



Los Angeles Unified School District

Board of Education Report

Return to Order of Business

File #: Rep-344-21/22, Version: 1

APPROVED

Approval of Procurement Actions

June 21, 2022

Procurement Services Division

Action Proposed:

Ratify the contract actions taken by the Procurement Services Division within delegated authority as listed in Attachment "A" including the approval of award of Professional Service Contracts not exceeding \$250,000: New Contracts; and **approve** Professional Service Contracts (exceeding \$250,000): New Contracts; and Goods and General Services Contracts (exceeding \$250,000): New Contracts; Contract Amendment; and Piggyback Contract as listed in Attachment "B."

Background:

Procurement Services staff prepares monthly reports for contract actions necessary for the execution of the projects approved by the Board for the educational and operational requirements of the District in accordance with Board delegated authority to the Superintendent.

Expected Outcomes:

Approval of these items will allow the goods and services provided by these contracts furnishing the equipment, supplies, or services to the Los Angeles Unified School District that support Board policies and goals.

Board Options and Consequences:

The Board can approve all actions presented, or postpone selected actions pending receipt of additional information. Non-ratification of actions awarded under delegated authority in Attachment "A" will result in immediate unavailability of products or discontinuance of services, or both. While non-ratification may be legally defensible, it would likely result in costly litigation over discontinued payments or if the District attempts to reclaim payments made to a vendor. District costs will likely increase as fewer vendors compete for future procurements. Postponement of actions presented for approval in Attachment "B" will delay contract award or delivery dates.

Policy Implications:

This action does not change District policy and conforms to *California Education Code section 17604* that permits the Board of Education to delegate authority for Procurement Services (Board Report #444-17/18), which the Board exercised on May 8, 2018.

Budget Impact:

The contract actions presented are within the budget authority previously approved by the Board. Ratification of contracts awarded under delegation of authority and within their Board approved budget listed in Attachment "A" includes:

- Award of Professional Service Contracts not exceeding \$250,000: New Contracts; and

File #: Rep-344-21/22, Version: 1

Request for Approval of Procurement Contracts not under delegated authority listed in Attachment "B" includes:

- Professional Services Contracts (exceeding \$250,000): New Contracts; Revenue Contracts; and
- Goods and General Services Contracts (exceeding \$250,000): New Contracts; Revenue Contract; Contract Amendment; and Piggyback Contract

Student Impact:

See attached Board Informatives.

Equity Impact:

See attached for applicable items.

Issues and Analysis:

There are no policy implications on these agreements. The Business and Government Services Team, Office of the General Counsel, has reviewed and approved the agreements as to form.

Attachments:

Attachment "A" - Ratification of Contracts Awarded Under Delegated Authority

Attachment "B" - Request for Approval of Contracts Not Under Delegated Authority

Informatives:

- Item A - KLB Consulting, Contract No. 4400009881
- Item B - Koff & Associates, Contract No. 4400010302
- Item D - Regents of the University of California, Contract No. 4400009557
- Item E - Spectrum Communications; AT&T Corp, Contract Nos. 4400009906, 4400009907
- Item F - SAP Public Services, Inc., Contract No. 4400009920
- Item G - Paxton/Patterson, LLC, Contract No. 4400010450
- Item H - Follett School Solutions, Inc., Contract No. 4500716882
- Item I - Various Vendors (Tutoring Services), Contract Nos. 4400010447 - 4400010509
- Item J - Various Vendors (Leadership PD), Contract Nos. 4400010156 - 4400010159, 4400010200 - 4400010216
- Item K - Bear Hug Therapy; Learning Link, Inc., Contract No. 4400010453, 4400010454
- Item L - Zoom Video Communications, Inc., Contract No. 4400010460
- Item M - Florida Virtual School, Contract No. 4400010382
- Item N - Lifetouch; Pictures with Class; Ultimate Exposure; Herff Jones; Jostens; TreeRing Corp.; Walsworth, Contract Nos. 4400010397, 4400010443, 4400010440, 4400010394 - 4400010396, 4400010442, 4400010398-10399, 4400010441
- Item O - Loyola Marymount University (Project PEARLL), Contract No. 4400010332
- Item P - High Rise Goodies Restaurant Group, Inc., dba Trimana, Contract No. 4400010437
- Item Q - Citibank, N.A., Contract No. 4400010037
- Item R - Merit Oil Company, Contract No. 4400010457
- Item S - Saba Holdings Co., LLC, dba Volvo Construction Equipment, Contract No. 4500716632

File #: Rep-344-21/22, **Version:** 1

Item T - UAG Cerritos I, LLC, dba Penske Chevrolet, Contract No. 4500691549
Item U - AAA Rents and Events, Contract No. 4400010466
Item V - Gold Star Foods, Inc.; Sysco Los Angeles; Driftwood Dairy, Inc., Contract Nos.
4400007783, 44000007776, 44000007839
Item W - Onapsis, Inc. Contract No. 4400010455
Item X - Miracle Software Systems, Inc., Contract No. 4500716630
Item Y - Crayon Software Experts, LLC, Contract No. 4400008235-2
Item Z - Corovan Moving and Storage; Juan Espinoza Trucking, Inc.; King Office Services,
Contract Nos. 4400010554 - 4400010556
Item AA - IColor Printing & Mailing, Inc.; Apperson, Inc.; WTPC, Inc., dba World Trade
Printing Company; Alpha Printing & Graphics, Inc., Contract Nos. 4400010432 -
4400010435
Item BB - Velocity Truck Centers, Contract No. 4500694647
Item CC - Falcon Fuels, Inc., Contract No. 4400010439
Item DD - Zum Services, Inc., Contract Nos. 4400010185 - 4400010188, 4400010260,
4400010261, 4400010221 - 4400010223
Item EE - JJ Kane Associates, Inc., dba Ken Porter Auctions, Contract No. 4400010464
Item FF - National Restaurant Supply, Contract No. 4500719035, 4500719036, 4500719037

Submitted:
06/03/22

ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**A. PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDED****NEW CONTRACTS/AMENDMENTS/ASSIGNMENTS NOT EXCEEDING \$250,000****LOCAL DISTRICT EAST****\$72,000**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
KLB Consulting	4400009881 Item A	Informally competed contract for a math program to measure student progress and purposefully differentiate math instruction.	ESSER II Funds (100%)	\$72,000

Contract Term: 10/25/21 through 06/14/22**Contract Value:** \$72,000

Requester: *Patricia Gonzalez, Principal
Lorena Street Elementary School
Local District East*

**OFFICE OF THE CHIEF FINANCIAL OFFICER AND EMPLOYEE SUPPORT AND
LABOR LATIONS****\$247,995**

Koff & Associates	4400010302 (RFP 2000002480) Item B	Formally competed contract to conduct a total compensation study that includes salaries plus benefits for benchmark certificated and classified classifications	General Funds (100%)	\$247,995
-------------------	--	---	----------------------	-----------

Contract Term: 02/25/22 through 04/12/23**Contract Value:** \$247,995

Requesters: *David E. Hart
Chief Financial Officer
Office of the Chief Financial Officer*

*Kristen Murphy
Chief of Employee Support and Labor
Relations*

ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**A. PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDED**

NEW CONTRACTS/AMENDMENTS/ASSIGNMENTS NOT EXCEEDING \$250,000

OFFICE OF THE GENERAL COUNSEL**APPROVED****\$240,000**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Nitro Associates	4400010392 Item C	Informally competed contract to provide advice on insurance matters.	General Funds (100%)	\$240,000

Contract Term: 02/08/22 through 12/31/22**Contract Value:** \$240,000

Requester: *Devora Navora Reed*
General Counsel
Office of the General Counsel

STUDENT HEALTH AND HUMAN SERVICES**\$234,000**

Regents of the University of California	4400009557 Item D	After-the-fact single-source contract to provide psychiatry services to qualifying students with mental health concerns through the LAUSD School Mental Health Clinic and Wellness Center Program.	General Funds (100%)	\$234,000
---	---------------------------------	--	----------------------	-----------

Contract Term: 07/01/21 through 06/30/24**Contract Value:** \$234,000

Requester: *Pia V. Escudero*
Executive Director
Student Health and Human Services

ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**B. PROFESSIONAL SERVICES CONTRACTS ALREADY AWARDED****NEW CONTRACTS/AMENDMENTS EXCEEDING \$250,000**

Ratification of contract items previously approved by the Board to negotiate and execute.

INFORMATION TECHNOLOGY DIVISION**APPROVED****\$42,272,640**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Spectrum Communications (Charter Communications); AT&T Corp.	4400009906 4400009907 Item E	Formally competed bench contracts to provide commercially available broadband internet service, equipment, and related services for remote, off-campus use by students, schools, and district staff under the FCC's Emergency Connectivity Fund Program. Authority to increase or decrease the amount of these contracts will be limited to the aggregate amount of \$42,272,640. Board approved BOE Report #402-20/21, dated 06/18/21.	Emergency Connectivity Fund Program (100%)	\$42,272,640

Contract Term:**Spectrum 4400009906** - 11/01/21 through 06/30/23, includes one (1) one-year renewal option**AT&T 4400009907** – 12/01/21 through 06/30/26, includes four (4) one-year renewal options**Aggregate Value for Two (2) Contracts:
\$42,272,640**Requester: *Soheil Katal*
Chief Information Officer
Information Technology Division

ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**B. PROFESSIONAL SERVICES CONTRACTS ALREADY AWARDED****APPROVED****NEW CONTRACTS/AMENDMENTS EXCEEDING \$250,000**

Ratification of contract items previously approved by the Board to negotiate and execute.

INFORMATION TECHNOLOGY DIVISION, OFFICE OF CHIEF FINANCIAL OFFICER, **\$20,000,000**
PROCUREMENT SERVICES DIVISION, PERSONNEL COMMISSION

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
SAP Public Services, Inc.	4400009920 Item F	Single-source contract to provide continuation of SAP Enterprise Resource Planning (ERP) Management software support and maintenance services for the District's business operations. Board approved BOE Report #089-20/21, dated 12/08/20.	General Funds (100%)	\$20,000,000

Contract Term: 01/01/21 through 12/31/25**Contract Value:** \$20,000,000

Requesters:

Soheil Katal, Chief Information Officer
Luis Buendia, Deputy Chief Financial Officer
Joy Mayor, Controller
Judith Reece, Chief Procurement Officer
Robyn Warren, Deputy Personnel Director

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000

DIVISION OF INSTRUCTION

\$308,533,901

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>DESCRIPTION</u>	APPROVED	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Paxton/Patterson, LLC	4400010450 (RFP 2000002513) Item G	Formally competed contract to provide Career Labs and Career Technology Education (CTE) curriculum for middle schools focused on exposing students to all of the 15 CTE industry sectors.		ESSER III Funds (100%)	\$7,354,684

Contract Term: 06/22/22 through 06/21/27
includes two (2) one-year renewal options

Aggregate Five-Year Contract Value:
\$7,354,684

Requester: *Esther Soliman*
CTE-Linked Learning Administrator
Division of Instruction

Follett School Solutions, Inc.	4500716882 Item H	Sole-source contract to renew annual proprietary software maintenance of library, textbook, and resource management systems.		General Funds (100%)	\$1,179,217
--------------------------------	-----------------------------	--	--	----------------------	-------------

Contract Term: 07/01/22 through 06/30/23

Contract Value: \$1,179,217

Requester: *Alison Yoshimoto-Towery*
Chief Academic Officer
Division of Instruction

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000

DIVISION OF INSTRUCTION (CONT.)

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>DESCRIPTION</u>	APPROVED	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Various Vendors*	4400010447 through 4400010509 (RFP 2000002320) Item I	Authorization to negotiate and execute formally competed bench of master services agreements for online and in-person tutoring services. The authority to increase or decrease the amounts of these contracts will be limited to the aggregate amount of \$250,000,000.		Various Per Requesting School Or Office (100%)	\$250,000,000

Contract Term: 06/22/22 through 06/21/27

Aggregate Value For Thirty-Three (33) Contracts: \$250,000,000

Requester: *Alison Yoshimoto-Towery*
Chief Academic Officer
Division of Instruction

*A Better Tomorrow Education (SBE); A Tree of Knowledge Educational Services, Inc.; Air Tutors; Amplify; Apple iPad & Andorid Tablet Tutoring (SBE); Axiom Learning; BookNook; Brainfuse; Bright Future Tutors; Carnegie Learning; Cognition; Creative Brain Learning (SBE); Good Tutors; Hampton Tutors, LLC; HeyTutors.com; Learning Ally; Learn-it Systems; Littera Education; NetTutor (Link-Systems International, Inc.); One on One Learning (SBE); PAPER; Proximity Learning, Inc.; Skooli; Solai & Cameron, Inc.; Student nest, Inc. (SBE); Study Smart Tutors, Inc.; Sylvan Learning Center (SCAL Learning Ctr.); The Princeton Review – Tutor.com; Thrive Academic, Inc.; Total Education Solutions; Tutor Me Education; Tutored by Teachers (SBE); Woodcraft Rangers


ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000

DIVISION OF INSTRUCTION (CONT.)

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	 <u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Various Vendors*	4400010156 through 4400010159 4400010200 through 4400010216 (RFP 2000002255)	Formally competed bench of contracts to provide professional development for building school leadership capacity and coherence. The authorization to increase or decrease the amounts for these contracts will be limited to the aggregate amount of \$50,000,000.	Various Per Requesting School Or Office (100%)	\$50,000,000

**Item
J****Contract Term:** 06/22/22 through 06/21/27**Aggregate Value For Twenty-One (21)
Contracts: \$50,000,000**Requester: *Alison Yoshimoto-Towery*
Chief Academic Officer
Division of Instruction

*A.J. Barrett and Associates; Association for Supervision and Curriculum Development (ASCD); AVID Center; Community Training and Assistance Center (CTAC); Corwin Press, Inc.; Engage! Learning, LLC, dba engage2learn; Houghton Mifflin Harcourt/International Center for Leadership in Education; InnovateEd, New Teacher Center, OneGoal; Partnership for Los Angeles Schools; Pivot Learning; Quaglia Institute for School Voice and Aspirations; Seneca Family of Agencies; Success for All Foundation; The Achievement Network Ltd; UCLA-Center X; UnboundEd Learning, Inc.

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000

DIVISION OF SPECIAL EDUCATION

\$10,000,000

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	APPROVED	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Bear Hug Therapy (SBE); Learning Link, Inc. (SBE)	4400010453 4400010454 (RFP 20000002512) Item K	Formally competed capacity contracts to provide special education services to eligible preschool children with exceptional needs enrolled in Head Start programs. The authority to increase or decrease individual amounts of these contracts will be limited to the aggregate amount of \$10,000,000.		Preschool Unrestricted General Funds (100%)	\$10,000,000

Contract Term: 07/01/22 through 06/30/27
includes four (4) one-year renewal options

**Aggregate Five-Year Value For Two (2)
Contracts: \$10,000,000**

Requester: *Maribel Luna, Senior Director
Division of Special Education*

INFORMATION TECHNOLOGY DIVISION

\$2,400,340

Zoom Video Communications, Inc.	4400010460 (RFP 2000002206) Item L	Formally competed contract to provide video conferencing services.		General Funds (60%) COVID-19 Funds (40%)	\$2,400,340
		Contract Term: 07/01/22 through 06/30/27 includes two (2) one-year renewal options			
		Aggregate Five-Year Contract Value: \$2,400,340			

Requester: *Soheil Katal
Chief Information Officer
Information Technology Division*

ATTACHMENT B

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER
DELEGATED AUTHORITY**

A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

**NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY
EXCEEDING \$250,000**

<u>OFFICE OF THE CHIEF OF SCHOOLS AND DIVISION OF INSTRUCTION</u>				\$6,000,000
<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>

Florida Virtual School (FlexPoint)	4400010382 (RFP 2000002476) Item M	Authorization to negotiate and execute contract to provide software licensing that supports up to 6,000 Virtual Academy students in grades K-12. Contract Term: 06/22/22 through 06/21/27 includes three (3) one-year renewal options	General Funds (60%) ESSER Funds (40%)	\$6,000,000
--	---	--	--	-------------

**Aggregate Five-Year Contract Value:
\$6,000,000**

Requesters: *David Baca, Chief of Schools*
Office of the Chief of Schools

Alison Yoshimoto-Towery
Academic Chief Officer
Division of Instruction

ATTACHMENT B


REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000

OFFICE OF THE CHIEF FINANCIAL OFFICER

\$35,000,000

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	 <u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Lifetouch; Pictures with Class; Ultimate Exposure	4400010397 4400010443 4400010440 (RFP 2000002205)	Formally competed contracts for the District's Associated Student Body (ASB), to provide school pictures and photography services for school based activities for all school levels. The authority to increase or decrease the amounts of these contracts will be limited to the aggregate amount of \$25,000,000.	Associated Student Body Funds (100%)	\$35,000,000
Herff Jones; Jostens; Lifetouch; Pictures with Class; TreeRing Corp; Ultimate Exposure; Walsworth	4400010394 4400010395 4400010396 4400010442 4400010398 4400010399 4400010441 (RFP 2000002205)	Formally competed contracts for the District's Associated Student Body (ASB), to provide management services and classroom support in the preparation and printing of yearbooks for all school levels. The authority to increase or decrease the amounts of these contracts will be limited to the aggregate amount of \$10,000,000.	Associated Student Body Funds (100%)	

Item
N**Contract Term:** 06/22/22 through 06/21/27
includes two (2) one-year renewal options**Aggregate Five-Year Value For Ten (10)
Contracts: \$35,000,000**Requester: *Joy Mayor, Controller*
Accounting and Distributions Branch
Office of the Controller

ATTACHMENT B

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER
DELEGATED AUTHORITY**

B. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

**NEW REVENUE CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT
CAPACITY EXCEEDING <\$500,000>**

DIVISION OF INSTRUCTION

<\$615,374>

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Loyola Marymount University – (Project PEARLL)	4400010332 Item O	Purposeful Engagement in Academic Rigor and Language Learning (PEARLL) Grant agreement to provide a professional learning program designed to address Long Term English Learner (LTEL) status by improving student language and literacy achievement.	Revenue	<\$615,374>

APPROVED**Contract Term:** 09/01/21 through 08/31/22**Contract Value:** <\$615,374>

Requester: *Alison Yoshimoto-Towery*
Chief Academic Officer
Division of Instruction

OFFICE OF THE BUSINESS MANAGER

<\$60,000>

High Rise Goodies Restaurant Group, Inc., dba Trimana	4400010437 Item P	Revenue generating contract to provide food and beverage services to the District's headquarters	Revenue	<\$60,000>
---	---------------------------------	---	---------	------------

Contract Term: 07/01/22 through 06/30/23**Contract Value:** <\$60,000>

Requester: *Janice Sawyer*
Business Manager
Office of the Business Manager

ATTACHMENT B


REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

B. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

NEW REVENUE CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING <\$500,000>

PROCUREMENT SERVICES DIVISION

<\$650,000>

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>		<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Citibank, N.A.	4400010037 Item Q	Revenue generating contract to provide Procurement Cards ("P-Cards") to schools and offices for purchase of necessary goods and services.		Revenue	<\$650,000>

Contract Term: 07/01/22 through 06/30/23**Contract Value:** <\$650,000>

Requester: *Judith Reece*
Chief Procurement Officer
Procurement Services Division

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

C. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

NEW CONTRACTS/AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000

FACILITIES SERVICES DIVISION

\$3,160,000

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Merit Oil Company	4400010457 (IFB 2000002504) Item R	Formally competed capacity contract to provide fuel and fueling services at various schools and offices District-wide. Contract Term: 07/01/22 through 06/30/27 includes two (2) one-year renewal options Aggregate Five-Year Contract Value: \$1,700,000 Requester: <i>Robert Laughton, Director Maintenance & Operations Facilities Services Division</i>	General Funds (100%)	\$1,700,000
Saba Holdings Co., LLC, dba Volvo Construction Equipment	4500716632 (IFB 2000002540) Item S	Formally competed contract to provide mobile generators with trailers at various schools and offices District-wide. Contract Term: One-time purchase Contract Value: \$652,000 Requester: <i>Robert Laughton, Director Maintenance & Operations Facilities Services Division</i>	General Funds (100%)	\$652,000

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

C. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

NEW CONTRACTS/AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY
EXCEEDING \$250,000FACILITIES SERVICES DIVISION (CONT.)

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
UAG Cerritos I, LLC, dba Penske Chevrolet	4500691549 (IFB 2000002483) Item T	Formally competed contract for the purchase of seven (7) cargo vans and seven (7) tilt-bed trailers. Contract Term: One-time purchase Contract Value: \$408,000 Requester: <i>Robert Laughton, Director Maintenance & Operations Facilities Services Division</i>	ESSER II Funds (100%)	\$408,000
AAA Rents and Events	4400010466 (IFB 2000002377) Item U	Formally competed capacity contract for rental chair services for school programs and graduations. Contract Term: 07/01/22 through 06/30/27 includes to (2) one-year renewal options Aggregate Five-Year Contract Value: \$400,000 Requester: <i>Robert Laughton, Director Maintenance & Operations Facilities Services Division</i>	Various Per Requesting School Or Office (100%)	\$400,000

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

C. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

NEW CONTRACTS/AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000

FOOD SERVICES DIVISION**\$32,000,000**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Gold Star Foods, Inc.;	4400007783	Authorization to increase capacity of previously approved formally competed contracts to provide various shelf-stable groceries and frozen items for District's student programs. The authority to increase or decrease individual contracts will be limited to the aggregate amount of \$162,000,000.	Cafeteria Funds (100%)	\$32,000,000*
Sysco Los Angeles;	4400007776			
Driftwood	4400007839			
Dairy, Inc.	Item V			

Contract Term: 09/11/19 through 09/10/24

Initial Authorized Value: \$130,000,000

*Additional Authorized Value: \$32,000,000

**Aggregate Value For Three (3) Contracts:
\$162,000,000**

Requester: *Manish Singh, Director*
Food Services Division

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

C. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

NEW CONTRACTS/AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000

INFORMATION TECHNOLOGY DIVISION

\$14,009,088

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Onapsis, Inc.	4400010455 (IFB 20000002520) Item W	Formally competed contract to provide software support for Onapsis Platform suite which protects against cyberattacks, security compliance issues and vulnerabilities.	General Funds (100%)	\$1,144,330

APPROVED

Contract Term: 07/01/22 through 06/30/27

Contract Value: \$1,144,330

Requester: *Soheil Katal*
Chief Information Officer
Information Technology Division

Miracle Software Systems, Inc.	4500716630 (IFB 2000002503) Item X	Formally competed contract to provide software support for District's IBM products.	General Funds (100%)	\$664,758
--------------------------------	---	---	-------------------------	-----------

Contract Term: 07/01/22 through 06/30/23

Contract Value: \$664,758

Requester: *Soheil Katal*
Chief Information Officer
Information Technology Division

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

C. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

NEW CONTRACTS/AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000

INFORMATION TECHNOLOGY DIVISION (CONT.)

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Crayon Software Experts, LLC	4400008235-2 Item Y	Amendment to increase capacity of a formally competed contract to provide a District-wide enterprise license agreement for Microsoft software products. Contract Term: 03/15/20 through 06/30/24 Initial Contract Value: \$24,000,000 Amendment No.1: \$525,150 *Amendment No. 2: \$12,200,000 Aggregate Contract Value: \$36,725,150 Requester: <i>Soheil Katal</i> <i>Chief Information Officer</i> <i>Information Technology Division</i>	COVID-19 Funds (50%) General Funds (50%)	\$12,200,000*

APPROVED

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY**C. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS**

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

NEW CONTRACTS/AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000**NON-ACADEMIC FACILITIES PLANNING****\$4,000,000**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	APPROVED	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Corovan	4400010554	Formally competed bench contracts to provide		Various	\$4,000,000
Moving and	4400010555	office moving and relocation services within		Per	
Storage;	4400010556	the boundaries of the District. Authority to		Requesting	
Juan Espinoza	(IFB 2000002365)	increase or decrease individual amounts of		School	
Trucking, Inc.;	Item	these contracts will be limited to the aggregate		or	
King Office	Z	amount of \$4,000,000.		Office	
Services				(100%)	

Contract Term: 07/01/22 through 06/30/27
includes two (2) one-year renewal options

**Aggregate Five-Year Value For Three (3)
Contracts: \$4,000,000**

Requester: *Yekaterina Boyajian , Director
Non-Academic Facilities Planning*

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

C. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

NEW CONTRACTS/AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000

PROCUREMENT SERVICES DIVISION

\$31,855,603

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
IColor Printing & Mailing, Inc.;	4400010432	Formally competed capacity contracts to provide various types of printing and mailing services. The authorization to increase or decrease the amounts of these contracts will be limited to the aggregate value of \$25,000,000.	MMB Overhead (20%)	\$25,000,000
Apperson, Inc.;	4400010433			
WTPC, Inc., dba	4400010434			
World Trade Printing Company; Alpha Printing & Graphics, Inc.	4400010435 (IFB 2000002478)			
	Item AA	Contract Term: 06/22/22 through 06/21/27 includes two (2) one-year renewal options	Job Cost (80%)	
		Aggregate Five-Year Value For Four (4) Contracts: \$25,000,000		
		Requester: <i>Marc Monforte</i> Deputy Chief Procurement Officer Procurement Services Division		

Velocity Truck Centers	4500694647 (IFB 2000002461)	Formally competed contract for compressed natural gas fueled truck tractors.	General Funds (100%)	\$6,855,603
	Item BB	Contract Term: One-time purchase		
		Contract Value: \$6,855,603		
		Requester: <i>Marc Monforte</i> Deputy Chief Procurement Officer Procurement Services Division		

ATTACHMENT B

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER
DELEGATED AUTHORITY**

C. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

**NEW CONTRACTS/AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY
EXCEEDING \$250,000**

TRANSPORTATION SERVICES DIVISION**\$185,740,400**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
-------------------	-------------------------------------	--------------------	--------------------------------	---------------

APPROVED

Falcon Fuels, Inc.	4400010439 (IFB 2000002491) Item CC	Formally competed capacity contract to provide fuel and fueling services to power approximately 3,300 vehicles and equipment operated by various departments and offices.	General Funds (100%)	\$25,000,000
-----------------------	--	---	----------------------------	--------------

Contract Term: 06/22/22 through 06/21/27**Contract Value:** \$25,000,000

Requester: *Lilia Montoya, Director*
Transportation Services Division

Zum Services, Inc.	4400010185 4400010186 4400010187 4400010188 4400010260 4400010261 (IFB 2000002362) 4400010221 4400010222 (IFB 2000002413) 4400010223 (IFB 2000002414)	Formally competed capacity contracts to provide pupil transportation services. Contracts will provide 300 (25-passenger), 55 (39-passenger), and 50 (65-passenger) new gasoline and CNG school buses with drivers on a regular basis and as-requested basis.	General Funds (100%)	\$160,740,400
-----------------------	--	--	----------------------------	---------------

Contract Term: 07/01/22 through 06/30/27
Authorization to exercise renewal options to extend the term for up to five (5) additional years (June 30, 2032).

**Item
DD**

**Aggregate Value For Nine (9) Contracts For
Two Years: \$160,740,400**

Requester: *Lilia Montoya, Director*
Transportation Services Division

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

D. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

NEW REVENUE CONTRACTS/AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING <\$500,000>

TRANSPORATION SERVICES DIVISION

<\$750,000>

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
JJ Kane Associates, Inc., dba Ken Porter Auctions	4400010464 (RFP 2000002515) Item EE	Formally competed revenue contract for auctioneering services for the District's fleet of various vehicles and equipment.	Revenue	<\$750,000>

Contract Term: 06/22/22 through 06/21/27
includes two (2) one-year renewal options

Aggregate Five-Year Contract Value:
<\$750,000>

Requester: *Lilia Montoya, Director*
Transportation Services Division


ATTACHMENT B

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER
DELEGATED AUTHORITY**

E. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

Authorize the utilization of piggyback contract in effect. The proposed action complies with the Public Contract Code Sections 10299 and 20118, which allows school districts to utilize other governmental agencies' established contracts and does not change District Policies.

FACILITIES SERVICES DIVISION**\$2,000,000**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>		<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
National Restaurant Supply	4500719035 4500719036 4500719037 (Omnia contract #R180202-NSC)	Piggyback contracts through Omnia #R180202-NSC contract to provide equipment for modular kitchens at Kennedy, Hamilton, and Taft High Schools for use during comprehensive modernization project.		Bond Funds (100%)	\$2,000,000

**Item
FF**

Contract Term: One-time purchase**Contract Value:** \$2,000,000

Requester: *Aaron Bridgewater, Director*
Asset Management
Facilities Services Division