

**Exhibit A**  
**Statement of Work, Contract No. 4400011275**

**SCOPE**

The two BSAP success indicators that Educate California and the LifePrep Academy will address will be:

1. Engagement - Increase levels of parent and family engagement, and
2. Academic Achievement - Increase the number of students on track in A-G requirements.

**REQUIREMENTS**

The following requirements help ensure a smooth and efficient implementation of services, and a collaborative working relationship between Educate California and the school site.

- **Code of Conduct with Students:** Contractor shall comply with District’s Code of Conduct with Students, attached hereto and incorporated herein.
- **Point of Contact:** Each school site is required to designate at least one person as the point of contact for coordination of workshops, field trips and collaboration with Educate California.
- **School Staff Training:** Each school site is required to designate at least one person that will receive professional development training for using the LifePrep Academy curriculum.

**DELIVERABLES**

Educate California will provide the following services:

- LifePrep Academy workshops for middle and high school students and parents
- Professional development training for school staff
- Field trip management and coordination

**KEY PERSONNEL PROVIDING SERVICES TO THE DISTRICT:**

Eric L. Moore – President

Katrice McCorkle – Program Director

Devin Moore – Program Manager

Evelyn Camarena - Workshop Facilitator

Crystal Harden - Workshop Facilitator

Aaron Carter Hines - Workshop Facilitator

Rogelio Medina - Workshop Facilitator

**DATA & REPORTING**

We evaluate our impact on the youth and parents we serve through pre- and post-workshop surveys. More than twenty years of post-workshop surveys indicate that parents leave our workshops more confident in their ability to help their children plan for life after high school, and in their ability to collaborate with school counselors.

All client data will be tracked through our website and gathered through surveys of students and parents. School sites will be provided summary reports, with survey results, following each workshop.

Services provided via Contractor platform or digital app shall meet the requirements of Exhibit E, BSAP Technology Addendum.

**END OF STATEMENT OF WORK**

**EXHIBIT B - Payment Schedule**

**Contract No. 4400011275**

School site Pricing for Educate California services is as follows:

- \$48.00 per participating BSAP student/parent, per year.

This school site will receive the following:

- One full year license for the LifePrep Academy curriculum, per family,
- Two 90-minute LifePrep Academy Orientation workshops for students and parents,
- EduNews™ – parents will receive our online, monthly education newsletter featuring important new stories, scholarship opportunities, extra-curricular activities and more, and
- Monthly updates and management reports, with survey results.

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**Optional Services and Materials:**

- **LifePrep Academy Workshop (Virtual or In Person) - \$250/workshop (60-90 minutes)**
  - All workshops and trainings include audio/visual equipment, printed materials, surveys and reports. \* SEE WORKSHOP OPTIONS BELOW
- **LifePrep Academy Workshop (Saturday – In Person) - \$400/workshop (Up to 3 hours)**
- **Professional Development Training (Virtual or In Person) - \$400/training (Up to 3 hours)**
- **Field Trip Management - \$1,200 per trip/day**
  - Coordination includes outreach to desired campuses, scheduling with bus companies and one adult chaperone.
- **LifePrep Academy Printed Guides - \$7.95 per guide (minimum order of 50)**
  - The LifePrep Academy curriculum was adapted from the Los Angeles County Office of Education's "Life after High School" guide. It has been used by thousands of counselors to advise millions of students and reach LCAP Parent Engagement goals, since 1974.

## EXHIBIT B - Payment Schedule

Contract No. 4400011275

### LifePrep Academy Workshop Options

**1. LifePrep Academy Orientation**

A 90-minute overview of the LifePrep Academy curriculum and best practices.

**2. Learning Styles & Study Habits \* Most Requested**

Students and parents learn about individual learning styles, effective study behaviors that lead to academic success and online homework help resources.

**3. College Planning & Eligibility**

Students and parents learn the value of A-G requirements, concurrent enrollment, how to successfully create a college and career plan, and understand their education options.

**4. Financial Aid: FAFSA, Scholarships & More**

Students and parents learn to identify financial aid resources for which they may qualify, submit applications, and meet deadlines.

**5. Financial Literacy: Smart About Money \* Most Requested**

Students and parents gain knowledge of the basics of personal finances, banking, budgets, credit, investments, and retirement accounts.

**6. School to Career Options**

Students and parents evaluate non-college options that are good matches for their personalities and working styles (ie., CTE, apprenticeships, military, entrepreneurship).

**7. Career Planning & Tools**

Students and parents learn about tools for their first job, resume writing, interview preparation techniques, their rights and more.

**8. DREAM TOOLBOX™: \* Most Requested**

A **six-session series** of 21 FREE videocasts and discussions that teach students how to "Build an Entrepreneurial Mind & Financial Abundance". Topics include:

- Creating Your Dream
- Skills and Goal Setting
- Problem Solving
- Wealth Building
- Fear of Failure
- Luck and Preparation

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**Sample School Site Order**

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ITEM	FEE (\$)	QUANTITY (each)	TOTAL (\$)
LifePrep Academy Licenses	48.00	100	4,800.00
LifePrep Academy Workshops	250.00	8	2,000.00
LifePrep Academy Workshops (Saturday)	400.00	2	800.00
PD Trainings	400.00	1	400.00
Campus Tours	1,200.00	4	4,800.00
LifePrep Academy Guides	7.95	100	795.00
<b>SAMPLE ORDER TOTAL:</b>			<b>\$13,595.00</b>