



## Board of Education Report

ADOPTED BOARD  
REPORT  
MAY 21 2019

File #: Rep-319-18/19, Version: 1

Approval of Procurement Actions  
May 21, 2019  
Procurement Services Division

APPROVED

### Action Proposed:

Staff proposes that the Board of Education (Board) **ratify** the contract actions taken by the Procurement Services Division within delegated authority as listed in Attachment "A" including the approval of award of Professional Service Contracts not exceeding \$250,000: New Contracts; Low Value - Purchase Orders; Goods and General Services Contracts: Purchase Orders; Low Value - Purchase Orders; District Card Transactions; Rental of Facilities; Travel/Conference Attendance; General Stores Distribution Center; and Book/Instructional Material Purchase Orders; and **approve** Professional Service Contracts (exceeding \$250,000): New Contracts; Contract Amendments; and Goods and General Services Contracts (exceeding \$250,000): New Contracts; Contract Amendments; and Piggyback Contracts as listed in Attachment "B".

### Background:

Procurement Services staff prepares monthly reports for contract actions necessary for the execution of the projects approved by the Board for the educational and operational requirements of the District in accordance with Board delegated authority to the Superintendent.

### Expected Outcomes:

Approval of these items will allow the goods and services provided by these contracts furnishing the equipment, supplies, or services to the Los Angeles Unified School District that support Board policies and goals.

### Board Options and Consequences:

The Board can approve all actions presented, or postpone selected actions pending receipt of additional information. Non-ratification of actions awarded under delegated authority in Attachment "A" will result in immediate unavailability of products or discontinuance of services, or both. While non-ratification may be legally defensible, it would likely result in costly litigation over discontinued payments or if the District attempts to reclaim payments made to a vendor. District costs will likely increase as fewer vendors compete for future procurements. Postponement of actions presented for approval in Attachment "B" will delay contract award or delivery dates.

### Policy Implications:

This action does not change District policy and conforms to *California Education Code section 17604* that permits the Board of Education to delegate authority for Procurement Services (Board Report #444-17/18), which the Board exercised on May 8, 2018.

### Budget Impact:

The contract actions presented are within the budget authority previously approved by the Board. Ratification of contracts awarded under delegation of authority and within their Board approved budget listed



in Attachment "A" includes:

- Award of Professional Service Contracts not exceeding \$250,000: New Contracts; Low Value - Purchase Orders; and
- Goods and General Services Contracts not exceeding \$250,000: Procurement Transactions - Purchase Orders; Low Value - Purchase Orders; Rental of Facilities; Travel/Conference Attendance; District Card Transactions; General Stores Distribution Center; and Book/Instructional Material Purchase Orders

Request for Approval of Procurement Contracts not under delegated authority listed in Attachment "B" includes:

- Professional Services Contracts (exceeding \$250,000): New Contracts; Contract Amendments; and
- Goods and General Services Contracts (exceeding \$250,000): New Contracts; Contract Amendments; and Piggyback Contracts

#### Student Impact:

See attached Board Informatives.

#### Issues and Analysis:

There are no policy implications on these agreements. The Business and Government Services Team, Office of the General Counsel, has reviewed and approved the agreements as to form.

#### Attachments:

Attachment "A" - Ratification of Contracts Awarded Under Delegated Authority

Attachment "B" - Request for Approval of Contracts Not Under Delegated Authority

#### Informatives:

Informative - All Aboard Tours & Travel, LLC, Contract No. 4400007345

Informative - Opinion Interactive, dba Spotlight, Contract No. 4400006937

Informative - Academic Mapping, dba Mobile STEM Lab, Contract No. 4400007024

Informative - Terris Barnes Walters Boigon Heath, Inc., Contract No. 44000007378

Informative - Method Campaign Services, LLC, Contract No. 4400007394

Informative - Warehouse March 2019

Informative - Various Vendors (Pass-through contracts - apprenticeship programs), Contract Nos. 4400007379, 4400007400-7411

Informative - BSN Sports; Ken's Sporting Goods; GTM Sportswear, Contract Nos. 4400004487-4489

Informative - Data Recognition Corporation, Contract No. 4400007446

Informative - Various Vendors (Arts Education Partners), Contract Nos. 4400005112, 4400005114-5136, 4400005138, -5148, 4400005149, 4400005150, 4400005160, 4400005162, 4400005163, 4400006051-6055, 4400006057, 4400006058, 4400006070-6073

Informative - Union Bank, N.A., Contract No. 4400006935-1, 4400006936-1

Informative - Toshiba Business Solutions, Contract No. 4400005020-4

Informative - Various Vendors (Pass-through contracts - apprenticeship programs), Contract Nos. 4400004499-4, 4400004550-4, 4400004552-4, 4400004553-4, 4400004555-4, 4400004557-3

Informative - Various Vendors (Pass-through contracts - apprenticeship programs),

**File #:** Rep-319-18/19, **Version:** 1

Contract Nos. 4400002608-5, 4400002609-5, 4400002627-5, 4400002628-5, 4400002629-5, 4400002660-5, 4400002661-5, 4400002662-7, 4400002663-5, 4400002680-5, 4400002817-5

Informative - City of Los Angeles Department of Recreation and Parks, Contract No. 4400007443

Informative - California Department of Rehabilitation, Contract No. 4400007382

Informative - City of Los Angeles, Contract No. 4400007447

Informative - City of Los Angeles, Contract No. 4400007459

Informative - Clean Energy Corporation, Contract No. 4400007424

Informative - Ascension, a Division of AGM, Contract No. 4400007357

Informative - Guitar Center Stores, Inc., Contract No. 4500467326

Informative - First Student, Inc., Contract No. 4400002668-1, 4400002669-1

Informative - Stanbury Uniforms, Inc., Contract No. 4400005694-1

Informative - Fisher Scientific Company, LLC, Contract Nos. 4500475717, 4500475750

Informative - Waters Technologies Corporation, Contract Nos. 4500475718, 4500475719

**APPROVED**  
**ADOPTED BOARD**  
**REPORT**  
**MAY 21 2019**

**Submitted:**

05/03/19

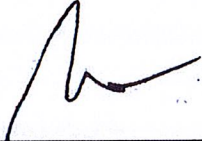


ADOPTED BOARD  
REPORT

MAY 21 2019

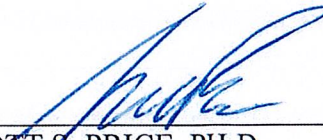
APPROVED

RESPECTFULLY SUBMITTED,



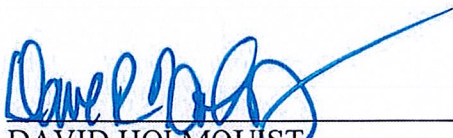
AUSTIN BEUTNER  
Superintendent

APPROVED & PRESENTED BY:



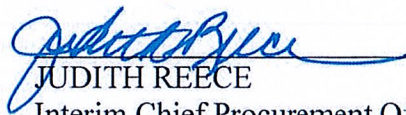
SCOTT S. PRICE, PH.D.  
Chief Financial Officer  
Office of the Chief Financial Officer

REVIEWED BY:



DAVID HOLMQUIST  
General Counsel

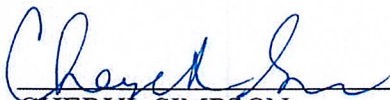
APPROVED & PRESENTED BY:



JUDITH REECE  
Interim Chief Procurement Officer  
Procurement Services Division

☒ Approved as to form.

REVIEWED BY:



CHERYL SIMPSON  
Director, Budget Services and Financial Planning

☒ Approved as to budget impact statement.



## ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITYA. PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDEDNEW CONTRACTS NOT EXCEEDING \$250,000

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
All Aboard Tours & Travel, LLC	4400007345 <b>Item A</b>	Named-in-grant contract to support the District's Gaining Early Awareness and Readiness for Undergraduate Programs Grant (GEAR UP) to provide overnight college tours.	GEAR UP Grant (100%)	\$98,820

APPROVED

ADOPTED BOARD  
REPORT

MAY 21 2019

**Contract Term:** 03/27/19 through 09/21/21**Contract Value:** \$98,820

Requester: *Arzie Galvez, Director*  
*Advanced Learning Options*  
*Division of Instruction*

Opinion Interactive, dba Spotlight	4400006937 <b>Item B</b>	Informally competed contract to provide individualized career and college readiness reports and resources for school sites, students and families.	College and Career Readiness Grant (100%)	\$90,000
---------------------------------------	-----------------------------	--	---	----------

**Contract Term:** 12/18/18 through 12/17/19**Contract Value:** \$90,000

Requester: *Darnise Williams*  
*Administrator of Instruction*  
*Local District West*

## ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY****A. PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDED****NEW CONTRACTS NOT EXCEEDING \$250,000 (CONT.)**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Academic Mapping, dba Mobile STEM Lab	4400007024 <b>Item C</b>	Named-in-grant contract to provide an educational program developed to introduce students to the study of science, technology, engineering and mathematics (STEM).	School Improvement Grant (100%)	\$40,000

**Contract Term:** 04/04/19 through 06/30/19**Contract Value:** \$40,000

Requester: *Monique Bell, Principal*  
*Tom Bradley Global Awareness Magnet*

Terris Barnes Walters Boigon Heath, Inc., dba TBWB Strategies	4400007378 (RFP R-19027) <b>Item D</b>	Formally competed contract to provide strategic informational communications and advisory services for local revenue Measure EE.	General Funds (100%)	\$249,000
--	--	--	----------------------------	-----------

**Contract Term:** 03/22/19 through 06/30/19**Contract Value:** \$249,000

Requester: *Pedro Salcido*  
*Senior Executive Director*  
*Finance & Policy*  
*Office of the Superintendent*



## ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY****A. PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDED****NEW CONTRACTS NOT EXCEEDING \$250,000 (CONT.)**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Method Campaign Services, LLC	4400007394 (RFP R-19026) <b>Item E</b>	Formally competed contract to provide informational field operations and civic engagement services for local revenue Measure EE on June 4, 2019 ballot.	General Funds (100%)	\$249,000

**APPROVED****Contract Term:** 03/21/19 through 06/30/19**Contract Value:** \$249,000

Requester: *Pedro Salcido*  
*Senior Executive Director*  
*Finance & Policy*  
*Office of the Superintendent*

**ADOPTED BOARD  
REPORT  
MAY 21 2019****CONTRACT AMENDMENTS NOT EXCEEDING \$250,000****\$0**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
-------------------	-------------------------------------	--------------------	--------------------------------	---------------

**None**

## ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITYA. PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDEDINCOME CONTRACTS NOT EXCEEDING \$500,000

\$0

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
-------------------	-------------------------------------	--------------------	--------------------------------	---------------

**APPROVED**

None

ADOPTED BOARD  
REPORT  
MAY 21 2019INCOME CONTRACT AMENDMENTS NOT EXCEEDING \$500,000

\$0

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
-------------------	-------------------------------------	--------------------	--------------------------------	---------------

None



## ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITYB. AFTER THE FACT CONTRACTS NOT EXCEEDING \$250,000 ALREADY AWARDED

\$0

The contract actions represented below are unauthorized commitments initiated by the sponsoring school or division without a formal contract in place. This action requires the Board to ratify the contract after the fact to allow the vendor to be paid. The District did request and has received the benefit of the services. **Informative memorandum included.**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
-------------------	-------------------------------------	--------------------	--------------------------------	---------------

APPROVED

ADOPTED BOARD  
REPORT  
MAY 21 2019

None

## C. PROFESSIONAL SERVICE CONTRACT ASSIGNMENTS

\$0

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
-------------------	-------------------------------------	--------------------	--------------------------------	---------------

None

## ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**D. PROFESSIONAL SERVICE NOT EXCEEDING \$250,000****APPROVED**March 2019 - \$779,446  
YTD = \$12,641,574

The contract actions represented below are those actions put in place within each sponsoring school's or division's approved budget. These delegated procurement methods represent streamline ordering tools that assist schools and offices in meeting immediate mission-essential needs for professional services.

	<u>March</u> <u>Qty of POs*</u>	<u>YTD</u> <u>Qty of POs*</u>	<u>March</u> <u>Total</u>	<u>YTD</u> <u>Total</u>
Low Value – Purchase Orders – <i>March 2019</i>	179	1,827	\$779,446 (Avg. \$4,354)	\$12,641,574

**E. GOODS AND GENERAL SERVICES NOT EXCEEDING \$250,000**March 2019 = \$33,704,972  
YTD = \$238,609,651

The contract actions represented below are those actions put in place within each sponsoring school's or division's approved budget. These delegated procurement methods represent streamline ordering tools that assist schools and offices in meeting immediate mission-essential needs for goods or general services.

	<u>March</u> <u>Qty of POs/</u> <u>Transactions*</u>	<u>YTD</u> <u>Qty of POs/</u> <u>Transactions*</u>	<u>March</u> <u>Total</u>	<u>YTD</u> <u>Total</u>
Low Value – Purchase Orders – <i>March 2019</i>	5,603	40,871	\$13,390,939 (Avg. \$2,390)	\$83,478,708
Purchase Orders – <i>March 2019</i>	63	471	\$4,321,047 (Avg. \$68,588)	\$29,064,687
DISTRICT CARD TRANSACTIONS (i.e., P-Card, Fuel Card, Toshiba Card, etc.) – <i>March 2019</i>	11,310	79,041	\$3,776,829 (Avg. \$334)	\$25,134,267
Rental Facilities – <i>March 2019</i>	4	34	\$27,745 (Avg. \$6,936)	\$289,432
Travel/Conference Attendance – <i>March 2019</i>	712	5,386	\$557,315 (Avg. \$783)	\$3,881,618
GENERAL STORES DISTRIBUTION CENTER – <i>March 2019</i>	359	2,592	\$4,311,667 (Avg. \$12,010)	\$23,333,786
BOOK/INSTRUCTIONAL MATERIAL PURCHASE ORDERS (BPO) – <i>March 2019</i>	704	6,029	\$7,319,430 (Avg. \$10,397)	\$73,427,153

\*Detailed information is available at <https://achieve.lausd.net/procurementtransactions>.




## ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

## A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

NEW CONTRACTS EXCEEDING \$250,000

\$33,590,292

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
<div style="text-align: center;">             ADOPTED BOARD REPORT            MAY 21 2019         </div>				
Various Vendors*	4400007379	Pass-through contracts to provide Related and	California	\$23,290,292
	4400007400	Supplemental Instruction funding of State	Community	
	4400007401	registered apprenticeship training programs,	College	
	4400007402	which include classroom, shop instruction and	Chancellor's	
	4400007403	on-the-job training. The District serves as the	Office	
	4400007404	Local Education Agency for these state funded	Related and	
	4400007405	apprenticeship programs. The authority to	Supplemental	
	4400007406	increase or decrease individual amounts of these	Instruction	
	4400007407	contracts will be limited to the aggregate	(RSI)	
	4400007408	amount of \$23,290,292.	(100%)	
	4400007409			
	4400007410	<b>Contract Term:</b> 07/01/19 through 06/30/24		
	4400007411			
	<b>Item F</b>	<b>Aggregate Five-Year Value for Thirteen (13) Contracts: \$23,290,292</b>		

Requester: *Joseph Stark, Executive Director*  
*Division of Adult and Career Education*

\*Joint Journeymen & Apprentice Training Center – Air Conditioning and Refrigeration; Brickmasons Apprenticeship Training Trust; Electrical Workers Apprenticeship Committee of San Luis Obispo (JATC); Southern California Elevator Constructors; Finishing Trades Institute of District Council 36 Joint Apprenticeship Training Trust Fund; Apprentice & Journeymen Training Trust Fund of the Southern California Plumbing and Piping Industry; Southern California Sheet Metal Joint Apprenticeship & Training Committee; California Tradeshow & Sign Crafts Joint Apprenticeship Training Trust Fund of Painters and Allied Trades District Council 36; NTMA Training Centers of Southern California; Union Roofers Joint Apprenticeship; California State University - State Employees Trades Council JATC; Construction Teamsters Apprenticeship Fund of Southern California Joint Apprenticeship Committee (JAC); Los Angeles County Barber & Cosmetology Apprentice Training Committee/JATC

## ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

## A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

NEW CONTRACTS EXCEEDING \$250,000 (CONT.)

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
BSN Sports; Ken's Sporting Goods; GTM Sportswear	4400004487 4400004488 4400004489 <b>Item G</b>	Authorization to increase capacity of three (3) formally competed bench contracts to provide athletic uniforms to LAUSD high school athletic programs. The authority to increase or decrease individual amounts of these contracts will be limited to the aggregate amount of \$13,860,000.	General Funds (100%)	\$5,000,000*

**APPROVED**  
ADOPTED BOARD  
REPORT  
MAY 21 2019

**Contract Term:** 03/01/16 through 02/28/21

Initial Contract Value: \$8,860,000

\*Additional Authorized Value: \$5,000,000

**Aggregate Value for Three (3) Contracts:**  
**\$13,860,000**

Requester: *Trenton Cornelius, Coordinator  
Interscholastic Athletics Department*

Data Recognition Corporation	4400007446 <b>Item H</b>	Single-source contract for continuation of language development assessments for Standard English Learners for Grades K-12.	Target Student Population Funds (100%)	\$800,000
---------------------------------	-----------------------------	--	--	-----------

**Contract Term:** 07/01/19 through 06/30/20

**Contract Value:** \$800,000

Requester: *Robert Whitman, Administrator  
Access, Equity and Acceleration  
Division of Instruction*



## ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

## A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

NEW CONTRACTS EXCEEDING \$250,000 (CONT.)

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Various Vendors**	4400005112 4400005114 4400005136 4400005138 4400005148 4400005149 4400005150 4400005160 4400005162 4400005163 4400006051 4400006052 4400006053 4400006054 4400006055 4400006057 4400006058 4400006070 4400006071 4400006072 4400006073	<p>Authorization to increase capacity of 52 formally competed bench contracts to provide elementary and secondary schools with dance, film/media, music, theatre, creative writing, and visual arts programs across the LAUSD Local Districts working with K-12 students to increase their knowledge and content skills in conjunction with California State Standards in the Arts. The authority to increase or decrease individual amounts for these contracts will be limited to the aggregate total of \$9,500,000.</p> <p><b>Contract Term:</b> 01/01/17 through 06/30/21 includes two (2) one-year renewal options</p> <p>Initial Authorized Value: \$5,000,000            *Additional Authorized Value: \$4,500,000  <b>Aggregate Five-Year Value for Fifty-Two (52) Contracts: \$9,500,000</b></p> <p>Requester: <i>Steven McCarthy, Director</i>  <i>Arts Education Branch</i></p>	General Funds (100%)	\$4,500,000*

**APPROVED**  
 ADOPTED BOARD  
 REPORT  
 MAY 21 2019

**Item I**

\*\*Young Musicians Foundation; City Stage; Grand Vision Foundation; Gypsy Services; LA Master Chorale; San Pedro City Ballet; Community Partners/Say Word; 24th Street Theatre; Angels Gate Cultural Center; Armory Center for the Arts; Arts & Services for Disabled; Ballroom Madness; Baron Jay Foundation; Colburn School; Create Now; Enrichment Works; Flights of Fantasy Story Theater; Get Lit; Guitars in the Classroom; Harmony Project; Hollywood Heart; Inner-City Arts; LA Opera; LA's Best; Long Beach Opera; LA Choreographers & Dancers; Mobile Film Classroom; PS Arts; Phyllite Productions; Social Public Arts Resource Center (SPARC); Southland Sings; Symphonic Jazz Orchestra; The Actor's Gang; Theater West; Universoul Hip Hop; Will Geer's Theatrical Botanicum; Festival of New American Musical; The Unusual Suspects Company; Theatre of Hearts, Inc./Youth First; Young Producers Group; Dance and Dialogue; The Gabriella Foundation; Heidi Duckier Dance Theatre; The Performing Arts Center of Los Angeles; Theatre Workers Project; ArtworxLA; The Los Angeles Legacy Project; Better Youth; Kids in the Spotlight; The Striking Viking Story Pirates; New Earth; Street Poets

## ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

## A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

CONTRACT AMENDMENTS EXCEEDING \$250,000

\$1,927,567

<u>CONTRACTOR</u>	<u>IDENTIFICATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
-------------------	---------------------------	--------------------	------------------------	---------------

Union Bank, N.A.	4400006935-1 4400006936-1	Amendments to extend the term of the contracts for the Union Bank student-run branch programs at Crenshaw and Lincoln High Schools through the end of fiscal year 2020.	Not applicable	\$0
------------------	------------------------------	---	----------------	-----

**Item J****Current Contract Term:** 12/20/18 through 06/30/19

New end date by this amendment: 06/30/20

**Contract Value: \$0**

Requester: *Esther Soliman, Administrator*  
*Linked Learning, CTE, Work Experience*  
*Division of Instruction*

Toshiba Business Solutions	4400005020-4	Amendment to exercise renewal option of a formally competed contract to provide the District-wide "Unified Print" copier and printer program.	General Funds (51%)	\$0*
----------------------------	--------------	---	---------------------	------

**Item K****Current Contract Term:** 11/01/11 through 10/31/19

New end date by this amendment: 10/31/22

Original Contract Value: \$60,000,000

Amendment No. 1: \$0

Amendment No. 2: \$0

Amendment No. 3: \$0

\*Amendment No. 4: \$0

**Aggregate Contract Value: \$60,000,000**

Grant Funds (35%)

Special (14%)

Requester: *Judith Reece*  
*Interim Chief Procurement Officer*  
*Procurement Services Division*



## ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

## A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

CONTRACT AMENDMENTS EXCEEDING \$250,000 (CONT.)**APPROVED**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Various Vendors**	4400004499-4 4400004550-4 4400004552-4 4400004553-4 4400004555-4 4400004557-3 <b>Item L</b>	Amendments to increase contract capacity of six (6) pass-through contracts to provide Related and Supplemental Instruction funding of State registered apprenticeship training, which includes off-campus instruction and on-the-job training. The District serves as the Local Education Agency for these state funded apprenticeship programs.  <b>Contract Term:</b> 02/10/16 through 06/30/20  Initial Contract Value: \$2,753,888 *Additional Authorized Value: \$656,517 <b>Aggregate Value for Six (6) Contracts:</b> <b>\$3,410,405</b>	California Community College Chancellor's Office Related and Supplemental Instruction (RSI) (100%)	\$656,517*

**ADOPTED BOARD  
REPORT****MAY 21 2019**Requester: *Joseph Stark, Executive Director  
Division of Adult and Career Education*

\*\*La Moda Apprenticeship Academy; Grace's Beauty Salon; Dream International Beauty Academy; Joint Journeymen &amp; Apprentice Training Trust AC Refrigeration; L.A. Barber College; American Aerospace Technical Academy

## ATTACHMENT B

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY****A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS****CONTRACT AMENDMENTS EXCEEDING \$250,000 (CONT.)****APPROVED**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Various Vendors**	4400002608-5 4400002609-5 4400002627-5 4400002628-5 4400002629-5 4400002660-5 4400002661-5 4400002662-7 4400002663-5 4400002680-5 4400002817-5	Amendments to increase capacity of 11 pass-through contracts to provide Related and Supplemental Instruction funding of State registered apprenticeship training, which includes off-campus instruction and on-the-job training. The District serves as the Local Education Agency for these state funded apprenticeship programs.  <b>Contract Term:</b> 07/01/14 through 06/30/19	California Community College Chancellor's Office Related and Supplemental Instruction (RSI) (100%)	\$896,050*
<b>Item M</b>		Initial Contract Value: \$15,487,186 *Additional Authorized Value: \$896,050 <b>Aggregate Value for Eleven (11) Contracts:</b> <b>\$16,383,236</b>		

Requester: *Joseph Stark, Executive Director*  
*Division of Adult and Career Education*

\*\*Electrical Workers Apprenticeship Committee of San Luis Obispo (JATC); California Tradeshow & Sign Crafts Joint Apprenticeship Training Trust Fund of Painters and Allied Trades District Council 36; Southern California Elevator Constructors; Apprentice & Journeymen Training Trust Fund of the Southern California Plumbing and Piping Industry; Finishing Trades Institute of District Council 36 Joint Apprenticeship Training Trust Fund; Construction Teamsters Apprenticeship Fund of Southern California Joint Apprenticeship Committee (JAC); Los Angeles County Barber and Cosmetologist Apprentice Training Committee/JATC; Brickmasons Apprenticeship Training Trust; Union Roofers Joint Apprenticeship; Southern California Sheet Metal Joint Apprenticeship & Training Committee; California State University – State Employees Trades Council JATC



## ATTACHMENT B

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY****APPROVED****A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS****CONTRACT AMENDMENTS EXCEEDING \$250,000 (CONT.)**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Office of the Independent Monitor	4400006567-2 <b>Item N</b>	Amendment to extend term and increase contract capacity of single-sourced contract for the operation of the Office of the Independent Monitor to provide reimbursement of costs and expenses of consultants, experts and other personnel to assist the Monitor in accordance with the <i>Chanda Smith</i> Modified Consent Decree.  <b>Current Contract Term:</b> 07/01/18 through 06/30/19 New end date by this amendment: 12/31/19  Initial Contract Value: \$375,000 Amendment No. 1: \$375,000 *Amendment No. 2: \$375,000 <b>Aggregate Contract Value: \$1,125,000</b>  Requester: <i>David Holmquist</i> <i>General Counsel</i> <i>Office of the General Counsel</i>	General Funds (100%)	\$375,000*

**ADOPTED BOARD  
REPORT  
MAY 21 2019****NEW INCOME CONTRACTS EXCEEDING \$500,000**

&lt;\$7,679,752&gt;

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
City of Los Angeles Department of Recreation and Parks	4400007443 <b>Item O</b>	Revenue contract to provide children within the LAUSD communities one meal per day during the months when school is closed for summer recess.  <b>Contract Term:</b> 06/20/19 through 08/09/19  <b>Contract Value:</b> <\$825,000>  Requester: <i>Manish Singh, Director</i> <i>Food Services Division</i>	Revenue	<\$825,000>

**ATTACHMENT B**  
**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER**  
**DELEGATED AUTHORITY**

**A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS**

**NEW INCOME CONTRACTS EXCEEDING \$500,000 (CONT.)**

APPROVED

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
-------------------	-------------------------------------	--------------------	--------------------------------	---------------

ADOPTED BOARD  
REPORT

MAY 21 2019

California  
Department of  
Rehabilitation

4400007382  
**Item P**

Revenue contract renewal to continue the Transition Partnership Program (TPP), to prepare students with disabilities for transitioning to post-school options, for 750 District students per year.

Revenue

<\$4,266,732>

**Contract Term:** 07/01/19 through 06/30/22

**Contract Value:** <\$4,266,732>

Requester: *Beth Kauffman*  
Associate Superintendent  
Division of Special Education

City of Los  
Angeles

4400007447  
**Item Q**

Revenue contract renewal for the District to provide one (1) lead Pupil Services Attendance Counselor and 16 Pupil Services Attendance Counselors to 16 FamilySource Centers to: conduct psychosocial and educational assessments; link students and families to educational, social and other services; provide case management related to academic outcomes; serve as mental health consultants; and provide training workshops.

Revenue

<\$1,300,000>

**Contract Term:** 07/01/18 through 06/30/19

**Contract Value:** <\$1,300,000>

Requester: *Pia V. Escudero*  
Executive Director  
Student Health and Human Services



## ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

## A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

NEW INCOME CONTRACTS EXCEEDING \$500,000 (CONT.)

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
City of Los Angeles	4400007459 <b>Item R</b>	Revenue contract renewal for the District to serve as a partner for 14 YouthSource Centers and three America's Job Centers of California to provide on-site support to Workforce Innovation and Opportunity Act case managers in identifying potential participants, out-of-school youth and targeting potential participants to youth services and connecting students to YouthSource Centers and/or LAUSD services when available.	Revenue	<\$1,288,020>

APPROVED

ADOPTED BOARD  
REPORT

MAY 21 2019

Contract Term: 07/01/18 through 06/30/19

Contract Value: &lt;\$1,288,020&gt;

Requester: *Pia V. Escudero*  
*Executive Director*  
*Student Health and Human Services*

INCOME CONTRACT AMENDMENTS EXCEEDING \$500,000

\$0

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
-------------------	-------------------------------------	--------------------	--------------------------------	---------------

None

## ATTACHMENT B

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER  
DELEGATED AUTHORITY**

**B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS**

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

**NEW CONTRACTS EXCEEDING \$250,000****\$6,731,708**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Clean Energy Corporation	4400007424 (IFB 1000001788) <b>Item S</b>	Formally competed contract for the purchase of liquefied natural gas (LNG) in support of 30 LNG truck tractors. This contract utilizes the vendor's commercial card-lock dispensing stations to provide fuel for the District's truck tractors used for the delivery of goods, supplies, and bulk food.	General Funds (100%)	\$1,650,000

**Contract Term:** 05/22/19 through 05/21/24  
includes two (2) one-year renewal options

**Aggregate Five-Year Contract Value:**  
**\$1,650,000**

Requester: *Marc Monforte, Director*  
*Materiel Management Branch*  
*Procurement Services Division*

Ascension, a Division of AGM	4400007357 (IFB 2000001800) <b>Item T</b>	Formally competed capacity contract to provide permanent and portable wheelchair lifts for District schools and offices.	Bond Funds (100%)	\$3,900,000
------------------------------	---	--	----------------------	-------------

**Contract Term:** 06/01/19 through 05/31/24  
includes two (2) one-year renewal options

**Aggregate Five-Year Contract Value:**  
**\$3,900,000**

Requester: *Gregory Garcia, Director*  
*Project Execution*  
*Facilities Services Division*



## ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

## B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

NEW CONTRACTS EXCEEDING \$250,000 (CONT.)

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Guitar Center Stores, Inc., dba Music and Arts	4500467326 (IFB 2000001745) <b>Item U</b>	Formally competed contract for the purchase of musical instruments for the Arts Education Branch.	General Funds (100%)	\$1,181,708

**Contract Term:** One-time purchase**Contract Value:** \$1,181,708

Requester: *Steven McCarthy, Director*  
*Arts Education Branch*  
*Division of Instruction*

ADOPTED BOARD  
REPORT  
MAY 21 2019

APPROVED

CONTRACT AMENDMENTS EXCEEDING \$250,000**\$4,509,000**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
First Student, Inc.	4400002668-1 <b>Item V</b>	Amendment to extend term and increase contract capacity to provide pupil transportation services on a regular and as requested basis.	General Funds (100%)	\$643,000*

**Current Contract Term:** 07/01/14 through  
06/30/19

New end date by this amendment: 06/30/20

Initial Contract Value: \$3,200,000

\*Amendment No. 1: \$643,000

**Aggregate Contract Value: \$3,843,000**

Requester: *Ryan Solchenberger, Director*  
*Transportation Services Division*

**ATTACHMENT B**  
**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER**  
**DELEGATED AUTHORITY**

**B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS**

**CONTRACT AMENDMENTS EXCEEDING \$250,000 (CONT.)**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
-------------------	-------------------------------------	--------------------	--------------------------------	---------------

First Student, Inc.	4400002669-1 <b>Item W</b>	Amendment to extend term and increase contract capacity to provide pupil transportation services on a regular and as requested basis.	General Funds (100%)	\$3,516,000*
---------------------	-------------------------------	---	----------------------	--------------

**Current Contract Term:** 07/01/14 through 06/30/19

New end date by this amendment: 06/30/20

Initial Contract Value: \$18,200,000

\*Amendment No. 1: \$3,516,000

**Aggregate Contract Value: \$21,716,000**

Requester: *Ryan Solchenberger, Director  
Transportation Services Division*

Stanbury Uniforms, Inc.	4400005694-1 <b>Item X</b>	Amendment to increase capacity of formally competed contract to provide band uniforms to LAUSD high school band programs.	General Funds (100%)	\$350,000*
-------------------------	-------------------------------	---	----------------------	------------

**Contract Term:** 03/01/17 through 02/28/20

Initial Contract Value: \$500,000

\*Amendment No. 1: \$350,000

**Aggregate Contract Value: \$850,000**

Requester: *Alvaro Cortes  
Senior Executive Director  
Beyond the Bell Branch*



## ATTACHMENT B

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER  
DELEGATED AUTHORITY**

**B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS**

Authorize the utilization of piggyback contracts in effect. The proposed action complies with the Public Contract Code Sections 10299 and 20118, which allows school districts to utilize other governmental agencies' established contracts and does not change District policy.

**UTILIZATION OF PIGGYBACK CONTRACTS**

**APPROVED**  
**MAY 21 2019**  
**ADOPTED BOARD REPORT**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>NOT TO EXCEED AMOUNT</u>
Fisher Scientific Company, LLC	4500475717 4500475750 (Omnia Partners Contract No. C15-JL-12) <b>Item Y</b>	Piggyback contracts to purchase two (2) liquid chromatography mass spectrometers, which will be used by students to perform chemical analysis using state-of-the-art equipment.  <b>Contract Term:</b> One-time purchase  <b>Contract Value:</b> \$285,000  <i>Requester: Esther Soliman, Administrator Linked Learning, CTE, Work Experience Division of Instruction</i>	Career Technical Education Incentive Grant Funds (100%)	\$715,000  \$285,000
Waters Technologies Corporation	4500475718 4500475719 (E & I Cooperative Services Contract No. CNR01339) <b>Item Z</b>	Piggyback contracts to purchase two (2) gas chromatography mass spectrometers, which will be used by students to perform chemical analysis using state-of-the-art equipment.  <b>Contract Term:</b> One-time purchase  <b>Contract Value:</b> \$430,000  <i>Requester: Esther Soliman, Administrator Linked Learning, CTE, Work Experience Division of Instruction</i>	Career Technical Education Incentive Grant Funds (100%)	\$430,000

## ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER  
DELEGATED AUTHORITYADOPTED BOARD  
REPORT  
MAY 21 2019

## B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

INCOME CONTRACTS

\$0

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>NOT TO EXCEED AMOUNT</u>
-------------------	-------------------------------------	--------------------	--------------------------------	-------------------------------------

APPROVED

None