

## Program Elements

EduCare's proposed **Partners for Student Success Programs** consist of **College & Career Access and Success Services** and EduCare's **ACE (Achievement and Commitment to Excellence) Initiative**. EduCare will work closely with each PFSS school to customize programs and services to best address the specific goals and needs of the school, its students and their parents.

**College & Career Access and Success Services** provide middle schools and high schools with programming and staff support that address their specific needs and goals. The comprehensive high school module consists of 1) College & Career Access and Success workshops, 2) case management, 3) ACE Student Success and Life Skills workshops, and 4) integration and access with the school's existing after school programs. The comprehensive middle school module provides 1) College Access and Success workshops, 2) middle school ACE Student Success and Life Skills workshops and 3) integration and access with the school's existing after school programs. Schools can also select from an array of supplemental components, such as academic in-class tutoring, college visits, a Student Success Summer Bridge program and professional development activities to enhance their college and career programs and services.

EduCare's **ACE Initiative (AI) Services** provide a school with a comprehensive year-round program of support services, activities and programming to create a healthy and positive school culture that promotes student achievement and prepares them to succeed in college, career, and life. A modified AI module is available for schools that do not need the full array of activities and support staff.

EduCare's proposed Partners for Student Success Programs are designed to serve middle school and high school students and satisfy the following seven of the District's eight overarching goals:

- Graduation, College and Career Readiness
- Attendance
- Proficiency for All
- Parent, Community, and Student Engagement
- School Safety and Positive School Climate
- Focus on Simplicity
- Whole Child Wellness Services – medical, dental, mental and physical health, social and emotional development, academic supports, resources for families and coordination of community partnerships.

EduCare's proposed Partners for Student Success Programs **support all of the PFSS goals.** Programs support the *college and career readiness* goal with activities and staff that improve academic performance and assist students on their path towards graduation and college acceptance. EduCare's proposed PFSS programs offer an array of *academic enrichment and intervention* activities that schools can choose from to improve students outcomes. ACE provides an array of *student and parent engagement* activities. All of EduCare's PFSS programs support *health and wellness efforts* and *community safety initiatives to improve student outcomes* as they are implemented within EduCare's Heartset® Education framework and incorporate proven SEL strategies.

### **How EduCare satisfies the overarching District Goal of Graduation, College and Career Readiness and understands the PFSS goal of College and Career Readiness**

EduCare's Partners for Students Success (PFSS) Programs will support the District's goal of 100% graduation and achieve LAUSD identified milestones to ensure all students graduate and experience future college and career success. We have experience supporting individual school's college access goals through our current bench contract with LAUSD as a College Access Service provider. [External evaluations](#) have shown that EduCare After School Program participants graduated at a 21-30% higher rate and earned 10.6% more academic credits than non-participants. Our College and Career Readiness Programs offer schools a wide array of college exposure and college preparation activities designed specifically for middle school and high school students. EduCare programs improve students' academic outcomes. Evaluations by outside evaluator ERC (Evaluation, Research and Cyber-Solutions) show that our After School Program participants met or exceeded the State Standards in English-Language Arts (11.3% more) and Math (8.5% more). Proposed PFSS activities support the following District's benchmark for students by providing support in the areas of English and Math:

- Students in grades 6 – 8 will meet or exceed standards at grade level in reading and math
- Algebra 1 completion by end of 9<sup>th</sup> grade
- 3.0 GPA or above.

EduCare's College and Career Readiness Program offerings will build the knowledge, skills and confidence of students, their parents and educators to help youth follow their college pathway and achieve their educational and career goals. Our programs encourage the pursuit of a technical, two-year or four-year college after high school, which support the District high school benchmark as measured through the School Experience Survey.

EduCare will offer LAUSD middle schools and high schools an array of **Core College & Career Access and Success Services** for students as well as **College & Career Access and Success Supplemental Components** that enhance and support the core program. EduCare's approach is a comprehensive model that focuses strongly on EduCare's expertise in providing social-emotional skills trainings that are foundational for a growth mindset and heartset, student resiliency, and motivation that lead to academic success and a genuine aspiration for college and career pathways.

**Core College & Career Access and Success Services** are a year-long program of specialized workshops, classes, case management and activities that provide youth with the knowledge, skills and confidence to successfully pursue post-secondary and career goals.

***Specialized College & Career Access and Success Workshops High School Module:***

EduCare offers College Readiness and Application Assistance through three customizable sessions that are designed to address the needs and college aspirations of high school students. Topics address the needs and goals of the students, parents and school. EduCare provides sessions throughout the year with topics relevant to college and financial aid application deadlines and standardized testing dates. Students gain an understanding of the necessary steps involved on the college path and knowledge of the important milestones along the way (i.e. when to take the required A through G requirements, testing dates and application deadlines). They build their skills and gain confidence in their ability to develop and pursue their individual college road map. Topics covered include, but are not limited to:

- Understanding A-G requirements, high school course selection, homework and activity time management, after school / summer opportunities and enrichment.
- A review of high school transcripts, standardized test scores (SAT, ACT, SAT Subject Test, and PSAT) and extracurricular activities included in college applications.
- SAT and ACT preparation, and discussion of how tests are used in the college admission process.
- How to identify colleges that support their educational and career goals, and understanding the requirements needed for admission (average GPAs, SATs and ACTs of incoming students, high school college course requirements, college application deadlines, etc.).
- A review of admission requirements at various universities and colleges and a development of timetable for completing application components and requirements.
- Ongoing review of high school transcripts, standardized test scores (SAT, ACT, SAT Subject Test), and extracurricular activities and interests.
- Review/editing multiple essay drafts, including detailed feedback that improves both the quality of the writing and how well the essays convey the personality and uniqueness of the student.
- Personal Interview Guidance – one-time session with a mentor that can talk to students about their personal interests and what options they have to explore those interests in college; college Interview and personal statement development and review.

Financial Aid Guidance workshops cover the various financial aid opportunities available from the federal government, state, postsecondary institutions and private sources. Youth will learn about the various application processes and how to take the necessary steps to obtain them. Students learn how to utilize Fast Web (an online resource of college scholarships) and are introduced to available resources, such as local Cash for College events. Topics include: 1) FAFSA (Free Application for Federal Student Aid); 2) Scholarships; 3) Fellowships; 4) Work-Study; 5) Loans and 6) Grants.

Financial Literacy is offered through engaging and educational workshops that provide a basic foundation for high school students to learn how to make wise and responsible choices with the management of their personal finances.

Topics included are:

- Budgeting Your Money
- Understanding Credit - appropriate use of credit cards, interest charges, finance fees, importance of credit history and credit score
- Financial Aid 101
- Student Loan Repayment
- Debt Management
- Importance of Savings
- Basic Investing Overview

SAT / ACT / AP Test Preparation is provided for high school students through a combination of three sessions of small-group instruction, independent learning, and online resources (i.e. Shmoop). Students learn and develop smart test taking strategies for the various types of exam questions they may face (essay, multiple choice, math, etc.). They also focus on improving specific skills (i.e. time management, organization, etc.).

Topics include:

- Critical Reading - methods & strategies for answering questions on sentence completions
- Reading Comprehension
- Vocabulary
- Writing - components of effective essays, including rubric and grammar review
- Math - review of and strategies for competency in basic math, algebra, and geometry

Career Surveys and Matching (Internships) will help high school students identify potential careers and introduce them to the education and / or training they need to achieve their career goals. Students learn about the college majors, vocational schools and other post-secondary options for their career choices.

College & Career Access and Success Case Managers provide a bi-weekly check-in to students. They help students develop their individual college and career Road Map and provide mentoring, guidance and support. In addition to working one-on-one with the student, the Case Managers serves as a liaison between the school and the student's family. Through parent meetings, the Case Manager provides support and help families navigate the LAUSD school system, college applications and FAFSA. As the liaison for the school, they help teachers and school personnel to support the needs of their students.

**Specialized College & Career Access and Success Workshops Middle School Module:**

EduCare’s College Readiness – Creating Your College Road Map is a series of four customizable sessions designed to address the needs and college aspirations of middle school students. Middle school students learn the necessary steps involved on the college path and when to accomplish the important milestones along the way. Students build skills and gain confidence in their ability reach their goals.

**College & Career Access and Success Supplemental Components:**

EduCare enable schools to provide students with additional college and career access and success activities. Schools can add any of the following components:

- Academic In-Class Tutoring and academic support provided during the school day. Tutors focus on the lowest performing students, but also provide support for the entire class as needed.
- College exposure and experiential activities introduce youth to the college environment and enable them to experience first-hand college life on a university campus. Schools can choose from optional activities including *college trips* and a *college retreat*.
  - College trips are one-day events at local universities and colleges that include a tour of the campus and various speakers/presentations.
  - An overnight college retreat provides an in-depth experience of college life. Students stay in the dorms, tour the campus, participate in workshops and hear from speakers.
- Summer Bridge Programs assist students as they transition through academic milestones. The Summer Bridge program for incoming 9<sup>th</sup> grade students helps middle school students transition into high school. The 12<sup>th</sup> Grade Graduate Transition Program provides recent graduates with information, workshops, and retreats that help prepare them for their freshman year in college.
- Parent and Family Skills Development Workshops empower parents with strategies for parenting with greater confidence and effectiveness. It helps parents and family members become involved, informed and supportive partners on a student’s college path.
- Professional Development Seminars for teachers and school personnel emphasize Social Emotional Learning (SEL), English Language Development and Linked Learning. EduCare’s interactive, experiential professional developments and workshops provide educators with the opportunity to develop and enhance their effectiveness in working with youth and colleagues.

### **How EduCare understands the PFSS goal of *academic enrichment and intervention*.**

EduCare's PFSS Programs offer academic enrichment and intervention activities that support the school day curriculum and improve student academic outcomes. Activities are age and grade appropriate and include, but are not limited to in-class tutoring, case management, College Access & Success workshops, and Summer Bridge Programs.

### **How EduCare satisfies the overarching District goal of *Attendance***

All of EduCare's PFSS Programs support the District's goal of 100% Attendance. Research and evaluations have shown significant gains for students who participate in EduCare's programs, including a decrease in the number of absences. An external evaluation of EduCare After School Programs by LAUSD Beyond the Bell (BTB) evaluator, ERC, shows that the percentage of students who participated at least 34 days of the year compared to non-participants attended more regular schools days (2.6% more).

EduCare provides programs that attract and engage students, which result in school day attendance. EduCare utilizes a "youth development approach" to retain students in our programs and emphasize the importance of young people's personal development and their contributions to their communities. The core principles of the youth development approach that we integrate into our programs are:

- a focus on positive youth outcomes
- balancing services, opportunities and supports
- ensuring youth participation and real decision-making power

By integrating these core principles, we create activities that retain students in our programs and as evaluations have shown, the more youth participate in programs the better their school attendance. Youth seek ways to meet their basic physical and social needs and build knowledge and skills necessary to succeed in adolescence and young adulthood. This youth-centered approach provides this by emphasizing the importance of positive youth outcomes that focus on them as individuals, as well as program outcomes. Positive youth outcomes are the knowledge areas, skills and attributes young people need to be healthy, caring and responsible adolescents and young adults. This strategy creates a close relationship between student and after school program.

### **How EduCare satisfies the overarching District goal of *Proficiency for All***

EduCare supports the District's goal for proficiency for all as a champion for *equitable access to high-quality curriculum and instruction in every classroom, every day*. We advance social equity with our continued efforts to develop schools as "cultures of caring" and "communities of compassion". Our Heartset® Education platform develops a Growth Heartset® in educators and students to create equitable classrooms and empathetic school environments.

The schools we serve are located in Los Angeles County communities that are impacted by poverty, crime, and gangs. These communities are under-resourced with limited opportunities. It is imperative that we create school environments that support all students. Heartset® Education not only transforms the teaching in a classroom, it transforms the decision making of a school, ensuring that all students' have access to the supports and opportunities they need to realize their fullest potential. Through our Educator Institute we provide our staff with training and professional development that empowers them to utilize our Heartset® Education strategies to create curriculum that address barriers students face and provide all students with the same opportunities and respect. Heartset® Education establishes a powerful, kind, and transformational new "way of being" that guides purposeful "ways of doing" in our classrooms, schools, school districts, and communities.

EduCare believes that when a Growth Heartset® influences everything from lesson plans to educational policy and decisions then we are more able to achieve equity, fairness, inclusion, resources, and opportunity for all students regardless of their backgrounds, challenges, ethnicities, gender, or immigration status. When children are genuinely loved and given the resources and support they need, they develop and thrive as well as positively respond to the needs and feelings of others. Incidences of bullying, conflicts and harassment are dramatically reduced, and school cultures and academic outcomes improve. When people genuinely care, the sparks of connectivity are ignited. Lives are empowered. More kids stay in school. They graduate. Students, families, schools, and communities lift higher.

EduCare strives to engage all students, including *English Language Learner students*, who can benefit most from our programs but may be reluctant to participate. In a school where a large population of students do not speak English as their primary language, EduCare modifies the language in a majority of our literature and material to accommodate the school's demographics. Marketing materials (brochures, posters, schedules, etc.) are translated when 15% or more of the student population speaks a language other than English. Materials are printed in both English and the other language that may be in the majority at that school to accommodate the students and their parents. Our multi-faceted approach engages English Language Learner students and connects their needs and interests to the ongoing development of the program. A three-pronged approach utilizing counselors, positive behavior specialist, and pupil service attendance (PSA) has yielded the best results.

EduCare ensures that *students with disabilities are inspired to reach their maximum potential as productive and responsible citizens*. EduCare programs welcome and accommodate *students with special needs*. These students are fully integrated into all our offerings. Several of our special needs students have been "shining stars" in the Take Action Campaign (TAC) and MTAC (Middle School Take Action Campaign) performing in their school's arts and talent shows as well as performing at LAUSD's Beyond the Bell annual district-wide Spotlight on Success (SOS).

As part of TAC, an outstanding group of special needs students at Hamilton High School organized a school-wide “Unity Day” creating awareness and opportunities for building connection between the different student groups on campus. The special needs students were truly inspirational as they helped bring their entire school together.

EduCare develops programs to ensure that *high-quality instruction is aligned with the needs of students*. Our staff deliver programs *with clear performance expectations* and share these expectations with their students.

Our programs promote student leadership and involvement. Programs develop leadership skills and provide opportunities for student involvement in the planning and implementation of various programs and activities. In this way, EduCare’s programs support the District’s key initiative to amplify student voice and involvement.

**How EduCare satisfies the overarching District goal of Parent, Community, and Student Engagement and understands the PFSS goal of Student and Parent Engagement**

EduCare’s **Parent and Family Skills Development Workshops** help engage parents in their child’s education and college and career goals. College & Career Access and Success programs and services for parents include: 1) parent empowerment workshops, 2) college readiness workshops and 3) Social Emotional Learning (SEL) workshops. Workshops provide parents and guardians with tools for family communication and support for high academic success.

Parent Workshops to support their child’s College & Career Access and Success include:

- Overcoming the Barriers to Academic Success
- Understanding Standardized Tests
  
- Financial Planning for College
- Financial Aid (including FAFSA)
- College Visits and Fairs
- College Application Process
- Selecting the Best Match and Fit
- Use Online College Sites and Tools
- Preparing for the College Experience

Parent Workshops on Social-Emotional Education to engage parents in their child’s academic success and college readiness include:

- Positive Family Communication
- Positive Discipline
- Motivating Your Teen
- Developing a Self-Confident Teen

- Parenting from the Heart
- Resolving Family Conflict
- Creating a Cooperative Family
- The Empowered Parent

EduCare's TAC (Take Action Campaign) and Service Leadership engage not only students but also community organizations in a variety of programs and activities. Our TAC partners include: Beyond the Bell (BTB), arc, and !Mpac People.

TAC and the Middle School Take Action Campaign (MTAC), engage thousands of middle and high school students through a variety of civic events, college and camping trips, art showcases, and STEM related events. EduCare and its partner agencies work closely with the from 33 TAC high schools and 36 MTAC middle schools to promote leadership and community service.

On March 28, 2019, 250 students from 17 LAUSD high schools participated in the annual Students Serve LA event. Sponsored by LAUSD's Beyond the Bell Branch, Students Serve LA connects students with volunteer organizations in a county-wide day of service. This year, students chose from one of three organizations. Some students partnered with Heal the Bay to clear the trash around the Santa Monica Pier. Others distributed food to the hungry in downtown Los Angeles with the Los Angeles Regional Food Bank. In Van Nuys, a group of students planted trees with Tree People at the Van Nuys Recreation Center.

**How EduCare satisfies the overarching District goal of School Safety and Positive School Climate and understands the PFSS goal of health and wellness efforts and community safety initiatives to improve student outcomes**

EduCare's PFSS proposal includes opportunities for schools to bring our flagship ACE (Achievement and Commitment to Excellence) Program and/or ACE Initiative (AI) to their campus to support the District's overarching goal of school safety and positive school climate.

EduCare's ***Student Success and Life Skills Development Module*** will bring ACE to a school. A comprehensive student success and character building program, ACE is designed to empower middle and high school students to achieve excellence in personal, social and academic pursuits. In 1987, EduCare President and Co-Founder, Stu Semigran, first implemented ACE's heart-centered, Social-Emotional Learning (SEL) strategies as a pilot program at LAUSD's Nightingale Middle School. The success and impact of that pilot program led to its implementation in schools nationwide. We all agree that academic success is vital to the development of our youth into happy, healthy, successful and productive citizens. However, until they develop the resiliency skills to better cope with life's challenges, it is often very

difficult for many students to excel in the classroom. ACE is designed to empower students to achieve excellence in personal, social and academic pursuits through strengthening the individual students and their adult support network. ACE promotes through its engaging student workshops: SEL and attitudinal development, positive decision-making, self-regulation skills (i.e. managing anger, fear, rejection, and peer pressure); and developing interpersonal skills including communication, conflict resolution, and teambuilding.

Students begin with the ACE 3-day Program. After completion of the 3-day program, students receive monthly ACE follow-up workshops. ACE focuses on the following SEL elements:

- *Character Development*: Confidence building, positive decision-making & constructive choices.
- *Personal Management*: Personal responsibility & accountability.
- *Emotional Intelligence*: Managing anger, fear, rejection & peer pressure.
- *Interpersonal Skills*: Communication, conflict resolution, problem-solving & team building

#### **How EduCare satisfies the overarching District goal of *Focus on Simplicity***

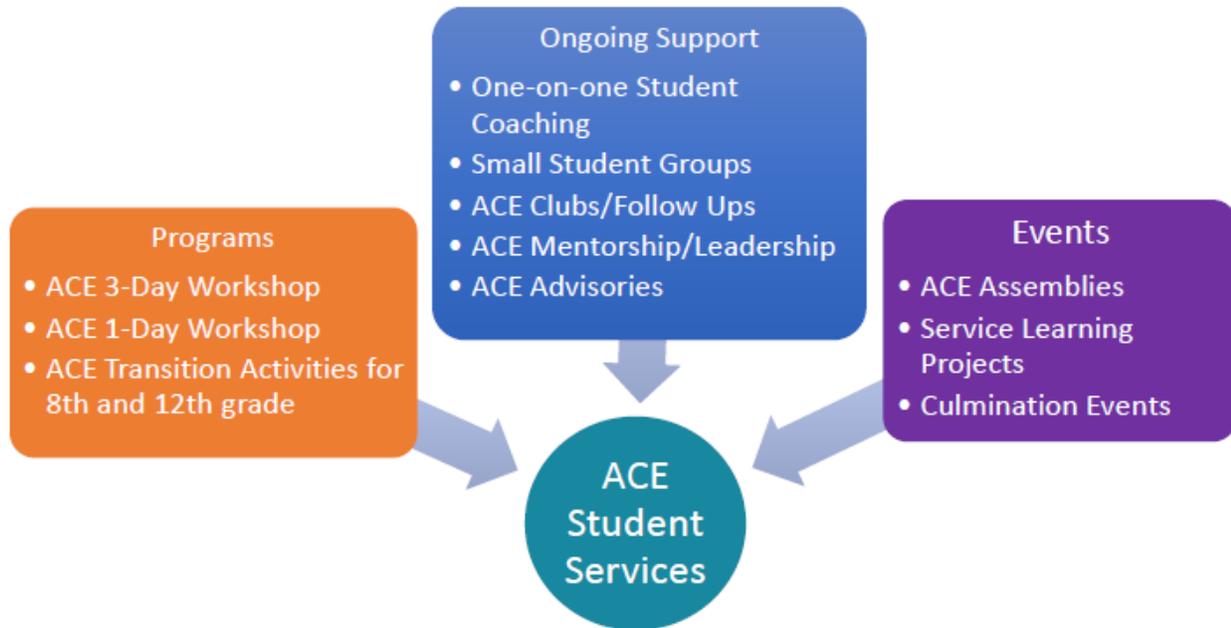
All of EduCare's programs and services are designed and implemented with efficiency and will not put additional burdens, bureaucracy or red tape on our partner schools. EduCare's Heartset® Education framework ensures that programs go to the heart of the matter and address the core need of the students. Our organizational structure is streamlined and provides each school with one direct point of contact EduCare staff member. This ensures efficiency and makes it easier to expediate resources directly to the schools. This also enables EduCare to address challenges or issues as soon as they may emerge.

#### **How EduCare satisfies the overarching District goal of *Whole Child Wellness Services – medical, dental, mental and physical health, social and emotional development, academic supports, resources for families and coordination of community partnerships.***

All of EduCare's programs integrate our Heartset® Education/Social Emotional Learning (SEL) framework. Our ACE Program (described above) and ACE Initiative integrate Heartset® Education and social emotional development into a school environment.

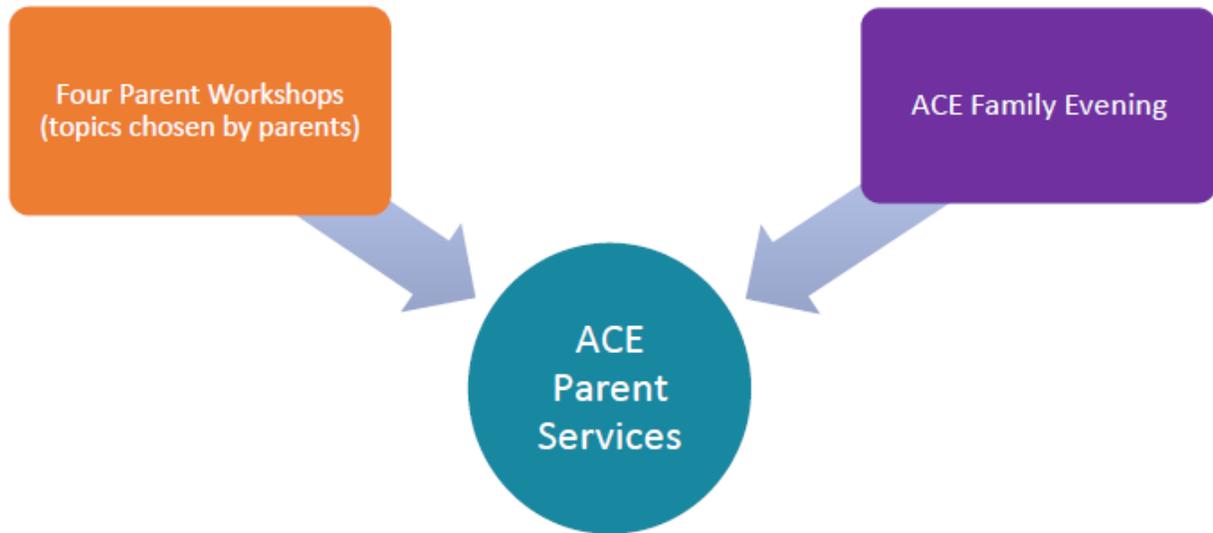
Through Partners for Student Success, schools can choose the ACE Initiative Module to support their Whole Child Wellness activities. The AI Module includes the following components: 1) ACE Student Services, 2) ACE Professional Development, and 3) ACE Parent Services.

ACE Student Services offer a year-long series of age and grade appropriate SEL and character building programs that emphasize developing positive attitudes and wise decision-making that results in better behaviors and relationships and improved academic performance. Activities, support, and services are designed to build upon the lessons learned and follow a continuous quality improvement (CQI) model.



ACE Professional Development provides school educators and administrators with the tools, techniques, and resources to create a safe and caring classroom environment that fosters tolerance, creativity, and improved student learning. Specific emphasis is placed on SEL, College Access & Readiness, Service Learning, English Language Development, Linked Learning (Career Pathways), and After School/Expanded Learning Program Management.





EduCare will provide **integrated services through existing and successfully established afterschool programs offered on middle and high school campuses** to support the District's goal of Whole Child Wellness Services, EduCare strives to become a community hub of services where students and community stakeholders can access resources provided by EduCare and its partners. EduCare ties together all the after school services with additional on-campus school resources and services available in the community to meet the needs of each individual student. The result is that after school program becomes a hub where the efforts of various partners and their resources are channeled to better serve the students, and ultimately, the community.

## EduCare's Core College Access Services

EduCare Foundation is offering Los Angeles Unified School District middle schools and high schools a broad range of **College Access Services for students and their parents.**

These services provide a comprehensive model that focuses strongly on EduCare's expertise in providing tools for enhancing social-emotional skills, trainings that are foundational to a growth mindset and student resiliency. **EduCare's College Access Services result in increased student academic success and heightened aspirations for college and career pathways.**

### **Purpose:**

- To help students overcome the internal and external barriers to attending college.
- To strengthen students' resiliency by developing their social emotional intelligence.
- To enhance students' confidence and skills to pursue a college education.

## **HIGH SCHOOL MODULE | Core Components:**

### ◆ Specialized College Access & Success Classes

**Format:** Year-long program (10 sessions for 40 students). Workshops, classes and activities provide youth with the knowledge, skills and confidence to successfully pursue post-secondary education. This program consists of:

- College Readiness and Application Assistance
- Financial Aid Guidance & Financial Literacy
- SAT / ACT / AP Test Preparation
- Career Surveys and Matching

### ◆ Student Success & Life Skills Development

**Format:** Year-long program for 100 to 125 students. A student success, leadership and character building program designed to improve achievement by addressing barriers to learning and by teaching attitudes and behaviors which support success. Activities include:

- Achievement and Commitment to Excellence (ACE) Program 3-Day Session with Family Evening
- Monthly ACE follow-up workshops utilizing the "*Making the Best of Me: A Handbook for Student Excellence and Self-Esteem*" curriculum

### ◆ Integration and Access to EduCare or other After School Programs

**Format:** Year-round for all students. EduCare provides integrated services through existing and successfully established afterschool programs offered on campus. Our services will link students to existing daily after school programs plus additional on-campus school and community resources to meet students' needs. Afterschool programs become a hub where the services of partners are connected to serve students and the community.

## EduCare's Core College Access Services (cont.)

### MIDDLE SCHOOL MODULE | Core Components:

#### ◆ Specialized College Access & Success Component

**Format:** Year-long program (4 sessions for 40 students). This program of four customizable College Road Map Sessions is designed to address the needs and college aspirations of students. Workshops, classes and activities provide middle school students with the knowledge, skills and confidence to successfully pursue post-secondary education.

#### ◆ Student Success and Life Skills Development

**Format:** Year-long program for 100 to 125 students. Similar to high school component with topics and activities targeted to middle school students.

#### ◆ Integration and Access to EduCare or other After School Programs

**Format:** Year-round for all students. Similar to high school component.

### COLLEGE ACCESS | Supplemental Components:

**College Visit:** one-day events at local universities and colleges for 50 students that include a tour of the campus and various speakers/presentations to introduce youth to the college environment and enable them to experience college life first hand on a university campus.

**College Retreat:** A two-day overnight college retreat for 100 students provides a more in-depth experience of college life. Students stay in the dorms, tour the campus, participate in workshops and classes and hear from various speakers.

**Student Success Summer Bridge:** A three-day program for 100 students (incoming 9th grade students or 12th grade graduates) to help them in their transitions. Students develop attitudes and behaviors which support success, including personal & project management, emotional intelligence, and interpersonal skills.

**Parent & Family Skills Development:** Four customizable workshops to empower 100 parents with strategies for parenting with greater confidence and effectiveness. Topics include: parent empowerment, college readiness and Social Emotional Learning (SEL).

**Professional Development:** Four training sessions totaling 30 hours for 100 teachers and school personnel emphasizing Social Emotional Learning (SEL), English Language Development and Linked Learning. EduCare's interactive, experiential professional developments and workshops enhance educators' ability to teach beyond instructional strategies as they cultivate a renewed sense of purpose and confidence.

The **ACE (Achievement and Commitment to Excellence)** Program is a comprehensive student success and character building program designed to empower middle and high school students to achieve excellence in personal, social and academic pursuits. It utilizes EduCare's years of experience and expertise in Social & Emotional Learning (SEL) to provide a foundation for safe and positive learning and growth. ACE focuses on the following SEL elements:

**Character Development:** Confidence building, positive decision-making & constructive choices.

**Personal Management:** Personal responsibility & accountability.

**Emotional Intelligence:** Managing anger, fear, rejection & peer pressure.

**Interpersonal Skills:** Communication, conflict resolution, problem solving & team building.

The **ACE 3-Day Program** is designed to assist youth in creating more successful and constructive lives. Through their involvement, students:

- Experience greater self-worth and self motivation
- Identify and enhance their unique talents
- Learn to manage emotional distress and improve attitudes & behaviors
- Learn teambuilding and conflict resolution skills
- Develop greater empathy and understanding for others
- Develop skills for decision making and problem-solving as it relates both to school and personal life
- Improve school attendance & leadership skills

**Format:**

- Interactive three consecutive-day workshop for approximately 100 students
- Within each workshop, the larger group is divided into "resource groups" (*of 7-10 students and one adult*) for structured teambuilding and experiential activities. There are also whole group activities.

**Teachers' & Adults' Roles and Responsibilities:**

- General Supervision - help prepare room & workshop sessions, supervise & assist with break, lunch, arriving & departing, and bus coverage, if applicable
- Resource Group Leaders - active, positive role modeling & coaching
- Active participation & involvement

## Price Schedule

### **CORE COLLEGE & CAREER ACCESS AND SUCCESS SERVICES:**

The EduCare Foundation (EduCare) offers a broad range of programming that addresses the various college and career readiness needs of students, particularly those who represent the first generation of their family to attend college. EduCare works closely with each school to customize services to best address the goals and needs of the school, its students and their parents. The Core College Access Services package is available in a high school and middle school module.

### **CORE COLLEGE AND CAREER ACCESS AND SUCCESS SERVICES HIGH SCHOOL MODULE:**

The complete College and Career Access and Success High School Module consists of four components (described below). Each component is also available separately.

**COST:** \$108,970

**STAFF:** Project Manager

College & Career Access and Success Site Coordinator (approximately 29 hrs./

College & Career Access and Success Case Manager (approximately 29 hrs./w/

Class Instructors & ACE Program Facilitators

**DURATION:** School Year

### **COMPONENTS:**

#### **1. Specialized College & Career Access and Success Component (10 sessions)**

**Cost:** \$25,000

**Students Served:** 75 - 100

**Total Sessions:** 10

**Duration:** 1 school year

**Description:** Workshops, classes and activities provide youth with the knowledge, skills and confidence to successfully pursue post-secondary education. The year-long program consists of:

- **College Readiness and Application Assistance:** three customizable sessions designed to address the needs and college aspirations of students. Students learn the necessary steps involved on the college path and when to accomplish the important milestones along the way. Students also build skills and gain confidence in their ability to develop and pursue their individual College Road Map.
- **Financial Aid Guidance:** two workshops cover the various financial aid opportunities available from the federal government, state, postsecondary institutions and private sources and how to obtain them (i.e. FAFSA, Scholarships, Fellowships, Work-study, Student Loans and Grants).

- **Financial Literacy:** two engaging and educational workshops provide a basic foundation for students to learn how to make wise and responsible financial choices.
- **SAT / ACT / AP Test Preparation:** a combination of three small-group instruction sessions, independent learning and online resources develop students' test taking skills and strategies.
- **Career Surveys and Matching (Internship):** assesses and identifies potential career options for students and introduces them to the education and / or training needed for those careers.

**2. One-on-One College & Career Access and Success Case Management (year-long)**

**Cost:** \$58,970  
**Students Served:** 40-50 under-performing students  
**Duration:** 1 school year  
**Meetings:** bi-weekly

**Description:** One-on-one Case Management sessions throughout the year with a College & Career Access and Success Case Manager that tracks academic progress and school attendance, helps students develop their individualized College Road Map, provides mentoring, guidance and support. Case Managers address individual student needs and issues that can range from homelessness, child abuse, immigration status and poverty. Case Managers work to connect students with resources and support in the school and community that can address those needs.

**3. ACE: Student Success and Life Skills Development Component (one 3-day session and monthly workshops)**

**Cost:** \$25,000  
**Students Served:** 100 - 125  
**Duration:** 1 school year

**Description:** A year-long student success, leadership and character- building program designed to improve student achievement by addressing students' barriers to learning and by teaching attitudes and behaviors which support success, including:

- Attitudinal development — positive decision-making, constructive choices
- Personal management — study skills, verbal skills, project and time management
- Emotional intelligence — managing anger, fear, rejection, and peer pressure
- Interpersonal skills — communication, conflict resolution, and team-building

**Activities:**

- 3-day ACE (Achievement and Commitment to Excellence) Program with family evening
- monthly ACE follow-up workshops utilizing the "Making the Best of Me: A Handbook for Student Excellence and Self-Esteem" curriculum

**4. Integration and Access to EduCare or other After School Program Component (year-long)**

**Cost:** Cost is integrated with case management component described above.

**Students Served:** all students

**Duration:** 1 school year

**Description:** EduCare provides integrated services through existing and successfully established afterschool programs offered on campus. As part of the Core College Access Services, EduCare links students to the existing daily after school programs plus additional on-campus school and community resources to meet each student’s needs. The result is that the after school programs become a hub where the services of various partners are connected to better serve the participating students and in turn the community.

**CORE COLLEGE ACCESS SERVICES MIDDLE SCHOOL MODULE**

The complete College and Career Access and Success Middle School Module consists of three components (described below). Each component is also available separately.

**COST:** \$45,000

**STAFF:** Project Manager  
Middle School Success Coordinator (approximately 10 hours a week)  
Class Instructors & ACE Program Facilitators

**DURATION:** School Year

**COMPONENTS:**

**1. Specialized College Access and Success Component (4 sessions)**

**Cost:** \$10,000

**Students Served:** 40

**Total Sessions:** 4

**Duration:** 1 school year

**Description:** Workshops, classes and activities provide middle school students with the knowledge, skills and confidence to successfully pursue post-secondary education. The year-long program consists of:

- College Road Map: two customizable sessions designed to address the needs and college aspirations of students. Middle school students learn the necessary steps involved on the college path and when to accomplish the important milestones along the way. Students also build skills and gain confidence in their ability to develop and pursue their individual College Road Map.
- High School Success Road Map: two customizable session designed to guide middle school student on what to expect in high school. What classes to take, how to get involved, where to get help, connecting with the after school programs.

**2. ACE Student Success and Life Skills Development (one 3-day session and monthly workshops)**

**Cost:** \$25,000

**Students Served:** 100 - 125

**Duration:** 1 school year

**Description:** A year-long student success, leadership and character- building program designed to improve student achievement by addressing students' barriers to learning and by teaching attitudes and behaviors which support success, including:

- Attitudinal development — positive decision-making, constructive choices
- Personal management — study skills, verbal skills, project and time management
- Emotional intelligence — managing anger, fear, rejection, and peer pressure
- Interpersonal skills — communication, conflict resolution, and team-building

**Components:**

- 3-day ACE (Achievement and Commitment to Excellence) Program Session
- monthly ACE follow-up workshops utilizing the "Making the Best of Me: A Handbook for Student Excellence and Self-Esteem" curriculum

**3. Integration and Access to EduCare or other After School Program (year-long)**

**Cost:** \$10,000

**Students Served:** all students

**Duration:** 1 school year

**Description:** EduCare's Middle School Success Coordinator provides integrated services through existing and successfully established afterschool programs offered on campus. As part of the Core College Access Services, EduCare links students to the existing daily after school programs plus additional on-campus school and community resources to meet each student's needs. The result is that the after school programs become a hub where the services of various partners are connected to better serve the participating students and in turn the community.

**COLLEGE ACCESS SUPPLEMENTAL COMPONENTS:**

EduCare offers an array of college access services for students, parents and educators that schools can choose from to enhance EduCare's Core College Access Services. Schools can add any of the following to the Core College Access Service Package.

**1. Academic In-Class Tutoring: \$17,940/tutor (suggest 3 tutors per school)**

**Students Served:** 25 – 35 (dependent on class size)

**Duration:** 20 hrs./wk. during the school day through the school year

**Description:** Tutoring and academic support provided for a classroom during the school day. Tutors focus on the lowest performing students, but also provide support for the entire class as needed.

2. **College Visit:** \$3,000  
**Students Served:** 50  
**Duration:** 1 day trip (Southern California)  
**Description:** One-day events at local universities and colleges that include a tour of the campus and various speakers/presentations to introduce youth to the college environment and enable them to experience college life first hand on a university campus.
  
3. **College Retreat:** \$20,000  
**Students Served:** 100  
**Duration:** 2-day overnight trip (Southern California)  
**Description:** Overnight college retreat provides a more in-depth experience of college life. Students stay overnight in the dorms, tour the campus, participate in workshops and classes and hear from various speakers.
  
4. **Student Success Summer Bridge:** \$15,000  
**Students Served:** 100  
**Duration:** 3 full days  
**Description:** Workshops for incoming 9<sup>th</sup> grade students and 12<sup>th</sup> Grade Graduates to help them in their transitions.
  
5. **Parent & Family Skills Development:** \$8,000  
**Parents Served:** 100  
**Duration:** 1 school year  
**Number of Workshops:** 4 workshops  
**Description:** Four customizable workshops that empower parents with strategies for parenting with greater confidence and effectiveness. Topics include: 1) parent empowerment workshops; 2) college readiness workshops and 3) social emotional learning (SEL) workshops. Workshops provide parents and guardians with tools for family communication, family leadership, and support for high academic success. Parents learn and develop the skills to create a nurturing environment and strong foundation to support their child's college goals.
  
6. **Professional Development:** \$10,000  
**Educators Served:** 100  
**Duration:** 4 sessions  
**Number of Hours:** 30 hours total  
**Description:** Training for teachers and school personnel emphasize Social Emotional Learning (SEL), English Language Development and Linked Learning. EduCare's interactive, experiential professional developments and workshops provide educators with the opportunity to develop and enhance their effectiveness in working with both youth and colleagues. By providing educators with the tools, techniques and resources they need to

teach youth an additional 3 R's – Respect, Resiliency and Responsibility, EduCare helps to develop nurturing environments to support youth on their college path.

### **ACE INITIATIVE (AI) SERVICES:**

EduCare's ACE Initiative offers a comprehensive year-round program of support services, activities and programming to create a healthy and positive school culture that promotes student achievement and prepares them to succeed in college, career, and life.

### **ACE INITIATIVE (AI) MODULE:**

The complete ACE Initiative Module consists of three components (described below). Each component and activities are also available separately.

**COST:** \$189,000

**STAFF:** ACE Initiative Program Director  
ACE Initiative Site Administrator  
ACE Facilitators and Assistant Facilitators  
ACE Event Captains  
Event Production Manager and Coordinator

**DURATION:** School Year

### **COMPONENTS:**

#### **1. ACE Student Services**

**Cost:** \$155,000

**Students Served:** all students

**Duration:** 1 school year

**Description:** Age and grade appropriate SEL and character building programs that emphasize developing positive attitudes and wise decision-making that results in better behaviors and relationships and improved academic performance. Activities, support, and services are designed to build upon the lessons learned and follow a continuous quality improvement (CQI) model.

**Deliverables:** (1) ACE 3-Day Program (\$15,000)  
(2) ACE 1-Day Workshops (\$10,000)  
(1) ACE Retreat (High Ropes Day) (\$15,000)  
(3) ACE Assemblies (\$3,000)  
(2) Service Learning Projects (\$5,000)  
(1) Culmination Event (\$10,000)  
Mentoring and Support (year-long) (\$97,000)

## 2. ACE Professional Development

**Cost:** \$25,000

**Educators/Staff Served:** 75-100

**Duration:** 1 school year

**Description:** Workshops, seminars and coaching activities that enable educators and school personnel to replicate EduCare’s successful SEL practices and youth development strategies in their classrooms and school. Specific emphasis is placed on SEL, College Access & Readiness, Service Learning, English Language Development, Linked Learning (Career Pathways), and After School/Expanded Learning Program Management.

**Deliverables:** (1) Educator Institute (3 consecutive days- summer) (\$15,000)  
(2) Half-Day Professional Development Workshops (Teachers & Staff) (\$5,000)  
On-site coaching (year-long) (\$5,000)

## 3. ACE Parent Services

**Cost:** \$9,000

**Parents Served:** 125

**Duration:** 1 school year

**Description:** Workshops and events that increase engagement and empower parents with strategies and tools for parenting with greater confidence and effectiveness.

**Deliverables:** (1) ACE Family Evening  
(4) Parent Workshops

## ACE INITIATIVE (AI) MODIFIED MODULE:

The ACE Initiative Modified Module also consists of three components (described below). Each component and activities are also available separately.

**COST:** \$41,000

**STAFF:** ACE Initiative Program Director

**DURATION:** School Year

### COMPONENTS:

#### 1. ACE Student Services

**Cost:** \$30,000

**Students Served:** 300

**Duration:** 1 school year

**Description:** age and grade appropriate SEL and character building programs that emphasize developing positive attitudes and wise decision-making that results in better behaviors and relationships and improved academic performance. Activities, support, and services are designed to build upon the lessons learned and follow a continuous quality improvement (CQI) model.

**Deliverables:** (1) ACE 3-Day Program (\$15,000)  
(2) ACE 1-Day Workshops (\$10,000)  
(2) Service Learning Projects (\$5,000)

2. **ACE Professional Development**

**Cost:** \$5,000

**Educators Served:** 36 - 50

**Duration:** 1 school year

**Description:** workshops, seminars and coaching activities that enable educators and school personnel to replicate EduCare's successful SEL practices and youth development strategies in their classrooms and school. Specific emphasis is placed on SEL, College Access & Readiness, Service Learning, English Language Development, Linked Learning (Career Pathways), and After School/Expanded Learning Program Management.

**Deliverables:** (2) Half-Day Professional Development Workshops (Teachers & Staff)

3. **ACE Parent Services**

**Cost:** \$6,000

**Parents Served:** 90

**Duration:** 1 school year

**Description:** workshops and events that increase engagement and empower parents with strategies and tools for parenting with greater confidence and effectiveness.

**Deliverables:** (3) Parent Workshops

## Vendor Virtual Services Plan

Due to school closures, approved vendors on the Partners for Student Success bench that have a signed contract will need to submit their *Vendor Virtual Services Plan* to D’Sonya Oakley at [dsonya.oakley@lausd.net](mailto:dsonya.oakley@lausd.net) from the Office of Partnerships and Grants. The plans will be vetted and shared with eligible schools to select the services they are interested in and follow up with vendors. Any new approved vendors that are in the process of signing their contract will also need to fill out the below form.

### Things to Consider:

- Currently, certificated staff are required to supervise any services rendered to students by a third party.
- Recording and pictures of students is prohibited.

Vendor’s Name: EduCare Foundation	Submittal Date: 8/13/20
Schools Planning to Serve: All LAUSD middle schools and high schools	
List the services in your agreement that can be provided virtually:	<p><b>Specialized College Access and Success Component</b></p> <ul style="list-style-type: none"> <li>• College Readiness and Application Assistance</li> <li>• Financial Aid Guidance</li> <li>• Financial Literacy</li> <li>• SAT / ACT / AP Test Preparation</li> <li>• Career Surveys and Matching</li> <li>• Tutoring and academic support</li> </ul> <p><b>ACE Student Success and Life Skills Program (SEL)</b></p> <ul style="list-style-type: none"> <li>• ACE Initiative</li> <li>• ACE Student SEL Workshops (now delivered in 1 hour virtual sessions—“ACE Heartbeats”)</li> <li>• "Making the Best of Me" curriculum and workshops</li> <li>• Summer Bridge and school “community building” programs</li> </ul> <p><b>Professional Development and Parent Workshops</b></p>
List the services in your agreement that cannot be provided virtually:	The only service that cannot be delivered virtually are live college field trips and retreats. We do provide virtual college field trips.

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<p>List the platforms you plan to use for delivery of virtual services:</p>	<p>Zoom, Schoology, and Google Classroom</p>
<p>Provide a brief description of how you plan to deliver each of your services virtually (i.e. coordinate with school to schedule 30 minute session once a week, etc.):</p>	<p><b><u>Examples:</u></b></p> <p><b><u>“ACE Heartbeats” SEL student workshops</u></b></p> <p><b>ACE Heartbeats</b> are virtual sessions that are a by-product of our nationally recognized flagship social-emotional learning and youth development <b>ACE Program</b>. The virtual Zoom workshops focus on success, positive school climate, and character-building skills. The goal is to empower students to be successful in personal, social, and academic pursuits and to help transform the culture of a school.</p> <p>By the end of August 2020, twelve schools and over 2500 + students in LAUSD will have already participated as part of summer bridge programs.</p> <ul style="list-style-type: none"> <li>• Highly interactive 1 hour live (synchronous) workshops via Zoom for approximately 75 students per workshop group.</li> <li>• Within each workshop, the larger group is divided into “resource groups” (<i>of 7-10 students with one adult- teacher or staff member</i>) for structured social-emotional learning, team building, and experiential activities. There are also whole group activities with experienced student mentors serving as group leaders.</li> <li>• Includes a 1.5 hour Growth Heartset® Professional Development as an orientation for the teachers and staff who actively participate in the student workshops.</li> <li>• The workshops are delivered in 5, 8, or 10 sessions per group and are done over consecutive days, weeks, or over the course of a school year. Follow up curriculum is provided.</li> </ul>

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	<p><b><u>EduCare Virtual Learning Annex</u></b>- over 800 pre-recorded classes and activities including: <a href="https://www.educarefoundationvirtualannex.org">https://www.educarefoundationvirtualannex.org</a></p> <ul style="list-style-type: none"><li>• <u>Academic Support</u>- offering homework support, SAT prep, college prep courses and credit intervention that includes Khan Academy and APEX Learning.</li><li>• <u>Enrichment Opportunities</u>- the range of classes include: Visual and Performing Arts, Music, Dance, Instrumentation, Do-it-yourself Crafts, Theatre Production, Filmmaking, Spoken Word, DJ Club, E-Gaming, Service Leadership, Sign Language, Cooking and Baking, and Drivers Ed.</li><li>• <u>Health, and Recreational Activities</u>- Fitness and Body Conditioning, Sports Clinics, Yoga, Meditation, and Aerobics classes.</li><li>• <u>Community Building</u>- EduCare after school programs and the ACE Program (Achievement and Commitment to Excellence), community circles, leadership programs, young women and young men’s circle, parent workshops and community service projects.</li></ul>
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- District’s [Code of Conduct](#) is expected when interacting with students