## **Program Elements**

The Kaplan offering includes the following solutions, offering a set of industry best practices that places our finest programs into a customized learning experience for students that helps to help your District meet its goals for High School/Continuation/ Options students within College and Career Readiness.

## **Advanced Placement Prep**

## **AP Prep Books**

**Kaplan AP Prep Self-Study Books** help students get the scores they want in the time they have to study. We worked with teachers and students to make sure each book has what they need, including: lots of high-quality practice with realistic AP test questions, content reviews that don't eat up their time, full-length practice tests, and customizable effective study plans that fit their schedules.

- Current titles include: AP Biology, AP Calculus AB, AP Calculus BC, AP U.S. History, AP World History Modern, AP US Government and Politics, AP Human Geography
- Focused content review on the essential concepts helps students maximize studying.
- An online practice companion includes additional practice, quizzes, test explanations and scoring, and various other assets such as workshops or videos based on the specific title purchased.
- Each self-study book includes two to three in-book practice tests (with online test scoring), and two practice sets in each chapter or major topic area.
- Customizable, tear-out study plans offer students tips and strategies to make the most out of their preparation.



**Explore all of Kaplan's AP Test Prep Books -** We did our homework when we redesigned our AP Prep books by working with both students and teachers during the creation process. This means your students will get the prep they need in the time they have to study with customizable, effective study plans, realistic practice questions, content reviews that don't eat up their study time, and full-length practice tests.

Our AP exam prep helps your students:



**Target Your Review -** Our "Test What You Already Know" quizzes help your students determine where to focus in each chapter, and how much to study per chapter.



**Get the Practice You Need -** Our guided practice takes your students through problems step-by-step so they can tackle trouble areas effectively and quickly.



**Get the Score You Want -** Your students have worked hard in their AP courses. Our "Test What You Learned" quizzes help your students see their own improvement, and set a path to the score they want.

## AP Rapid Review Live - All Access

AP Rapid Review Live - All Access is a unique, efficient way to prepare students for numerous AP exams. This offering gives students full access to join live online lectures for tips and strategies across all exams, as well as subject-specific methods.

## With AP Rapid Review Live:

- cover each test in one 2.5-hour class students choose from schedules posted on kaptest.com
- students learn live from top AP teachers
- students interact with teachers and other students
- students get their questions answered in real time
- also, watch on demand for later review
- download class materials for later review

#### SAT/ACT/PSAT Foundational Curriculum

#### Kaplan Foundations: ACT & SAT Prep

**Kaplan Foundations: ACT & SAT Prep** equips students with the skills and strategies needed to close the college readiness knowledge gap. This first step in PSAT, ACT or SAT preparation, Kaplan Foundations: ACT & SAT Prep reinforces essential content knowledge while introducing students to test-like questions and test taking strategy. This supplemental program prepares students for college-level content-readiness through a systematic instructional approach that scaffolds instruction in order to develop students' content knowledge and test taking strategy.

- Kaplan Foundations: ACT & SAT Prep provides a valuable precursor to test-strategy courses for struggling students and is recommended prior to strategy courses to remediate content-area deficits.
- This program includes two student edition books that cover the fundamentals of college readiness; one Math/Science-comprehension book and one English Language Arts/Writing book.

- Modular lessons are closely aligned to PSAT, SAT and ACT content to support student-mastery, as high schoolers begin preparation for college entrance exams.
- Robust Teacher's Editions (also available in each subject) include detailed teacher notes to support a differentiated and engaging instructional approach.
- Three (3) Progress Check assessments within each subject book provide students with test-like practice and allow teachers to monitor progress and analyze skill gaps.

Kaplan Foundations: ACT & SAT Prep includes:

- Student edition for both English Language Arts and Math/Science
- Up to 58 hours of content
- Teacher edition set (broken out by subject) for every 25 student editions purchased

Key elements of the program include:



Skill-Based, Test Agnostic Support to Catch Students Up - Kaplan Foundations: ACT & SAT Prep is a test-agnostic program designed to provide high-quality, rigorous skill remediation, development, and instruction, as well as strategies and practice that will help students perform better on standardized tests, including the SAT, ACT, and PSAT.



Student and Teacher Edition Sets - There are subject-specific books in English Language Arts and Math/Science. Teachers can deliver the course either in one unified ACT/SAT prep class, or separate out the lessons into student English, Math and/or Science classes.



**Flexible Implementation Models** - Kaplan Foundations: ACT and SAT Prep is a flexible, modular program that can be used in a variety of instructional settings, including:

- Elective after-school or Saturday program
- During the day, once or twice a week, as part of an advisory class or extended core academic class
- A semester-long course paired with a test-specific Kaplan prep program



Assessment - There are several opportunities for test-like practice, including three formal assessments called Progress Checks. Each Progress Check, included in the Student Edition, is aligned to the course objectives and will allow students to demonstrate mastery. While there are no full-length tests included in Foundations, Kaplan does allow partners to purchase stand-alone test sets and reports, if needed.

Throughout the partnership, Kaplan staff members manage the shipping of materials and help answer any program questions to meet the goals of the implementation.

## Kaplan Foundations Course Design

There are four mathematics, one science, four critical reading, and two language instructional units. Each lesson within the units is designed to be administered in 45–60 minutes. The focus of this program is to achieve content mastery and improve student performance on standardized tests. Each lesson follows a scaffolded pedagogy that is organized into three sections: Prepare, Practice, and Perform.

- Prepare: 15–20 minutes
  - Teach relevant skills and knowledge components
  - Instruct using fully worked examples
- Practice: 20 minutes
  - Apply skills to multiple practice questions
  - Provide guidance, fading assistance progressively
- Perform: 10-20 minutes
  - Apply skills to independent practice
  - Assign homework

Students learn content with your guidance and then have a chance to practice and reflect on their work. This gradual release of responsibility allows students to not only master the content, but also to build confidence and improve motivation.

Elements within each lesson include:

- Prepare This section of the lesson includes content and test-taking strategy
  instruction. It presents important concepts paired with effective test-taking methods
  using interactive and engaging instructional pedagogy. Extensive support for
  delivery is provided in the Teacher's Edition.
- Practice The Practice section of the lesson requires students to apply the
  strategies they are learning with varying levels of support and guidance from the
  teacher. These exercises keep students engaged by providing immediate application
  of instruction. There are several recommended ways to present this material, as
  listed below. However your teachers choose to deliver this section, be sure to have

them emphasize the systematic and strategic thinking that will help students succeed on Test Day.

- Perform The Perform section of the lesson gives students the opportunity to independently apply the concepts and test-taking strategies they have just learned to test-like questions.
- Homework Homework may be completed in class if students complete the Perform section before the session ends. Homework is designed to reinforce the lesson objectives and provide additional test-like practice.
- Homework Challenge The Homework Challenge section provides high-difficulty
  questions that are similar to what students will encounter on a college admissions
  test such as the SAT, ACT, and/or PSAT. Students are instructed to apply the
  appropriate Kaplan Method to answer each question. Homework Challenge
  questions are supplementary and reflect a higher difficulty than the material
  students will encounter in the progress checks. The Homework Challenge should
  only be assigned when deemed appropriate for students.
- Progress Checks In addition to the Perform, Homework, and Homework Challenge sections, students will have multiple opportunities for test-like practice throughout the program: three progress checks. These progress checks not only give students essential exposure to test-like questions, but they also provide the opportunity for students to reflect on their performance and compare the strategies they used to their classmates' strategies.

## **Math Foundations**

**Math Foundations** gives students extra support to succeed in the math section of college entrance tests. Students can practice Arithmetic, Algebra and Geometry at their own pace, and the offering is the perfect supplement for PSAT, SAT, or ACT prep.

- Math Foundations provides access to math help from anywhere--at home, at school, or on-the-go.
- The program delivers more than 400 practice questions covering the math topics that matter most.
- Expert Kaplan instructors keep math lessons lively and engaging, while keeping students on track to succeed.
- Educators also have access to usage reports to monitor student access.

Key elements of the program include:



**Online Lessons -** Students can access math help from anywhere--at home, at school, or on-the-go. They can get math support at their fingertips for six months.



**Practice Questions -** The best way to ace the math problems on the entrance tests? Practice! Your students can more than 200 practice questions covering the math topics that matter most.



**Expert Teachers -** Learning math doesn't have to be a chore. Our expert instructors keep math lessons lively and engaging, while keeping your students on track to succeed.

Register your students now to get immediate access to an online library of math questions, workbooks, and expert teachers. They can continue at their own pace, and keep track of their work in an online workbook. Math Foundations will help your students become a math master.

## **Math Foundations Topics**

Students can conquer their fear of the trickiest math problems, take on the toughest concepts, and learn strategies for tackling the problems that many students miss. Key topics in Math Foundations include:



- Arithmetic Learn the basics of ratios, percentages, averages, powers, and roots.
- Algebra Master linear and quadratic equations, inequalities, and symbolism.
- Geometry Time to shape up! Improve your command of lines, angles, triangles, circles, and quadrilaterals.

## Math Foundations Scope of Work

The scope of work for Math Foundations includes a student six-month licence with Web-based lessons, practice questions and an online course book.

#### SAT Test Prep

#### SAT Prep - In Person / SAT Prep - Live Online

**SAT Prep In Person / Live Online** offers a fully turnkey approach to helping students prepare for college entrance exams. Expert Kaplan instructors teach the students directly, providing content review; score-raising strategies; and in-depth analysis of answers, explanations, and homework. Full-length practice tests, detailed performance and progress reports, and individual study plans maximize test performance. Online lessons and tests supplement the live class with enriching, data-driven, and relevant tools to help students along the path to college.

- Kaplan's nearly 80 years of test prep expertise helps students focus their studying on the most tested skills (Smart Points™), providing materials, content review and critical-thinking strategies for each subject area and question type.
- Courses help prepare students for the SAT and include varying class session lengths, online scoring and reporting, custom schedules and proctoring options.

- Full-length practice tests prepare students for the format, question types and timing
  of the SAT; online scoring with immediate online Smart Reports provide crucial
  information on strengths and areas that need improvement.
- Online assets further enhance instruction with on-demand lessons, The SAT Channel, and hundreds of additional questions for practice.

In Person / Live Online class time includes:

- Up to 18 hours of live instruction
- Up to 2 proctored practice tests in class

#### Courses also come with:

- A total of 8 online tests, including 4 Official College Board tests
- Online quizzes and Quiz Bank
- Up to 30 hours of online, elective instruction on The SAT Channel<sup>®</sup>
- Up to 40 hours of supplemental, on-demand lessons
- Prep books for the SAT
- Online educator reporting

## Key elements of the classes include:



The Most Live Instruction - Learn alongside other students in a structured classroom setting led by an expert Kaplan instructor. Fewer than 1 out of 10 candidates qualify to teach for us. That makes Kaplan more selective than many top universities.



**The SAT Channel -** Catch sessions live or on students' own schedules. The SAT Channel offers interactive sessions with Kaplan All-Star teachers, instant one-on-one help, and targeted learning that will help students focus on the topics they need most.



On-Demand Lessons - Need to brush up on a specific subject? These pre-recorded, short video lessons on every SAT topic can be accessed whenever students need them on smartphone, laptop or mobile device. Our video lessons feature our TOP teaching talent, so students are learning from our all-star teaching team, every day, in their own way.



**Course Materials -** Students learn differently, so we'll give them the full complement of prep materials to help boost their studies. They'll receive books, and more than 1,000 practice questions in our Quiz Bank and online quizzes for their laptop or mobile device.



**Educator Portal and Student Reports -** Your staff members will receive online licenses to an educator portal that shows individual and aggregate student scores. Students receive individual licenses where they can access online assets, score tests, and view reports.

Partnership Planning Meetings led by Kaplan staff members allow you and your team to share program goals, and organize site logistics, including: timelines, classroom locations, security details, and other related class-start information. Throughout the program, Kaplan staff members manage the tracking of materials, scheduling of classes, and overall program logistics to meet the goals of the partnership.

## Elective, Supplemental Instruction: The SAT® Channel

Kaplan's exclusive SAT Channel provides interactive live online sessions taught by our most loved teachers. These online assets are supplemental to the course, and included at no additional cost. Students tune in for the elective sessions they need most and get instant help with any questions they have.



Built on decades of research and backed by a team of learning engineers, it puts students at the center of the prep process and it's available with our SAT Prep courses.



All sessions are available for 24/7 on demand viewing.



Free, unlimited access from the moment students enroll.



Full live access included with In Person or Live Online courses.

#### Flexible Hours (and More of Them)

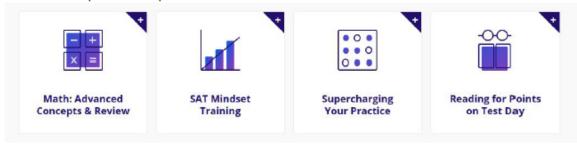
Students shouldn't "run out" of prep. That's why the combination of a Kaplan course and The SAT Channel offers more hours of live instruction than any major prep provider. With live, scheduled programming and every episode available on demand, they never have to miss a beat.

## One Channel, Many Episodes

Are your students expert at math, but need to focus on reading? Is their vocab top notch, but algebra behind? Jump into episodes engineered for their learning levels. Have them learn from their mistakes in targeted review sessions. As they improve, up the challenge.

## Browse by Topic, Instructor, or Difficulty

Here is a sample of the episodes included:



#### SAT Prep - Self-Paced

**SAT Prep - Self Paced** delivers Web-based, adaptive instruction based on individual learning needs to help students successfully prepare for college entrance exams. Self Paced programs have been recognized as the top high school "Test Tool Website" (ComputED's EDDIE Award) and "Test Preparation Website" (ComputED's BESSIE Award).

- The licenses provide self-paced, online prep delivered via Kaplan's cutting-edge, adaptive technology that personalizes lesson focus based on each student's individual performance.
- Online lessons provide direct instruction of essential strategies and skills via videos with expert Kaplan instructors. Independent practice reinforces instruction with full-length practice tests, quizzes and in-depth answer analysis.
- Mobile accessibility on iOS and Android allow for convenient and reliable study for students on-the-go.
- Using Kaplan's innovative SmartPoints<sup>™</sup> system, study plans focus and prioritize the most tested skills to help students get the most effective prep experience.
- An online reporting tool empowers educators to view aggregate and individual performance data.
- Ongoing updates ensure students benefit from the latest Kaplan research, technology and strategies to improve performance.

#### Self-Paced includes:

Up to 40 hours of recorded instruction

#### All courses also include:

- 8 practice tests, including 4 Official College Board exams
- Online guizzes and Quiz Bank
- Online educator reporting



**Expert Instruction -** Have Kaplan's top teachers walk students through the strategies and concepts they need to tackle every topic on the SAT.



**Personalized Plan -** Focus their prep where they need it. Students will receive a customized plan targeting their areas of weakness. Then you and your students can track improvements via Kaplan's progress reports and online reports.



**Course Materials -** Every student learns differently, so we'll give them the full complement of prep materials to help boost their studies. They'll receive a book, and more than 1,000 practice questions in our updated Quiz Bank and online quizzes for their laptop or mobile device.



**Rich Online Assets -** Every student learns differently, so we'll give them the full complement of prep to help boost their studies. They'll receive more than 1,000 practice questions in our updated Quiz Bank and online quizzes for their laptop or mobile device.



**Educator Portal and Student Reports -** Your staff members will receive online licenses to an educator portal that shows individual and aggregate student scores. Students receive individual licenses where they can access online assets, score tests, and view reports.

## Self-Paced Scope of Work

The scope of work for Self-Paced includes:

- Online student licenses for up to six months for Web-based lessons, full-length practice tests, quizzes and reports.
- Online educator licenses to access aggregate reports.

## Kaplan Academy - SAT Prep

**Kaplan Academy - SAT Prep** provides comprehensive review of the key content and test-taking skills and strategies students need for success on test day. This classroom-based curriculum is designed for easy implementation using flexible delivery models and robust teacher supports. Full-length practice tests and an online study tool supplement the program to help students maximize performance on test day.

- Kaplan's SmartPoints<sup>™</sup> provide a systematic approach to test readiness so that teachers can easily promote and prioritize instruction on the most relevant content and question-types.
- Using Kaplan proven Prepare-Practice-Perform instructional model, students benefit from expertly scaffolded lessons that provide defined support as they master new problem solving and critical thinking skills.
- Comprehensive teacher notes (in subject-specific editions) support an accessible, engaging learning experience and provide targeted assistance for facilitating instruction for students of varying abilities.
- Two (2) full-length practice exams in the book with online self-scoring, and individual
  online student reports help establish baseline and progress performance. An online
  study tool for students extends learning beyond the classroom with two (2)
  additional full-length practice tests, videos and quizzes.
- An add-on educator report with aggregate student data is available for separate purchase.

## Kaplan Academy - SAT Prep includes:

- Student edition (with 2 tests in the book)
- Up to 38 hours of content (SAT)
- Teacher edition set (broken out by subject) for every 25 student editions purchased

#### Courses also come with:

- Online student assets (including 2 additional tests)
- An optional add-on educator report

Key elements of the program include:



**Flexible Implementation Models** - Kaplan Academy: SAT Prep is a flexible, modular program that can be used in a variety of instructional settings. Consider one of the following models for effective implementation:

- Elective after-school or Saturday program
- During the day, once or twice a week, as part of an extended core academic class
- Intensive daily instruction right before the test



**Student and Teacher Editions -** The program comes with a full student edition that includes all subjects. In addition, there are subject-specific teacher editions that include tips and strategies for implementation and all of the information needed to successfully deliver the program to students.



SmartPoints<sup>™</sup> - Kaplan's unique SmartPoints<sup>™</sup> system helps students focus on and master the most-tested skills. We have calculated exactly how many points each skill is worth and assigned a point value to each type of question to help students focus on the areas that will yield the most points. Students will realize greater impact on their scores by focusing more study time on topics most frequently tested.



**Practice Tests -** Kaplan's practice tests are just like the actual exam. By taking a practice exam, students will prepare for the actual Test Day experience. Two practice tests are included in the book, and another two are provided with the online digital resources. Students score tests using the online companion. The online companion also provides students with a score report as well as answers and explanations.



**Educator Reports -** An optional add-on report is available should you require detailed information about student test scores.

Throughout the partnership, Kaplan staff members manage the shipping of materials and help answer any program questions to meet the goals of the implementation.

## Kaplan Academy Course Design

In this program, students will experience targeted content and skills review and learn Kaplan's strategies for the SAT Evidence-Based Reading & Writing and Math Tests. In order to be successful on the SAT, students need to master three areas: the content on the test, the format of the test, and the strategies to handle specific question types and tasks.

 Know the Content - Kaplan has identified the content knowledge that yields higher scores on the SAT. In the Kaplan Academy: SAT Prep program, students will learn the content they need to know as well as how to apply their content knowledge on Test Day.

- Know the Test Knowing the test saves students time. Test tips throughout each
  unit help students understand what to expect on Test Day, including what will be on
  the test, how each topic will be tested, what the directions will be, and how each
  section will be scored.
- Know the Strategies Kaplan's strategies are proven to increase students' scores on the SAT. Using Kaplan Academy: SAT Prep, students will master these strategies and practice with test-like SAT questions.

Each chapter covers a different topic and is designed to be taught in 45-60 minutes, but this will vary in length depending on each chapter's content and your students' performance.

We have designed Kaplan Academy: SAT Prep to be flexible so you can address the needs of students with differing skill backgrounds. Each lesson follows a scaffolded pedagogy that is organized into three sections: Prepare, Practice, and Perform.

- Prepare: 15-20 minutes
  - Teach relevant skills and knowledge components
  - Instruct using fully worked examples
- Practice: 20 minutes
  - Apply skills to multiple practice questions
  - Provide guidance, fading assistance progressively
- Perform: 10-20 minutes
  - Apply skills to independent practice
  - Assign homework

Students learn content with your guidance and then have a chance to practice and reflect on their work. This gradual release of responsibility allows students to not only master the content, but also to build confidence and increase motivation.

#### **ACT Test Prep**

## ACT Prep - In Person / ACT Prep - Live Online

ACT Prep In Person / Live Online offers a fully turnkey approach to helping students prepare for college entrance exams. Expert Kaplan instructors teach the students directly, providing content review; score-raising strategies; and in-depth analysis of answers, explanations, and homework. Full-length practice tests, detailed performance and progress reports, and individual study plans maximize test performance. Online lessons and tests supplement the live class with enriching, data-driven, and relevant tools to help students along the path to college.

 Kaplan's nearly 80 years of test prep expertise helps students focus their studying on the most tested skills (Smart Points™), providing materials, content review and critical-thinking strategies for each subject area and question type.

- Courses help prepare students for the ACT and include varying class session lengths, online scoring and reporting, custom schedules and proctoring options.
- Full-length practice tests prepare students for the format, question types and timing
  of the ACT; online scoring with immediate online Smart Reports provide crucial
  information on strengths and areas that need improvement.
- Online assets further enhance instruction with on-demand lessons, The ACT Channel, and hundreds of additional questions for practice.

#### In Person / Live Online class time includes:

- Up to 18 hours of live instruction
- Up to 2 proctored practice tests in class

#### Courses also come with:

- A total of 9 online tests, including one from the makers of the ACT
- Online quizzes and Quiz Bank
- Up to 14 hours of online, elective instruction on The ACT Channel<sup>®</sup>
- 25+ hours of supplemental, on-demand lessons
- Prep books for the ACT
- Online educator reporting

## Key elements of the classes include:



The Most Live Instruction - Learn alongside other students in a structured classroom setting led by an expert Kaplan instructor. Fewer than 1 out of 10 candidates qualify to teach for us. That makes Kaplan more selective than many top universities.



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Built on decades of research and backed by a team of learning engineers, it puts students at the center of the prep process and it's available with our ACT Prep courses.



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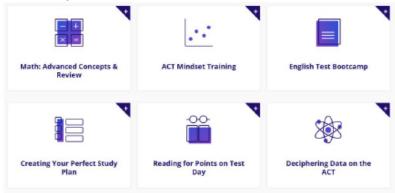
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- Ongoing updates ensure students benefit from the latest Kaplan research, technology and strategies to improve performance.

## Self-Paced includes:

Up to 25 hours of recorded instruction

#### All courses also include:

- 8 practice tests, including one from the makers of ACT
- Online guizzes and Quiz Bank
- Prep books for the ACT
- Online educator reporting



**Expert Instruction -** Have Kaplan's top teachers walk students through the strategies and concepts they need to tackle every topic on the ACT.



**Personalized Plan -** Focus their prep where they need it. Students will receive a customized plan targeting their areas of weakness. Then you and your students can track improvements via Kaplan's progress reports and online reports.



**Course Materials -** Every student learns differently, so we'll give them the full complement of prep materials to help boost their studies. They'll receive a book, and more than 1,000 practice questions in our updated Quiz Bank and online quizzes for their laptop or mobile device.



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**Educator Portal and Student Reports -** Your staff members will receive online licenses to an educator portal that shows individual and aggregate student scores. Students receive individual licenses where they can access online assets, score tests, and view reports.

#### Self-Paced Scope of Work

The scope of work for Self-Paced includes:

- Online student licenses for up to six months for Web-based lessons, full-length practice tests, quizzes and reports.
- Online educator licenses to access aggregate reports.

#### Kaplan Academy - ACT Prep

**Kaplan Academy - ACT Prep** provides comprehensive review of the key content and test-taking skills and strategies students need for success on test day. This classroom-based curriculum is designed for easy implementation using flexible delivery models and robust teacher supports. Full-length practice tests and an online study tool supplement the program to help students maximize performance on test day.

- Kaplan's SmartPoints<sup>™</sup> provide a systematic approach to test readiness so that teachers can easily promote and prioritize instruction on the most relevant content and question-types.
- Using Kaplan proven Prepare-Practice-Perform instructional model, students benefit from expertly scaffolded lessons that provide defined support as they master new problem solving and critical thinking skills.
- Comprehensive teacher notes (in subject-specific editions) support an accessible, engaging learning experience and provide targeted assistance for facilitating instruction for students of varying abilities.
- Two (2) full-length practice exams in the book with online self-scoring, and individual
  online student reports help establish baseline and progress performance. An online
  study tool for students extends learning beyond the classroom with two (2)
  additional full-length practice tests, videos and quizzes.
- An add-on educator report with aggregate student data is available for separate purchase.

## Kaplan Academy - ACT Prep includes:

- Student edition (with 2 tests in the book)
- Up to 42 hours of content (ACT)
- Teacher edition set (broken out by subject) for every 25 student editions purchased

#### Courses also come with:

- Online student assets (including 2 additional tests)
- An optional add-on educator report

Key elements of the program include:



Flexible Implementation Models - Kaplan Academy: ACT Prep is a flexible, modular program that can be used in a variety of instructional settings. Consider one of the following models for effective implementation:

- Elective after-school or Saturday program
- During the day, once or twice a week, as part of an extended core academic class
- Intensive daily instruction right before the test



**Student and Teacher Editions -** The program comes with a full student edition that includes all subjects. In addition, there are subject-specific teacher editions that include tips and strategies for implementation and all of the information needed to successfully deliver the program to students.



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## Kaplan Academy Course Design

In this program, students will experience targeted content and skills review and learn Kaplan's strategies for the ACT English, Mathematics, Reading, Science, and Writing Tests. In order to be successful on the ACT, students need to master three areas: the content on the test, the format of the test, and the strategies to handle specific question types and tasks.

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- Know the Test Knowing the test saves students time. Test tips throughout each
  unit help students understand what to expect on Test Day, including what will be on
  the test, how each topic will be tested, what the directions will be, and how each
  section will be scored.
- Know the Strategies Kaplan's strategies are proven to increase students' scores
  on the ACT. Using Kaplan Academy: ACT Prep, students will master these strategies
  and practice with test-like ACT questions.

Each chapter covers a different topic and is designed to be taught in 45-60 minutes, but this will vary in length depending on each chapter's content and your students' performance.

We have designed Kaplan Academy: ACT Prep to be flexible so you can address the needs of students with differing skill backgrounds. Each lesson follows a scaffolded pedagogy that is organized into three sections: Prepare, Practice, and Perform.

- Prepare: 15-20 minutes
  - Teach relevant skills and knowledge components
  - Instruct using fully worked examples
- Practice: 20 minutes
  - Apply skills to multiple practice questions
  - o Provide guidance, fading assistance progressively
- Perform: 10-20 minutes
  - o Apply skills to independent practice
  - Assign homework

Students learn content with your guidance and then have a chance to practice and reflect on their work. This gradual release of responsibility allows students to not only master the content, but also to build confidence and increase motivation.

## **PSAT Test Prep**

**PSAT Prep - Self Paced** delivers Web-based, adaptive instruction based on individual learning needs to help students successfully prepare for college entrance exams. Self Paced programs have been recognized as the top high school "Test Tool Website" (ComputED's EDDIE Award) and "Test Preparation Website" (ComputED's BESSIE Award).

- The licenses provide self-paced, online prep delivered via Kaplan's cutting-edge, adaptive technology that personalizes lesson focus based on each student's individual performance.
- Online lessons provide direct instruction of essential strategies and skills via videos
  with expert Kaplan instructors. Independent practice reinforces instruction with
  full-length practice tests, quizzes and in-depth answer analysis.

- Using Kaplan's innovative SmartPoints<sup>™</sup> system, study plans focus and prioritize the
  most tested skills to help students get the most effective prep experience; an online
  reporting tool empowers educators to view aggregate and individual data.
- Mobile accessibility on iOS and Android allow for convenient and reliable study for students on-the-go; ongoing updates ensure students benefit from the latest Kaplan research, technology and strategies to improve performance

## **GED Prep**

## **GED Prep - Self-Paced**

**GED Prep - Self-Paced** helps students ace the GED Test. Kaplan's popular GED course is designed for busy people who want both affordable, step-by-step guidance and the flexibility that 24/7 on-demand video instruction will provide. For 75 years, Kaplan has been evolving its curriculum and technology to help you breeze through the tests you take.

- In-depth critiques for all four GED tests to help you sharpen your weak areas, with more than 150 videos explaining tested concepts and hundreds of practice questions.
- Hundreds of realistic practice test experiences, including a diagnostic test to establish your baseline performance and a full-length practice exam to prepare you for Test Day.
- Our exclusive Smart Reports® technology analyzes your performance and coaches you on how to improve your performance.
- GED Prep Plus is a comprehensive book that includes in-depth discussion of and detailed explanations for all four subtests and practice questions that are fully aligned to the GED test objectives as determined by the GED Testing Service for focused, efficient review, and mobile-enabled videos for convenient prep on the go.

#### College Readiness

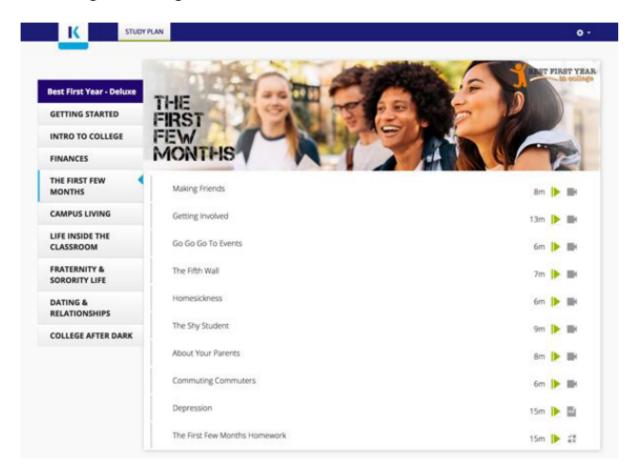
#### **Best First Year**

**Best First Year** is an online resource perfect for high school and college transition courses, summer bridge/melt, and training students leaders and professional staff. The program includes:

- 50+ Video Lessons
- Exercises & Activities
- Instructor Materials
- Live Online Events with NY Times bestselling author Harlan Cohen (author of The Naked Roommate: And 107 Other Issues You Might Run into in College)

New York Times bestselling author Harlan Cohen has partnered with Kaplan Test Prep to deliver a dynamic program that addresses the needs of high school and college students

attending institutions of all sizes. We especially understand the needs of first-generation students, commuter students, and at-risk students. The program can be used in high school and college classrooms, as a summer bridge program, or as a training tool for student leaders and professional staff. We help students navigate the social, emotional, physical, financial, and academic changes ahead and graduate with the essential life skills needed to go from college to career to the rest of their lives.



## Price Schedule

# **Kaplan-Taught Prep Programs**

Program Name	Unit	Unit Price
SAT Prep – In Person: ~25 hour class with Kaplan-led testing sessions; one private class of up to 25 students	1 class	\$8,350.00
SAT Prep – In Person: ~25 hour class with school-led testing sessions; one private class of up to 25 students	1 class	\$7,550.00
SAT Prep – Live Online: ~25 hour class; one private class for up to 50 students	1 class	\$15,250.00
SAT Prep – Live Online: student enrollment into public classes	1 student	\$299.00
ACT Prep – In Person: ~25 hour class with Kaplan-led testing sessions; one private class of up to 25 students	1 class	\$8,350.00
ACT Prep – In Person: ~25 hour class with school-led testing sessions; one private class of up to 25 students	1 class	\$7,550.00
ACT Prep – Live Online: ~25 hour class; one private class for up to 50 students	1 class	\$15,250.00
ACT Prep – Live Online: student enrollment into public classes	1 student	\$299.00

# **School-Taught Curriculum Programs**

All books below will incur a 10% shipping charge and are subject to applicable sales tax.

Product Name	Unit	Unit Price
Kaplan Foundations: ACT & SAT Prep - English Language Arts - student edition (includes 1 teacher's edition for every 25 student editions purchased)	1 - 199 editions	\$23.50 each
	200+ editions	\$19.50 each
Kaplan Foundations: ACT & SAT Prep - Math and Science - student edition (includes 1 teacher's edition for every 25 student editions purchased)	1-199 editions	\$23.50 each
	200+ editions	\$19.50 each
Kaplan Foundations: ACT & SAT Prep – additional teacher edition (either ELA or Math/Science)	1 edition	\$27.50 each
Kaplan Academy: ACT Prep - student edition (includes 1 teacher's edition set for every 25 student editions purchased)	1 - 199 editions	\$41.00 each
	200+ editions	\$37.00 each
Kaplan Academy: ACT Prep – teacher edition set (ELA and Math/Science set)	1 set	\$60.00 each
Kaplan Academy: SAT Prep - student edition (includes 1 teacher's edition set for every 25 student editions purchased)	1 - 199 editions	\$33.00 each
	200+ editions	\$29.00 each
Kaplan Academy: SAT Prep – teacher's edition set (ELA and Math set)	1 set	\$50.00 each
Kaplan AP Prep - student study guide (assorted titles)	1 guide	\$17.90 each

# **Curriculum Support**

Product Name	Unit	Unit Price
Kaplan Academy: ACT Prep - Aggregate Reporting Tool: 3 month access for school administration to access individual and aggregate performance on Academy: ACT tests)	1 school-wide license	\$300.00
Kaplan Academy: SAT Prep - Aggregate Reporting Tool: 3 month access for school administration to access individual and aggregate performance on Academy: SAT tests)	1 school-wide license	\$300.00
Professional development for Kaplan program: two hours of on-site training	1 two-hour session	\$1,900.00
Professional development for Kaplan program: asynchronous training per administrator, up to 4 hours of content for 90 days	1 teacher license	\$199.00

# **Self-Paced Online Programs**

Product Name	Unit	Unit Price
Kaplan AP Rapid Review – All Access: student enrollment (access to online prep AP exams)	1 student enrollment	\$39.00
Math Foundations - Self-Paced: student six-month license	1 student enrollment	\$99.00
ACT Prep – Self-Paced: student six-month license	1 student enrollment	\$99.00
SAT Prep - Self-Paced: student six-month license	1 student enrollment	\$99.00
PSAT Prep - Self-Paced: student six-month license	1 student enrollment	\$99.00
GED Prep - Self-Paced: student three-month license	1 student enrollment	\$99.00
Harlan Cohen's Best First Year: student six-month license	1 student enrollment	\$19.99