



Board of Education Report

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File #: Rep-364-19/20, **Version:** 1

Approval of Procurement Actions

June 9, 2020

Procurement Services Division

Action Proposed:

Staff proposes that the Board of Education (Board) **ratify** the contract actions taken by the Procurement Services Division within delegated authority as listed in Attachment "A" including the approval of award of Professional Service Contracts not exceeding \$250,000: Contract Assignment; Low Value - Purchase Orders; Goods and General Services Contracts; Purchase Orders; Low Value Purchase Orders; District Card Transactions; Rental of Facilities; Travel/Conference Attendance; General Stores Distribution Center; and Book/Instructional Material Purchase Orders; and **approve** Professional Service Contracts (exceeding \$250,000): New Contracts; and Goods and General Services Contracts (exceeding \$250,000): New Contracts; and Piggyback Contracts as listed in Attachment "B".

Background:

Procurement Services staff prepares monthly reports for contract actions necessary for the execution of the projects approved by the Board for the educational and operational requirements of the District in accordance with Board delegated authority to the Superintendent.

Expected Outcomes:

Approval of these items will allow the goods and services provided by these contracts furnishing the equipment, supplies, or services to the Los Angeles Unified School District that support Board policies and goals.

Board Options and Consequences:

The Board can approve all actions presented, or postpone selected actions pending receipt of additional information. Non-ratification of actions awarded under delegated authority in Attachment "A" will result in immediate unavailability of products or discontinuance of services, or both. While non-ratification may be legally defensible, it would likely result in costly litigation over discontinued payments or if the District attempts to reclaim payments made to a vendor. District costs will likely increase as fewer vendors compete for future procurements. Postponement of actions presented for approval in Attachment "B" will delay contract award or delivery dates.

Policy Implications:

This action does not change District policy and conforms to California Education Code section 17604 that permits the Board of Education to delegate authority for Procurement Services (Board Report #444-17/18), which the Board exercised on May 8, 2018.

Budget Impact:

The contract actions presented are within the budget authority previously approved by the Board. Ratification of contracts awarded under delegation of authority and within their Board approved budget listed in Attachment

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“A” includes:

- Award of Professional Service Contracts not exceeding \$250,000: Contract Assignment; Low Value Purchase Orders; and
- Goods and General Services Contracts not exceeding \$250,000: Procurement Transactions - Purchase Order; Low Value - Purchase Orders; Rental of Facilities; Travel/Conference Attendance; District Card Transactions; General Stores Distribution Center; and Book/Instructional Material Purchase Orders

Request for Approval of Procurement Contracts not under delegated authority listed in Attachment “B” includes:

- Professional Services Contracts (exceeding \$250,000): New Contracts; and
- Goods and General Services Contracts (exceeding \$250,000): New Contracts; and Piggyback Contracts

Student Impact:

See attached Board Informatives.

Issues and Analysis:

There are no policy implications on these agreements. The Business and Government Services Team, Office of the General Counsel, has reviewed and approved the agreements as to form.

Attachments:

Attachment “A” - Ratification of Contracts Awarded Under Delegated Authority

Attachment “B” - Request for Approval of Contracts Not Under Delegated Authority

Informatives:

Informative - Warehouse (April 2020)

Informative - Various Vendors (Apprenticeship Programs), Contract Nos. 4400008185-8189, 4400008240-8249, 4400008251

Informative - ETM-LA; Guild Opera Co.; Lead Guitar, Contract Nos. 4400008386-8388

Informative - Various Vendors (Title I, Part A for Private Schools), Contract Nos. 4400008401-8418

Informative - Hampden Engineering Corporation, Purchase Order 4500554097

Informative - Alltech Industries, Inc., Contract No. 4400007112

Informative - Miracle Software Systems, Inc., Purchase Order 4500560899

Informative - A-Z Bus Sales, Inc., Purchase Order 4500559561

Informative - AT & T, Contract Nos. 4400008369, 4400008394, 4400008420, 4400008421

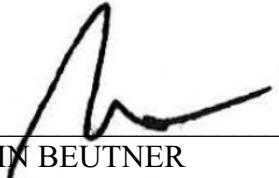
Informative - Mythics, Inc., Contract No. 4400008430

Submitted:

05/15/20


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RESPECTFULLY SUBMITTED,



AUSTIN BEUTNER
Superintendent

APPROVED & PRESENTED BY:



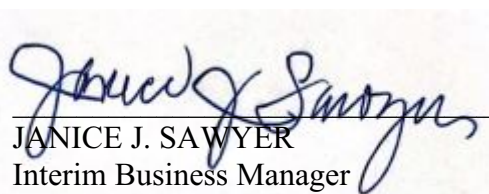
MEGAN K. REILLY
Deputy Superintendent
Business Services and Operations

REVIEWED BY:



DAVID HOLMQUIST
General Counsel


APPROVED & PRESENTED BY:



JANICE J. SAWYER
Interim Business Manager
Office of the Business Manager

✓ Approved as to form.

REVIEWED BY:



TONY ATIENZA
Director, Budget Services and Financial Planning

APPROVED & PRESENTED BY:



JUDITH REECE
Chief Procurement Officer
Procurement Services Division

✓ Approved as to budget impact statement.

ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**A. PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDED****NEW CONTRACTS/AMENDMENTS/ASSIGNMENTS NOT EXCEEDING \$250,000****INFORMATION TECHNOLOGY DIVISION****\$0**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Insight Public Sector, Inc.	4400007105 Item A	Assignment of rights and delegation of duties from PCM-G to Insight Public Sector, Inc., due to buy-out to provide IT help desk support services.	General Funds (100%)	N/A

Contract Term: 03/01/19 through 02/29/24
includes four (4) one-year renewal options

Effective Date of Assignment: 04/15/20

Requester: *Soheil Katal*
Chief Information Officer
Information Technology Division

ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**ITEM B – April 2020****C. PROFESSIONAL SERVICE NOT EXCEEDING \$250,000****April 2020 = \$186,736****YTD = \$21,169,651**

The contract actions represented below are those actions put in place within each sponsoring school's or division's approved budget. These delegated procurement methods represent streamline ordering tools that assist schools and offices in meeting immediate mission-essential needs for professional services.

	<u>April</u> <u>Qty of POs</u>	<u>YTD</u> <u>Qty of POs</u>	<u>April</u> <u>Total</u>	<u>YTD</u> <u>Total</u>
Low Value – Purchase Orders – <i>April 2020</i>	22	2,645	\$186,736 <i>(Avg. \$8,488)</i>	\$21,169,651

D. GOODS AND GENERAL SERVICES NOT EXCEEDING \$250,000**April 2020 = \$26,973,935****YTD= \$205,231,280**

The contract actions represented below are those actions put in place within each sponsoring school's or division's approved budget. These delegated procurement methods represent streamline ordering tools that assist schools and offices in meeting immediate mission-essential needs for goods or general services.

	<u>April</u> <u>Qty of POs/</u> <u>Transactions</u>	<u>YTD</u> <u>Qty of POs/</u> <u>Transactions</u>	<u>April</u> <u>Total</u>	<u>YTD</u> <u>Total</u>
Low Value – Purchase Orders – <i>April 2020</i>	1,868	41,351	\$3,965,342 <i>(Avg. \$2,123)</i>	\$71,848,099
Purchase Orders – <i>April 2020</i>	23	303	\$1,796,539 <i>(Avg. \$78,110)</i>	\$19,001,575
DISTRICT CARD TRANSACTIONS (i.e., P-Card, Fuel Card, Toshiba Card, etc.) – <i>April 2020 (COVID-19 Transactions</i> <i>= 9 for total of \$58,314)</i>	4,570	78,157	\$2,208,195 <i>(Avg. \$483)</i>	\$24,728,788
Rental Facilities – <i>April 2020</i>	0	29	\$0 <i>(Avg. \$0)</i>	\$304,028
Travel/Conference Attendance – <i>April 2020</i>	476	5,176	\$370,426 <i>(Avg. \$778)</i>	\$3,997,866
GENERAL STORES DISTRIBUTION CENTER – <i>April 2020</i>	41	2,533	\$1,790,655 <i>(Avg. \$43,675)</i>	\$33,335,381
GENERAL STORES DISTRIBUTION CENTER – <i>(COVID-19 Emergency)</i>	33	90	\$744,296 <i>(Avg. \$22,554)</i>	\$4,065,033
BOOK/INSTRUCTIONAL MATERIAL PURCHASE ORDERS (BPO) – <i>April 2020</i>	419	5,056	\$16,098,482 <i>(Avg. \$38,421)</i>	\$47,950,510

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000

DIVISION OF INSTRUCTION

\$6,089,160

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
*Various Vendors	4400008185 4400008186 4400008187 4400008188 4400008189 4400008240 4400008241 4400008242 4400008243 4400008244 4400008245 4400008246 4400008247 4400008248 4400008249 4400008251	Apprenticeship contracts to provide Related and Supplemental Instruction of state-approved apprenticeship training programs, which includes classroom, shop instruction and on-the-job training. The District serves as the Local Education Agency for these state-funded apprenticeship programs. The authority to increase or decrease individual amounts of these contracts will be limited to the aggregate amount of \$6,089,160. Contract Term: 07/01/20 through 06/30/25 Aggregate Value For Sixteen (16) Contracts: \$6,089,160	California Community College Chancellor's Office Related and Supplemental Instruction (RSI) (100%)	\$6,089,160
Item C		Requester: <i>Joseph Stark, Executive Director Division of Adult and Career Education Division of Instruction</i>		

*Southern California Floor Covering Apprentice Trust; American Aerospace Technical Academy; Maritime and Environmental Training; Northern California Elevator Industry JATC; District Council 16 Northern CA Painters; Central Valley Roofers and Waterproofers; Joint Apprentice and Training Fund; D'vine Path; Mentor Global Consultants; San Diego Code School; Dream International Beauty Academy, Inc.; La Moda Apprenticeship Academy; L.A. Barber College (**SBE**); Grace's Beauty Salon; Untouchable Apprentice Training; Swarthy's Barbering Training Center; Kc Beauty Academy, Inc.

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000

DIVISION OF INSTRUCTION (CONT.)

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
ETM-LA; Guild Opera Co.; Lead Guitar	4400008386 4400008387 4400008388 Item D	Authorization to execute three (3) formally competed contracts to be added to the existing bench of art partners*, via a “refresh,” to provide elementary and secondary schools with music across LAUSD local districts working with K-12 students. The authority to increase or decrease individual amounts for these 55 contracts will be limited to the previously approved amount of \$9,500,000 (Bd. Ed. Rpt. 319-18/19, dated 4/21/19).	General Funds (100%)	\$0

Contract Term: 07/01/20 through 06/30/21

Requester: *Steven McCarthy, Director*
Arts Education Branch
Division of Instruction

*Young Musicians Foundation; City Stage; Grand Vision Foundation; Gypsy Services; LA Master Chorale; San Pedro City Ballet; Community Partners/Say Word; 24th Street Theatre; Angeles Gate Cultural Center, Amory Center for the Arts; Arts & Services for Disabled; Ballroom Madness; Baron Jay Foundation; Colburn School; Create Now; Enrichment Works; Flights of Fantasy Story Theater; Get Lit; Guitars in the Classroom; Harmony Project; Hollywood Heart; Inner City Arts; LA Opera; LA’s Best; Long Beach Opera; LA Choreographers & Dancers; Mobile Film Classroom; PS Arts; Phyllite Productions; Social Public Arts Resource Center (SPARC); Southland Sings; Symphonic Jazz Orchestra; The Actor’s Gang; Theater West; Universal Hip Hop; Will Geer’s Theatrical Botanicum; Festival of New American Musical; The Unusual Suspects Company; Theatre of Hearts, Inc./Youth First; Young Producers Group; Dance and Dialogue; The Gabriella Foundation; Heidi Duckier Dance Theatre; The Performing Arts Center of Los Angeles; Theatre Workers Project; ArtworxLA; The Los Angeles Legacy Project; Better Youth; Kids in the Spotlight; The Striking Viking Story Pirates; New Earth; Street Poets

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000

FEDERAL AND STATE EDUCATION PROGRAMS

\$40,600,000

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
*Various Vendors	4400008401 through 4400008418 (RFP 2000001961) Item E	Formally competed bench contracts to provide supplemental services for private school students, teachers, and families. These are required pass-through contracts for Title I, Part A, with LAUSD as the Local Education Agency. Authority to increase or decrease individual amounts for these contracts will be limited to the aggregate amount of \$40,600,000.	Federally Funded Title I, Part A General Funds Restricted (100%)	\$40,600,000

Contract Term: 07/01/20 through 06/30/25**Aggregate Value For Eighteen (18)****Contracts: \$40,600,000**Requester: *Karen Ryback**Executive Director**Federal and State Education Programs*

*Afsaneh Yocheved Balakhaneh; Barbara B. Lester; Carnegie Learning, Inc.; Carol Hatanaka Ono; Catapult Learning West, LLC; Diana Jones; Eliza Ann Williams; FACTS Education Solutions; Houghton Mifflin Harcourt; Learn-It Systems, LLC; Marilyn Udoji; Merkos L'Inyonei Chinuch; One on One Learning Corp.; SOS Education (**SBE**); Total Education Solutions; UCLA Center X; Yeshiva Educational Services, Inc.; Yvonne Tawfik

ATTACHMENT B

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER
DELEGATED AUTHORITY**

B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

**NEW CONTRACTS/AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY
EXCEEDING \$250,000**

<u>DIVISION OF INSTRUCTION</u>				\$290,252
<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Hampden Engineering Corporation	4500554097 (IFB 2000001990) Item F	Formally competed contract for the purchase of Hampden training equipment to provide hands-on installation on state-of-the-art home and commercial electrical wiring systems, lighting, and appliances.	Perkins Grant Funds (100%)	\$290,252

Contract Term: One-time purchase

Contract Value: \$290,252

Requester: *Joseph Stark*
Executive Director
Division of Adult and Career Education

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY**B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS**

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

NEW CONTRACTS/AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000**FACILITIES SERVICES DIVISION****\$3,500,000**

Alltech Industries, Inc.	4400007112 Item G	Authorization to increase capacity of formally competed contract to provide fire watch and site monitoring services District-wide. Contract Term: 02/06/19 through 02/05/24 includes two (2) one-year renewal options Initial Contract Value: \$500,000 *Additional Authorized Value: \$3,500,000 (includes COVID-19 expenditures) Aggregate Contract Value: \$4,000,000 Requester: <i>Robert Laughton, Director Maintenance and Operations Facilities Services Division</i>	Restricted Maintenance Funds (80%) Bond Funds (20%)	\$3,500,000*
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INFORMATION TECHNOLOGY DIVISION**\$1,122,133**

Miracle Software Systems, Inc.	4500560899 (IFB 2000002031) Item H	Formally competed contract to provide maintenance and support for existing IBM products that support the District's Data Center. Contract Term: 07/01/20 through 06/30/21 Contract Value: \$1,122,133 Requester: <i>Soheil Katal Chief Information Officer Information Technology Division</i>	General Funds (100%)	\$1,122,133
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ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER
DELEGATED AUTHORITY

B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

**NEW CONTRACTS/AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY
 EXCEEDING \$250,000**

TRANSPORTATION SERVICES DIVISION**\$1,134,529**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
A-Z Bus Sales, Inc.	4500559561 (IFB 2000002002) Item I	Formally competed contract for the purchase of seventeen (17) 16-passenger Type A gasoline school buses.	Bond Funds (100%)	\$1,134,529

Contract Term: One-time purchase

Contract Value: \$1,134,529

Requester: *Lilia Herrera-Montoya, Director*
Transportation Services Division

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

C. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

Authorize the utilization of piggyback contract in effect. The proposed action complies with the Public Contract Code Sections 10299 and 20118, which allows school districts to utilize other governmental agencies' established contracts and does not change District Policies.

UTILIZATION OF PIGGYBACK CONTRACTS

INFORMATION TECHNOLOGY DIVISION

\$53,612,401

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
AT & T	4400008369 (CALNET 4: Dedicated Transport, Long Distance Calling)	Piggyback contracts through State of California CALNET 3 and CALNET 4 agreements to provide basic telephone services. The authority to increase or decrease individual amounts for these contracts will be limited to the aggregate amount of \$45,500,000.	General Funds (100%)	\$45,500,000
	4400008394 (CALNET 4: Carrier DSO)			
	4400008420 (CALNET 4: Toll Free Voice Calling)	Contract Term: (#4400008369): 07/01/20 through 06/30/25 Contract Term: (#4400008394): 07/01/20 through 01/02/24 includes two (2) one-year renewal options		
	4400008421 (CALNET 3: SIP)	Contract Term: (#4400008420): 07/01/20 through 01/02/25 includes one (1) one-year renewal option Contract Term: (#4400008421): 07/01/20 through 12/31/21		

Item J

Aggregate Value For Four (4) Contracts:
\$45,500,000

Requester: *Soheil Katal*
Chief Information Officer
Information Technology Division

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

C. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

Authorize the utilization of piggyback contract in effect. The proposed action complies with the Public Contract Code Sections 10299 and 20118, which allows school districts to utilize other governmental agencies' established contracts and does not change District Policies.

UTILIZATION OF PIGGYBACK CONTRACTS

INFORMATION TECHNOLOGY DIVISION (CONT.)

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Mythics, Inc.	4400008430 (Education Service Center Contract #R190801) Item K	Piggyback contract through Region 4 Education Service Center (ESC) Contract #R190801 to provide software support and maintenance for existing Oracle products.	General Funds (100%)	\$8,112,401

Contract Term: 07/01/20 through 06/30/23

Contract Value: \$8,112,401

Requester: *Soheil Katal*
Chief Information Officer
Information Technology Division

INTEROFFICE CORRESPONDENCE
Los Angeles Unified School District
Procurement Services Division**INFORMATIVE****DATE:** June 9, 2020**TO:** Members, Board of Education
Austin Beutner, Superintendent**FROM:** Marc Monforte, Director
Materiel Management Branch**SUBJECT: GENERAL STORES DISTRIBUTION CENTER SPEND FOR
REPLENISHMENT OF STOCK INVENTORY OF SUPPLIES,
EQUIPMENT AND FURNITURE**

Student Impact: The below supplies and equipment items purchased through contract and purchase order issuance, directly supports the schools/teachers ability to provide classroom instruction to students at all grade levels district-wide. In addition to instructional supplies and equipment, various other items (custodial) provide for a safe, clean, and healthy campus environment.

During the Board of Education's May 8, 2018 meeting, pre-authorization was granted to the Procurement Services Division (PSD) to enter into various new contracts, extend existing contracts, and award various purchase orders to make regular and routine procurements of products used by schools and offices and stocked in the General Stores Distribution Section. As part of the pre-authorization, it was agreed that PSD would report on the total procurement activity on a monthly (per board report) basis. In an effort to streamline and enhance the reporting process, the chart below lists the major commodity categories and total purchase order issuance for the month of April.

GENERAL STORES DISTRIBUTION

MAJOR COMMODITY CATEGORIES	PURCHASE ORDER ISSUANCE APRIL 1 TO APRIL 30, 2020	ACCUMULATIVE FISCAL YEAR TOTAL
Athletic Equipment	\$0	\$447,202.20
Audio Visual	\$0	\$272,147.98
Custodial/Maint. & Operations	\$1,536,871.86	\$9,767,867.10
Educational Supplies/Tools	\$0	\$1,040,172.79
Forms & Publications	\$0	\$300,869.93

MAJOR COMMODITY CATEGORIES	PURCHASE ORDER ISSUANCE APRIL 1 TO APRIL 30, 2020	ACCUMULATIVE FISCAL YEAR TOTAL
Furniture	\$188,757.87	\$9,632,332.04
Music	\$0	\$148,241.36
Office Essentials	\$9,871.08	\$4,822,409.26
Paper	\$16,561.88	\$3,652,232.90
Science/Home Economics/First Aid	\$9,560.12	\$1,224,250.51
Visual Arts	\$29,032.28	\$2,057,653.65
TOTALS	\$1,790,655.09	\$33,335,379.72

c: David Holmquist
 Pedro Salcido
 Darnise Williams
 Patricia Chambers
 Jefferson Crain
 Megan K. Reilly
 Janice Sawyer
 Judith Reece

INTEROFFICE CORRESPONDENCE
Los Angeles Unified School District
DIVISION OF INSTRUCTION
Division of Adult and Career Education

INFORMATIVE

DATE: June 09, 2020

TO: Members, Board of Education
Austin Beutner, Superintendent

FROM: Alison Yoshimoto-Towery
Chief Academic Officer

Joseph Stark
Executive Director

SUBJECT: REQUEST FOR APPROVAL OF APPRENTICESHIP CONTRACTS
CONTRACT AMOUNT: \$6,089,160

CONTRACT	CONTRACTOR
4400008185	SOUTHERN CALIFORNIA FLOOR COVERING APPRENTICE TRUST
4400008186	AMERICAN AEROSPACE TECHNICAL ACADEMY
4400008187	MARITIME AND ENVIRONMENTAL TRAINING
4400008188	NORTHERN CALIFORNIA ELEVATOR INDUSTRY JATC
4400008189	DISTRICT COUNCIL 16 NORTHERN CA PAINTERS
4400008240	CENTRAL VALLEY ROOFERS AND WATERPROOFERS JOINT APPRENTICE AND TRAINING FUND
4400008241	D'VINE PATH
4400008242	MENTOR GLOBAL CONSULTANTS
4400008243	SAN DIEGO CODE SCHOOL
4400008244	DREAM INTERNATIONAL BEAUTY ACADEMY, INC.
4400008245	LA MODA APPRENTICESHIP ACADEMY
4400008246	L.A. BARBER COLLEGE
4400008247	GRACE'S BEAUTY SALON
4400008248	UNTOUCHABLE APPRENTICE TRAINING
4400008249	SWARTHY'S BARBERING TRAINING CENTER
4400008251	KC BEAUTY ACADEMY, INC

Student Impact

Apprenticeship training provides opportunities for all graduating L.A. Unified High School and Adult Education students, throughout all Board Districts, to have a pathway into a registered apprenticeship program. Apprenticeship provides individuals with training to secure employment in desirable industry sectors and earn a well-paid, family-sustaining wage. L.A. Unified/Division of Adult and Career Education maintains relationships with union labor partners and employers through various apprenticeship training programs, which also supports

the District's Local Control and Accountability Plan of parent, student, and community engagement.

Introduction

The L.A. Unified Board of Education is being asked to approve the renewal of existing contracts for apprenticeship training programs. California registered apprenticeship programs are required to have a Local Education Agency (LEA) as stipulated in the California Education Code 8152 and the California Labor Law, Section 3074. Apprenticeship training is considered the gold standard for acquiring skills that lead to well-paid careers through its dual training model that incorporates focused classroom instruction with simultaneous paid on-the-job training. Since 2015, there has been a 15 percent increase each year in the number of students entering a registered apprenticeship program.

Why is this necessary?

Our agreements with existing state registered apprenticeship programs will expire on June 30, 2020. In order to maintain continuity of training for the apprentices, the L.A. Unified Board of Education is being asked to approve the contracts for apprenticeship training before June 30, as many of these programs provide training throughout the summer months.

Why do we need to do this now?

The contracts for existing apprenticeship programs will expire on June 30, 2020. In order to avoid an interruption to the instructional programs, these contracts require approval prior to the contracts' expiration date. Funding to support apprenticeship training is provided annually by the California Community College Chancellor's Office and does not impact the general fund. The value of this set of contracts will increase by an estimated 63 percent over a five-year period when compared with the previous contract value. This increase is a result of the following factors:

- An increase in the allocation of funding by the State Legislature to support new and existing programs.
- An increase of 2.17 percent to the related and supplemental instruction (RSI) rate.
- Seven programs are being added to this set of contracts, which further increases the contract value over the previously approved contract amount.

What would happen if this were not approved?

Maintaining a relationship with our union apprenticeship programs creates opportunities for L.A. Unified students, parents, and community members to enter a registered apprenticeship program. Not approving these contracts will negatively impact the valuable relationships with our labor union partners and employers that have existed for years. Additionally, the Division of Adult and Career Education (DACE) receives 20 percent revenue for providing fiscal oversight and administrative support services for these programs. If these contracts are not approved, the registered apprenticeship programs will not be able to train tomorrow's skilled workforce and DACE will not receive additional funding.

What are the terms of the proposed agreement?

The L.A. Unified School District/Division of Adult and Career Education is the LEA for the largest number of state registered apprenticeship programs in California and provides fiscal

oversight and administrative services for our union labor partners and employers of registered apprenticeship programs. The terms of these contracts are from July 1, 2020 through June 30, 2025, with a five-year aggregate total of \$6,089,160. Apprenticeship programs are funded annually through a line item in the California Budget Act with 100 percent of the funding dedicated to supporting apprenticeship training.

If you have any questions or require additional information, please contact me at joseph.stark@lausd.net.

c: David Holmquist
Pedro Salcido
Darnise Williams
Patricia Chambers
Jefferson Crain
Megan K. Reilly
Janice Sawyer
Judith Reece

INTEROFFICE CORRESPONDENCE
Los Angeles Unified School District
Division Name

INFORMATIVE
DATE: June 09, 2020

TO: Members, Board of Education
Austin Beutner, Superintendent

FROM: Alison Yoshimoto-Towery, Chief Academic Officer
Dr. Steven J. McCarthy, Director of Arts Education

SUBJECT:	<u>CONTRACTOR NAME</u>	<u>CONTRACT NO.</u>
	Education through Music – Los Angeles	4400008386
	Guild Opera Company	4400008387
	Lead Guitar	4400008388

CONTRACT AMOUNT: \$9,500,000
REQUEST APPROVAL FOR PROFESSIONAL SERVICES CONTRACT

Student Impact:

The L.A. Unified Board of Education in 2013, approved *The Arts Education and Creative Cultural Network Plan*, for the Arts Education Branch (AEB) to provide the necessary resources for student success. It highlighted the need for L.A. Unified to expand collaboration with the creative cultural networks in Los Angeles to establish and better coordinate arts programming across District schools in our arts education efforts. Part of the recommended solution was to establish an infrastructure in which arts community partners could better align their work to the District's academic goals and needs. Programs initiated by these organizations enrich our schools by providing more arts learning opportunities for our students.

A Request for Proposal Refresh was issued through LAUSD Procurement to add arts professional services to our current bench, specifically in music for the 2020-2021 school year based on school needs revealed by the Arts Equity Index. Out of four proposal submissions, three were approved for contracts. The goal for arts providers is to support the work of our certificated arts teachers through arts instruction, activities, and experiences in their respective disciplines and to underserved LAUSD schools and their identified students in conjunction with California State Standards in the Arts.

Why is this necessary?

To ensure that every student in LAUSD is receiving equitable access to the arts that compliments instruction by certificated District arts personnel, the Arts Community Network vendors will expand their existing services in music during the 2020-2021 school year.

Why do we need to do this now?

This additional support must be provided now so that greater equity and access is gained by all

schools and students within the District.

What would happen if this were not approved?

If these contracts are not approved, it will constitute a missed opportunity to expand arts programming to truly provide equity and access of arts resources to students across the District.

What are the terms of the proposed agreement?

The terms of the contract are in accordance with the rules and regulations of LAUSD Procurement to provide equitable funding to arts community vendors to provide instruction for underserved schools based on the arts equity index and their students. The Arts Education Branch (AEB) has budgeted within its Targeted Student Population funds to provide for these student-based services.

If you have any questions or require additional information, please contact Dr. Steven McCarthy at steven.mccarthy@lausd.net or at (213) 241-5226.

c: David Holmquist
Pedro Salcido
Darnise Williams
Patricia Chambers
Jefferson Crain
Megan K. Reilly
Janice Sawyer
Judith Reece

INTEROFFICE CORRESPONDENCE
Los Angeles Unified School District
Federal & State Education Programs**INFORMATIVE****DATE:** June 09, 2020**TO:** Members, Board of Education
Austin Beutner, Superintendent**FROM:** Karen Ryback, Executive Director**SUBJECT: CONTRACTOR NAME: VARIOUS
CONTRACT NO.: 4400008401 THRU 4400008418
CONTRACT AMOUNT: \$40,600,000
APPROVAL OF PRE-QUALIFIED VENDORS FOR TITLE I PART A,
SUPPLEMENTAL SERVICES FOR PRIVATE SCHOOL STUDENTS,
THEIR TEACHERS AND FAMILIES*****Student Impact:***

The Title I program provides supplemental educational services so that all children have a fair, equal, and significant opportunity to obtain a high-quality education. Districts receiving Title I funds are obligated to identify and to provide services for eligible non-profit private school students. Under the Elementary and Secondary Education Act (ESEA), as amended by the *Every Student Succeeds Act (ESSA) of 2015*, Title I services for private school students must be equitable to those provided to public school students residing in the district. The services provided are designed to meet the specific identified educational needs and supplement the educational services provided by the private schools. The supplemental services to be provided by these third-party contractors will support the academic achievement of private school students in upwards of 100 non-profit private schools.

Introduction

As mandated by the *Every Student Succeeds Act (ESSA) of 2015*, LAUSD is required to identify and provide equitable services to eligible non-profit private school students who reside within the District's Title I attendance area. The Board's approval will allow LAUSD to be in compliance by providing a timely delivery of supplemental services to eligible private school students, their teachers, and parents. The District has the sole responsibility to authorize and obligate Title I funds in accordance with Title I statutes and regulations.

Why is this necessary?

In June 2015, the Board of Education authorized changing the process for establishing professional development services contracts on behalf of private schools qualifying for Title I, Part A. This change has expedited contracting processes and provided the quality, equity and timeliness mandated by federal guidelines to serve the private schools. Master Services Agreements with four optional years were originally established from July 1, 2015 through June 30, 2020. The current Master Services Agreements authorized by the Board in the amount of \$40,600,00 million will expire on

Members, Board of Education
Austin Beutner, Superintendent

2

June 09, 2020

June 30, 2020. The Federal & State Educational Programs office requests that the Board approve the bench of pre-qualified vendors for a new five-year period from July 1, 2020 to June 30, 2025.

Why do we need to do this now?

Because LAUSD receives Title I funds, the District holds the sole fiduciary responsibility to obligate the reservation for equitable services for eligible non-profit private students, their teachers, and their parents who reside within the District's Title I attendance areas. The first wave of the approved contractors came on board in 2015 during the first year of the current five-year bench contract. A Refresh occurred in the third year of implementation of the five-year bench of contractors. Additional vendors and personnel were added to the bench.

The current Master Services Agreements originally authorized by the Board will expire in June 30, 2020. Various needs have arisen over the last five years and changes to services provided must evolve to meet those new needs. All new and returning third-party providers must undergo and pass the Request for Proposals process overseen by the District's Procurement Services Division. Approval of this request by the Board of Education will ensure the timely processing of new master agreements that will start on July 1, 2020, and thus, the timely delivery of services to the private schools at the start of their new school year.

What would happen if this were not approved?

If these new third-party providers were not approved, the services for eligible private school students, their parents, and their teachers will be delayed causing the District to be out of compliance with federal and state regulations. The District will be subject to a Uniform Complaint Procedure filed by the private schools or filed as a Direct State Intervention Complaint with the California Department of Education. Corrective actions will be issued to the District. If this item is postponed, the District will be required to process contracts via Informal Request for Proposals and Low Value Contracts for the 100 plus participating private schools

What are the terms of the proposed agreement?

As with the previously approved list of pre-qualified contractors, the contracts will be Zero Dollar-based covering four options years with a start date of July 1, 2020 and end date of June 30, 2025. These Zero Dollar-Based contracts, which is 100% federally funded by Title I, Part A, do not contain any obligation for monetary remuneration between the parties for services. Services are contracted for and pricing negotiated on a per request basis. Requests for services will be authorized and processed via "Work Order Requests," allowing private schools the ability to address their student, parent, and teacher needs in a time-efficient manner.

If you have any questions or require additional information, please contact me at karen.ryback@lausd.net or at (213) 241-6990.

Attachment A: List of Approved Vendors

Attachment B: Title I, Part A – Private Schools 2020-2021 list

c: David Holmquist
Pedro Salcido
Darnise Williams

Patricia Chambers
Jefferson Crain
Megan K. Reilly

Janice Sawyer
Judith Reece

ATTACHMENT A

**TITLE I, PART A - SUPPLEMENTAL SERVICES TO PRIVATE SCHOOLS
LIST OF APPROVED VENDORS**

	Contract No.	Vendor Name
1	4400008401	Afsaneh Yocheved Balakhaneh
2	4400008402	Barbara B. Lester
3	4400008403	Carnegie Learning, Inc
4	4400008404	Carol Hatanaka Ono
5	4400008405	Catapult Learning West, LLC
6	4400008406	Diana Jones
7	4400008407	Eliza Ann Williams
8	4400008408	FACTS Education Solutions
9	4400008409	Houghton Mifflin Harcourt
10	4400008410	Learn-It Systems, LLC
11	4400008411	Marilyn Udoji
12	4400008412	Merkos L'Inyonei Chinuch
13	4400008413	One on One Learning Corp.
14	4400008414	SOS Education
15	4400008415	Total Education Solutions
16	4400008416	UCLA Center X
17	4400008417	Yeshiva Educational Services, Inc.
18	4400008418	Yvonne Tawfik

**ATTACHMENT B - TITLE I, PART A, PRIVATE SCHOOLS PROGRAM
2020 - 2021 SY PARTICIPATING SCHOOLS**

PRIVATE SCHOOL	ADDRESS	CITY	ZIP
All Saints Elementary	3420 Portola Ave.	Los Angeles	90032
Alverno Heights Academy	200 North Michillinda Avenue	Sierra Madre	91024
Armenian Sisters Academy of Los Angeles	2361 Florencita Avenue	Montrose	91020
Ascension Elementary Catholic	500 West 111th Pl.	Los Angeles	90044
Assumption Elementary	3016 Winter Street	Los Angeles	90063
Bais Chaya Mushka Chabad	9051 W. Pico Boulevard	Los Angeles	90035
Bishop Conaty - Our Lady of Loretto High School	2900 West Pico Blvd.	Los Angeles	90006
Bishop Mora Salesian HS	960 S. Soto Street	Los Angeles	90023
Bridgeport	13130 Burbank Blvd.	Sherman Oaks	91401
Cantwell-Sacred Heart of Mary HS	329 N. Garfield Avenue	Montebello	90640
Chaminade College Prep (WH)	7500 Chaminade Ave.	West Hills	91304
Cheder Menachem	1606 S. La Cienega Boulevard	Los Angeles	90035
Children's Community School	14702 Sylvan Street	Van Nuys	91411
Divine Saviour	624 Cypress Avenue	Los Angeles	90065
Dolores Mission School	170 South Gless St.	Los Angeles	90033
ECF Kayne Eras Center	5350 Machado Lane	Culver City	90230
Emek Hebrew Academy	15365 Magnolia Boulevard	Sherman Oaks	91403
First United Methodist Church/Glenoaks Christian ES	1525 Glenoaks Blvd.	San Fernando	91340
Good Shepherd Lutheran School	6338 North Figueroa Street	Los Angeles	90042
Holy Name of Jesus Catholic Elementary	1955 West Jefferson Blvd.	Los Angeles	90018
Holy Spirit School	1418 South Burnside Ave	Los Angeles	90019
Holy Trinity Elementary School	3716 Boyce Avenue	Los Angeles	90039
Immaculate Conception	830 Green Ave.	Los Angeles	90017
Immaculate Heart of Mary Elementary	1055 N. Alexandria Avenue	Los Angeles	90029
Institute for the Redesign of Learning, Westmoreland Academy	5&6 Westmoreland Place	Pasadena	91103
Junipero Serra HS	14830 S. Van Ness Avenue	Gardena	90249
Lighthouse Christian Academy	1424 Yale Street	Santa Monica	90404
Maria Regina	13510 Van Ness Ave.	Gardena	90249
Mary Immaculate Elementary School	10390 Remick Ave.	Pacoima	91331
Mary Star of the Sea HS	2500 N. Taper Avenue	San Pedro	90731
New Horizon School Los Angeles	434 S. Vermont Avenue	Los Angeles	90020

PRIVATE SCHOOL	ADDRESS	CITY	ZIP
New Horizon School Pasadena	651 North Orange Grove Boulevard	Pasadena	91103
New Horizon School Westside	1819 Sawtelle Boulevard	Los Angeles	90025
Normandie Christian of LA	6306 S. Normandie Avenue	Los Angeles	90044
Notre Dame High School	13645 Riverside Dr.	Sherman Oaks	91423
Ohel Chana (Bais Chana Heritage School DBA)	7659 Beverly Boulevard	Los Angeles	90036
Ohr Eliyahu Academy AKA Yeshiva Aharon Yaakov Ohr Eliyahu	241 S. Detroit Street	Los Angeles	90036
Our Lady of Guadalupe Elementary (H)	436 N. Hazard Avenue	Los Angeles	90063
Our Lady of Guadalupe School - Rose Hill	4522 Browne Ave.	Los Angeles	90032
Our Lady of Lourdes School (L)	315 S. Eastman Avenue	Los Angeles	90063
Our Lady of Peace Elementary	9022 Langdon Ave.	North Hills	91343
Our Lady of the Holy Rosary	7802 Vineland Avenue	Sun Valley	91352
Our Lady of the Midaculous Medal	820 N. Garfield Avenue	Montebello	90640
Our Lady of the Rosary of Talpa	411 South Evergreen	Los Angeles	90033
Our Mother of Good Counsel	4622 Ambrose Ave.	Los Angeles	90027
Pacific Lutheran Jr/Sr High School	1473 West 182nd St.	Gardena	90248
Precious Blood	307 S. Occidental Boulevard	Los Angeles	90057
Rabbi Jacob Pressman Academy	1055 S. La Cienega Boulevard	Los Angeles	90035
Resurrection	3360 E. Opal Street	Los Angeles	90023
Sacred Heart High	2111 Griffin Avenue	Los Angeles	90031
Saint Aloysius	2023 East Nadeau St.	Los Angeles	90001
Saint Sebastian School	1430 Federal Avenue	Los Angeles	90025
Saint Thomas the Apostle	2632 West 15th Street	Los Angeles	90006
San Gabriel Mission High School	254 South Santa Anita St.	San Gabriel	91776
San Miguel Catholic School	2270 East 108th St.	Los Angeles	90059
Santa Isabel	2424 Whittier Boulevard	Los Angeles	90023
Santa Teresita Elementary	2646 Zonal Ave.	Los Angeles	90033
St. Agnes Parish School	1428 West Adams Blvd.	Los Angeles	90007
St. Alphonsus School	552 South Amalia Ave.	Los Angeles	90022
St. Anastasia Elementary	8631 South Stanmoor Dr.	Los Angeles	90045
St. Anthony of Padua	1003 West 163rd Street	Gardena	90247
St. Benedict Elementary	217 N. 10th Street	Montebello	90640
St. Bernard Elementary	3254 Verdugo Rd.	Los Angeles	90065
St. Bridget of Sweden Elementary	7120 Whitaker Avenue	Van Nuys	91406
St. Catherine of Siena School	18125 Sherman Way	Reseda	91335

PRIVATE SCHOOL	ADDRESS	CITY	ZIP
St. Cecilia Elementary	4224 South Normadie Ave.	Los Angeles	90037
St. Didacus	14325 Astoria Street	Sylmar	91342
St. Dominic Elementary	2005 Merton Avenue	Los Angeles	90041
St. Elisabeth School	6635 Tobias Ave.	Van Nuys	91405
St. Eugene	9521 S. Haas Avenue	Los Angeles	90047
St. Ferdinand Elementary	1012 Coronel Street	San Fernando	91340
St. Frances X. Cabrini	1428 W. Imperial Highway	Los Angeles	90047
St. Francis de Sales	13368 Valleyheart Drive	Sherman Oaks	91423
St. Francis of Assisi Elementary	1550 Maltman Avenue	Los Angeles	90026
St. Genevieve Elementary School	14024 Community Street	Panorama City	91402
St. Genevieve High School	13967 Roscoe Blvd.	Panorama City	91402
St. Gertrude School	6824 Toler Ave.	Bell Gardens	90201
St. Helen	9329 Madison Ave.	South Gate	90280
St. Ignatius of Loyola Elementary	6025 Monte Vista Street	Los Angeles	90042
St. Jane Frances de Chantal School	12950 Hamlin Street	North Hollywood	91606
St. Jerome Elementary	5580 Thornburn St.	Los Angeles	90045
St. John Eudes	9925 Mason Ave.	Chatsworth	91311
St. Joseph Elementary	11886 Acacia Ave.	Hawthorne	90250
St. Joseph the Worker Elementary	19812 Cantlay Street	Winnetka	91306
St. Lucy School	2320 Cota Avenue	Long Beach	90810
St. Malachy Catholic Elementary	1200 East 81st Street	Los Angeles	90001
St. Margaret Mary School	25515 Eshelman	Lomita	90717
St. Martin of Tours	11955 Sunset Blvd.	Los Angeles	90049
St. Mary School	416 South St. Louis St.	Los Angeles	90033
St. Matthias Elementary School	7130 Cedar Street	Huntington Park	90255
St. Michael Elementary	1027 West 87th St.	Los Angeles	90044
St. Odilia Elementary	5300 Hooper Ave.	Los Angeles	90011
St. Patrick Elementary	10626 Erwin St.	North Hollywood	91606
St. Paul Elementary	1908 South Bronson Ave.	Los Angeles	90018
St. Philip Neri	12522 Stoneacre Avenue	Lynwood	90262
St. Philomena Elementary	21832 S. Main Street	Carson	90745
St. Pius X - St. Matthias Academy	7851 Gardendale Street	Downey	90242
St. Raphael Elementary	924 West 70th Street	Los Angeles	90044
St. Rose of Lima Catholic	4422 East 60th St.	Maywood	90270

PRIVATE SCHOOL	ADDRESS	CITY	ZIP
St. Teresa of Avila Elementary	2215 Fargo St.	Los Angeles	90039
St. Timothy School	10479 W. Pico Boulevard	Los Angeles	90064
St. Turibius Elementary	1524 Essex Street	Los Angeles	90021
St. Vincent Elementary School	2333 South Figueroa	Los Angeles	90007
Sts. Peter and Paul School	706 Bay View Avenue	Wilmington	90744
Tashbar Sephardic Yeshiva Ketana	1210 S. La Cienega Avenue	Los Angeles	90035
Transfiguration	4020 Roxton Avenue	Los Angeles	90008
Verbum Dei High School	11100 South Central Avenue	Los Angeles	90059
Village Glen	13130 Burbank Boulevard	Sherman Oaks	91401
Vista	3200 Motor Avenue	Los Angeles	90034
Westview School of Art and Technology	12101 W. Washington Blvd.	Los Angeles	90066
Yeshiva Ohr Elchonon Chabad	7215 Waring Avenue	Los Angeles	90046

INTEROFFICE CORRESPONDENCE
Los Angeles Unified School District
DIVISION OF INSTRUCTION
Division of Adult and Career Education

INFORMATIVE

DATE: June 9, 2020

TO: Members, Board of Education
Austin Beutner, Superintendent

FROM: Alison Yoshimoto-Towery
Chief Academic Officer

Joseph Stark 
Executive Director

**SUBJECT: VENDOR NAME: HAMPDEN ENGINEERING CORPORATION
PURCHASE ORDER NO.: 4500554097
PURCHASE ORDER AMOUNT: \$290,252
REQUEST FOR APPROVAL OF PURCHASE ORDER FOR TRAINING
EQUIPMENT**

Student Impact:

All Career Technical Education (CTE) students in the electrician program at Richard N. Slawson Southeast Occupational Center will benefit from this equipment as it will provide work-based-learning opportunities, which supports the District's *Proficiency for All* goal. This equipment will prepare students with hands-on industry specific knowledge and real-world experience for employment in its industry. Students will train for an in-demand, high-skilled, and high-wage occupation. The purchase aligns with the federal Perkins grant compliance guidelines.

Introduction:

DACE is seeking approval to purchase training equipment for the electrical program. This innovative equipment provides hands-on installations on state-of-the-art home and commercial electrical wiring systems, lighting, and appliances. The equipment targets knowledge on the National Electric Code, blueprint reading, smart home technologies, emergency lighting and fire alarm systems, home and commercial security systems, and school clock systems.

Why is this necessary?

Improving, expanding, and modernizing equipment in CTE programs of study is necessary to meet labor market demand. This is not a replacement of equipment; it is an enhancement to the program. This purchase directly relates to a CTE program and a *Perkins Capital Outlay Request for Pre-Approval* has been granted by the California Department of Education (CDE).

Why do we need to do this now?

DACE is establishing an Apprenticeship Innovation Center at Richard N. Slawson Southeast Occupational Center. Enhancement of the electrician program at this center will provide state of the art training capacity. Federal Perkins funds for equipment must be obligated and the equipment must be delivered prior to June 30, 2020.

What would happen if this were not approved?

Students will not have an opportunity to train with state-of-the art equipment for an in-demand, high-skilled, and high-wage occupation. Unused Perkins funds do not carry over to the next fiscal year, DACE won't be able to claim those funds.

What are the terms of the proposed agreement?

The Perkins grant for fiscal 2019-2020 will fund 100% of the purchase.

If you have any questions or require additional information, please contact Joseph Stark at (213) 241-3150 or joseph.stark@lausd.net.

c: David Holmquist
Pedro Salcido
Darnise Williams
Patricia Chambers
Jefferson Crain
Dora Pimentel-Baxter
Rosario Galvan
Laura Chardiet

INTEROFFICE CORRESPONDENCE
 Los Angeles Unified School District
 Facilities Services Division

INFORMATIVE

DATE: June 09, 2020

TO: Members, Board of Education
 Austin Beutner, Superintendent

FROM: Robert Laughton, Director
 Maintenance and Operations

**SUBJECT: FIRE WATCH SERVICES, CONTRACT INCREASE IN CAPACITY
 AMOUNT: \$ 3,500,000
 ALLTECH INDUSTRIES INC., CONTRACT NO.: 4400007112
 CONTRACT AMOUNT: \$ 4,000,000
 TOTAL VALUE OVER FIVE YEARS WITH (2) TWELVE MONTH
 EXTENSION OPTIONS, RECOMMEND AWARDDING**

Student Impact:

Students benefit from having a safe learning environment that this fire watch services contract helps to provide.

Introduction

Maintenance and Operations is requesting the Board of Education's approval to award the increase in capacity to Contract No.: 440007112 for Fire Watch Services to monitor District sites for threat of fire.

Why is this necessary?

This contract will provide the lowest overall competitive cost for Fire Watch Services. Automatic fire alarm systems that are located at sites throughout the District sometimes become inoperable or need repair, and the local fire authority having jurisdiction requires constant monitoring of occupied buildings. These services will help supplement existing District staff on an as needed basis to perform fire watch duties.

Why do we need to do this now?

The existing contract requires increased capacity due to the school sites being shut down and the possibility of increased vandalism. There is a continuous need for Fire Watch Services when automatic fire alarm systems are not in operation.

What would happen if this were not approved?

If this contract increase in capacity is not approved, there would be an increased administrative cost and burden to the Maintenance & Operations Branch for the procurement of site monitoring

Fire Watch Services at District sites.

What are the terms of the proposed agreement?

The terms of this contract are for 36 months, with two twelve-month extension options. Funding will be provided on as-needed basis utilizing an estimated 80% Restricted Maintenance Funds and 20% Bond Funds.

If you have any questions or require additional information, please contact me at Robert.laughton@lausd.net or at (213) 241-0304.

c: David Holmquist
Pedro Salcido
Darnise Williams
Patricia Chambers
Jefferson Crain
Megan K. Reilly
Janice Sawyer
Judith Reece
Mark Hovatter

INTEROFFICE CORRESPONDENCE
Los Angeles Unified School District
Information Technology Division

INFORMATIVE

DATE: June 9, 2020

TO: Members, Board of Education
Austin Beutner, Superintendent

FROM: Soheil Katal,
Chief Information Officer

**SUBJECT: CONTRACTOR NAME: MIRACLE SOFTWARE SYSTEMS, INC.
CONTRACT NO.: 4500560899
CONTRACT AMOUNT: \$1,122,133
REQUEST FOR BOARD APPROVAL OF AN AGREEMENT TO
PROVIDE SOFTWARE MAINTENANCE AND SUPPORT FOR IBM
PRODUCTS**

Student Impact:

IBM products such as FileNet and Spectrum Protect Suite support various student records scanning and filing and other business operations of the District. These products help support the student and business records management and other critical applications in the District's Data Center.

Introduction

The Information Technology Division (ITD) is requesting Board approval to renew maintenance and support for the District's IBM products such as FileNet, Sterling File Gateway, QRadar and Spectrum Protect Suite.

Why is this necessary?

Software maintenance support for IBM products is critical to ensure the District maximizes the efficiencies and utilization of various applications through version upgrades, bug fixes, patches, and technical support.

Why do we need to do this now?

The District's existing IBM software maintenance and support coverage expires on June 30, 2020. Renewal will provide continued access to technical support from highly skilled and certified technicians at IBM that help the District diagnose issues and resolve problems quickly. This will also ensure continued access to software patches or bug fixes for applications being used daily by the various departments.

What would happen if this were not approved?

Without approval, the District will lose access to critical technical support to help diagnose and resolve issues as well as access to any product bug fixes and software patches. Not having the needed software support for IBM will negatively impact the following IBM products:

- **FileNet** – supports the District's current Electronic Content Management System (ECM) including scanning for student records, certificated and classified staff related documents,

and business operation documents from Chief Financial Officer (CFO) and Business Manager direct reporting divisions.

- **Sterling File Gateway** – automates and provides management security for external file transfers (from LAUSD to vendors/banks and vice versa)
- **Spectrum Protect Suite** – provides efficient compression of backed up data, systems, databases, servers and on-premise mail
- **QRadar** - detects and prioritizes cybersecurity threats across the District and provides intelligent alerts that enable ITD to quickly respond to incidents and reduce its impact.

What are the terms of the proposed agreement?

The proposed agreement will be for a period of one (1) year. The estimated not-to-exceed amount is \$1,122,133. Source of funding is 100% General Fund.

If you have any questions or require additional information, please contact me at (213) 241-4096.

c: David Holmquist
Pedro Salcido
Darnise Williams
Patricia Chambers
Jefferson Crain
Megan K. Reilly
Janice Sawyer
Judith Reece

INTEROFFICE CORRESPONDENCE
Los Angeles Unified School District
Transportation Services Division

INFORMATIVE

DATE: June 9, 2020

TO: Members, Board of Education
Austin Beutner, Superintendent

FROM: Lilia Montoya, Director
Transportation Services Division

**SUBJECT: RECOMMENDATION FOR CONTRACT AWARD TO A-Z BUS SALES FOR
SCHOOL BUS REPLACEMENT**

CONTRACT NO.: 4500559561

CONTRACT AMOUNT: \$1,134,529

Introduction

At the June 9, 2020 Board Meeting, Transportation Services Division (TSD) will request Board approval of one (1) award to purchase 17 new clean air school buses with A-Z Bus Sales to replace aging model year 1995 diesel school buses. A-Z Bus Sales was the lowest bidder for the 16-passenger Type “A” gasoline powered school buses.

Student Impact

The purchase of new school buses will support the District’s goal of 100 percent attendance by improving the on-time pick-up and delivery of students to schools. Unlike older buses, new buses have significantly fewer breakdowns, which reduces repair down-times and transportation delays. This award will also support the District’s goal of student safety. The new buses are cleaner burning and equipped with safety features such as three-point passenger restraints and anti-lock brake system.

Why is this necessary?

The purchase is necessary to replace aging model year 1995 diesel school buses that are operating beyond their economic useful life. Additionally, the new buses will improve air quality resulting from significant reductions involving the following: 1) carcinogenic risks to students, staff, and the local community; 2) particulate matter; and 3) greenhouse gas emissions.

The buses conform to emissions requirements from the California Air Resources Board (CARB) and the South Coast Air Quality Management District (SCAQMD), Rule 1195. Since the gasoline buses can be fueled quickly at most of the District’s bus lots, installation of additional fueling infrastructure is not required. Without the restriction of special fueling requirements, TSD has the flexibility to house the buses at any of the bus lots based on operational needs. Due to the current compressed natural gas (CNG) and propane fueling infrastructures at the District’s bus lots, additional CNG and propane buses cannot be accommodated.

Why do we need this now?

The oldest buses need to be replaced since they are more costly to maintain and much more susceptible to breakdowns, which negatively impacts the on-time delivery of student to schools.

The purchase is the second phase of the new school bus purchases utilizing Measure Q funds. The plan is to replace all diesel buses by 2024. The District purchased 138 buses in February 2020 and upon Board approval will be purchasing 17 more in June. After these purchases, there will be 152 diesel buses remaining to be replaced in the next four years.

What would happen if this were not approved?

The District would continue operating older diesel school buses which are more likely to breakdown and not realize potential cost savings in reduced maintenance and operating costs compared with new school buses.

Furthermore, the District would not benefit from improved safety features including back-up mirror cameras, safety restraints, and cleaner air for our students and the community.

What are the terms of the proposed agreement?

This is a one-time procurement and the contract amount is not to exceed \$1.14 million to be funded from Measure Q bond funds.

Should you have any questions or require additional information, please contact me at l.montoyaherrera@lausd.net or at (213) 580-2920.

LM/KH/GW/im

c: David Holmquist
Pedro Salcido
Darnise Williams
Patricia Chambers
Jefferson Crain
Megan K. Reilly
Janice Sawyer
Judith Reece

INTEROFFICE CORRESPONDENCE
Los Angeles Unified School District
Information Technology Division

INFORMATIVE

DATE: June 9, 2020

TO: Members, Board of Education
Austin Beutner, Superintendent

FROM: Soheil Katal
Chief Information Officer

**SUBJECT: CONTRACTOR NAME: AT&T CORPORATION
CONTRACT NO.: 4400008394, 4400008369, 4400008420, & 4400008421
CONTRACT AMOUNT: \$45,500,000
REQUEST FOR APPROVAL OF PIGGYBACK CONTRACT TO
PROVIDE DISTRICT-WIDE TELECOMMUNICATION SERVICES FOR
SCHOOLS AND OFFICES**

Student Impact:

The proposed action would allow the District to take advantage of competitive pricing for day-to-day and emergency telecommunications services, including those needed for crisis communications involving students.

Introduction

The Information Technology Division (ITD) is requesting authorization to utilize the newly awarded State of California contract for telecommunications services, i.e., CALNET 3 and CALNET 4, to continue providing telecommunications services to schools and offices at substantial discounts. CALNET is a master agreement that public agencies can use to take advantage of procurement terms and conditions and competitive pricing pre-negotiated at the state level. The agreement guarantees standards of service that substantially exceed industry standards.

Why is this necessary?

The District has utilized the State of California's contracts since 2015, effectively minimizing telecommunications costs for legacy services (basic telephone service), long distance, toll-free, dedicated transport and session internet protocol (sip) trunking.. A new procurement action is needed to continue taking advantage of these discounts.

Why do we need to do this now?

The District's existing authorization to use CALNET will expire on June 30, 2020. Approval of new agreements are required to continue uninterrupted access to telecommunications services at substantial discounts.

What would happen if this was not approved?

Without approval, the District would need to negotiate the cost of telecommunications services independently, without the benefit of high-volume discounts afforded under the CALNET contracts. The District would have to conduct a lengthy procurement process to implement its own contracts to

provide the same services to our schools and offices which could result in substantially higher prices for lower standards of service.

What are the terms of the proposed procurement?

The contract term of each proposed agreement(s) will be consistent with the CALNET contracts. Source of funding will be 100% General Funds. The estimated not-to-exceed amount is \$45.5 million.

If you have any questions or require additional information, please contact me at Soheil.Katal@lausd.net or at (213) 241-4906.

c: David Holmquist
Pedro Salcido
Darnise Williams
Patricia Chambers
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INTEROFFICE CORRESPONDENCE
Los Angeles Unified School District
Information Technology Division

INFORMATIVE

DATE: June 9, 2020

TO: Members, Board of Education
Austin Beutner, Superintendent

FROM: Soheil Katal, Chief Information Officer

**SUBJECT: CONTRACTOR NAME: MYTHICS, INC.
CONTRACT NO.: 4400008430
CONTRACT AMOUNT: \$8,112,401
REQUEST FOR APPROVAL OF PIGGYBACK CONTRACT TO
PROVIDE SOFTWARE MAINTENANCE AND SUPPORT FOR ORACLE
PRODUCTS**

Student Impact:

Oracle is a platform on which multiple enterprise applications that directly support students and families – including, but not limited to the LAUSD Mobile App, Parent Portal, and Unified Enrollment – are based. Collectively, these tools enable students and families to search and identify schools and programs that align to the students' academic needs and enable families to stay involved in their children's education anytime anywhere.

Introduction

The Information Technology Division (ITD) is requesting Board approval to renew software maintenance and support for the District's Oracle products (refer to Attachment A) for the continued operation of the District's computing environment. The District is requesting to utilize a piggyback contract through Region 4 Education Service Center (ESC) Contract #R190801 to renew the products. Renewing our software support and maintenance agreement allows the District to access the very latest support products and resources to help maintain product, improve product performance, and implement new product functionality as it becomes available.

Why is this necessary?

Software maintenance and support for Oracle products is critical for providing upgrades, bug fixes, patches, and technical support for a variety of enterprise applications, ensuring secure and uninterrupted access to resources vital to student success.

Why do we need to do this now?

The District's existing software maintenance and support coverage for Oracle products expires on June 30, 2020. Coverage must be renewed prior to this date to provide continued access to version upgrades, bug fixes, patches, as well as technical support from highly skilled and certified technicians that assist the District in diagnosing and resolving systems and technical issues quickly.

What would happen if this were not approved?

Without approval, the District will lose critical access to technical support. District users (i.e. students, parents, schools, local districts, and central offices) may experience loss of service when accessing vital applications such as the Tech App, Unified Enrollments, CMS, Parent Portal, Whole Child, and Enterprise Reporting. Moreover, service disruptions liable to arise would result on remedial measures that would be cost-prohibitive.

What are the terms of the proposed agreement?

The proposed agreement will be for a period of up to three (3) years. The estimated not-to-exceed amount is \$8,112,401. Source of funding is 100% General Fund.

If you have any questions or require additional information, please contact me at soheil.katal@lausd.net or at (213) 241-4906.

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Attachment A – Oracle Product List

<u>Products</u>	<u>Description</u>
1. Oracle Databases	<ul style="list-style-type: none">• Provide the foundation for all major District business applications, including SAP, MyData, and Welligent
2. Advanced Data Compression	<ul style="list-style-type: none">• Reduces the size of large databases to increase storage capacity and optimize application performance
3. Golden Gate	<ul style="list-style-type: none">• Provides data replication across multiple systems for security purposes without reducing performance
4. Business Intelligence Foundation Suite	<ul style="list-style-type: none">• Provides the toolset used to develop the District's Focus Reporting and Dashboards system to meet the needs of our educational community.
5. Webcenter Suite	<ul style="list-style-type: none">• Provides the foundation for all District web-content. Currently utilized to support the District's E-Library system which is the document repository for all of the District's official communications, including bulletins, memorandums, reference guides, templates and forms, collective bargaining agreements, handbooks, newsletters, presentations, program implementation plans and resources, strategic plans, and other critical documents.
6. Identity Cloud Services (IDCS)	<ul style="list-style-type: none">• IDCS is a cloud-based, security and identity management platform that supports applications such as the Tech App (LAUSD Mobile App), Unified Enrollments, Enterprise Content Management System (CMS), and Parent Portal. The CMS utilizes Oracle software to create, edit, publish and archive content for the Tech app – a centralized source of data across district platforms.