



## Board of Education Report

BOARD REPORT

JUN 12 2018

File #: Rep-411-17/18, Version: 1

Approval of Procurement Actions  
June 12, 2018  
Procurement Services Division

**APPROVED**

**ADOPTED AS AMENDED** (Postpone Contract Nos. 4400002923-5 (Dr. David Rostetter), 4400006602, 4400006603 (Health Net of California, Inc.; Blue Cross of California, dba Anthem Blue Cross), and 4400006567 (Office of the Independent Monitor))

### Action Proposed:

Staff proposes that the Board of Education (Board) **ratify** the contract actions taken by the Procurement Services Division within delegated authority as listed in Attachment "A" including the approval of award of Professional Service Contracts not exceeding \$250,000: New Contracts; Contract Amendments; Contract Assignments; Low Value - Decentralized Purchase Orders; Goods and General Services Contracts: Purchase Orders; Low Value - Decentralized Purchase Orders; District Card Transactions; Rental of Facilities; Travel/Conference Attendance; General Stores Distribution Center; and Book/Instructional Material Purchase Orders; and **approve** Professional Service Contracts (exceeding \$250,000): New Contracts; and Goods and General Services Contracts (exceeding \$250,000): New Contracts as listed in Attachment "B".

### Background:

Procurement Services staff prepares monthly reports for contract actions necessary for the execution of the projects approved by the Board for the educational and operational requirements of the District in accordance with Board delegated authority to the Superintendent.

### Expected Outcomes:

Approval of these items will allow the goods and services provided by these contracts furnishing the equipment, supplies, or services to the Los Angeles Unified School District that support Board policies and goals.

### Board Options and Consequences:

The Board can approve all actions presented, or postpone selected actions pending receipt of additional information. Non-ratification of actions awarded under delegated authority in Attachment "A" will result in immediate unavailability of products or discontinuance of services, or both. While non-ratification may be legally defensible, it would likely result in costly litigation over discontinued payments or if the District attempts to reclaim payments made to a vendor. District costs will likely increase as fewer vendors compete for future procurements. Postponement of actions presented for approval in Attachment "B" will delay contract award or delivery dates.

### Policy Implications:

This action does not change District policy and conforms to *California Education Code section 17604* that permits the Board of Education to delegate authority for Procurement Services (Board Report #463-16/17), which the Board exercised on May 9, 2017.

### Budget Impact:

The contract actions presented are within the budget authority previously approved by the Board. Ratification of contracts awarded under delegation of authority and within their Board approved budget listed

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in Attachment "A" includes:

- Award of Professional Service Contracts not exceeding \$250,000: New Contracts; Contract Amendments; Contract Assignments; Low Value - Decentralized Purchase Orders; and
- Goods and General Services Contracts not exceeding \$250,000: Procurement Transactions - Purchase Orders; Low Value - Decentralized Purchase Orders; Rental of Facilities; Travel/Conference Attendance; District Card Transactions; General Stores Distribution Center; and Book/Instructional Material Purchase Orders

Request for Approval of Procurement Contracts not under delegated authority listed in Attachment "B" includes:

- Professional Services Contracts (exceeding \$250,000): New Contracts; and
- Goods and General Services Contracts (exceeding \$250,000): New Contracts

**Student Impact:**

See attached Board Informatives.

**Issues and Analysis:**

There are no policy implications on these agreements. The Business and Government Services Team, Office of the General Counsel, has reviewed and approved the agreements as to form.

**Attachments:**

Attachment "A" - Ratification of Contracts Awarded Under Delegated Authority

Attachment "B" - Request for Approval of Contracts Not Under Delegated Authority

**Informatives:**

Informative - PowerMyLearning, Inc., Contract No. 4400006507

Informative - A Very Good Agency LLC, Contract No. 4400006233 and 4400006233-1

Informative - Martinez Design Collective, Contract No. 4400006335

Informative - Educational Data Systems, Inc., Contract No. 4400006512

Informative - ECRA Group, Inc. (Hazard, Young, Attea & Associates), Contract No. 4400006304 and 4400006304-1

Informative - N. Harris Computer Corporation, Contract No. 4400004750-3

Informative - Southern California Sheet Metal Joint Apprenticeship and Training Committee, Contract No. 4400006530

Informative - The Apprentice and Journeymen Training Trust Fund of the Southern California Plumbing and Piping Industry, Contract No. 4400006531

Informative - Brickmasons Apprenticeship Training Trust, Contract No. 4400006532

Informative - Inlandboatmen's Union of the Pacific (Maritime and Environmental Training Trust), Contract No. 4400006533

Informative - Warehouse April 2018

Informative - Accurate Communications, Inc.; GobaReady; Interpretex; Lifesigns, Inc.; Linguabee; Purple Communications, Inc.; The Sign Language Company, Contract Nos. 4400006645-6651

Informative - AT&T, Contract No. 4400006545



Informative - Bank of America, N.A., Contract No. 4400005387  
Informative - PeopleAdmin, Inc., Contract No. 4400006510  
Informative - School Loop, Inc., Contract No. 4400006579  
Informative - Fishbowl Solutions, Inc., Contract No. 4400006537  
Informative - Aon Consulting, Contract No. 4400006544  
Informative - Health Net of California, Inc.; Blue Cross of California, dba Anthem Blue Cross, Contract Nos. 4400006602-6603  
Informative - Vision Service Plan (VSP), Contract No. 4400006600  
Informative - Metropolitan Life Insurance Company (MetLife), Contract No. 4400006601  
Informative - Blackboard, Inc., Contract No. 4400006559  
Informative - Gold Star Foods, Inc.; M.C.I. Foods, Inc., Contract Nos. 4400006560-6561  
Informative - Frank D. Lanterman Regional Center, Contract No. 4400006514  
Informative - Department of General Services, Contract No. 4400006652  
Informative - International Environmental Corp.; Far East Landscape and Maintenance, Inc., Contract Nos. 4400006535-6536  
Informative - DJ's Door & Supply Co., Inc., Contract No. 4400006556  
Informative - One Level World Inc., dba Dockmasters, Contract No. 4400006590  
Informative - Bedrock Sports, Inc., dba California Pro Sports; Kranos Corporation, dba Schutt Sports, Contract Nos. 4400006624 and 4400006628  
Informative - AEP-California, LLC, Contract No. 4500394598  
Informative - Motorola Solutions, Inc., Contract No. 4500395457  
Informative - D & D Security Resources; Dave Bang Associates, Inc.; Krueger International, Inc.; Lakeshore Learning Material; Office Solutions; School Specialty; Smith Systems Manufacturing; The Sheridan Group; Unisource Solutions; Virco, Inc., Contract Nos. 4400006549, 4400006570-6578  
Informative - Bestway Sandwiches, Inc.; Churchfield Trading, Inc.; Driftwood Dairy; Gold Star Foods, Inc.; Inn Foods, Inc., dba US Food Service; Innovasian Cuisine; Neostar USA; Notables; Petersen Farms Fresh; Robbins Sales; Schwan's Food Service; Four-In-One Co, Inc.; Trident Seafood, Contract Nos. 4400006591-6613

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**Submitted:**

05/25/18

**APPROVED**

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RESPECTFULLY SUBMITTED,



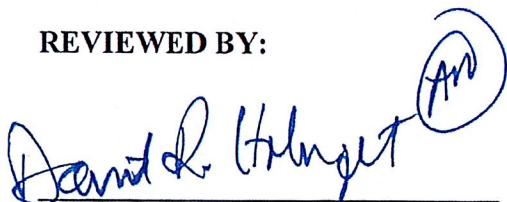
AUSTIN BEUTNER  
Superintendent

APPROVED & PRESENTED BY:



JANICE SAWYER  
Interim Business Manager  
Office of the Business Manager

REVIEWED BY:



DAVID HOLMQUIST  
General Counsel

APPROVED & PRESENTED BY:



SUNG YON LEE  
Interim Chief Procurement Officer  
Procurement Services Division

☒ Approved as to form.

REVIEWED BY:



CHERYL SIMPSON  
Director, Budget Services and Financial Planning

☒ Approved as to budget impact statement.



**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY****A. PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDED****NEW CONTRACTS NOT EXCEEDING \$250,000**ADOPTED  
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\$404,800

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
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**APPROVED**

PowerMyLearning, Inc.	4400006507 <b>Item A</b>	Single-source contract to provide professional development and coaching services to teachers in incorporating technology in the classroom. Contractor will also provide parent engagement workshops and coaching services. Services will include: six workshops to all teachers, 20 coaching days to select teacher leaders, 4 family workshops, and 10 coaching days for community representatives of Gardena Senior High School.	General Funds (School Based) (100%)	\$45,000
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**Contract Term:** 04/23/18 through 06/30/18**Contract Value:** \$45,000Requester: *Rosemarie Martinez, Principal  
Gardena Senior High School*

A Very Good Agency, LLC	4400006233 4400006233-1 <b>Item B</b>	Informally competed contract to provide marketing services to support the Unified Enrollment Project to increase equity, access, and awareness of LAUSD's diverse range of programs and school options.	General Funds (100%)	\$250,000
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**Contract Term:** 12/15/17 through 12/30/18

Initial Contract Value: \$221,600  
 Amendment No. 1: \$28,400  
**Aggregate Contract Value: \$250,000**

Requester: *George Bartleson  
Executive Director  
School Design Options*

## ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY****A. PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDED****NEW CONTRACTS NOT EXCEEDING \$250,000 (CONT.)**ADOPTED  
BOARD REPORT  
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<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Martinez Design Collective	4400006335 <b>Item C</b>	Informally competed contract to design, curate and facilitate programming and experiential learning activities for the Critical Design and Gaming School (CDAGS) at Augustus Hawkins High School. Students in 9 <sup>th</sup> -12 <sup>th</sup> grade projects include creating makerspaces. Teachers and parents also participate.	School Improvement Grant (100%)	\$40,000

**Contract Term:** 04/04/18 through 06/30/18**Contract Value:** \$40,000Requester: *Patricia Hanson, Principal*  
*Augustus F. Hawkins High School (CDAGS)*

Educational Data Systems, Inc.	4400006512 <b>Item D</b>	Informally competed contract to provide processing, scanning, and reporting services of physical fitness testing mandated by CA Ed Code Section 60800 for annual administration of testing of students in Grades 5, 7, and 9.	General Funds (100%)	\$30,300
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**Contract Term:** 04/17/18 through 08/31/18**Contract Value:** \$30,300Requester: *Edwin Guerra, Director*  
*Student Testing Branch*



**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY****A. PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDED**ADOPTED  
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**NEW CONTRACTS NOT EXCEEDING \$250,000 (CONT.)**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
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ECRA Group, Inc. (Hazard, Young, Attea & Associates)	4400006304 4400006304-1 <b>Item E</b>	Single-source contract for payment of limited approved travel and pass-through expenditures such as candidate travel and background checks associated with the approved administration of a no-cost national search for the position of Superintendent of Schools of LAUSD. This follow-on contract results from invoking the guarantee provision in previous Contract #4400004078, which was informally competed in 2015 under IRFP 2000000271. The guarantee requires that the Contractor provide its essential and fundamental search services at no cost to the District.	General Funds (100%)	\$39,500
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**Contract Term:** 02/08/18 through 08/31/18

Initial Contract Value: \$60,000  
 Amendment No. 1: <\$20,500>  
**Aggregate Contract Value: \$39,500**

Requester: *Jefferson Crain*  
*Executive Officer of the Board*  
*Board Secretariat*

## ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITYA. PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDEDCONTRACT AMENDMENTS NOT EXCEEDING \$250,000ADOPTED  
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\$450,211

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
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**APPROVED**N. Harris  
Computer  
Corporation4400004750-3  
**Item F**Amendment to extend term and increase capacity  
of sole-source contract for software maintenance  
and support services of the Adult Student  
Information System.Adult  
Education  
Block  
Grant  
(100%)

\$230,211\*

**Current Contract Term:** 07/01/16 through  
06/30/18

New end date by this amendment: 06/30/19

Initial Contract Value:	\$445,991
Amendment No. 1:	\$133,106
Amendment No. 2:	\$115,106
*Amendment No. 3:	\$230,211

(Executed Date: 04/27/18)

**Aggregate Contract Value: \$924,414**Requester: *Joseph Stark*  
*Executive Director*  
*Division of Adult and Career Education*

\*Current Ratification



**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY****B. PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDED****CONTRACT AMENDMENTS NOT EXCEEDING \$2**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>AMOUNT</u>
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**ADOPTED AS AMENDED** (Postpone Contract Nos. 4400002923-5 (Dr. David Rostetter), 4400006602, 4400006603 (Health Net of California, Inc.; Blue Cross of California, dba Anthem Blue Cross), and 4400006567 (Office of the Independent Monitor))

Dr. David Rostetter	4400002923-5 <b>Item G</b>	Amendment to extend term and increase contract capacity for the federal court-appointed Independent Monitor in the <i>Chanda Smith</i> Modified Consent Decree (MCD). The Independent Monitor's duties under the MCD include: Certify when the District has achieved the agreed-upon MCD outcomes; Certify when there are no systemic problems in the District that prevent compliance with special education laws; Certify when the District has met its facilities-related obligations under the MCD; Review the District's progress toward achieving the MCD Outcomes; Verify the accuracy of data used to measure the District's performance; Conduct an annual hearing regarding the District's obligations with special education laws and prepare an annual report concerning the progress and effectiveness of the implementation of the MCD; and Determine when outcomes are to be modified pursuant to the terms of the MCD.	General Funds (100%)	\$220,000*
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**Current Contract Term:** 07/01/14 through 06/30/18

New end date by this amendment: 06/30/19

Initial Contract Value:	\$220,000
Amendment No. 1:	\$220,000
Amendment No. 2:	\$290,000
Amendment No. 3:	\$255,000
Amendment No. 4:	<\$20,000>
*Amendment No. 5:	\$220,000
<b>Aggregate Contract Value:</b>	<b>\$1,185,000</b>

Requester: *David Holmquist*  
General Counsel  
Office of the General Counsel

\*Current Ratification

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY****A. PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDED**ADOPTED  
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&lt;\$251,720&gt;

**INCOME CONTRACTS NOT EXCEEDING \$500,000**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<b>APPROVED</b>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Southern California Sheet Metal Joint Apprenticeship and Training Committee	4400006530 <b>Item H</b>	Revenue contract by which the Division of Adult and Career Education/Apprenticeship Program is paid for administrative services and support for the Employment Training Panel (ETP) contracts which provide the necessary funding for quality training of 520 apprentices and journey-level workers in the sheet metal industry.		Revenue	<\$115,900>

**Contract Term:** 07/01/18 through 06/30/20**Contract Value:** <\$115,900>*Requester: Joseph Stark, Executive Director  
Division of Adult and Career Education*

The Apprentice and Journeymen Training Trust Fund of the Southern California Plumbing and Piping Industry	4400006531 <b>Item I</b>	Revenue contract by which the Division of Adult and Career Education/Apprenticeship Program is paid for administrative services and support for the Employment Training Panel (ETP) contracts which provide the necessary funding for quality training of 500 apprentices and journey-level workers in the plumbing and pipefitting industry.		Revenue	<\$85,500>
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**Contract Term:** 07/01/18 through 06/30/20**Contract Value:** <\$85,500>*Requester: Joseph Stark, Executive Director  
Division of Adult and Career Education*



## ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITYA. PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDEDADOPTED  
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INCOME CONTRACTS NOT EXCEEDING \$500,000 (CONT.)

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
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**APPROVED**Brickmasons  
Apprenticeship  
Training Trust

4400006532

**Item J**

Revenue contract by which the Division of Adult and Career Education/Apprenticeship Program is paid for administrative services and support for the Employment Training Panel (ETP) contracts which provide the necessary funding for quality training of 115 apprentices and journey-level workers in the masonry industry.

Revenue

&lt;\$28,153&gt;

**Contract Term:** 07/01/18 through 06/30/20**Contract Value:** <\$28,153>

Requester: *Joseph Stark, Executive Director*  
*Division of Adult and Career Education*

Inlandboatmen's  
Union of the  
Pacific (Maritime  
and  
Environmental  
Training Trust)

4400006533

**Item K**

Revenue contract by which the Division of Adult and Career Education/Apprenticeship Program is paid for administrative services and support for the Employment Training Panel (ETP) contracts which provide the necessary funding for quality training of 150 apprentices and journey-level workers in the maritime industry.

Revenue

&lt;\$22,167&gt;

**Contract Term:** 07/01/18 through 06/30/20**Contract Value:** <\$22,167>

Requester: *Joseph Stark, Executive Director*  
*Division of Adult and Career Education*

## ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY****A. PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDED**ADOPTED  
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**INCOME CONTRACT AMENDMENTS NOT EXCEEDING \$500,000**

\$0

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<b>APPROVED</b>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
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None

**B. AFTER THE FACT CONTRACTS NOT EXCEEDING \$250,000 ALREADY AWARDED**

\$0

The contract actions represented below are unauthorized commitments initiated by the sponsoring school or division without a formal contract in place. This action requires the Board to ratify the contract after the fact to allow the vendor to be paid. The District did request and has received the benefit of the services. **Informative memorandum included.**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
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None



**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY****C. PROFESSIONAL SERVICE CONTRACT ASSIGNMENTS****\$0**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
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**APPROVED**Examity Assets  
LLC4400003607  
**Item L**

Assignment of rights and delegation of duties of formally competed contract from B Virtual, Inc. to Examity Assets LLC due to buyout. Contractor to provide Information Technology (IT) help desk support (overflow and after-hours) services.

General  
Funds  
(100%)

N/A

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**Contract Term:** 07/01/17 through 06/30/20**Effective Date of Assignment:** 04/01/18

Requester: *Shahryar Khazei*  
*Chief Information Officer*  
*Information Technology Division*

Wellington  
Enterprises, Inc.,  
dba GDI, GDI IT  
Consulting or  
GDI Information  
Technology, Inc.4400004976  
**Item M**

Assignment of rights and delegation of duties of formally competed bench contract from GDI Information Technology, Inc., to Wellington Enterprises, Inc., due to change in tax structure to an S Corporation. Contractor to provide site-based technology support services.

Various  
per  
Requesting  
School  
or  
Office  
(100%)

N/A

**Contract Term:** 09/21/16 through 09/20/19**Effective Date of Assignment:** 04/25/18

Requester: *Shahryar Khazei*,  
*Chief Information Officer*  
*Information Technology Division*

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY****D. PROFESSIONAL SERVICE NOT EXCEEDING \$250,000**

April 2018 = \$1,001,124

YTD = \$14,264,576

The contract actions represented below are those actions put in place within each sponsoring school's or division's approved budget. These delegated procurement methods represent streamline ordering tools that assist schools and offices in meeting immediate mission-essential needs for professional services.

	<u>April*</u> <u>Qty of POs</u>	<u>YTD</u> <u>Qty of POs</u>	<u>April*</u> <u>Total</u>	<u>YTD</u> <u>Total</u>
Low Value – Decentralized Purchase Orders - April 2018	200	2,247	\$1,001,124 (Avg. \$5,006)	\$14,264,576

**E. GOODS AND GENERAL SERVICES NOT EXCEEDING \$250,000**

April 2018 = \$22,193,242

YTD = \$202,939,260

The contract actions represented below are those actions put in place within each sponsoring school's or division's approved budget. These delegated procurement methods represent streamline ordering tools that assist schools and offices in meeting immediate mission-essential needs for goods or general services.

	<u>April*</u> <u>Qty of POs/</u> <u>Transactions</u>	<u>YTD</u> <u>Qty of POs/</u> <u>Transactions</u>	<u>April*</u> <u>Total</u>	<u>YTD</u> <u>Total</u>
Low Value – Decentralized Purchase Orders – April 2018	4,393	40,552	\$9,182,745 (Avg. \$2,090)	\$74,194,281
Purchase Orders – April 2018	31	4,248	\$1,408,396 (Avg. \$45,432)	\$28,759,495
DISTRICT CARD TRANSACTIONS (i.e., P-Card, Fuel Card, Toshiba Card, etc.) – April 2018	10,330	87,301	\$3,689,529 (Avg. \$357)	\$29,173,175
Rental Facilities – April 2018	8	37	\$51,047 (Avg. \$6,381)	\$307,030
Travel/Conference Attendance – April 2018	670	4,931	\$526,673 (Avg. \$786)	\$4,274,594
GENERAL STORES DISTRIBUTION CENTER – April 2018	316	3,404	\$2,641,577 (Avg. \$8,359)	\$27,553,681
BOOK/INSTRUCTIONAL MATERIAL PURCHASE ORDERS (BPO) – April 2018	916	5,389	\$4,693,275 (Avg. \$5,124)	\$38,677,004

\*Detailed information is provided on the Procurement Services website.

## ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITYADOPTED  
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## A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

**APPROVED**NEW CONTRACTS EXCEEDING \$250,000

\$513,008,012

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Accurate Communications, Inc.;	4400006645	Formally competed bench of contracts to	General	\$1,320,000
GlobalReady;	4400006646	provide American Sign Language (ASL)	Funds	
Interpretek;	4400006647	interpretation services to the deaf and hard of	(100%)	
Lifesigns, Inc.;	4400006648	hearing community at District schools and		
Linguabee;	4400006649	offices. The authority to increase or decrease		
Purple Communications, Inc.;	4400006650	individual amounts for these contracts will be		
The Sign Language Company	4400006651	limited to the aggregate amount of \$1,320,000.		
	(RFP 2000001603)			
	<b>Item N</b>	<b>Contract Term:</b> 07/01/18 through 06/30/23 includes two (2) one-year renewal options		
		<b>Aggregate Five-Year Value for Seven (7) Contracts: \$1,320,000</b>		

Requester: *Catarino A. Arias*  
*Director*  
*Translations Unit*

AT&T	4400006545	Single-source contract to provide the Los Angeles School Police Department (LASPD) broadband network and mobile services dedicated to first responders under FirstNet.	General Funds (100%)	\$567,000
	<b>Item O</b>			
		<b>Contract Term:</b> 06/13/18 through 06/12/21		
		<b>Contract Value: \$567,000</b>		
		Requester: <i>Steven Zipperman</i> <i>Chief of Police</i> <i>Los Angeles School Police</i>		



## ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

## A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

NEW CONTRACTS EXCEEDING \$250,000 (CONT.)**APPROVED**ADOPTED  
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<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Bank of America, N.A.	4400005387 (RFP 2000000481) <b>Item P</b>	Formally competed contract to provide banking services for some or all of the District's approximately 1,600 bank accounts for Student Body, Imprest, Cafeteria and District revolving accounts with total combined average daily balances of approximately \$45 million.  <b>Contract Term:</b> 06/15/18 through 06/14/23  <b>Contract Value:</b> \$6,200,000  Requester: <i>V. Luis Buendia</i> <i>Controller</i> <i>Accounting and Disbursements Division</i>	Various per Requesting School or Office (100%)	\$6,200,000
PeopleAdmin, Inc.	4400006510 <b>Item Q</b>	Sole-source contract for the upgrade of the Personnel Commission's substitute calling system. Replaces local server based system with a cloud-based version that avoids the cost of phone lines and hardware upgrades.  <b>Contract Term:</b> 07/01/18 through 06/30/23  <b>Contract Value:</b> \$583,500  Requesters: <i>Karla Gould</i> <i>Personnel Director</i> <i>Personnel Commission</i>  <i>Shahryar Khazei</i> <i>Chief Information Officer</i> <i>Information Technology Division</i>	General Funds (100%)	\$583,500

## ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

## A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

ADOPTED  
BOARD REPORTNEW CONTRACTS EXCEEDING \$250,000 (CONT.)**APPROVED**

JUN 12 2018

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Aon Consulting	4400006544 (RFP 2000001520) <b>Item T</b>	Formally competed contract to provide consulting services related to the health and welfare benefits program and to provide actuarial valuations of the District's other post-employment benefits (OPEB) liabilities in accordance with Governmental Accounting Standards Board (GASB) requirements.	Health and Welfare Funds (100%)	\$350,200

**Contract Term:** 07/01/18 through 06/30/23  
includes two (2) one-year renewal options

**Aggregate Five-Year Contract Value:**  
**\$350,200**

Requester: *Mampre Pomakian*  
*Interim Chief Risk Officer*  
*Risk Management and Insurance Services*

Health Net of California, Inc.; Blue Cross of California, dba Anthem Blue Cross	4400006602 4400006603 (RFP 200001553) <b>Item U</b>	Formally competed contracts to provide medical benefits to employees, retirees, and eligible dependents.	Health and Welfare Funds (100%)	\$456,687,000
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**ADOPTED AS AMENDED (Postpone Contract)**  
Nos. 4400002923-5 (Dr. David Rostetter),  
4400006602, 4400006603 (Health Net of  
California, Inc.; Blue Cross of California, dba  
Anthem Blue Cross), and 4400006567 (Office of  
the Independent Monitor)

Proceed with negotiations of  
renewals. The Division of Risk  
Management and Insurance Services, on behalf  
of the Health Benefits Committee, will provide  
the Board of Education with an Informative  
outlining the contract amount information for all  
option years.

Requester: *Mampre Pomakian*  
*Interim Chief Risk Officer*  
*Risk Management and Insurance Services*

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY**

**A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS**

**NEW CONTRACTS EXCEEDING \$250,000 (CONT.)**

**APPROVED**

ADOPTED  
BOARD REPORT

JUN 12 2018

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Vision Service Plan (VSP)	4400006600 (RFP 2000001523) <b>Item V</b>	Formally competed contract to provide vision benefits to employees, retirees, and eligible dependents.  <b>Contract Term:</b> 01/01/19 through 12/31/23 includes two (2) one-year renewal options  <b>Aggregate Five-Year Contract Value:</b> <b>\$27,523,000</b>  Requester: <i>Mampre Pomakian</i> <i>Interim Chief Risk Officer</i> <i>Risk Management and Insurance Services</i>	Health and Welfare Funds (100%)	\$27,523,000
Metropolitan Life Insurance Company (MetLife)	4400006601 (RFP 2000001429) <b>Item W</b>	Formally competed contract to provide employees basic life insurance, optional supplemental life insurance and accidental death and dismemberment insurance.  <b>Contract Term:</b> 01/01/19 through 12/31/23 includes two (2) one-year renewal options  <b>Aggregate Five-Year Contract Value:</b> <b>\$4,205,000</b>  Requester: <i>Mampre Pomakian</i> <i>Interim Chief Risk Officer</i> <i>Risk Management and Insurance Services</i>	Health and Welfare Funds (100%)	\$4,205,000



## ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

## A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

NEW CONTRACTS EXCEEDING \$250,000 (CONT.)ADOPTED  
BOARD REPORT

JUN 12 2018

**APPROVED**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Blackboard, Inc.	4400006559 (RFP 2000001522) <b>Item X</b>	Formally competed contract to provide a District-wide, fully-hosted mass notification system for attendance, emergency, and transportation communication to employees and parents.	General Funds (100%)	\$6,749,000

**Contract Term:** 09/12/18 through 09/11/23**Contract Value:** \$6,749,000

Requesters: *Shannon Haber*  
*Chief Communications Officer*  
*Office of Communications and Media Relations*

*Paul Ishimaru, Director*  
*E Learning, Mass Notification &*  
*District Service Center*

Gold Star Foods, Inc.;	4400006560	Formally competed capacity contracts to provide various frozen vegan meals for the District's student meal programs. The authority to increase or decrease individual amounts for these contracts will be limited to the aggregate amount of \$6,000,000.	Cafeteria Funds (100%)	\$6,000,000
M.C.I. Foods, Inc.	4400006561 (RFP 2000001469) <b>Item Y</b>			

**Contract Term:** 06/15/18 through 06/14/21

**Aggregate Value for Two (2) Contracts:**  
**\$6,000,000**

Requester: *Manish Singh*  
*Interim Director*  
*Food Services Division*

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY**

ADOPTED  
BOARD REPORT

JUN 12 2018

**A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS**

**APPROVED**

**NEW CONTRACTS EXCEEDING \$250,000 (CONT.)**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
School Loop, Inc.	4400006579 <b>Item R</b>	Single-source contract to provide web-hosting and software support services. The agreement provides an easy to use template for District staff to utilize and upload content on their school web pages to school websites.	General Funds (100%)	\$435,000

**Contract Term:** 07/01/18 through 06/30/21

**Contract Value:** \$435,000

Requester: *Shahryar Khazei*  
Chief Information Officer  
Information Technology Division

Fishbowl Solutions, Inc.	4400006537 (RFP 2000001528) <b>Item S</b>	Formally competed contract to provide an enterprise content management system for creating, editing, publishing and archiving all content for District websites and the new LAUSD mobile app. The new system will provide a single, user-friendly tool for parents, students, employees and community members to get access to all the District information that is most important and relevant to them.	Bond Funds (95%)  General Funds (5%)	\$1,638,312
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**Contract Term:** 06/13/18 through 06/30/19

**Contract Value:** \$1,638,312

Requester: *Shahryar Khazei*  
Chief Information Officer  
Information Technology Division

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY**

**A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS**

**NEW CONTRACTS EXCEEDING \$250,000 (CONT.)**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>FUNDS</u>	<u>AMOUNT</u>
Office of the Independent Monitor	4400006567 <b>Item Z</b>	Single-source contract for the operation of the Office of the Independent Monitor to provide reimbursement of costs and expenses for consultants, experts, and other personnel to assist the Independent Monitor under the <i>Chanda Smith</i> Modified Consent Decree (MCD).	General Funds (100%)	\$750,000

**ADOPTED AS AMENDED** (Postpone Contract Nos. 4400002923-5 (Dr. David Rostetter), 4400006602, 4400006603 (Health Net of California, Inc.; Blue Cross of California, dba Anthem Blue Cross), and 4400006567 (Office of the Independent Monitor))

**Contract Term:** 07/01/18 through 06/30/19

**Contract Value:** \$750,000

Requestor: *David Holmquist*  
General Counsel  
Office of the General Counsel



## ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER  
DELEGATED AUTHORITYADOPTED  
BOARD REPORT

JUN 12 2018

## A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

INCOME CONTRACTS EXCEEDING \$500,000**APPROVED**

&lt;\$1,040,000&gt;

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Frank D. Lanternman Regional Center	4400006514 <b>Item AA</b>	Authorization to receive revenue from Frank D. Lanternman Regional Center to provide work-based learning experiences for Special Education students through the paid internship program.	Revenue	<\$1,040,000>

**Contract Term:** 07/01/18 through 06/30/23**Contract Value:** <\$1,040,000>

Requester: *Beth Kauffman*  
*Associate Superintendent*  
*Division of Special Education*

INCOME CONTRACT AMENDMENTS EXCEEDING \$500,000

\$0

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
None				

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER  
DELEGATED AUTHORITY**

ADOPTED  
BOARD REPORT

JUN 12 2018

**A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS**

**AFTER THE FACT CONTRACTS EXCEEDING \$500,000**

**\$3,000,000**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<b>APPROVED</b>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
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Department of General Services	4400006652 <b>Item BB</b>	Sole-source contract with the California Department of General Services Office of Administrative Hearings to provide the services of Administrative Law Judges (ALJ) to LAUSD for the purpose of conducting mandatory hearings pursuant to Government Code Section 27727 and California Education Code Section 44949.		General Funds (100%)	\$3,000,000
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**Contract Term:** 11/22/17 through 11/21/22

**Contract Value:** \$3,000,000

Requester: *David Holmquist*  
General Counsel  
Office of the General Counsel

## ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER  
DELEGATED AUTHORITYADOPTED  
BOARD REPORT

JUN 12 2018

## B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

NEW CONTRACTS EXCEEDING \$250,000

\$130,494,407

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
International Environmental Corp.; Far East Landscape and Maintenance, Inc.	4400006535 4400006536 (IFB 2000001551) <b>Item CC</b>	Formally competed capacity contracts to provide mowing services of athletic fields for middle and high schools and play fields for elementary schools. Authority to increase or decrease individual amounts for these contracts will be limited to the aggregate amount of \$2,500,000.	General Funds (100%)	\$2,500,000

**Contract Term:** 07/01/18 through 06/30/23  
includes two (2) one-year renewal options

**Aggregate Five-Year Value for Two (2)  
Contracts: \$2,500,000**

Requester: *Robert Laughton, Director  
Maintenance & Operations  
Facilities Services Division*

DJ's Door & Supply Co., Inc.	4400006556 (IFB 2000001570) <b>Item DD</b>	Formally competed capacity contract to provide wooden doors District-wide.	Restricted Maintenance Funds (90%)	\$1,500,000
<b>Contract Term:</b> 07/01/18 through 06/30/21			Bond Funds (10%)	
<b>Contract Value: \$1,500,000</b>				
Requester: <i>Robert Laughton, Director Maintenance &amp; Operations Facilities Services Division</i>				



**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER  
DELEGATED AUTHORITY**

ADOPTED  
BOARD REPORT

JUN 12 2018

**B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS**

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

**NEW CONTRACTS EXCEEDING \$250,000 (CONT.)**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<b>APPROVED</b>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
One Level World Inc., dba Dockmasters	4400006590 (IFB 2000001561) <b>Item EE</b>	Formally competed capacity contract to provide wheelchair lift maintenance services District-wide.  <b>Contract Term:</b> 07/01/18 through 06/30/23 includes two (2) one-year renewal options  <b>Aggregate Five-Year Contract Value:</b> <b>\$3,500,000</b>  <i>Requester: Robert Laughton, Director Maintenance &amp; Operations Facilities Services Division</i>		Restricted Maintenance Funds (90%)  Bond Funds (10%)	\$3,500,000
Bedrock Sports, Inc., dba California Pro Sports; Kranos Corporation, dba Schutt Sports	4400006624 4400006628 (IFB 2000001612) <b>Item FF</b>	Formally competed capacity contracts to provide football helmets, shoulder pads, and miscellaneous items for all secondary schools' Associated Student Body (ASB) organizations District-wide. The authority to increase or decrease individual amounts for these contracts will be limited to the aggregate amount of \$2,270,900.  <b>Contract Term:</b> 07/01/18 through 06/30/23 includes two (2) one-year renewal options  <b>Aggregate Five-Year Value for Two (2) Contracts: \$2,270,900</b>  <i>Requesters: Patricia Heideman Administrator High School Instruction  Trenton Cornelius, Coordinator Interscholastic Athletics Department</i>		Various Per Requesting School (100%)	\$2,270,900

## ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITYADOPTED  
BOARD REPORT

JUN 12 2018

## B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

NEW CONTRACTS EXCEEDING \$250,000 (CONT.)

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<b>APPROVED</b>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
AEP-California, LLC	4500394598 (IFB 2000001582) <b>Item GG</b>	Formally competed contract for the outfitting of twenty black and white police vehicles, nine sergeant vehicles, two K-9 police vehicles, four detective vehicles, three vans and one armory truck.		General Funds (100%)	\$425,320

**Contract Term:** One-time purchase

**Contract Value:** \$425,320

Requester: *Steven Zipperman*  
*Chief of Police*  
*Los Angeles School Police*

Motorola Solutions, Inc.	4500395457 (IFB 2000001546) <b>Item HH</b>	Formally competed contract for the purchase of thirty-eight APX8500 dual-band mid-power radios and accessories to be outfitted for new police vehicles.		General Funds (100%)	\$298,187
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**Contract Term:** One-time purchase

**Contract Value:** \$298,187

Requester: *Steven Zipperman*  
*Chief of Police*  
*Los Angeles School Police*

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER  
DELEGATED AUTHORITY**

JUN 12 2018

**B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS**

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

**NEW CONTRACTS EXCEEDING \$250,000 (CONT.)**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<b>APPROVED</b> <u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
D & D Security Resources;	4400006549	Formally competed capacity contracts to	Bond	\$50,000,000
Dave Bang Associates, Inc.;	4400006570	provide various school and administrative	Funds	
Krueger International, Inc.;	4400006571	office furniture for the School Occupancy	(100%)	
Lakeshore Learning	4400006572	Transition Unit (SOTU). Authority to		
Material;	4400006573	increase or decrease individual amounts for		
Office Solutions;	4400006574	these contracts will be limited to the aggregate		
School Specialty;	4400006575	amount of \$50,000,000.		
Smith Systems Manufacturing;	4400006576	<b>Contract Term:</b> 07/01/18 through 06/30/23		
The Sheridan Group;	4400006577	includes two (2) one-year renewal options		
Unisource Solutions;	4400006578	<b>Aggregate Five-Year Value for Ten (10)</b>		
Virco, Inc.	(IFB 2000001557)	<b>Contracts: \$50,000,000</b>		
	<b>Item II</b>	Requester: <i>Sharon Williams</i> Deputy Director School Occupancy Transition Unit Facilities Project Execution		



## ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

## B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

NEW CONTRACTS EXCEEDING \$250,000 (CONT.)

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<b>APPROVED</b>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Bestway	4400006591	Formally competed capacity contracts to provide various shelf-stable groceries and frozen items for the District's student meal programs. The authority to increase or decrease individual amounts for these contracts will be limited to the aggregate amount of \$70,000,000.		Cafeteria Funds (100%)	\$70,000,000
Sandwiches, Inc.;	4400006592				
Churchfield	4400006593				
Trading, Inc.;	4400006594				
Driftwood Dairy;	4400006595				
Gold Star Foods,	4400006596				
Inc.;	4400006597				
Inn Foods, Inc.,	4400006598				
dba US Food	4400006599				
Service;	4400006610				
Innovasian	4400006611				
Cuisine;	4400006612				
Neostar USA;	4400006613				
Notables;	(IFB 2000001468)	Requester: <i>Manish Singh</i> <i>Interim Director</i> <i>Food Services Division</i>		ADOPTED BOARD REPORT JUN 12 2018	
Petersen Farms	<b>Item JJ</b>				
Fresh;					
Robbins Sales;					
Schwan's Food					
Service;					
Four-In-One Co,					
Inc.;					
Trident Seafood					

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER  
DELEGATED AUTHORITY**

**B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS**

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

**CONTRACT AMENDMENTS EXCEEDING \$250,000****\$0**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
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**APPROVED**ADOPTED  
BOARD REPORT

JUN 12 2018

None

Authorize the utilization of piggyback contracts in effect. The proposed action complies with the Public Contract Code Sections 10299 and 20118, which allows school districts to utilize other governmental agencies' established contracts and does not change District policy.

**UTILIZATION OF PIGGYBACK CONTRACTS IN EFFECT EXCEEDING \$250,000****\$0**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>NOT TO EXCEED AMOUNT</u>
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None

**INCOME CONTRACTS****\$0**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>NOT TO EXCEED AMOUNT</u>
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None