



Board of Education Report

**APPROVED**

File #: Rep-308-14/15, Version: 1

APPROVAL OF PROCUREMENT ACTIONS

ADOPTED  
BOARD REPORT

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Action Proposed:

Staff proposes that the Board of Education (Board) **ratify** the contract actions taken by the Procurement Services Division within delegated authority as listed in Attachment "A" including the approval of award of Professional Service Contracts not exceeding \$250,000: New Contracts and Amendments; Low Value - Decentralized Purchase Orders; Goods and General Services Contracts: Purchase Orders, Low Value - Decentralized Purchase Orders; District Card Transactions; Rental of Facilities; Travel/Conference Attendance; General Stores Distribution Center; and Book/Instructional Material Purchase Orders; and **approve** Professional Services Contracts (exceeding \$250,00): New Contracts; Goods and General Services Contracts (exceeding \$250,000): New Contracts; Contract Amendment; and Piggyback Contracts as listed in Attachment "B."

Background:

Procurement Services staff prepares monthly reports for contract actions necessary for the execution of the projects approved by the Board for the educational and operational requirements of the District in accordance with Board delegated authority to the Superintendent.

Expected Outcomes:

Approval of these items will allow the goods and services provided by these contracts furnishing the equipment, supplies, or services to the Los Angeles Unified School District that support Board policies and goals.

Board Options and Consequences:

The Board can approve all actions presented, or postpone selected actions pending receipt of additional information. Non-ratification of actions awarded under delegated authority in Attachment "A" will result in immediate unavailability of products or discontinuance of services, or both. While non-ratification may be legally defensible, it would likely result in costly litigation over discontinued payments or if the District attempts to reclaim payments made to a vendor. District costs will likely increase as fewer vendors compete for future procurements. Postponement of actions presented for approval in Attachment "B" will delay contract award or delivery dates.

Policy Implications:

This action does not change District policy and conforms to *California Education Code section 17604* that permits the Board of Education to delegate authority for Procurement Services (Board Report #474-13/14), which the Board exercised on June 10, 2014.

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**Budget Impact:**

The contract actions presented are within the budget authority previously approved by the Board.

Ratification of contracts awarded under delegation of authority and within their Board approved budget listed in Attachment "A" includes:

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- Award of Professional Service Contracts not exceeding \$250,000: New Contracts; Amendments; Low Value - Decentralized Purchase Orders; and
- Goods and General Services Contracts not exceeding \$250,00: Procurement Transactions - Purchase Orders; Low Value - Decentralized Purchase Orders; Rental of Facilities; Travel/Conference Attendance; District Card Transactions; General Stores Distribution Center; and Book/Instructional Material Purchase Orders

Request for Approval of Procurement Contracts not under delegated authority listed in Attachment "B" includes:

- Professional Services Contracts (exceeding \$250,000): New Contracts
- Goods and General Services Contracts (exceeding \$250,000): New Contracts; Contract Amendment; and Piggyback Contracts

**Issues and Analysis:**

There are no policy implications on these agreements. The Business and Government Services Team, Office of the General Counsel, has reviewed and approved the agreements as to form.

**Attachments:**

Attachment "A" - Ratification of Contracts Awarded Under Delegated Authority  
Attachment "B" - Request for Approval of Contracts Not Under Delegated Authority  
Informatives



## ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY****A. PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDED****NEW CONTRACTS NOT EXCEEDING \$250,000****\$430,945**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
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**APPROVED**

Literacy Partners	4400003413	Informally competed contract to provide 20 (6 hour) days of professional development in the area of writing to 21 K-6 grade teachers. Services include demonstration lessons, leading debriefing sessions, coach grade level partners as they practice teaching to develop lessons and engage in developing on demand assessments and analyze student's work.	General Funds (100%)	\$36,000
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**Contract Term:** 10/21/2014 through 06/30/15**Contract Value:** \$36,000Requester: *Michael Rosner, Principal  
Gardner Elementary School***ADOPTED  
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Sentient Research	4400003418	Named-in-grant provider contract to evaluate training and conferences, evaluate in-house speaker program, analyze findings from Youth Risk Behavior and Profiles surveys, and complete the health assessment pilots and validation process.	Promoting Adolescent Health – School Based Grant (100%)	\$58,500
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**Contract Term:** 12/08/14 through 07/31/15**Contract Value:** \$58,500Requester: *Debra Duardo, Executive Director  
Health Education Programs*

## ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**APPROVED**A. PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDEDNEW CONTRACTS NOT EXCEEDING \$250,000 (CONT.)

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Kopavi Kinnaird	4400003419	Informally competed contract to develop Linked Learning school marketing materials and collateral, including school-specific data analysis and synthesis to produce statistic and quotes for use in print media and web presence, to be developed and deployed at Linked Learning school sites. The data, statistics and analysis will be used to improve both school-level and central office-level program information, communications and web presence.  <b>Contract Term:</b> 12/15/14 through 06/30/15  <b>Contract Value:</b> \$48,000  Requester: <i>Dr. Ruth Pérez</i> <i>Deputy Superintendent</i> <i>Office of Curriculum, Instruction and School Support</i>	Youth Career Connect Grant (61%)  California Career Pathway Trust Grant (39%)	\$48,000
Wolfe Productions	4400003433	Informally competed contract to provide students in grades 6 <sup>th</sup> , 7 <sup>th</sup> , and 8 <sup>th</sup> with training in safety precautions and mental discipline. The contractor will provide training by using several different exercise techniques and disciplines that will aid in helping the students increase their focus in the classroom, self-esteem, confidence, conflict-resolution, and communication skills. Training classes will consist of up to 30 students per period, two periods per day, for ten classes per week.  <b>Contract Term:</b> 11/20/14 through 5/08/15  <b>Contract Value:</b> \$33,000  Requester: <i>Luz Cotto, Principal</i> <i>Carver Middle School</i>	General Funds (100%)	\$33,000

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**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY****A. PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDED****NEW CONTRACTS NOT EXCEEDING \$250,000 (CONT.)**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Merkos L'inyonei Chinuch Education	4400003343	Pass-through contract to provide school based counseling and parent involvement workshops to Title I students attending private schools pursuant to the Elementary Secondary Education Act (ESEA), formally known as No Child Left Behind (NCLB). This contract is a required pass-through for the Title I Private Schools Program with LAUSD as the Local Education Agency (LEA).	Title I Part A (100%)	\$88,945

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**Contract Term:** 01/05/15 through 06/30/15**Contract Value:** \$88,945Requester: *Karen Ryback, Executive Director  
Private Schools Program*

Discovery Science Center	4400003465	Informally competed contract to provide a series of two six-hour grade level-specific Professional Development (PD) classes to 150 teachers from 30 schools covering a breadth of science topics appropriate for 4 <sup>th</sup> and 5 <sup>th</sup> grade levels. In addition, the contractor will provide necessary materials to participating teachers in order to implement science topics covered in the PD in their classrooms. Each participating teacher will also be granted a field trip with their students to build on the workshops and the classroom based activities through the Discover Cube's engaging exhibits.	General Funds Common Core State Standards (100%)	\$166,500
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**Contract Term:** 12/17/14 through 06/05/15**Contract Value:** \$166,500Requester: *Gerardo Loera  
Chief Academic Officer  
Office of Curriculum, Instruction and School  
Support*

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY****A. PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDED****NEW CONTRACTS NOT EXCEEDING \$250,000 (CONT.)**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
College Summit, Inc.	4400003318	Named-in-donation contract for college-preparatory student training for up to 132 seniors and 14 peer leaders, access to online college-preparatory training tool, monitoring of student progress toward established goals, teacher-training in the online college-preparatory training tool and college-entrance data analysis.	Not Applicable	\$0*

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BOARD REPORT****FEB 10 2015****Contract Term:** 12/03/14 through 06/30/15**Contract Value:** \$0\*

\*Services are no-cost to the District. Payment of \$12,900 will be made directly to College Summit by third-party donation.

Requester: *Carlos Montes, Principal*  
*Jordan High School*



## ATTACHMENT A

### APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY

#### A. PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDED

##### CONTRACT AMENDMENT NOT EXCEEDING \$250,000

**\$255,375**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION &amp; AMEND- MENT NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
The Viramontes Group, Inc.	4400003197-1	Amendment to increase contract capacity to provide independent third-party oversight of the MiSiS Program.	General Funds (100%)	\$18,375*

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**Contract Term:** 09/23/14 through 06/30/15

Original Contract Value: \$73,500  
 \*Amendment No.1: \$18,375  
**Aggregate Contract Value: \$91,875**

Requester: *Matt Hill*  
*Chief Strategy Officer*

Educational Resource Consultants	4400002603-3	Amendment to increase contract capacity to provide comprehensive evaluation and reporting of high school after-school programs as mandated by the 21 <sup>st</sup> Century Community Learning Centers after-school grant.	21 <sup>st</sup> Century Community Learning Centers Grant (100%)	\$237,000*
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**Contract Term:** 01/02/13 through 12/31/17  
 includes two one-year option renewals

Original Contract Value: \$1,232,391  
 Amendment No. 1: \$0  
 Amendment No. 2: \$0  
 \*Amendment No. 3: \$237,000  
**Aggregate Contract Value: \$1,469,391**

Requester: *Alvaro Cortes, Executive Director*  
*Beyond the Bell*

## ATTACHMENT A

### APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY

#### B. AFTER THE FACT NEW CONTRACTS NOT EXCEEDING \$250,000 ALREADY AWARDED \$113,000

The contract actions represented below are unauthorized commitments initiated by the sponsoring school or division without a formal contract in place. This action requires the Board to ratify the contract after the fact to allow the vendor to be paid. The District did request and has received the benefit of the services. **Informative memorandum included.**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Why Can't We Make A Difference Foundation	4400003463	Named-in-grant provider contract to provide enrichment services to students in Kindergarten through 5 <sup>th</sup> Grade to support academic and social/emotional growth. Services include: (a) chess tutors to develop academic readiness, improve areas of growth in memory, logic observations and analysis and theory and concept conditioning; (b) teaching dance, voice and theater to increase student reading, listening and comprehension skills; (c) teaching art by introducing various forums and use of watercolor, acrylic paint, pastel, color pencils and charcoal and providing visiting artists to learn about career options and exposing students to art shows and festivals; (d) teaching different music genres and ability to read, memorize and notate music; and (e) teaching soccer for success to teach students the importance of healthy living through physical fitness and healthy eating.	School Improvement Grant (100%)	\$113,000

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**Contract Term:** 09/30/14 through 06/05/15

**Contract Value:** \$113,000

Requester: *Emily Williams, Principal*  
*Angeles Mesa Elementary School*



## ATTACHMENT A

### APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY

#### C. PROFESSIONAL SERVICES CONTRACTS ALREADY AWARDED

\$0

The contract action(s) represented below is (are) part of the Instructional Technology Initiative (ITI) and ITD-SEP previously adopted by the Board on \_\_\_\_\_, under Board Report No. \_\_\_\_\_.

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>ADOPTED BOARD REPORT</u>  FEB 10 2015	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
None					

#### GOODS AND GENERAL SERVICES CONTRACTS ALREADY AWARDED

\$0

The contract action(s) represented below is (are) part of the Instructional Technology Initiative (ITI) and ITD-SEP previously adopted by the Board on \_\_\_\_\_, under Board Report No. \_\_\_\_\_. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>NOT TO- EXCEED AMOUNT</u>
None				

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY****C. PROFESSIONAL SERVICES CONTRACTS ALREADY AWARDED****\$0**

The contract action(s) represented below is (are) part of the Instructional Technology Initiative (ITI) and ITD-SEP previously adopted by the Board on \_\_\_\_\_, under Board Report No. \_\_\_\_\_.

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<b>ADOPTED BOARD REPORT FEB 10 2015</b>	<u>SOURCE OF FUNDS</u>	<u>NOT TO- EXCEED AMOUNT</u>
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**None****GOODS AND GENERAL SERVICES CONTRACTS ALREADY AWARDED****\$0**

The contract action(s) represented below is (are) part of the Instructional Technology Initiative (ITI) Plan and ITD-SEP previously adopted by the Board on \_\_\_\_\_, under Board Report No. \_\_\_\_\_. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>NOT TO- EXCEED AMOUNT</u>
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**None**



**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY****D. PROFESSIONAL SERVICES NOT EXCEEDING \$250,000****December 2014 - \$697,964****YTD - \$8,338,117**

The contract actions represented below are those actions put in place within each sponsoring school's or division's approved budget. These delegated procurement methods represent streamline ordering tools that assist schools and offices in meeting immediate mission-essential needs for professional services.

	<u><b>December*</b></u> <u><b>2014</b></u> <u>Qty. of POs</u>	<u><b>YTD</b></u> <u>Qty of POs</u>	<u><b>December 2014*</b></u> <u>Total</u>	<u><b>YTD</b></u> <u>Total</u>
Low Value – Decentralized Purchase Orders	<b>116</b>	1,079	<b>\$697,964</b> (Avg. Trans. \$6,017)	<b>\$8,338,117</b>

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**PROCUREMENT AGREEMENTS NOT EXCEEDING \$250,000****December 2014 - \$15,095,386****YTD - \$81,560,921**

The contract actions represented below are those actions put in place within each sponsoring school's or division's approved budget. These delegated procurement methods represent streamline ordering tools that assist schools and offices in meeting immediate mission-essential needs for goods or services.

	<u><b>December*</b></u> <u><b>2014</b></u> <u>Qty of POs/ Transactions</u>	<u><b>YTD</b></u> <u>Qty of POs/ Transactions</u>	<u><b>December 2014*</b></u> <u>Total</u>	<u><b>YTD</b></u> <u>Total</u>
Purchase Orders	<b>16</b>	159	<b>\$1,125,320</b> (Avg. Trans.- \$70,332)	<b>\$9,663,352</b>
Low Value – Decentralized Purchase Orders	<b>1,474</b>	12,905	<b>\$2,834,414</b> (Avg. Trans. – \$1,923)	<b>\$22,269,676</b>
DISTRICT CARD TRANSACTIONS (i.e.: P-Card, Fuel Card, Toshiba Card, etc.)	<b>6,057</b>	43,108	<b>\$1,943,662</b> (Avg. Trans. \$321)	<b>\$16,071,558</b>
Rental Facilities	<b>1</b>	29	<b>\$3,840</b> (Avg. Trans. \$3,840)	<b>\$176,317</b>
Travel/Conference Attendance	<b>332</b>	3,343	<b>\$164,794</b> (Avg. Trans. \$496)	<b>\$1,891,543</b>
GENERAL STORES DISTRIBUTION CENTER <b>Informative memo included</b>	<b>277</b>	1,901	<b>\$1,749,306</b> (Avg. Trans. \$6,315)	<b>\$10,204,187</b>
BOOK/INSTRUCTIONAL MATERIAL PURCHASE ORDERS (BPO) -	<b>376</b>	2,389	<b>\$7,274,050</b> (Avg. Trans. \$19,346)	<b>\$21,284,288</b>

\*Detailed information is provided on the Procurement Services website.

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## ATTACHMENT B

### REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

#### A. APPROVAL OF PROFESSIONAL SERVICES CONTRACTS

##### NEW CONTRACTS EXCEEDING \$250,000

**\$1,082,626**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Loyola Marymount University School of Education	4400003457	Named-in-grant provider contract for collaborative partnership with Loyola Marymount University Family of Schools Collaborative to provide instructor Professional Development to integrate L.A. Culture and Context with arts education to improve academic outcomes.	USDOE Arts in Education Grant (100%)	\$967,626

**Contract Term:** 02/11/15 through 09/30/18

**Contract Value:** \$967,626

Requester: *Pamela Marton, Director  
Common Core ESC West*

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Jacqueline Mattis, Ph.D.	4400003458	Named-in-grant provider contract to provide ongoing evaluation of Loyola Marymount University Arts in Education grant program outcomes.	USDOE Arts in Education Grant (100%)	\$115,000
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**Contract Term:** 02/11/15 through 09/30/18

**Contract Value:** \$115,000

Requester: *Pamela Marton, Director  
Common Core ESC West*

##### AMENDMENT TO CONTRACT EXCEEDING \$250,000

**\$0**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
None				



## ATTACHMENT B

**APPROVED****REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY****B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS**

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

**NEW CONTRACT EXCEEDING \$250,000****\$21,465,133**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>NOT TO EXCEED AMOUNT</u>
AAA Solar Electric, Inc.	4400003532 (IFB 2000000462 Package 1)	Formally competed capacity contracts to provide network equipment to modernize school local area networks (LANs) at 206 school sites.	Bond Funds (100%)	\$21,465,133
AAA Solar Electric, Inc.	4400003533 (IFB 2000000462 Package 2)	<b>Contract Term:</b> 02/11/15 to 02/10/19 includes two (2) one-year option renewals		
AAA Solar Electric, Inc.	4400003540 (IFB 2000000462 Package 3)	<b>Aggregate Four-Year Contract Value:</b> <b>\$21,465,133*</b>  *Based on estimated E-Rate discounts, the total net cost to the District is estimated to be 25% of the aggregate contract value.		

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Requester: *Matt Hill*  
*Chief Strategy Officer*

## ATTACHMENT B

**APPROVED****REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER  
DELEGATED AUTHORITY****AFTER THE FACT NEW CONTRACT EXCEEDING \$250,000****\$466,400**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>NOT TO EXCEED AMOUNT</u>
Public Broadcasting Services (PBS)	4500109865	Membership assessment fee to allow access to PBS's library of programming and other related activities and rights to broadcast programs.  <b>Contract Term:</b> One-time purchase  <b>Contract Value:</b> \$466,400	Corporation for Public Broadcasting Community Service Grant (100%)	\$466,400

Requester: *Sabrina Thomas, General Manger*  
*KLCS***ADOPTED  
BOARD REPORT****FEB 10 2015**

## ATTACHMENT B

**APPROVED****REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER  
DELEGATED AUTHORITY****AMENDMENT TO CONTRACT EXCEEDING \$250,000****\$0**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>NOT TO EXCEED AMOUNT</u>
Avaya, Inc.	4400000365-4	No-cost amendment to extend contract term to provide Avaya voice communications systems, equipment, peripheral devices, and accessories for various schools and offices.	General Funds (100%)	\$0*

**Current Contract Term including all prior  
amendments:** 03/01/07 through 02/28/15  
New end date by this amendment: 02/28/16

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Initial Contract Value: \$17,500,000  
 Amendment No. 1: \$0  
 Amendment No. 2: \$0  
 Amendment No. 3: \$0  
 \*Amendment No. 4: \$0  
**Aggregate Contract Value: \$17,500,000**

Requester: *Matt Hill*  
*Chief Strategy Officer*



# ATTACHMENT B

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## REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

### B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

Authorize the utilization of piggyback contracts in effect. The proposed action complies with the Public Contract Code Sections 10299 and 20118, which allows school districts to utilize other governmental agencies' established contracts and does not change District policy.

#### UTILIZATION OF PIGGYBACK CONTRACT IN EFFECT EXCEEDING \$250,000

**\$265,000,000**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>NOT TO EXCEED AMOUNT</u>
AT&T	4400003516 (Calnet 3)	Piggyback contracts through the State of California Calnet 3 agreements to provide	General Funds (94%)	\$265,000,000
AT&T	4400003517 (Calnet 3)	Telecommunications Services, including basic telephone, dedicated transport, long distance, toll free, session initiation protocol (SIP)	Various (6%)	
Jive Communications, Inc.	4400003518 (Calnet 3)	trunking, and scalable fiber services.		

The authority to increase or decrease individual amounts for these contracts will be limited to the aggregate amount of \$265,000,000.

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**Contract Term (#4400003516):** 02/11/15 through 06/30/17  
includes one (1) one-year option renewal

**Contract Term (#4400003517 and 4400003518) :** 02/11/15 through 06/30/18  
includes two (2) one-year option renewals

**Aggregate Contract Value For Three  
Contracts: \$265,000,000\***

\*Based on estimated E-Rate discounts, the total net cost to the District is estimated to be 27% of the aggregate contract value.

Requester: *Matt Hill*  
*Chief Strategy Officer*

#### INCOME CONTRACT

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>NOT TO EXCEED AMOUNT</u>
None				<b>\$0</b>

INTEROFFICE CORRESPONDENCE  
Los Angeles Unified School District  
Jordan Senior High School

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**DATE:** January 20, 2015

**TO:** Members, Board of Education  
Ramon C. Cortines, Superintendent of Schools

**FROM:** Carlos Montes, Principal  
Jordan Senior High School

ADOPTED  
BOARD REPORT

FEB 10 2015

**SUBJECT: CONTRACTOR: College Summit, Inc.**  
**CONTRACT NO.: #4400003318**  
**CONTRACT AMOUNT: \$0**  
**BRIEF SUBJECT (Provision of college preparatory student training)**

***Introduction***

College Summit will work with Jordan High School to identify the most influential students in our 2015 graduating class and enlist these students into our corps of “College Summit Peer Leaders.” College Summit will provide Jordan with curricula that will help our students focus on planning for and financing their future after high school. Additionally, our “Peer Leaders” will receive intensive training and then share with their classmates their enthusiasm for college and their college entrance know-how, including how to apply and how to pay for higher education. College Summit will also help Jordan track students’ progress toward achieving essential milestones, like submitting their college and financial aid applications. With College Summit as a partner, we hope to see an increase in the number of seniors applying for and getting into post-secondary education.

College Summit is providing these services at no cost to Jordan because College Summit has received funding from Melanie Lundquist, a major philanthropist dedicated to improving public education in Los Angeles and the primary funder of the Partnership for Los Angeles Schools. Mrs. Lundquist has specifically identified College Summit as the entity to provide these services and Jordan as the school to receive these services. Mrs. Lundquist’s grant, which will be received by College Summit (not by Jordan), will cover all of the costs of these services. Thus, Jordan will receive these services at no cost.

***Why is this necessary?***

College Summit will help more Jordan students apply to and succeed in higher education. Many of our educators have no idea how many of our students apply for or enroll in college because the information is not easily available. College Summit will provide our educators with frequently updated reports regarding our students’ college application submission, college enrollment, financial aid, and persistence. The reports will also include detailed information on which institutions students are attending. College Summit will also be working with us to create an action plan based on an analysis of the data.

***Why do we need to do this now?***

College Summit is needed to help more Jordan students apply to and succeed in higher education. The college application process is ongoing now.



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***What would happen if this were not approved?***

Many Jordan students would not have the support they need to be successful in the college application process and Jordan would be unable to receive thousands of dollars of free services and benefit from a donation made to College Summit on Jordan's behalf.

***What are the terms of the proposed agreement?***

The services are to be provided from December 03, 2014 through June 30, 2015, at no cost to the District.

If you have any questions or require additional information, please contact me at [cmont3@lausd.net](mailto:cmont3@lausd.net).

cc: Michelle King  
David Holmquist  
Thelma Meléndez de Santa Ana  
Ruth Pérez  
Nicole Elam-Ellis  
Jefferson Crain  
George Silva  
Sybil Ward

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Board of Education Report  
No. 308-14/15  
For 02/10/15 Board Meeting

## INTEROFFICE CORRESPONDENCE

Los Angeles Unified School District  
Angeles Mesa Elementary School

INFORMATIVE

**DATE:** January 14, 2015

**TO:** Members, Board of Education  
Ramon C. Cortines, Superintendent

**FROM:** Emily Williams  
Principal at Angeles Mesa Elementary

ADOPTED  
BOARD REPORT

FEB 10 2015

**SUBJECT: AWARDED CONTRACTOR NAME: Why Can't We Make A Difference**  
**CONTRACT NO.: 4400003463**  
**CONTRACT AMOUNT: \$ 113,000**  
**REQUEST FOR RATIFICATION OF AFTER THE FACT CONTRACT**

Over the past three years, Why Can't We Make A Difference has provided mentoring services and homework help to the students of Angeles Mesa Elementary. They have also funded a backpack and clothing give-away. They are currently providing enrichment services to support academics and social/emotional growth.

### ***Why is this necessary?***

The students at Angeles Mesa Elementary are in great need of these services. Angeles Mesa has not made sufficient progress over the last four years, therefore it is imperative to have these services. Why Can't We Make A Difference is named and will be funded through the School Improvement Grant.

### ***Why do we need to do this now?***

These services are necessary for the students of Angeles Mesa Elementary. Our students have not made sufficient progress over the last 4 years, therefore these wrap around services need to begin now.

### ***What was the benefit to the District in authorizing the services without a contract?***

This vendor was already named in the School Improvement Grant, therefore it saves the district time, resources, and money that would be used to find all these services under one umbrella. More importantly, our students benefit by receiving these services without a contract.

Members, Board of Education  
Ramon C. Cortines, Superintendent

-2-

January 14, 2015

**APPROVED**

***What would happen if this were not approved?***

It would be detrimental to our students if these services were not provided. As previously states, the students have not made sufficient progress and would continue to do so without these services. These services allow the students to express themselves in creative ways, feel successful, and develop self-esteem, all of which directly tie into academic achievement.

***What are the terms of the proposed agreement?***

These services are for all students and will take place during the 2014-2015 school year. These services are funded through the School Improvement Grant.

If you have any questions or require additional information, please contact me at emily.willias@lausd.net or at (323) 294-5104.

c: Michelle King  
David Holmquist  
Thelma Meléndez de Santa Ana  
Ruth Pérez  
Nicole Elam-Ellis  
Jefferson Crain  
George Silva

# APPROVED

Board of Education Report  
No. 308-14/15  
For 2/10/15 Board Meeting

INTEROFFICE CORRESPONDENCE  
Los Angeles Unified School District  
Procurement Services Division

**INFORMATIVE**

**TO:** Members, Board of Education  
Ramon C. Cortines, Superintendent

**DATE:** January 5, 2015

**FROM:** George Silva, Chief Procurement Officer  
Procurement Services Division

ADOPTED  
BOARD REPORT

FFB 1 0 2015

**SUBJECT: GENERAL STORES DISTRIBUTION CENTER SPEND FOR  
REPLENISHMENT OF STOCK INVENTORY OF SUPPLIES,  
EQUIPMENT AND FURNITURE**

During the Board of Education's April 10, 2012 meeting, pre-authorization was granted to the Procurement Services Division (PSD) to enter into various new contracts, extend existing contracts, and award various purchase orders to make regular and routine procurements of products used by schools and offices and stocked in the General Stores Distribution Section. As part of the pre-authorization, it was agreed that PSD would report on the total procurement activity on a monthly (per board report) basis. In an effort to streamline and enhance the reporting process, the chart below lists the major commodity categories and total purchase order issuance for the month of December.

**GENERAL STORES DISTRIBUTION**

MAJOR COMMODITY CATEGORIES	PURCHASE ORDER ISSUANCE DECEMBER 1 TO DECEMBER 31, 2014	ACCUMULATIVE FISCAL YEAR TOTAL
Athletic Equipment	\$22,870.76	\$210,418.04
Audio Visual	\$51,815.65	\$162,738.45
Custodial/Maint. & Operations	\$311,135.66	\$2,801,859.43
Educational Supplies/Tools	\$50,361.12	\$380,998.37
Forms & Publications	\$70,291.97	\$449,405.23
Furniture	\$268,393.53	\$1,434,757.43
Music	\$2,001.89	\$29,576.78



# APPROVED

Members, Board of Education  
Ramon C. Cortines, Superintendent

-2-

January 5, 2015

MAJOR COMMODITY CATEGORIES	PURCHASE ORDER ISSUANCE DECEMBER 1 TO DECEMBER 31, 2014	ACCUMULATIVE FISCAL YEAR TOTAL
Office Essentials	\$642,634.89	\$2,576,066.96
Paper	\$85,085.67	\$1,120,996.03
Science/Home Economics/First Aid	\$49,388.42	\$525,415.44
Visual Arts	\$195,326.02	\$511,954.77
<b>TOTALS</b>	<b>\$1,749,305.58</b>	<b>\$10,204,186.93</b>

If you have questions or require additional information, please contact me at (213) 241-1751.

c: Michelle King  
David Holmquist  
Thelma Meléndez de Santa Ana  
Ruth Pérez  
Nicole Elam-Ellis  
Jefferson Crain  
Marc Monforte

ADOPTED  
BOARD REPORT

FEB 10 2015

INTEROFFICE CORRESPONDENCE  
Los Angeles Unified School District

**APPROVED**

INFORMATIVE

**TO:** Members, Board of Education  
Ramon C. Cortines, Superintendent of Schools

**DATE:** February 10, 2015

**FROM:** Pamela Marton, Common Core Director, ESC West

ADOPTED  
BOARD REPORT

FEB 10 2015

**SUBJECT: CONTRACTS WITH LOYOLA MARYMOUNT UNIVERSITY AND  
JACQUELINE MATTIS, PH.D FOR ADMINISTRATION OF LMU/ESC  
WEST PROFESSIONAL DEVELOPMENT FOR ARTS EDUCATORS  
GRANT PR/AWARD NUMBER U351C140064  
CONTRACTS NO.: 4400004357 & 4400003458  
CONTRACT AMOUNTS: \$967,626, \$115,000  
RECOMMENDATION TO AWARD**

This project by the Los Angeles Unified School District , Educational Services Center West (LAUSD) and the School of Education's Family of Schools (FOS) at Loyola Marymount University (LMU) will meet the Absolute Priority of the U.S. Department of Education's 2014 Professional Development for Arts Educators Program Grant (PR/AWARD NUMBER U351C140064) by implementing a minimum 40-hour professional development program for K-12 arts educators and other instructional staff that uses innovative instructional methods and current knowledge from education research and focuses on the development, enhancement of Common Core standards based arts professional development.

Both LMU School of Education and Dr. Jacqueline Mattis are named-in-grant as Arts Education Professional Development Provider and Program Evaluator respectively. Loyola Marymount University through its Family of Schools Collaborative will provide a high quality professional development opportunity to meet the Visual Arts Historical and Cultural Standard for grades 1-5. LAUSD teachers will meet the Historical and Cultural Standard by learning from LMU's African American and Chicano Departments' cultural and historical experts, and be trained by local Master artists and educators.

This project is consistent with LAUSD policies supporting arts integration, culturally-relevant pedagogy and the Common Core State Standards

***Why do we need to do this now?***

LMU and ESC West were awarded a grant under the US Department of Education. Approval by the Board will enable program implementation in 6 schools. The terms of the grant require that program begin operation during the first award year (2014-2015).

**APPROVED**

***What would happen if this were not approved?***

If the Board does not approve these contracts, the program will not be developed in these schools and the funding will be forfeited.

***What are the terms of the proposed agreement?***

Grant funding will be extended over a four year period, with annual reauthorizations by the Department of Education. Should the federal grant funding not be reauthorized for the complete term of the grant award, the agreements with LMU and Jacqueline Mattis will also terminate without further obligation to the District.

If you have any questions or require additional information, please contact me at or at (310) 914-2013.

c: Michelle King  
David Holmquist  
Thelma Melendez de Santa Ana  
Ruth Perez  
Nicole Elam-Ellis  
Jefferson Crain  
George Silva

**ADOPTED  
BOARD REPORT**  
FEB 10 2015



# APPROVED

Board of Education Report  
No. 308-14/15  
For 2/10/15 Board Meeting

INTEROFFICE CORRESPONDENCE  
Los Angeles Unified School District  
Information Technology Division

**INFORMATIVE**

**TO:** Members, Board of Education  
Ramon C. Cortines, Superintendent of Schools

**DATE:** February 10, 2015

**FROM:** Matt Hill,  
Chief Strategy Officer

ADOPTED  
BOARD REPORT

FEB 10 2015

**SUBJECT: APPROVE CONTRACTS WITH AAA SOLAR ELECTRIC TO PURCHASE  
NETWORK EQUIPMENT FOR SCHOOL MODERNIZATION PROJECTS**

The Information Technology Division (ITD) is requesting Board approval to award contract(s) to AAA Solar Electric, Inc. to replace aging and obsolete network equipment needed to modernize school local area networks (LANs) and add new wireless network equipment at 206 school sites.

***Why is this necessary?***

Schools need reliable networks that provide high capacity and high-density Internet access for all students and employees. Accomplishing this objective requires replacing obsolete network equipment that have high failure rates, have exceeded the manufacturer's recommended end of life, and/or are no longer supported. The proposed agreements will enable us to replace network equipment at 206 school sites (see attached list).

***Why do we need to do this now?***

Network equipment at the 206 school sites ranges from 7 and 14 years old, well beyond the expected lifespan of five years. Older, obsolete equipment carries with it a high rate of failure, does not meet modern performance standards, and is no longer supported by manufacturers. Until network equipment is replaced, school networks will continue to see network failures, which disrupts classroom instruction. Increased failures also create a higher demand for technical support, increasing the burden on the general fund.

***What would happen if this were not approved?***

Without approval, networks at 206 schools will continue to experience network failures at a high rate, disrupting teaching and learning. Increasing numbers of resources will be needed to accommodate higher support needs. Lack of approval also puts the District at risk of failing to qualify for federal E-rate funds, which are available only during a limited window.

***What are the terms of the proposed agreement?***

The agreements are for a two-year period beginning February 11, 2015 thru February 10, 2017 with two (2) one-year option years. The total aggregate value of the potential four-year period is not to exceed \$21,465,133. These contracts will be funded via Bond Funds; no General Funds will be expended.

If you have any questions, please contact me at (213) 241-4906.

c:	Michelle King	David Holmquist	Thelma Melendez de Santa Ana
	Ruth Perez	Nicole Elam-Ellis	Jefferson Crain
	George Silva		

**E-rate Network Equipment Upgrade  
(By Board District)**

**APPROVED**

Loc Code	Package	Site Name	ESC	Board Member	Board District
1914	1	WIDNEY HS	E	George McKenna	1
3178	1	COLISEUM EL	XP	George McKenna	1
6534	1	KING JR EL	XP	George McKenna	1
7479	1	VERMONT EL	E	George McKenna	1
8600	1	DORSEY SH	XP	George McKenna	1
8602	1	VIEW PARK CONTN HS	XS	George McKenna	1
8930	1	ELLINGTON HS	XS	George McKenna	1
8948	1	YTH OPP UNLTD ALT HS	XS	George McKenna	1
2192	3	ARLINGTON HTS EL	W	George McKenna	1
2877	3	CASTLE HTS EL	W	George McKenna	1
2945	3	CENTURY PARK EL	W	George McKenna	1
5112	3	JONES PC	W	George McKenna	1
5113	3	MACK EL	W	George McKenna	1
5521	3	95TH ST EL	W	George McKenna	1
5630	3	NORMANDIE EL	W	George McKenna	1
5877	3	135TH ST EL	S	George McKenna	1
6158	3	PURCHE EL	S	George McKenna	1
6164	3	QUEEN ANNE EL	W	George McKenna	1
6808	3	61ST ST EL	W	George McKenna	1
7123	3	BRADLEY GLBL AWR MAG	XP	George McKenna	1
7137	3	32ND/USC PER ART MAG	W	George McKenna	1
7151	3	WEEMES EL	W	George McKenna	1
7164	3	BRIGHT EL	W	George McKenna	1
7575	3	VIRGINIA EL	W	George McKenna	1
7630	3	WASHINGTON PC	S	George McKenna	1
7644	3	WEST ATHENS EL	W	George McKenna	1
1919	1	LANTERMAN HS	E	Monica Garcia	2
2041	1	ALEXANDRIA EL	E	Monica Garcia	2
2386	1	DEL OLMO EL	E	Monica Garcia	2
2562	1	BROOKLYN AVE EL	E	Monica Garcia	2
2863	1	CASTELAR EL	E	Monica Garcia	2
3315	1	DENA EL	E	Monica Garcia	2
3521	1	EASTMAN EL	E	Monica Garcia	2
3671	1	EUCLID EL	E	Monica Garcia	2
3836	1	1ST ST EL	E	Monica Garcia	2
3973	1	4TH ST EL	E	Monica Garcia	2
4322	1	ARROYO SECO MUSM SCI	E	Monica Garcia	2
4438	1	HARRISON EL	E	Monica Garcia	2
4548	1	HOBART BLVD EL	E	Monica Garcia	2
5137	1	MARIANNA EL	E	Monica Garcia	2
5699	1	NORWOOD EL	E	Monica Garcia	2
6507	1	SAN PEDRO EL	E	Monica Garcia	2
6575	1	2ND ST EL	E	Monica Garcia	2
6685	1	SHERIDAN ST EL	E	Monica Garcia	2

ADOPTED  
BOARD REPORT  
FEB 10 2015



**E-rate Network Equipment Upgrade  
(By Board District)**

**APPROVED**

Loc Code	Package	Site Name	ESC	Board Member	Board District
6988	1	SUNRISE EL	XP	Monica Garcia	2
7219	1	TRINITY EL	E	Monica Garcia	2
7220	1	MAPLE PC	E	Monica Garcia	2
7274	1	20TH ST EL	E	Monica Garcia	2
7288	1	28TH ST EL	E	Monica Garcia	2
7749	1	ROOSEVELT (all schools)	XP	Monica Garcia	2
8009	1	ADAMS MS	E	Monica Garcia	2
8045	1	CASTRO MS	E	Monica Garcia	2
8058	1	LIECHTY MS	E	Monica Garcia	2
8062	1	CLINTON MS	E	Monica Garcia	2
8064	1	KIM ACADEMY	E	Monica Garcia	2
8210	1	LA TEACHER PREP ACAD	XP	Monica Garcia	2
8387	1	STEVENSON MS	XP	Monica Garcia	2
8497	1	SECONDARY CDS (multiple sites)	XS	Monica Garcia	2
8517	1	CONTRERAS LC (multiple schools)	XP	Monica Garcia	2
8543	1	BELMONT SH	XP	Monica Garcia	2
8544	1	ROYBAL LC	XP	Monica Garcia	2
8580	1	CENTRAL HS (multiple sites)	XS	Monica Garcia	2
8677	1	MONTEREY HS	XS	Monica Garcia	2
8738	1	DOWNTOWN BUSINESS MAG	E	Monica Garcia	2
8748	1	WEST ADAMS PREP SH	XP	Monica Garcia	2
8757	1	METROPOLITAN HS	XS	Monica Garcia	2
8801	1	CITY OF ANGELS (multiple sites)	XS	Monica Garcia	2
8991	1	Central TRI---C (multiple sites)	XS	Monica Garcia	2
2042	3	HARVARD EL	W	Monica Garcia	2
8092	1	CDS LONDON	XS	Tamar Galatzan	3
8559	1	INDEPENDENCE HS	XS	Tamar Galatzan	3
8591	1	WOODEN HS	XS	Tamar Galatzan	3
8685	1	LONDON HS	XS	Tamar Galatzan	3
1908	2	LEICHMAN SP ED CTR	N	Tamar Galatzan	3
1947	2	LOKRANTZ SP ED CTR	N	Tamar Galatzan	3
1959	2	LULL SP ED CTR	N	Tamar Galatzan	3
2323	2	BASSETT EL	N	Tamar Galatzan	3
2470	2	BLYTHE EL	N	Tamar Galatzan	3
2630	2	BURBANK EL	N	Tamar Galatzan	3
3151	2	COLDWATER CYN EL	N	Tamar Galatzan	3
3335	2	DANUBE EL	N	Tamar Galatzan	3
3589	2	EMELITA EL	N	Tamar Galatzan	3
3610	2	ENADIA EL	N	Tamar Galatzan	3
3630	2	ERWIN EL	N	Tamar Galatzan	3
4452	2	HASKELL EL	N	Tamar Galatzan	3
4726	2	KESTER EL	N	Tamar Galatzan	3
4760	2	KITTRIDGE EL	N	Tamar Galatzan	3
5342	2	MONLUX EL	N	Tamar Galatzan	3

**ADOPTED  
BOARD REPORT  
FEB 10 2015**



**E-rate Network Equipment Upgrade  
(By Board District)**

**APPROVED**

Loc Code	Package	Site Name	ESC	Board Member	Board District
6027	2	PARTHENIA EL	N	Tamar Galatzan	3
7562	2	VINTAGE MATH/SCI MAG	N	Tamar Galatzan	3
8230	2	MADISON MS	N	Tamar Galatzan	3
8354	2	PORTER MS	N	Tamar Galatzan	3
8355	2	REED MS	N	Tamar Galatzan	3
8558	2	PEARL JOURN/COMM MAG	N	Tamar Galatzan	3
8683	2	GRANT SH	N	Tamar Galatzan	3
8725	2	KENNEDY SH	N	Tamar Galatzan	3
8670	1	CDS ALONZO	XS	Steve Zimmer	4
8696	1	BERNSTEIN SH (multiple schools)	XP	Steve Zimmer	4
8730	1	WEST HOLLYWOOD CDS	XS	Steve Zimmer	4
2712	2	CALVERT EL	N	Steve Zimmer	4
4521	2	HESBY OAKS SCHOOL	N	Steve Zimmer	4
2507	3	BRENTWOOD SCI MAG	W	Steve Zimmer	4
4068	3	GARDNER EL	W	Steve Zimmer	4
6384	3	ROSEWOOD EL	W	Steve Zimmer	4
6549	3	HOLLYWOOD PC	W	Steve Zimmer	4
7534	3	VINE EL	W	Steve Zimmer	4
8123	3	EMERSON MS	W	Steve Zimmer	4
8886	3	UNIVERSITY SH	W	Steve Zimmer	4
2068	1	ALLESANDRO EL	E	Bennett Kayser	5
2671	1	BUSHNELL WAY EL	E	Bennett Kayser	5
3110	1	CLIFFORD EL	E	Bennett Kayser	5
3356	1	DAYTON HEIGHTS EL	E	Bennett Kayser	5
3877	1	FLETCHER DR EL	E	Bennett Kayser	5
3918	1	FORD BLVD EL	E	Bennett Kayser	5
3986	1	FRANKLIN EL	E	Bennett Kayser	5
4123	1	GLASSELL PARK EL	E	Bennett Kayser	5
4164	1	GLENFELIZ BLVD EL	E	Bennett Kayser	5
4696	1	KENNEDY EL	E	Bennett Kayser	5
4767	1	LANE EL	E	Bennett Kayser	5
4959	1	LORETO EL	E	Bennett Kayser	5
5170	1	LEXINGTON AVE PC	E	Bennett Kayser	5
5205	1	MAYBERRY EL	E	Bennett Kayser	5
5384	1	MONTE VISTA EL	E	Bennett Kayser	5
5466	1	NEVIN EL	E	Bennett Kayser	5
6329	1	ROCKDALE EL	E	Bennett Kayser	5
7959	1	YORKDALE EL	E	Bennett Kayser	5
8643	1	FRANKLIN SH	XP	Bennett Kayser	5
8700	1	HUNTINGTON PARK SH	XP	Bennett Kayser	5
8750	1	MARSHALL SH	E	Bennett Kayser	5
2375	3	HUGHES EL	S	Bennett Kayser	5
3210	3	MADISON EL	S	Bennett Kayser	5
3219	3	CORONA EL	S	Bennett Kayser	5

ADOPTED  
BOARD REPORT  
FEB 10 2015

**E-rate Network Equipment Upgrade  
(By Board District)**

**APPROVED**

Loc Code	Package	Site Name	ESC	Board Member	Board District
3849	3	FISHBURN EL	S	Bennett Kayser	5
4507	3	HELIOTROPE EL	S	Bennett Kayser	5
4640	3	WALNUT PARK EL	S	Bennett Kayser	5
4641	3	SAN ANTONIO ELEM	S	Bennett Kayser	5
4642	3	PACIFIC BLVD SCHOOL	S	Bennett Kayser	5
4863	3	LIBERTY EL	S	Bennett Kayser	5
4918	3	LOMA VISTA EL	S	Bennett Kayser	5
5301	3	MIDDLETON EL	S	Bennett Kayser	5
5302	3	MIDDLETON PC	S	Bennett Kayser	5
6875	3	SAN MIGUEL EL	S	Bennett Kayser	5
6880	3	INDEPENDENCE EL	S	Bennett Kayser	5
7507	3	VICTORIA EL	S	Bennett Kayser	5
8153	3	SOUTHEAST MS	S	Bennett Kayser	5
8377	3	SOUTH GATE MS	S	Bennett Kayser	5
8536	3	BELL SH	S	Bennett Kayser	5
8607	1	EAST VALLEY SH	XP	Monica Ratliff	6
8843	1	SAN FERNANDO SH	XP	Monica Ratliff	6
2205	2	ARMINTA EL	N	Monica Ratliff	6
2329	2	BEACHY EL	N	Monica Ratliff	6
2486	2	BRAINARD EL	N	Monica Ratliff	6
2658	2	BURTON EL	N	Monica Ratliff	6
2767	2	CANTARA EL	N	Monica Ratliff	6
3137	2	COHASSET EL	N	Monica Ratliff	6
3574	2	SENDAK EL	N	Monica Ratliff	6
3576	2	PARKS LRN CTR	N	Monica Ratliff	6
3753	2	FERNANGELES EL	N	Monica Ratliff	6
4130	2	GLEDHILL EL	N	Monica Ratliff	6
4192	2	GLENWOOD EL	N	Monica Ratliff	6
4295	2	GRIDLEY EL	N	Monica Ratliff	6
4493	2	HAZELTINE EL	N	Monica Ratliff	6
4776	2	PRIMARY ACADEMY	N	Monica Ratliff	6
4870	2	LIGGETT EL	N	Monica Ratliff	6
5404	2	MOUNTAIN VIEW EL	N	Monica Ratliff	6
5479	2	NEWCASTLE EL	N	Monica Ratliff	6
5603	2	NOBLE EL	N	Monica Ratliff	6
6096	2	PLAINVIEW CHTR ACAD	N	Monica Ratliff	6
6192	2	RANCHITO EL	N	Monica Ratliff	6
6479	2	SAN JOSE EL	N	Monica Ratliff	6
6565	2	SATICOY EL	N	Monica Ratliff	6
7014	2	SYLMAR EL	N	Monica Ratliff	6
7027	2	SYLVAN PARK EL	N	Monica Ratliff	6
7432	2	COLUMBUS AVE EL	N	Monica Ratliff	6
7438	2	VAN NUYS EL	N	Monica Ratliff	6
8080	2	BYRD MS	N	Monica Ratliff	6

ADOPTED  
BOARD REPORT

FEB 10 2015

**E-rate Network Equipment Upgrade  
(By Board District)**

**APPROVED**

Loc Code	Package	Site Name	ESC	Board Member	Board District
8116	2	ROMER MS	N	Monica Ratliff	6
8117	2	VISTA MS	XP	Monica Ratliff	6
8240	2	MOUNT GLEASON MS	N	Monica Ratliff	6
8610	2	PANORAMA SH	N	Monica Ratliff	6
8814	2	RESEDA SH	N	Monica Ratliff	6
8893	2	VAN NUYS SH	N	Monica Ratliff	6
8914	2	VERDUGO HILLS SH	N	Monica Ratliff	6
4685	1	AURORA EL	E	Richard Vladovic	7
5822	1	153RD ST EL	XP	Richard Vladovic	7
8664	1	GARDENA SH	XP	Richard Vladovic	7
8723	1	RODIA HS	XS	Richard Vladovic	7
8781	1	PATTON HS	XS	Richard Vladovic	7
2096	3	AMESTOY EL	S	Richard Vladovic	7
2301	3	DE LA TORRE JR EL	S	Richard Vladovic	7
2315	3	BARTON HILL EL	S	Richard Vladovic	7
2836	3	CARSON EL	S	Richard Vladovic	7
2986	3	CHAPMAN EL	S	Richard Vladovic	7
4014	3	FRIES EL	S	Richard Vladovic	7
4041	3	GARDENA EL	S	Richard Vladovic	7
5753	3	186TH ST EL	S	Richard Vladovic	7
5808	3	156TH ST EL	S	Richard Vladovic	7
6021	3	PARMELEE EL	S	Richard Vladovic	7
6630	3	75TH ST EL	S	Richard Vladovic	7
6658	3	MC KINLEY EL	S	Richard Vladovic	7
6822	3	66TH ST EL	S	Richard Vladovic	7
7419	3	VAN DEENE EL	S	Richard Vladovic	7
8352	3	PEARY MS	S	Richard Vladovic	7
8518	3	HARBOR TCHR PREP ACD	S	Richard Vladovic	7
8779	3	NARBONNE SH	S	Richard Vladovic	7
8838	3	NARBONNE SH HARTS LA	XP	Richard Vladovic	7

**ADOPTED  
BOARD REPORT  
FEB 10 2015**



**E-rate Network Equipment Upgrade  
(By Packages)**

**APPROVED**

Loc Code	Package	Site Name	ESC	Board Member	Board District
1914	1	WIDNEY HS	E	George McKenna	1
3178	1	COLISEUM EL	XP	George McKenna	1
6534	1	KING JR EL	XP	George McKenna	1
7479	1	VERMONT EL	E	George McKenna	1
8600	1	DORSEY SH	XP	George McKenna	1
8602	1	VIEW PARK CONTN HS	XS	George McKenna	1
8930	1	ELLINGTON HS	XS	George McKenna	1
8948	1	YTH OPP UNLTD ALT HS	XS	George McKenna	1
1919	1	LANTERMAN HS	E	Monica Garcia	2
2041	1	ALEXANDRIA EL	E	Monica Garcia	2
2386	1	DEL OLMO EL	E	Monica Garcia	2
2562	1	BROOKLYN AVE EL	E	Monica Garcia	2
2863	1	CASTELAR EL	E	Monica Garcia	2
3315	1	DENA EL	E	Monica Garcia	2
3521	1	EASTMAN EL	E	Monica Garcia	2
3671	1	EUCLID EL	E	Monica Garcia	2
3836	1	1ST ST EL	E	Monica Garcia	2
3973	1	4TH ST EL	E	Monica Garcia	2
4322	1	ARROYO SECO MUSM SCI	E	Monica Garcia	2
4438	1	HARRISON EL	E	Monica Garcia	2
4548	1	HOBART BLVD EL	E	Monica Garcia	2
5137	1	MARIANNA EL	E	Monica Garcia	2
5699	1	NORWOOD EL	E	Monica Garcia	2
6507	1	SAN PEDRO EL	E	Monica Garcia	2
6575	1	2ND ST EL	E	Monica Garcia	2
6685	1	SHERIDAN ST EL	E	Monica Garcia	2
6988	1	SUNRISE EL	XP	Monica Garcia	2
7219	1	TRINITY EL	E	Monica Garcia	2
7220	1	MAPLE PC	E	Monica Garcia	2
7274	1	20TH ST EL	E	Monica Garcia	2
7288	1	28TH ST EL	E	Monica Garcia	2
7749	1	ROOSEVELT (all schools)	XP	Monica Garcia	2
8009	1	ADAMS MS	E	Monica Garcia	2
8045	1	CASTRO MS	E	Monica Garcia	2
8058	1	LIECHTY MS	E	Monica Garcia	2
8062	1	CLINTON MS	E	Monica Garcia	2
8064	1	KIM ACADEMY	E	Monica Garcia	2
8210	1	LA TEACHER PREP ACAD	XP	Monica Garcia	2
8387	1	STEVENSON MS	XP	Monica Garcia	2
8497	1	SECONDARY CDS (multiple sites)	XS	Monica Garcia	2
8517	1	CONTRERAS LC (multiple schools)	XP	Monica Garcia	2
8543	1	BELMONT SH	XP	Monica Garcia	2
8544	1	ROYBAL LC	XP	Monica Garcia	2
8580	1	CENTRAL HS (multiple sites)	XS	Monica Garcia	2

**ADOPTED  
BOARD REPORT  
FEB 10 2015**

**E-rate Network Equipment Upgrade  
(By Packages)**

**APPROVED**

Loc Code	Package	Site Name	ESC	Board Member	Board District
8677	1	MONTEREY HS	XS	Monica Garcia	2
8738	1	DOWNTWN BUSINESS MAG	E	Monica Garcia	2
8748	1	WEST ADAMS PREP SH	XP	Monica Garcia	2
8757	1	METROPOLITAN HS	XS	Monica Garcia	2
8801	1	CITY OF ANGELS (multiple sites)	XS	Monica Garcia	2
8991	1	Central TRI---C (multiple sites)	XS	Monica Garcia	2
8092	1	CDS LONDON	XS	Tamar Galatzan	3
8559	1	INDEPENDENCE HS	XS	Tamar Galatzan	3
8591	1	WOODEN HS	XS	Tamar Galatzan	3
8685	1	LONDON HS	XS	Tamar Galatzan	3
8670	1	CDS ALONZO	XS	Steve Zimmer	4
8696	1	BERNSTEIN SH (multiple schools)	XP	Steve Zimmer	4
8730	1	WEST HOLLYWOOD CDS	XS	Steve Zimmer	4
2068	1	ALLESANDRO EL	E	Bennett Kayser	5
2671	1	BUSHNELL WAY EL	E	Bennett Kayser	5
3110	1	CLIFFORD EL	E	Bennett Kayser	5
3356	1	DAYTON HEIGHTS EL	E	Bennett Kayser	5
3877	1	FLETCHER DR EL	E	Bennett Kayser	5
3918	1	FORD BLVD EL	E	Bennett Kayser	5
3986	1	FRANKLIN EL	E	Bennett Kayser	5
4123	1	GLASSELL PARK EL	E	Bennett Kayser	5
4164	1	GLENFELIZ BLVD EL	E	Bennett Kayser	5
4696	1	KENNEDY EL	E	Bennett Kayser	5
4767	1	LANE EL	E	Bennett Kayser	5
4959	1	LORETO EL	E	Bennett Kayser	5
5170	1	LEXINGTON AVE PC	E	Bennett Kayser	5
5205	1	MAYBERRY EL	E	Bennett Kayser	5
5384	1	MONTE VISTA EL	E	Bennett Kayser	5
5466	1	NEVIN EL	E	Bennett Kayser	5
6329	1	ROCKDALE EL	E	Bennett Kayser	5
7959	1	YORKDALE EL	E	Bennett Kayser	5
8643	1	FRANKLIN SH	XP	Bennett Kayser	5
8700	1	HUNTINGTON PARK SH	XP	Bennett Kayser	5
8750	1	MARSHALL SH	E	Bennett Kayser	5
8607	1	EAST VALLEY SH	XP	Monica Ratliff	6
8843	1	SAN FERNANDO SH	XP	Monica Ratliff	6
4685	1	AURORA EL	E	Richard Vladovic	7
5822	1	153RD ST EL	XP	Richard Vladovic	7
8664	1	GARDENA SH	XP	Richard Vladovic	7
8723	1	RODIA HS	XS	Richard Vladovic	7
8781	1	PATTON HS	XS	Richard Vladovic	7
1908	2	LEICHMAN SP ED CTR	N	Tamar Galatzan	3
1947	2	LOKRANTZ SP ED CTR	N	Tamar Galatzan	3
1959	2	LULL SP ED CTR	N	Tamar Galatzan	3

ADOPTED  
BOARD REPORT  
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**E-rate Network Equipment Upgrade  
(By Packages)**

**APPROVED**

Loc Code	Package	Site Name	ESC	Board Member	Board District
2323	2	BASSETT EL	N	Tamar Galatzan	3
2470	2	BLYTHE EL	N	Tamar Galatzan	3
2630	2	BURBANK EL	N	Tamar Galatzan	3
3151	2	COLDWATER CYN EL	N	Tamar Galatzan	3
3335	2	DANUBE EL	N	Tamar Galatzan	3
3589	2	EMELITA EL	N	Tamar Galatzan	3
3610	2	ENADIA EL	N	Tamar Galatzan	3
3630	2	ERWIN EL	N	Tamar Galatzan	3
4452	2	HASKELL EL	N	Tamar Galatzan	3
4726	2	KESTER EL	N	Tamar Galatzan	3
4760	2	KITTRIDGE EL	N	Tamar Galatzan	3
5342	2	MONLUX EL	N	Tamar Galatzan	3
6027	2	PARTHENIA EL	N	Tamar Galatzan	3
7562	2	VINTAGE MATH/SCI MAG	N	Tamar Galatzan	3
8230	2	MADISON MS	N	Tamar Galatzan	3
8354	2	PORTER MS	N	Tamar Galatzan	3
8355	2	REED MS	N	Tamar Galatzan	3
8558	2	PEARL JOURN/COMM MAG	N	Tamar Galatzan	3
8683	2	GRANT SH	N	Tamar Galatzan	3
8725	2	KENNEDY SH	N	Tamar Galatzan	3
2712	2	CALVERT EL	N	Steve Zimmer	4
4521	2	HESBY OAKS SCHOOL	N	Steve Zimmer	4
2205	2	ARMINTA EL	N	Monica Ratliff	6
2329	2	BEACHY EL	N	Monica Ratliff	6
2486	2	BRAINARD EL	N	Monica Ratliff	6
2658	2	BURTON EL	N	Monica Ratliff	6
2767	2	CANTARA EL	N	Monica Ratliff	6
3137	2	COHASSET EL	N	Monica Ratliff	6
3574	2	SEDAK EL	N	Monica Ratliff	6
3576	2	PARKS LRN CTR	N	Monica Ratliff	6
3753	2	FERNANGELES EL	N	Monica Ratliff	6
4130	2	GLEDHILL EL	N	Monica Ratliff	6
4192	2	GLENWOOD EL	N	Monica Ratliff	6
4295	2	GRIDLEY EL	N	Monica Ratliff	6
4493	2	HAZELTINE EL	N	Monica Ratliff	6
4776	2	PRIMARY ACADEMY	N	Monica Ratliff	6
4870	2	LIGGETT EL	N	Monica Ratliff	6
5404	2	MOUNTAIN VIEW EL	N	Monica Ratliff	6
5479	2	NEWCASTLE EL	N	Monica Ratliff	6
5603	2	NOBLE EL	N	Monica Ratliff	6
6096	2	PLAINVIEW CHTR ACAD	N	Monica Ratliff	6
6192	2	RANCHITO EL	N	Monica Ratliff	6
6479	2	SAN JOSE EL	N	Monica Ratliff	6
6565	2	SATICOY EL	N	Monica Ratliff	6

**ADOPTED  
BOARD REPORT  
FEB 10 2015**



**E-rate Network Equipment Upgrade  
(By Packages)**

**APPROVED**

Loc Code	Package	Site Name	ESC	Board Member	Board District
7014	2	SYLMAR EL	N	Monica Ratliff	6
7027	2	SYLVAN PARK EL	N	Monica Ratliff	6
7432	2	COLUMBUS AVE EL	N	Monica Ratliff	6
7438	2	VAN NUYS EL	N	Monica Ratliff	6
8080	2	BYRD MS	N	Monica Ratliff	6
8116	2	ROMER MS	N	Monica Ratliff	6
8117	2	VISTA MS	XP	Monica Ratliff	6
8240	2	MOUNT GLEASON MS	N	Monica Ratliff	6
8610	2	PANORAMA SH	N	Monica Ratliff	6
8814	2	RESEDA SH	N	Monica Ratliff	6
8893	2	VAN NUYS SH	N	Monica Ratliff	6
8914	2	VERDUGO HILLS SH	N	Monica Ratliff	6
2192	3	ARLINGTON HTS EL	W	George McKenna	1
2877	3	CASTLE HTS EL	W	George McKenna	1
2945	3	CENTURY PARK EL	W	George McKenna	1
5112	3	JONES PC	W	George McKenna	1
5113	3	MACK EL	W	George McKenna	1
5521	3	95TH ST EL	W	George McKenna	1
5630	3	NORMANDIE EL	W	George McKenna	1
5877	3	135TH ST EL	S	George McKenna	1
6158	3	PURCHE EL	S	George McKenna	1
6164	3	QUEEN ANNE EL	W	George McKenna	1
6808	3	61ST ST EL	W	George McKenna	1
7123	3	BRADLEY GLBL AWR MAG	XP	George McKenna	1
7137	3	32ND/USC PER ART MAG	W	George McKenna	1
7151	3	WEEMES EL	W	George McKenna	1
7164	3	BRIGHT EL	W	George McKenna	1
7575	3	VIRGINIA EL	W	George McKenna	1
7630	3	WASHINGTON PC	S	George McKenna	1
7644	3	WEST ATHENS EL	W	George McKenna	1
2042	3	HARVARD EL	W	Monica Garcia	2
2507	3	BRENTWOOD SCI MAG	W	Steve Zimmer	4
4068	3	GARDNER EL	W	Steve Zimmer	4
6384	3	ROSEWOOD EL	W	Steve Zimmer	4
6549	3	HOLLYWOOD PC	W	Steve Zimmer	4
7534	3	VINE EL	W	Steve Zimmer	4
8123	3	EMERSON MS	W	Steve Zimmer	4
8886	3	UNIVERSITY SH	W	Steve Zimmer	4
2375	3	HUGHES EL	S	Bennett Kayser	5
3210	3	MADISON EL	S	Bennett Kayser	5
3219	3	CORONA EL	S	Bennett Kayser	5
3849	3	FISHBURN EL	S	Bennett Kayser	5
4507	3	HELIOTROPE EL	S	Bennett Kayser	5
4640	3	WALNUT PARK EL	S	Bennett Kayser	5

ADOPTED  
BOARD REPORT  
FEB 10 2015

**E-rate Network Equipment Upgrade  
(By Packages)**

**APPROVED**

Loc Code	Package	Site Name	ESC	Board Member	Board District
4641	3	SAN ANTONIO ELEM	S	Bennett Kayser	5
4642	3	PACIFIC BLVD SCHOOL	S	Bennett Kayser	5
4863	3	LIBERTY EL	S	Bennett Kayser	5
4918	3	LOMA VISTA EL	S	Bennett Kayser	5
5301	3	MIDDLETON EL	S	Bennett Kayser	5
5302	3	MIDDLETON PC	S	Bennett Kayser	5
6875	3	SAN MIGUEL EL	S	Bennett Kayser	5
6880	3	INDEPENDENCE EL	S	Bennett Kayser	5
7507	3	VICTORIA EL	S	Bennett Kayser	5
8153	3	SOUTHEAST MS	S	Bennett Kayser	5
8377	3	SOUTH GATE MS	S	Bennett Kayser	5
8536	3	BELL SH	S	Bennett Kayser	5
2096	3	AMESTOY EL	S	Richard Vladovic	7
2301	3	DE LA TORRE JR EL	S	Richard Vladovic	7
2315	3	BARTON HILL EL	S	Richard Vladovic	7
2836	3	CARSON EL	S	Richard Vladovic	7
2986	3	CHAPMAN EL	S	Richard Vladovic	7
4014	3	FRIES EL	S	Richard Vladovic	7
4041	3	GARDENA EL	S	Richard Vladovic	7
5753	3	186TH ST EL	S	Richard Vladovic	7
5808	3	156TH ST EL	S	Richard Vladovic	7
6021	3	PARMELEE EL	S	Richard Vladovic	7
6630	3	75TH ST EL	S	Richard Vladovic	7
6658	3	MC KINLEY EL	S	Richard Vladovic	7
6822	3	66TH ST EL	S	Richard Vladovic	7
7419	3	VAN DEENE EL	S	Richard Vladovic	7
8352	3	PEARY MS	S	Richard Vladovic	7
8518	3	HARBOR TCHR PREP ACD	S	Richard Vladovic	7
8779	3	NARBONNE SH	S	Richard Vladovic	7
8838	3	NARBONNE SH HARTS LA	XP	Richard Vladovic	7

ADOPTED  
BOARD REPORT  
FEB 10 2015

**E-rate Network Equipment Upgrade  
(Summary)**

Board District	Board Member	No. of Schools Per Package			Grand Total
		Package #1	Package #2	Package #3	
1	George McKenna	8	-	18	26
2	Monica Garcia	42	-	1	43
3	Tamar Galatzan	4	23	-	27
4	Steve Zimmer	3	2	7	12
5	Bennett Kayser	21	-	18	39
6	Monica Ratliff	2	34	-	36
7	Richard Vladovic	5	-	18	23
<b>Grand Total</b>		<b>85</b>	<b>59</b>	<b>62</b>	<b>206</b>

**APPROVED**

ADOPTED  
BOARD REPORT  
FEB 10 2015



# APPROVED

Board of Education Report  
No. 308-14/15  
For 02/10/15 Board Meeting

INTEROFFICE CORRESPONDENCE  
Los Angeles Unified School District  
KLCS

**INFORMATIVE**

**TO:** Members, Board of Education  
Ramon C. Cortines, Superintendent

**DATE:** January 5, 2015

**FROM:** Sabrina Thomas  
General Manager, KLCS

ADOPTED  
BOARD REPORT

FEB 10 2015

**SUBJECT: CONTRACTOR: PUBLIC BROADCASTING SERVICE  
PURCHASE ORDER NO.: 4500109865  
CONTRACT AMOUNT: \$466,400  
REQUEST FOR APPROVAL OF AFTER THE FACT PURCHASE ORDER  
TO CONTINUE MEMBERSHIP AND ACQUIRE PROGRAMMING FOR  
KLCS-TV**

***Why is this necessary?***

In order to ensure that District students will continue to have equity of access to televised instructional programs to support the District's curriculum; and that KLCS can continue to provide general programming consistent with its Federal Communications Commission (FCC) mandates, KLCS is requesting approval of \$466,400 for programming acquisition and related services provided by the Public Broadcasting Service.

KLCS-TV is requesting the Board of Education's approval to continue membership in the Public Broadcasting Service (PBS), and to acquire programming from its National Program Service, for FY 2014 - 2015 in order to provide instructional and educational television programming to the students, teachers, parents and caregivers of the District. This programming will be broadcast over four digital television channels, and will be funded entirely from the Corporation for Public Broadcasting grants, grants which cannot be used for any purpose other than the acquisition and production of programming.

***Why do we need to do this now?***

As the noncommercial educational public television station licensed to the LAUSD, KLCS has participated in the Public Broadcasting Service (PBS) programming service for over thirty years, and relies upon this resource to provide a substantial amount of educational content for broadcast:

- Over 2500 hours of educational, instructional and general audience television programs distributed via the KLCS broadcast schedule for students, teachers, parents, caregivers and the community of Greater Los Angeles.
- Support materials and resources for classroom teachers and students
- Content to support the District's "Signal to Desktop" video project for classrooms district wide
- Community Outreach resources to support programming initiatives

- Membership benefits exclusive to the 349-member collaborative of public television stations throughout the country

ADOPTED  
BOARD REPORT

FEB 10 2015

***What would happen if this were not approved?***

KLCS would be required to forfeit its PBS membership, would lose a significant amount of program content, and would have to acquire programming directly from individual vendors which would increase acquisition costs. As one of the most watched public television stations in the United States, KLCS relies upon the PBS National Program Schedule to provide a significant percentage of its classroom television programs, distributed directly to District classrooms via over-the-air broadcast, cable transmission, satellite transmission and via digital receivers directly to students and teachers computer desktops in District classrooms. This programming is integral to the instructional services provided by KLCS and represents the most-highly viewed programs on the District's television station.

***What are the terms of the proposed agreement?***

Access to 25% of the PBS National Program Service for one year.

***Why is the proposed agreement being requested after the fact?***

Due to lack of funds, KLCS was unable to make a Request For Procurement Action until it received a new round of funding from the Corporation for Public Broadcasting (CPB) on November 7, 2014. This lack of funds is the result of a 50% budget reduction in FY 2012 – 2013 that forced the Station to deploy grant monies normally reserved for program acquisitions to fund critical positions. While the District has restored funding for a reduced roster of positions, it has not provided funding for any other expenses, including program acquisitions. Because of this and the lingering impact of the FY 2012 – 2013 budget reductions, KLCS began FY 2015 with only \$77,740 in available funds after payroll encumbrances. Since KLCS relies upon the PBS National Program Schedule to provide a significant percentage of its classroom television programs, and without these programs KLCS would be unable to fulfill its core mission of providing instructional programming to the District's students, the Station was compelled to continue its membership in PBS while waiting for the new CPB funding to be in place.

If you have any questions or require additional information, please contact me at (213) 241-4003.

c: Michelle King  
David Holmquist  
Thelma Meléndez de Santa Ana  
Ruth Pérez  
Nicole Elam-Ellis  
Jefferson Crain  
George Silva  
Thomas Waldman



# APPROVED

Board of Education Report  
No. 308-14/15  
For 2/10/15 Board Meeting

INTEROFFICE CORRESPONDENCE  
Los Angeles Unified School District  
Information Technology Division

**INFORMATIVE**

**TO:** Members, Board of Education  
Ramon C. Cortines, Superintendent of Schools

**DATE:** February 10, 2015

**FROM:** Matt Hill,  
Chief Strategy Officer

ADOPTED  
BOARD REPORT

FEB 10 2015

**SUBJECT: NO COST EXTENSION FOR AVAYA PHONE EQUIPMENT AND SERVICES**

The Information Technology Division (ITD) is seeking Board approval to award a zero-cost extension to an existing agreement with AVAYA (contract no. 4400000365) for Private Branch Exchange (PBX) equipment, peripheral devices, accessories, installation, and maintenance services to support new and existing District telecommunications projects.

***Why is this necessary?***

The District's existing contract with AVAYA expires on February 28, 2015. An extension would enable the District to continue providing basic telecommunications equipment and services for another year. As the existing contract value has sufficient capacity for anticipated expenditures through 2016, no increases in the total contract value are needed.

***Why do we need to do this now?***

The existing contract with AVAYA will expire on February 28, 2015. Granting the extension now guarantees that the District can continue to purchase AVAYA products at the negotiated discount rates.

***What would happen if this were not approved?***

Without approval, the District would be without a vehicle to purchase parts, materials, and maintenance services for AVAYA products at pre-negotiated prices, leading to substantially increased telecommunications costs to the District.

***What are the terms of the proposed agreement?***

The proposed agreement is for a period of one-year beginning February 28, 2015 and ending February 28, 2016. No increase in the contract value is needed.

If you have any questions, please contact me at (213) 241-4906.

c: Michelle King      David Holmquist      Thelma Melendez de Santa Ana  
Ruth Perez      Nicole Elam-Ellis      Jefferson Crain      George Silva



# APPROVED

Board of Education Report  
No. 308-14/15  
For 2/10/15 Board Meeting

INTEROFFICE CORRESPONDENCE  
Los Angeles Unified School District  
Information Technology Division

**INFORMATIVE**

**DATE:** February 10, 2015

**TO:** Members, Board of Education  
Ramon C. Cortines, Superintendent of Schools

**FROM:** Matt Hill,  
Chief Strategy Officer

ADOPTED  
BOARD REPORT

FEB 10 2015

**SUBJECT: APPROVE STRATEGY TO LEVERAGE CALNET 3 MASTER  
AGREEMENTS FOR TELECOMMUNICATIONS SERVICES**

The Information Technology Division (ITD) is requesting Board-approval to implement a comprehensive plan to continue providing high-quality voice and data services at minimal cost to the District. To achieve this strategy, the District intends to utilize an existing State of California contract vehicle known as CALNET 3 to secure high-volume, pre-negotiated volume discounts.

***Background***

**A Note about the E-rate Program:** The Federal Communications Commission (FCC) recently announced changes in the E-rate program eligibility rules shifting the focus away from voice services in favor of data services.

Starting in 2015, the maximum eligibility reimbursement rate for some services will be reduced by a set percentage over a five-year period, following which the services will no longer be eligible for E-rate reimbursements. Early analysis indicates that this could have a potential general fund impact of \$70.5 million over the next five years.

These recent changes increase the urgency to secure the lowest-cost available as we work to identify alternative funding strategies over the next several years. We are confident that our strategy to utilize CALNET 3 provides the District with the best available pricing for these critical services. We are projecting average savings of 47% by using the CALNET 3 agreements. These savings will partially mitigate the reduction of E-rate reimbursements.

**CALNET 3:** CALNET 3 was developed by the state through an intensive two-year competitive bidding process and provides what we consider to be the best available pricing on a variety of telecommunications and related services (see Table 1).

For each of the services listed below, the Procurement Services and Information Technology Divisions conducted informal request for proposals, allowing the Calnet 3-qualified, pre-approved vendors to compete for contracts with the District (see Table 1 for details).

**Table 1 - List of Services, Estimated Costs, and Award recommendation.**

CALNET 3 Eligible Services				
Type of Service	Estimated 5-year Cost (in Millions)	Award Recommendation	Period of Performance	E-rate Eligibility
<b>Basic Telephone Services</b> – standard landline service for calling within as well as to and from District schools and offices.	\$58.0	<b>Award contract to AT&amp;T.</b>	November 15, 2013 thru June 30, 2017 including three (3) 1-year optional extensions	Reduced eligibility starting in 2015; zero eligibility after 2019*
<b>Dedicated Transport</b> – circuits needed for all workstations to connect to the District network and the internet.	\$22.0	<b>Award contract to AT&amp;T.</b> Other eligible Calnet 3 service provider is Verizon.	November 15, 2013 thru June 30, 2018 including two (2) 1-year optional extensions	E-rate eligibility expected to continue at current levels (i.e., 90% maximum).
<b>Long Distance</b> - fees for dialing outside the local calling area (including interstate)	\$2.0	<b>Award contract to AT&amp;T.</b> Other eligible Calnet 3 service provider is Century Link.	November 15, 2013 thru June 30, 2018 with two (2) 1-year optional extensions	Reduced eligibility starting in 2015; zero eligibility after 2019*
<b>Toll Free</b> – fees incurred from “800” numbers offered to the public such as emergency hotlines used to report crimes to School Police.	\$1.0	<b>Award contract to AT&amp;T.</b> Other eligible Calnet 3 service providers are Verizon and Century Link.	November 15, 2013 thru June 30, 2018 with two (2) 1-year optional extensions	Reduced eligibility starting in 2015; zero eligibility after 2019*
<b>Session Initiation Protocol (SIP) Trunking</b> – streaming technology for voice calling via the Internet as opposed to standard phone lines.	\$2.0	<b>Award contract to AT&amp;T and Jive.</b> Other eligible Calnet 3 service providers are, NWN and Verizon.	November 15, 2013 thru June 30, 2018 with two (2) 1-year optional extensions	Reduced eligibility starting in 2015; zero eligibility after 2019*
<b>Scalable Fiber</b> – ongoing services to deliver bandwidth to schools, which can be “scaled up or down” based on need.	\$180.0	<b>Award contract to AT&amp;T.</b> Other eligible Calnet 3 service provider is Century Link and Integra.	November 15, 2013 thru June 30, 2018 with two (2) 1-year optional extensions	E-rate eligibility expected to continue at current levels (i.e., 90% maximum).

*\*Maximum eligibility for discounts will be reduced to 70% in fiscal year 2015-16, 50% in 2016-17, 30% in 2017-18, and 10% in 2018-19. After June 30, 2019, noted services will no longer be eligible for E-rate discounts.*



**APPROVED**

***Terms of Proposed Agreements***

The new agreements will be effective upon Board-approval and will be concurrent with the term the Calnet 3 agreements. The total aggregate contract value is not to exceed \$265 million. Source of funding is the General Fund reduced by E-rate discounts where applicable.

If you have any questions, please contact me at (213) 241-4906.

c:	Michelle King	David Holmquist	Thelma Melendez de Santa Ana
	Ruth Perez	Nicole Elam-Ellis	Jefferson Crain
	George Silva		

ADOPTED  
BOARD REPORT

FEB 10 2015