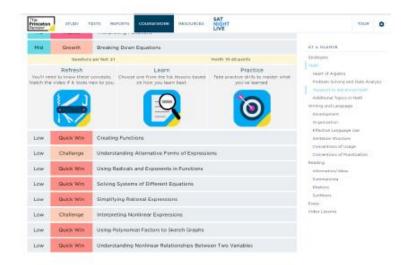
Identify Target Colleges and Set Goals

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Your SAT Prep Plan!	đ
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700 Math 650 550 Verbal 650 Set data: Text data: Fob 1B May 4	Northwestern University 1480 Ave SAT
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One day at a time, let's beat this test. Today, February 19	Exclusive FREEPASS Content Or emetally solidout set 1400+ classes are evaluable on video, enclusively for FreePass customers.
0/z of todars tasks completed	
High Impact Conversions in the Real World >	
High Impact Citing Textual Evidence >	

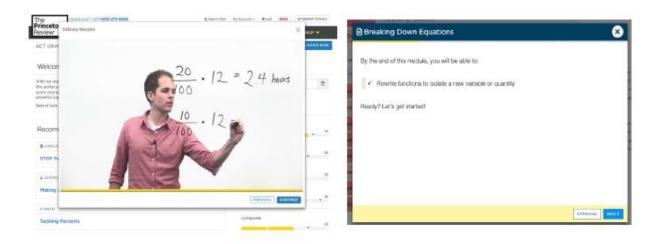
Set Up Study Plan by Day/Week/Month

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Your SAT P	rep Pla	an!					0 0
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		≡ Multiple Texts	≡ Interpreting Functions	≡ Analyzing Population Data	≡ Solving Guadratic Equations		

Identify Areas That Can Make a Big Impact



Videos, Goals, and Assignments



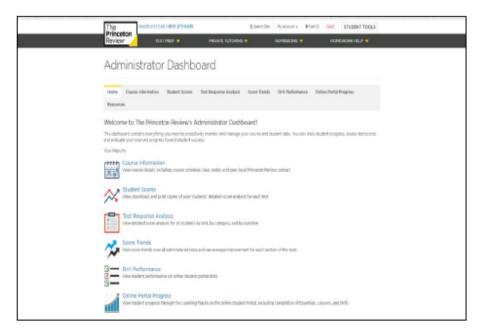


Track Your Progress

Follow your progress, track your prep.

Test Scores Topic Breakdown Goal Tracker		
O /5	O /o	O /o
Daily goals met	Weekly goals met	Monthly goals met
0	430	27
Lessons completed	Questions answered	Topics mastered
2	0	O points
Practice tests completed	Single-section tests completed	Distance to target score

The Princeton Review will facilitate a three-hour, comprehensive online ACT/SAT course training for teachers and staff who have been designated to manage student usage of our online course. The session structure is designed to be flexible according to the needs and experience level of the participants.



Foundational Skills Building (Early Edge):

If you are interested in building the foundational skills of your students, The Early Edge curriculum is designed to build a strong academic foundation while exposing students to standardized tests preparation. Early Edge courses give educators a powerful tool to measure achievement, keep students on track and quickly respond to those who fall behind. By strengthening critical thinking skills such as analysis, interpretation, problem-solving, and reasoning, Early Edge preparation gives students the academic tools they need to excel in the classroom and the college admission process consistently.

Designed for students in grades 6-12, these programs, this service will

- · Reinforce and increase foundational skills in English and Math
- Introduce test preparation for all standardized tests, including the SAT[®] and ACT[®]
- · Engage students in active learning and develop critical-thinking skills
- Adjust to offer 12-60 hours of instruction per course

In addition to our groundbreaking test preparation services, we have also devoted ourselves to impacting student academic achievement. We have expanded that ability with the development of our foundational skills-building course, *Early Edge*.

Early Edge curriculum is built on national standards as well as a dependable, research-based pedagogy. *Early Edge* students receive a pre- and post-course examination, allowing stakeholders to effectively gauge the success of each student, as well as the broader success of the student population.

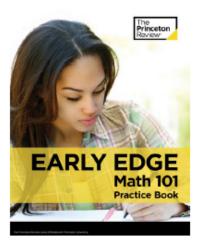
Early Edge is The Princeton Review's supplemental foundational skills building course that reinforces and increases the necessary foundational skills students needed to perform at grade level. Also, *Early Edge* introduces students to standardized test preparation, demonstrating the links between academic subjects and their corresponding question types on high-stakes examinations. Early Edge helps students by:

- emphasizing step-by-step processes
- offering plenty of practice and repetition for different ability levels in the same chapter
- tackling concepts in different ways and with many activities to address different learning styles
- o focusing on understanding word problems and estimation skills
- o stressing teaching through questioning and continual checks for understanding

Early Edge helps students with the following concepts:

- Number sense
- Statistics and probability
- Measurement and geometry
- Arithmetic
- Translating word problems
- Quadratic Equations
- Algebra
- Reading
- Writing
- Grammar

The Princeton Review's Early Edge gives students extra practice on foundational skills and the content reinforcement needed to perform at grade level. Each student will receive multiple succinct-targeted Early Edge assessments to tailor the curriculum to their needs throughout the program.



AP Test Preparation:

We understand the need to improve AP Test pass rates in underserved communities. To support this initiative, we created our six-hour LiveOnline cram course. AP LiveOnline cram course are a quick and affordable way to review the most frequently tested content on the exams and learn how to test smarter. Each class comes with a copy of our Cracking Book for the exam and includes 6 hours of live online instruction. Cram Courses offered include the following subjects:

- AP World History
- AP US History
- AP English Language
- AP English Literature
- AP US Government
- AP Calculus AB
- AP Biology
- AP Chemistry
- AP Physics 1
- AP Statistics
- AP European History

Data Analysis

The Princeton Review will perform data analysis to determine which areas of the SAT or ACT[®] College and Career Readiness standards will result in the most significant growth gains.

The Princeton Review will grant LAUSD access to the Administrator Dashboard, at no additional cost, providing real-time data reports to school and central office staff. This data will reflect the status regarding progress on SAT[®] or ACT[®] practice tests and content concerning the student, school, and district goals.

With The Princeton Review's Administrator Dashboard, LAUSD can:

- proactively monitor and manage your course and student data,
- assess student performance on administered tests and monitor progress towards the goal
- track student progress on online assessments, drills, practice, and participation
- ensure your students achieve success.

The Administrator Dashboard Features:

Course Information

View the details of the course, including schedules, and rosters.

Student Scores

At the click of a button, review, download, and print copies of your students' individualized, detailed score reports.

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three Coar	na information	-		-					. Desires and		time Rest of					Welcome to The Princeton Review's Administrator Dashboard!
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Test Response Analysis

Gauge both class and individual performance on a specific test with our analysis of each section, question, and skill category.

Online Portal Progress

Track each student's Online Portal Progress across all test skills.

Score Trends

Quickly evaluate class and student progress with a summary of all scores for each administered test; a comparison of average score gains across the tests for a class; and comparison of score gains across tests for individual students.

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Drill Performance

Monitor student performance on online portal drills with an on-demand percentagebased grade report.

Service

Access will be provided by login to designated students, teachers, classes, schools, and district level personnel.

Sample of Student Score Reports:

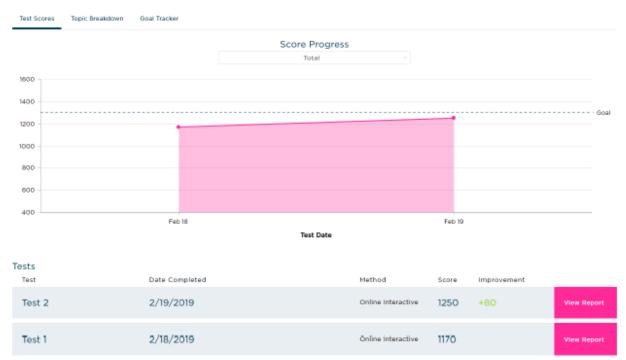






Page 2 of 10

Follow your progress, track your prep.



Your T	otal SAT Score is	5 1250 *		
400		1250		1604
	Your Target Score is \$300			
Math ᅌ		650	700	
200				601
200	550	650		80
 View additional test scores 				
	~			
SAT Verbal	SAT Math		SAT Essay	

You Scored: 550 in Verbal

	View by Section Category
1. Reading	✓ ✓ 30 Correct ✓ × 21 Incorrect ✓ ○1 Blank
2. Writing and Language	✓ ✓ 29 Correct ✓ ¥ 15 incorrect ✓ ○ 0 Blank

VIZATE ENTERNITE ENTE

SAT Verbel

SAT Math

SAT Essay

You Scored: 700 in Math

View by Section Category

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wo-Variable Linear quations	1/1	Solving Linear Equations	2/2	Solving Systems of Linear Equations	2/2	Translating Functions	2/3
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egrees & Radians of a Circle	1/1	Calculating Circle Properties	1/1	Triangle Problems	1/1	Circle Squations	0/

Math Test

Reading Test You Scored: 31 in Math

Science Test

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Complex Numbers	10	Order of Operations	VI	Proportions	3/2	Percents	2/3
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Right Triangles	40	Circle Properties	V1	Sectors and Circles	0/1	Quadrilatoral Properties	3/3
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Parallel Lines	vi	Overlapping Figures	V1	Volume	12	Basic Trigonometry	2/4
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Unit Circle	-10	Slope	1/1	Linear Equations	0/1	Distance	1/1
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Tutor.com

The One-to-One Learning Approach

We want all LAUSD students to succeed in high school and beyond, but teachers cannot be available at all times of the day. On-demand tutoring from The Princeton Review (tutor.com) was designed to bridge this gap. We support a better student, teacher, and school experience. Our mission is to connect students to individualized learning through one-to-one engagements with subject-matter experts. Tutor.com also provides teachers and schools with the data necessary to help teachers and students excel. This combination of personalized learning with diagnostic evaluations offers a powerful solution for LAUSD students.

Through an intensive, virtual classroom, students have access to over 3,000 subject-matter experts available 24/7. Tutors provide homework help, preparation for exams, AP support, and skills building in more than 40 subjects including math, reading, science and social studies for grades 4-12. Our tutors are available to help students in both English and Spanish. Tutor.com is available where students need it, whether at school, at home or on a mobile device. Partnering with The Princeton Review ensures your students have access to targeted learning and teachers receive the data necessary to make informed decisions about instruction and student progress. Our data has shown that LAUSD students who use the service see an improvement in their grades.

Equity and Access for All

With equity and access a key issue facing many schools and students today, Tutor.com was developed so that regardless of the type of device or computer available, students can access help and support anytime and anywhere. Tutoring can be provided by live chat or phone/voice.



EASY ACCESS FROM ANY STUDENT DEVICE

TARGETED LEARNING AND FEEDBACK TO HELP STUDENTS, TEACHERS, AND SCHOOLS

Helping students by:

- Assessing skill knowledge and mastery and providing targeted learning engagements with a subject-matter expert
- Guidance and coaching to help students understand concepts through critical thinking and positive reinforcement
- Multi-modal instructional methods targeting the different learning styles of students, including on-demand tutoring, scheduled tutoring, and asynchronous review of writing assignments

Supporting teachers by:

- o Extending instructional moments help save teachers valuable classroom learning time
- Reinforcement of core learning principles for students, which helps teachers stay on track with core curriculum and whole-class learning
- o Diagnostic data providing insights into student knowledge and progression
- o Identification of student learning needs and intervention information before it is too late

Serving schools by:

- Identifying key core curriculum elements at the school level that need reinforcement, professional development or new instructional strategies
- Intervention for students in a timely manner to affect positive change
- Persistence of students with higher GPAs and confidence to continue in college-ready and college-going advancement

Predictive Insights Data Analysis Service

Spot struggling students sooner. Support them smarter.

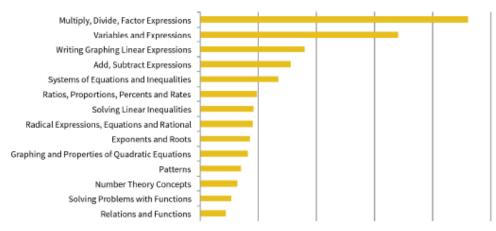
Putting Your Data to Work

With Predictive Insights Data Analysis, you're able to identify which students need more help. Detailed, individualized data helps schools accelerate the intervention timeline for these students, so they can get the support they need.

					Early Alerts					
Username	Date	Time	Session Length	Subject	Prerequisite Knowledge	Content Mastery	Frequent Subject Request	Unusually Long Session		
Student A	4/13/2016	6:07 PM	25.12	Trigonometry						
Student B	4/17/2016	1:28 AM	35.27	Algebra 1		~				
Student B	4/17/2016	9:04 PM	40.22	Language Arts						
Student A	4/19/2016	2:19 AM	29.52	AP Chemistry				~		
Student C	4/15/2016	11:33 PM	54.52	US History						

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Predictive Insights Data Analysis also provides information regarding the specific topics where your students are requesting help. The graph below is for an Algebra 2 class. Teachers can quickly determine where students are struggling across an entire class.



Comprehensive Tutoring and Data for LAUSD Schools

The Princeton Review, in conjunction with Tutor.com, can provide LAUSD students with a targeted approach delivered by a shared bank of tutoring hours for students available via computer, tablet or personal mobile device, and ongoing data and analytics reporting. All participating students will share the pool of hours. The bank of hours will serve as a declining balance. Time will be deducted from the overall pool as the tutoring happens.

Targeted Learning Available 24/7

With access to Homework Help Powered by Tutor.com during and after school, students add quality instruction and hours of learning needed for academic success. Students never need to schedule an appointment; just log on to tutor.com and immediate access to a professional tutor is available. This just-in-time scheduling also reinforces and meets the various learning styles and time availability of each student.

Subject-Matter Experts

The 3,000 plus subject-matter experts providing targeted tutoring through Tutor.com undergo an extensive screening, certification, and background-check process. Our rigorous approach to onboarding, mentoring and retention ensures high-quality, pedagogically sound help for all students and learning styles. We also employ a one-of-a-kind mentoring program to ensure quality learning engagements for every tutoring session.

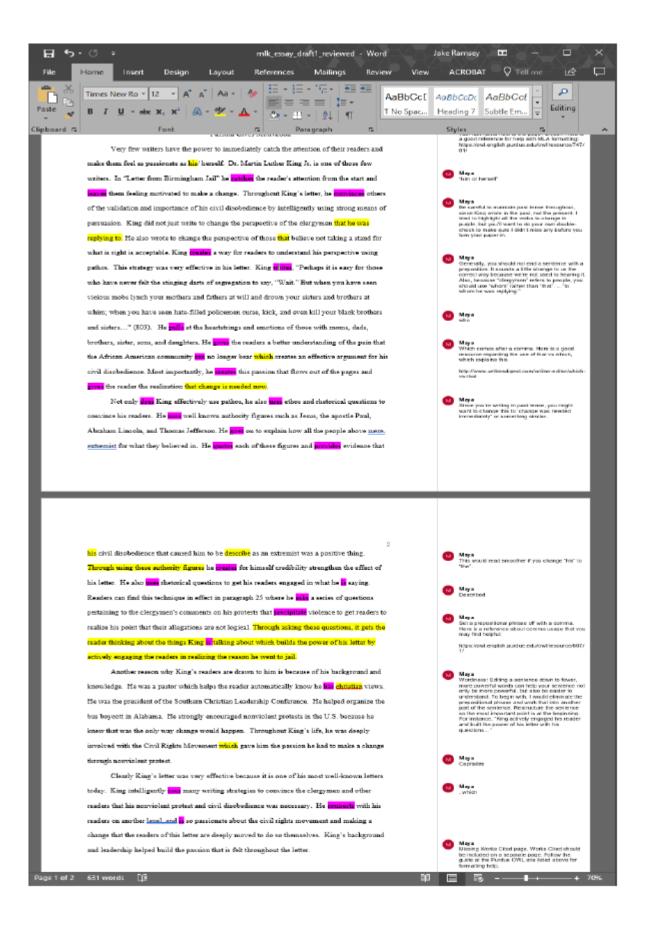
Essay and Writing Support

Tutor.com provides both asynchronous and synchronous tutoring services for writing support through our Writing Center. Demonstrating critical thinking skills through essay writing is an imperative and important requirement to help Denver Public Schools students.

 Our Asynchronous writing service allows students to submit an essay or another piece of writing, along with a quick summary of their goals and instructions for the assignment and receive detailed feedback from a writing tutor the next day. Our Synchronous writing service allows students to share a report or essay in real time in the online classroom. The document is viewable, and the tutor and the student collaborate, review and make improvements for the document.

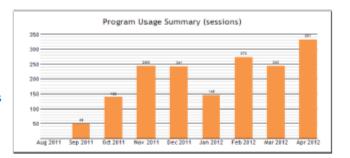
Your Drop-Off Essay Review Feedback

	Essay Details		
Submitted review on: 8/12/2018 3:46:26 PM Reviewed by: Mike D Draft due on: 8/31/2018 12:00:00 AM Final version due on: 8/24/2018 12:00:00 AM	Topic of essay: Dr. Martin Luther King's Letter from Birmingham Jail Where are you in the writing process: I think it needs a lot of work st Review priorities: Thesis, Organization and paragraph development, Properly supporting your argument, Transitions between sections		
In this section, you	Higher-order writing concerns 'Il see feedback from your tutor about your es		
CLEAR AND FOCUSED THESIS: Good	ORGANIZATION & PARAGRAPHING: OK, but needs work	PROPER CREDITING OF SOURCES: Unacceptable	
WELL-DEVELOPED AND LOGICAL ARGUMENT SUPPORTING THESIS: Good	PROPER SUPPORT OF ARGUMENTS: OK, but needs work		
OTHER FEEDBACK: Good evening and thank you for sharing your pap For the most part, this was very well-written. You wasn't always clear when you were citing a prima accounts of Dr. King's imprisonment. Please mail	obviously know a lot about the subject matter ry source (i.e., the letter itself) as opposed to	r, and that really comes through in the essay. However, it secondary sources like contemporaneous news	
In this section, y	Lower-order writing concerns	r essay's style and grammar.	
SENTENCE CONSTRUCTION: Some major errors	WORD CHOICE: Few or no problems	GRAMMAR: Some major errors	
SENTENCE VARIETY & CLARITY: Few or no problems	TRANSITIONS: Few or no problems	FORMATTING CITATIONS: Unacceptable	
OTHER FEEDBACK:			
to go through the whole paper and change your v	erb tense to keep it consistent (i noted a few nat heading. If this is because of specific inst take a look at this resource for some clear gu prize and the second state of the second second grammar issues: ne-editor/which-vs-that	ructions you received from your teacher, you should	
resource	s dealing with specific areas of writing where	ment. If appropriate, your tutor may also share links to online you need more help.	
		rammar issues I noted in section 2 of the rubric, but more ry sources) to really take your writing to the next level.	
How did we do? Please take a moment to review your tutor's feedback Rate tutor's feedback.		recommend this service to a friend?	
Thanks for the feedbackl		A	



Actionable Data

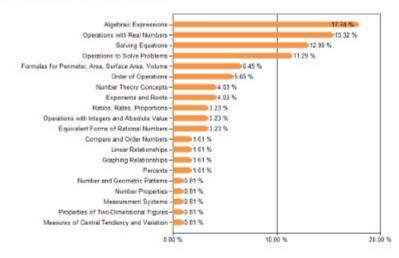
Comprehensive monthly reports, available in both Excel and PDF format, include charts, graphs and trend analysis at both an aggregate and individual level. Additionally, our Predictive Insights[™] data analysis service provides a more detailed, granular look at the challenges students are facing and overall deficiencies. Students are flagged when they may benefit from additional assistance so LAUSD can provide additional reinforcement and assistance.



Student Progress at a Glance

UserD	Fist Name	Usemanie	Access Point	Start Date	Subjects	Total Minutes Used	period	Total Sessions	Sections this period
1846413	Adiana	aasalazar	LTI	8/12/2914		891.74		21	
					Career Help - Resume Help	65.21		1	a
					Computer Skills - Microsoft Excel	315.87		5	0
					English - Grammor Mark - Statistics	154, 15		14	1
2097490	lana.	abains a	LTI	22244		254.41		14	
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					Math - Geometry	68.05			
					Math - Intermediate Algebra	120.99			
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					English - Grammar	122.17			
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					Drop Off Easily Review	55.25		2	2
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					Business - Economics	199.47	0.00	1	0
					Finance	160.41	0.00	3	0
					Math - Statistics	996.03	0.00	17	
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					Writing	204.45		3	1
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					History - U.S. History	102.61			2
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					Drop Off Easily Review	46.43		1	0
					Literature	240.06		8	
					Science - Biology	67.20		3	22000
					Writing	66.20	0.00	1	a

Class-level Trend Tracking: Algebra



Transparency

All tutoring sessions are completely recorded and archived. The archived session includes everything that happened in the tutoring sessions (texts, uploads of documents, all work completed by teacher and student, and a recording of the voice call). Participating students and school administrators can launch and watch any prior tutoring session as long as the account is active.

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Subject Areas and Availability

Subject Areas and Availa			
The chart below shows	English/Writing	<u>Science</u>	Social Studies
the subjects in which	Write Tutor [™] Writing	Basic Science	U.S. History
Homework Help	Center	Earth Science	World History
Powered by Tutor.com	Literature	Biology	Civics and Government
offers online one-to-	Vocabulary	Chemistry	European History
one learning.	Grammar	Physics	Geography
Tutor.com can offer			
	12-hour Essay review		
live, on-demand	(asynchronous)		
coverage by using			
carefully crafted			
staffing schedules and			
recruiting tutors from			
across time zones. All			
subjects listed are			
available 24 hours per			
day, seven days per			
week, 361 days per			
year, unless otherwise			
noted. Please note			
that all Science, Math,			
and Social Studies			
tutoring session can be			
delivered in Spanish			
upon launching the			
-			
tutoring session. <u>Math</u> Basic Math			
Pre-Algebra Algebra I			
Algebra II			
Geometry			
Trigonometry			
Pre-Calculus			
Calculus			
Statistics			
Advanced Placement	<u>Spanish</u>	Matemáticas	International Baccalaureate*
AP English Literature	Grammar	(en Español Math)	History
AP English Composition	Writing	Algebra	Language A: Lang/Literature
AP Calculus AB	Reading Comprehension	Algebra II	Language A: Literature HL
AP Calculus BC		Cálculo	Language A: Literature SL
AP Statistics	French	Estadística	Mathematics HL: Calculus
AP Biology		Geometría	Mathematics HL: Discrete Math
AP Physics B & C	Grammar	Matemáticas Básicas	Mathematics HL: Pre-Calculus
AP Comparative	Writing	Trigonometría	Mathematics HL: Statistics
Government and Politics	Reading Comprehension		Mathematics SL: Calculus
AP European History		Estudios Sociales*	Mathematics SL: Pre-Calculus
AP Human Geography	German	(en Español Social	Mathematics SL: Statistics
AP Macroeconomics	Grammar	Studies)	Psychology
AP Microeconomics		Gobierno y Vivismo	Chemistry

AP US History AP World History	Writing Reading Comprehension	Historia de los EE.UU. Historia de Europa Historia del Mundo	Computer Science: C++ Computer Science: Java Physics
		<u>Ciencias*</u> (en Español Science) Biología Ciencia Básica Ciencias de la Tierra Física Química	

*International Baccalaureate 11:00 am – 10:00 pm PST, seven days per week. International Baccalaureate is a registered trademark worldwide by the IB organization. AP is a trademark registered and owned by the College Board, which is not affiliated with, and does not endorse this product. The Princeton Review is not affiliated with Princeton University. All other subjects available 24/7.

Support

Support Resources for Students:

All Homework Help Powered by Tutor.com programs receives premiere support coverage at no additional charge. Your students and staff have access to:

- Toll-free telephone support from Tutor.com certified technical support team seven days per week.
- Email support by one of Tutor.com's certified technical support staff or client care staff 24 hours a day, 7 days a week, 361 days a year.
- Real-time classroom support from our tutors if issues arise within the classroom 24 hours a day, 7 days a week, 361 days a year.
- Detailed answers to Frequently Asked Questions available on each page of your Tutor.com program, including answers to common technical problems.
- Access to Administrator Dashboard and Predictive Insights.

Sample Lesson Plan

- Our tutors do not utilize scripted lesson plans but rather are trained to ask Socratic questions that will
 provide each student with personal attention and meaningful, differentiated instruction that takes into
 account their learning style and level of understanding. Tutors customize their approach depending on
 the needs of the student, providing personalized help—never just answers. This targeted tutoring
 approach builds student confidence and autonomy, so when faced with a similar problem, the student
 has the skills needed to solve it.
- Over 93% of students tell us that when they use Homework Help they have more confidence in their
 academic abilities, complete more assignments correctly and on-time, and see improvements in their
 grades. In addition, each session is recorded so that the student can review the lesson at any time.

In the past three years, we have helped thousands of LAUSD students from GEAR UP, Local District East, Local District Central, City of Angels and other sites improve their grades, test scores and write more impactful essays using tutor.com. In addition, with the purchase of this service, your students will also receive free access to our specialized AP Prep that includes hundreds of videos and quizzes of several AP Subjects.

PROFESSIONAL DEVELOPMENT

Professional learning for teachers:

SAT & ACT test scores are a key factor in gaining admission into a student's dream school as well as receiving scholarship dollars. However, students targeted in this RFP may need more preparation and support than normally received in a traditional in-person course. Our teacher training program creates sustainability and provides the opportunity to implement test prep programming when and how you need it.

As part of The Princeton Review's Professional Development programs, instructor training provides the opportunity to train your instructors to deliver The Princeton Review's strategies on your campus. Your teachers will work with a Princeton Review Master Trainer who has years of experience and will go over each section of the respective test. Your teachers will gain confidence with support materials, custom syllabi, and training on how to best implement our programs on campus.

The Princeton Review will facilitate three-day, comprehensive SAT[®] or ACT preparation course trainings for teachers and staff who have been designated by their school to implement a live test prep courses at their respective campuses. The session structure is designed to be flexible according to the needs and experience level of the participants. LAUSD Schools can coordinate training and scheduling details with The Princeton Review's Account Manager.

The first day of training introduces participants to the SAT[®] or ACT and provides an overview of Princeton Review's test-taking strategies. The second and third days gives participants the knowledge and expertise necessary to deliver The Princeton Review's SAT[®] Preparation Course.

After the 3-day training, The Princeton Review will provide LAUSD personnel with Dedicated Support that includes customized syllabi and scoring of up to 4 full-length diagnostic practice exams which give students exposure to and practice with the test in a testing environment designed to mimic the real test, helping them gain confidence and reduce test-taking anxiety. Following each practice exam, students receive personalized score reports that detail their performance and pinpoint strengths and weaknesses, allowing instructors to tailor the class to meet the needs of the students.

- Each Training is 3 Full Days (24 Hours) delivered in-person at your campuses
- Each professional development training is designed for up to 16 Trainees
- Each trainee receives The Princeton Review's SAT Workbook® blackline master teacher edition

- Trainees receive access to individual score reporting for each diagnostic exam, as well as cumulative classlevel and district-level reporting
- Schools receive custom course syllabi based on multiple implementation models
 - Bell Ringer
 - School Day
 - Semester Long
 - After-School
 - Weekend
- Implementation meeting(s) with TPR account manager and school-designated point person is included
- Program reporting from TPR implementation manager (including data from SAT[®] Practice tests) is included
- LAUSD trained instructors will be empowered to deliver 15 90 hours of ACT[®] Prep.

Sample SAT Prep Training Syllabus:

	Day 1 – Overview	<u>Day 2 (or 3) – Math</u>	<u>Day 2 (or 3) – Non-Math</u>
	Intros, Icebreakers	Check-in	Check-in
	Current College Testing Landscape Client-specific outcomes: - Implementation strategy - Success benchmarks	Fundamentals 101 & Fundamentals Geometry 101 & Geometry Word Problems 101	Reading: Fundamentals "Pass the Marker" English: Grammar 101 & CCC Reading: Work the Q&A
MORNING	- Success benchmarks Course Introduction English: Intro & Complete "Pass the Marker" Overview of TPR Resources	word Problems 101	
1-hour mid-day	Lunch	Lunch	Lunch

	Math: Intro & No More Algebra	Word Problems	Reading: Dual Passages
AFTERNOON	"Pass the Marker" Reading: Intro Science: Intro Writing: Preview & Writing	Coordinate Geometry/Advanced Math/Advanced Trigonometry Check-in	Reading: Skills English: Rhetorical Skills Check-in
	Check in: trainees reflect on Day 1		

Local Teacher Training References:

Maria Aguirre, Director Kaiser Watts Counseling and Learning Center Deacon John Wilson, West Angeles Church

Professional Learning for families

The Princeton Review will provide Roadmap to College events to help families understand the importance of taking the SAT and ACT[®], scholarship opportunities and the college application process.

The Princeton Review will work with school administrators to schedule *Roadmap to College* workshops. In order to provide a framework to prepare students and their families for college and the workforce, The Princeton Review's instructors will illuminate and emphasize the necessary steps students must take towards successful completion of high school and matriculation in a post-secondary institution.

The Princeton Review's instructors will illustrate the benefits of a post-secondary education by walking parents/guardians through the realities of the current U.S. job economy. The goal of this encouragement is to help students align their lifestyle choices to their education and career choices. These sessions provide valuable "big-picture" information on nearly every aspect of the college experience, from demystifying the college admissions process for first-generation students and their families to setting up a deliberate plan for preparation for advanced degrees and career opportunities in a highly competitive global environment.

The Roadmap to College Seminar can address the following topics in English and Spanish:

- Finding Best Fit Colleges
- Financial aid and College admissions
- SAT & ACT, What are they and when should one take them?
- PSAT Score Interpretation
- Finding the Best Fit College
- Graduation and attendance requirements
- Essays, recommendations, and interviews



Exhibit B

Price Schedule

TEST PREP PROGRAM PRICING

Test Prep Product	Price	Minimum Enrollment	Maximum Enrollment	Hour of Instruction	Practice Tests
ACT Fundamentals	\$6,500 / course	NA	35	15	3
SAT Fundamentals	\$6,500 / course	NA	35	15	3
ACT & SAT Self-Paced	\$99 / student	1	199	NA	27
ACT & SAT Self-Paced	\$25 / student	200	NA	NA	27
Early Edge Foundation Skills	\$6,500 / course	NA	35	18	3
AP Cram Courses	\$5,000 / course	NA	35	6	2
Professional Development Teacher Training ACT or SAT (Individual)	\$1,500 / teacher	4	15	24	4
Professional Development Teacher Training ACT or SAT (group)	\$16,000 / course	NA	16	24	4
Student Materials for ACT or SAT Teacher Training	\$75 / student	1	NA	NA	4
Roadmap Seminars	\$1,000 / course	NA	NA	1	NA

TUTOR.COM

Number of Hours	Per l	Hour Pricing
0 - 2500	\$	35.00
2501 - 5000	\$	33.00
5001 or more	\$	30.00

Student Usage Fees

Student usage fees are calculated using the tiered rates above. Each tier, and associated price corresponds with the number of hours purchased.

Implementation Fee

Implementation fee if a one-time of \$1,000. Fee will discounted 50% for LAUSD partners (\$500)

Predictive Insights Fee

Predictive Insights fee is a yearly fee and will be waived for LAUSD partners.

Vendor Virtual Services Plan

Due to school closures, approved vendors on the Partners for Student Success bench that have a signed contract will need to submit their *Vendor Virtual Services Plan* to D'Sonya Oakley at <u>dsonya.oakley@lausd.net</u> from the Office of Partnerships and Grants. The plans will be vetted and shared with eligible schools to select the services they are interested in and follow up with vendors. Any new approved vendors that are in the process of signing their contract will also need to fill out the below form.

Things to Consider:

- Currently, certificated staff are required to supervise any services rendered to students by a third party.
- Recording and pictures of students is prohibited.

'endor's Name:		Submittal Date:	8-31-20	
TPR Education, LLC The Princeton Rev				
Schools Planning to Serve: We currer	ntly have the bandwidth	to provide our on-c	lemand	
academic tutoring service to all LAUS	D students. We also have	e the bandwidth to	provide	
virtual test preparation courses or sta	ff professional developr	nent to all intereste	ed schools.	
List the services in your agreement	We can provide virtual	on demand tutorin	g 24/7, 361	
that can be provided virtually:	days per year in Englisł	n or Spanish, test pr	eparation	
	courses and teacher tra	aining/professional		
	development related to	o college readiness	and test	
	preparation			
List the services in your agreement	Our entire suite of services listed within this			
that cannot be provided virtually:	agreement can be offered virtually			
List the platforms you plan to use	Access to our virtual test preparation programs or			
for delivery of virtual services:	professional development sessions is via our website.			
	Access to Tutor.com, our virtual on-demand tutoring			
	service is via a website	designed for your s	school. This	
	service has also been adopted at LAUSD using a single			
	sign on (SSO) and verified during our UDIPP process.			
Provide a brief description of how	Our on-demand tutoring is available to students 24/7,			
you plan to deliver each of your	361 days per year. There is no appointment necessary			
services virtually (i.e. coordinate	to access a live tutor. Our test preparation programs,			
with school to schedule 30 minute	professional development services are coordinated via			
session once a week, etc.):	school site or local district. Schedules are normally			
	finalized well in advand	e during a planning	g meeting.	

There are many options to conduct test preparation
courses including after school and on weekends. We
make every effort to accommodate each school's
request.

• District's <u>Code of Conduct</u> is expected when interacting with students