



## Board of Education Report

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File #: Rep-301-20/21, Version: 1

**APPROVED**
**Approval of Procurement Actions**

May 11, 2021

**Procurement Services Division****Action Proposed:**

Staff proposes that the Board of Education (Board) **ratify** the contract actions taken by the Procurement Services Division within delegated authority as listed in Attachment “A” including the approval of award of Professional Service Contracts not exceeding \$250,000: Contract Assignment; New Contracts; Purchase Orders; Low Value - Purchase Orders; Goods and General Services Contracts: Purchase Orders; Low Value - Purchase Orders; District Card Transactions; Rental of Facilities; Travel/Conference Attendance; General Stores Distribution Center; and Book/Instructional Material Purchase Orders; and **approve** Professional Service Contracts (exceeding \$250,000): New Contracts; and Goods and General Services Contracts (exceeding \$250,000): New Contracts; and Piggyback Contracts as listed in Attachment “B”.

**Background:**

Procurement Services staff prepares monthly reports for contract actions necessary for the execution of the projects approved by the Board for the educational and operational requirements of the District in accordance with Board delegated authority to the Superintendent.

**Expected Outcomes:**

Approval of these items will allow the goods and services provided by these contracts furnishing the equipment, supplies, or services to the Los Angeles Unified School District that support Board policies and goals.

**Board Options and Consequences:**

The Board can approve all actions presented, or postpone selected actions pending receipt of additional information. Non-ratification of actions awarded under delegated authority in Attachment “A” will result in immediate unavailability of products or discontinuance of services, or both. While non-ratification may be legally defensible, it would likely result in costly litigation over discontinued payments or if the District attempts to reclaim payments made to a vendor. District costs will likely increase as fewer vendors compete for future procurements. Postponement of actions presented for approval in Attachment “B” will delay contract award or delivery dates.

**Policy Implications:**

This action does not change District policy and conforms to *California Education Code section 17604* that permits the Board of Education to delegate authority for Procurement Services (Board Report #444-17/18), which the Board exercised on May 8, 2018.

**Budget Impact:**

The contract actions presented are within the budget authority previously approved by the Board. Ratification of contracts awarded under delegation of authority and within their Board approved budget listed

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in Attachment “A” includes:

- Award of Professional Service Contracts not exceeding \$250,000: Contract Assignment; New Contracts; Purchase Order; Low Value - Purchase Orders; and
- Goods and General Services Contracts not exceeding \$250,000: Procurement Transactions - Purchase Orders; Low Value - Purchase Orders; Rental of Facilities; Travel/Conference Attendance; District Card Transactions; General Stores Distribution Center; and Book/Instructional Material Purchase Orders

Request for Approval of Procurement Contracts not under delegated authority listed in Attachment “B” includes:

- Professional Services Contracts (exceeding \$250,000): New Contracts; and
- Goods and General Services Contracts (exceeding \$250,000): New Contracts; and Piggyback Contracts

**Student Impact:**

See attached Board Informatives.

**Issues and Analysis:**

There are no policy implications on these agreements. The Business and Government Services Team, Office of the General Counsel, has reviewed and approved the agreements as to form.

**Attachments:**

Attachment “A” - Ratification of Contracts Awarded Under Delegated Authority

Attachment “B” - Request for Approval of Contracts Not Under Delegated Authority

**Informatives:**

Informative - Shane Safir & Associates, Contract No. 4400009260

Informative - Various Vendors (Hybrid Classroom Equipment), Contract Nos. 4400009426-9429, 4400009450

Informative - TEKsystems Global Services, LLC, Contract No. 4400009199

Informative - Various Vendors (COVID-19 Funded Actions), Contract No/Purchase Order, 4400009235, 4500621866, 4400009464, 4400008616-1&2, 4400008492-1, 4400008490-1, 4400008491-1, 4500613191, 4400008630-1, 4500600665, 4500602251, 4500615253, 4500621687, 4500621729, 4500621753, 4500603975, 4400009470, 4400009446, 4400009418, 4400009417, 4400008507-1 thru 4400008507-5, 4400008856-1, 4400009461

Informative - Warehouse March 2021

Informative - Follett School Solutions, Inc., Contract No. 4500616601

Informative - PowerSchool Group, LLC, Contract No. 4400009420

Informative - Various Vendors (Professional Development), Contract Nos. 4400005153-5159, 4400005180-5184, 4400005247-5249, 4400005290-5300, 440000312-6319, 4400006330-6332

Informative - Various Vendors (Translation & Interpretation Services), Contract Nos. 4400009331, 4400009333-9339, 4400009350-9373, 4400009447-9449, 4400009460

Informative - Various Vendors (Translation & Interpretation Services), Contract Nos. 4400009331, 4400009333-9339, 4400009350-9373, 4400009447-9449, 4400009460

Informative - Cornerstone OnDemand, Contract No. 4400006360

Informative - Teach for America, Contract No. 4400009413

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Informative - Welligent, Inc., Contract No. 4400008521

Informative - Carahsoft Technology Corp., Contract No. 4400006475-1

Informative - Allied 100, LLC, Contract No. 4400009414


Informative - Welligent, Inc., Contract No. 4400009376

Informative - Downtown Ford Sales, Purchase Orders 4500622853, 4500620118


**Submitted:**

04/16/21

**RESPECTFULLY SUBMITTED,**

  
\_\_\_\_\_  
AUSTIN BEUTNER  
Superintendent


**APPROVED & PRESENTED BY:**

  
\_\_\_\_\_  
MEGAN K. REILLY  
Deputy Superintendent  
Business Services and Operations

**REVIEWED BY:**

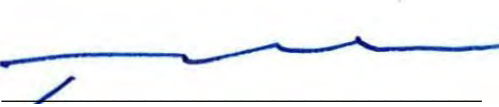
  
\_\_\_\_\_  
DEVORA NAVERA REED  
Interim General Counsel

**APPROVED & PRESENTED BY:**

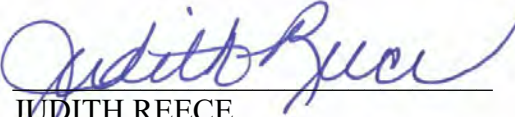
  
\_\_\_\_\_  
JANICE J. SAWYER  
Business Manager  
Office of the Business Manager

Approved as to form.

**REVIEWED BY:**

  
\_\_\_\_\_  
TONY ATIENZA  
Director, Budget Services and Financial Planning

**APPROVED & PRESENTED BY:**

  
\_\_\_\_\_  
JUDITH REECE  
Chief Procurement Officer  
Procurement Services Division

Approved as to budget impact statement.

ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**

**A. PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDED**

**NEW CONTRACTS/AMENDMENTS/ASSIGNMENTS NOT EXCEEDING \$250,000**

**INFORMATION TECHNOLOGY DIVISION**

**\$0**

| <u>CONTRACTOR</u>   | <u>IDENTIFI-<br/>CATION<br/>NO.</u> | <u>DESCRIPTION</u>  | <u>SOURCE<br/>OF<br/>FUNDS</u>                 | <u>AMOUNT</u>  |
|---------------------|-------------------------------------|---|--|----------------|
| InterVision Systems | 4400007294<br><b>Item A</b>         | Assignment of rights and delegation of duties of contract due to buy-out from Infinity Consulting Group, LLC, to InterVision Systems for the District’s cloud services.<br><br><b>Contract Term:</b> 04/24/19 through 04/23/24 includes two (2) one-year renewal options<br><br><b>Effective Date of Assignment:</b> 03/05/21<br><br>Requester: <i>Soheil Katal</i><br><i>Chief Information Officer</i><br><i>Information Technology Division</i> | Various per requesting school or office (100%) | Not applicable |

**LOCAL DISTRICT EAST**

**\$24,990**

|                          |                             |   |                       |          |
|--------------------------|-----------------------------|---|-----------------------|----------|
| Shane Safir & Associates | 4400009260<br><b>Item B</b> | Single-source contract to provide educational equity professional development for Local District East principals.<br><br><b>Contract Term:</b> 02/26/21 through 06/30/21<br><br><b>Contract Value:</b> \$24,990<br><br>Requester: <i>Lourdes Ramirez-Ortiz</i><br><i>Administrator of Instruction</i><br><i>Local District East</i> | Title II Funds (100%) | \$24,990 |
|--------------------------|-----------------------------|---|-----------------------|----------|

## ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY****B. CONTRACT ACTIONS ALREADY TAKEN****EMERGENCY EXPENDITURES**

Notice of contract actions taken to prepare for, and respond effectively to, the Novel Coronavirus (COVID-19), as authorized per approved Board Report 308-19/20, dated March 10, 2020.

**DIVISION OF INSTRUCTION; LOCAL DISTRICT SOUTH; AND INFORMATION TECHNOLOGY DIVISION****\$21,000,000**

| <u>CONTRACTOR</u>                       | <u>IDENTIFI-<br/>CATION<br/>NO.</u>   | <u>DESCRIPTION</u>   | <u>SOURCE<br/>OF<br/>FUNDS</u> | <u>AMOUNT</u> |
|---|---|--|--------------------------------|---------------|
| Troxell<br>Communications,<br>Inc.;     | 4400009426<br>(Elmo)<br>(Warranty)  | Formally competed contracts for hybrid classroom devices and related services. The authority to increase or decrease the amounts of these contracts will be limited to the aggregate amount of \$21,000,000. | COVID-19<br>Funds<br>(100%)    | \$21,000,000  |
| Tierney Brothers<br>Inc.;               | 4400009427<br>(Lumens)<br>(Warranty)  | <b>Contract Term:</b> One-time purchase  |                                |               |
| CDW<br>Government,<br>LLC;              | 4400009428<br>(Poly Studio)   | <b>Aggregate Value For Five (5) Contracts:<br/>\$21,000,000</b>  |                                |               |
| Arey Jones<br>Educational<br>Solutions; | 4400009429<br>(Pluggable)<br>(Warranty)<br>(Dell)<br>(Samsung)<br>(Integration<br>Services) | Requesters: <i>Alison Yoshimoto-Towery<br/>Chief Academic Officer<br/>Division of Instruction</i><br><br><i>Michael Romero<br/>Local District South Superintendent</i>                                       |                                |               |
| Howard<br>Technology<br>Solutions       | 4400009450<br>(HP)<br><b>Item C</b>   | <i>Soheil Katal<br/>Chief Information Officer<br/>Information Technology Division</i>  |                                |               |

ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY**

**B. CONTRACT ACTIONS ALREADY TAKEN**

**EMERGENCY EXPENDITURES**

Notice of contract actions taken to prepare for, and respond effectively to, the Novel Coronavirus (COVID-19), as authorized per approved Board Report 308-19/20, dated March 10, 2020.

**OFFICE OF THE BUSINESS MANAGER**

**\$23,016,216**

| <u>CONTRACTOR</u> | <u>IDENTIFI-<br/>CATION<br/>NO.</u> | <u>DESCRIPTION</u> | <u>SOURCE<br/>OF<br/>FUNDS</u> | <u>AMOUNT</u> |
|-------------------|-------------------------------------|--------------------|--------------------------------|---------------|
|-------------------|-------------------------------------|--------------------|--------------------------------|---------------|

|                                       |  |  |                             |              |
|---------------------------------------|--|--|-----------------------------|--------------|
| TEKsystems<br>Global Services,<br>LLC | 4400009199<br>(RFP 200002065)<br><b>Item D</b> | Formally competed contract to provide COVID-19 contact-tracing services District-wide.<br><br><b>Contract Term:</b> 02/11/21 through 12/31/23<br>includes two (2) one-year renewal options<br><br><b>Aggregate Three-Year Contract Value:</b><br><b>\$23,016,216</b> | COVID-19<br>Funds<br>(100%) | \$23,016,216 |
|---------------------------------------|--|--|-----------------------------|--------------|

Requester: *Janice Sawyer, Business Manager  
Office of the Business Manager*

|                             |  |                          |  |  |
|-----------------------------|--|--------------------------|--|--|
| Intentionally left<br>blank | Intentionally<br>left blank<br><b>Item E</b> | Intentionally left blank |  |  |
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## ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY****B. CONTRACT ACTIONS ALREADY TAKEN****EMERGENCY EXPENDITURES**

Notice of contract actions taken to prepare for, and respond effectively to, the Novel Coronavirus (COVID-19), as authorized per approved Board Report 308-19/20, dated March 10, 2020.

**ITEM F****\$8,340,510**

| <u>CONTRACTOR</u>           | <u>IDENTIFICATION NO.</u>    | <u>AMOUNT</u> | <u>GOODS/SERVICES</u>         | <u>FOCUS AREA</u>                     | <u>DESCRIPTION</u>   |
|-----------------------------|------------------------------|---------------|-------------------------------|---------------------------------------|--|
| Alison Romer                | 4400009235                   | \$30,000      | COVID Testing                 | COVID Testing                         | Provide COVID Project Management services.   |
| Exponent, Inc.              | 4500621866                   | \$5,000       | COVID Testing                 | COVID Testing                         | Review of UCLA COVID Test Sequencing Technology.   |
| Ginkgo Bioworks, Inc.       | 4400009464                   | \$10,500      | COVID Testing                 | COVID Testing                         | Pilot program to provide pooled COVID testing and vaccination.   |
| Dr. Murray Lappe, MD        | 4400008616-1<br>4400008616-2 | \$250,000     | COVID testing and vaccination | COVID Testing and Vaccination         | Amendments to extend term and increase capacity to provide medical advice for COVID testing and vaccination. |
| Cornerstone                 | 4400008492-1                 | \$65,000      | Online training               | Professional Development (Classified) | Provide licenses to support the Future Ready Certification Program for classified employees.                 |
| Franklin Covey Client Sales | 4400008490-1                 | \$240,000     | Online training               | Professional Development (Classified) | Provide licenses to support the Future Ready Certification Program for classified employees.                 |
| Skillssoft                  | 4400008491-1                 | \$72,000      | Online training               | Professional Development (Classified) | Provide licenses to support the Future Ready Certification Program for classified employees.                 |
| Steve Dworman               | 4500613191                   | \$13,000      | Video Production              | COVID Testing                         | Provide video services for launch of the Daily Pass tool.  |
| G.F. Bunting, LLC           | 4400008630-1                 | \$250,000     | Communications                | Safety Net                            | Amendment to extend term and increase capacity to provide COVID mitigation communications advice.            |



## ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY****B. CONTRACT ACTIONS ALREADY TAKEN****EMERGENCY EXPENDITURES**

Notice of contract actions taken to prepare for, and respond effectively to, the Novel Coronavirus (COVID-19), as authorized per approved Board Report 308-19/20, dated March 10, 2020.

| <u>CONTRACTOR</u>                      | <u>IDENTIFICATION NO.</u>  | <u>AMOUNT</u> | <u>GOODS/SERVICES</u>  | <u>FOCUS AREA</u>             | <u>DESCRIPTION</u>   |
|--|--|---------------|--|-------------------------------|--|
| Home Depot USA, Inc.                   | 4500600665<br>4500602251<br>4500615253<br>4500621687<br>4500621729<br>4500621753<br>4500603975 | \$4,505,010   | Disinfectant for electronic sprayers, filters, and HEPA filter machines. | Safety                        | Disinfectant for electrostatic sprayers, Merv 13 Filters and HEPA filter machines for use by Maintenance & Operations. |
| Pure Process Filtration, Inc.          | 4400009470   | \$700,000     | Filters  | Safety                        | Merv 13 Filters.   |
| AAA Rents and Events (SBE)             | 4400009446   | \$1,500,000   | Tents  | Tent Classroom                | Canopy tents.  |
| Avalon Tent and Party (SBE)            | 4400009418   | \$350,000     | Tents  | Tent Classroom                | Canopy tents.  |
| Pacific Tents and Events               | 4400009417   | \$350,000     | Tents  | Tent Classroom                | Canopy tents.  |
| <b>ITEM F.1</b>                        |  |               |  |                               | <b>\$34,680,874</b>  |
| SummerBio, LLC                         | 4400008507-1<br>4400008507-2<br>4400008507-3<br>4400008507-4<br>4400008507-5                   | \$22,640,000  | COVID Testing  | COVID Testing                 | Amendments to extend term and increase capacity to provide collection kits and perform lab testing..                   |
| Microsoft Corporation                  | 4400008856-1   | \$11,600,000  | COVID Testing and Vaccination  | COVID Testing and Vaccination | Amendment to increase capacity to maintain COVID testing, contact-tracing and vaccination registration app.            |
| Hollywood Park Management Company, LLC | 4400009461   | \$440,874     | COVID Vaccinations   | COVID Vaccinations            | SoFi Stadium parking lot use agreement.  |

## ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY****Item G - March 2021****C. PROFESSIONAL SERVICE NOT EXCEEDING \$250,000****March 2021 = \$1,173,408****YTD = \$19,944,550**

The contract actions represented below are those actions put in place within each sponsoring school's or division's approved budget. These delegated procurement methods represent streamline ordering tools that assist schools and offices in meeting immediate mission-essential needs for professional services.

|  | <u>March</u><br><u>Qty of POs</u> | <u>YTD</u><br><u>Qty of POs</u> | <u>March</u><br><u>Total</u>                | <u>YTD</u><br><u>Total</u> |
|--|-----------------------------------|---------------------------------|---|----------------------------|
| Low Value – Purchase Orders –<br><i>March 2021</i> | 211                               | 1,941                           | <b>\$1,173,408</b><br><i>(Avg. \$5,561)</i> | \$19,944,550               |

**D. GOODS AND GENERAL SERVICES NOT EXCEEDING \$250,000****March 2021 = \$30,665,202****YTD = \$315,991,135**

The contract actions represented below are those actions put in place within each sponsoring school's or division's budget. These delegated procurement methods represent streamline ordering tools that assist schools and offices in meeting immediate mission-essential needs for goods or general services.

|  | <u>March</u><br><u>Qty of POs/</u><br><u>Transactions</u> | <u>YTD</u><br><u>Qty of POs/</u><br><u>Transactions</u> | <u>March</u><br><u>Total</u>                  | <u>YTD</u><br><u>Total</u> |
|--|---|---|---|----------------------------|
| Low Value – Purchase Orders –<br><i>March 2021</i>   | 3,361   | 26,897  | <b>\$7,200,332</b><br><i>(Avg. \$2,142)</i>   | \$51,907,227               |
| Purchase Orders – <i>March 2021</i>  | 40  | 293   | <b>\$9,328,772</b><br><i>(Avg. \$233,219)</i> | \$81,070,003               |
| DISTRICT CARD<br>TRANSACTIONS (i.e., P-Card,<br>Fuel Card, Toshiba Card, etc.) –<br><i>(COVID-19 Transactions = 24 for<br/>total of \$67,479) – March 2021</i> | 8,499   | 48,919  | <b>\$2,562,018</b><br><i>(Avg. \$301)</i>     | \$15,098,373               |
| Rental Facilities – <i>March 2021</i>  | 0   | 0   | <b>\$0</b>                                    | \$0                        |
| Travel/Conference Attendance –<br><i>March 2021</i>  | 11  | 281   | <b>\$4,120</b><br><i>(Avg. \$375)</i>         | \$101,663                  |
| GENERAL STORES<br>DISTRIBUTION CENTER –<br><i>(COVID-19 Transactions = 40 for<br/>total of \$1,253,096) March 2021</i>   | 207   | 1,235   | <b>\$4,030,069</b><br><i>(Avg. \$19,469)</i>  | \$55,667,585               |
| BOOK/INSTRUCTIONAL<br>MATERIAL<br>PURCHASE ORDERS (BPO) –<br><i>March 2021</i>   | 227   | 2,954   | <b>\$7,539,891</b><br><i>(Avg. \$33,215)</i>  | \$112,136,284              |

## ATTACHMENT B

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY**

**A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS**

**NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000**

**DIVISION OF INSTRUCTION AND INFORMATION TECHNOLOGY DIVISION \$1,179,217**

| <u>CONTRACTOR</u>              | <u>IDENTIFI-<br/>CATION<br/>NO.</u> | <u>DESCRIPTION</u>   | <u>SOURCE<br/>OF<br/>FUNDS</u> | <u>AMOUNT</u> |
|--------------------------------|-------------------------------------|--|--------------------------------|---------------|
| Follett School Solutions, Inc. | 4500616601<br><b>Item H</b>         | Single-source contract to provide annual software maintenance of library, textbook, and resource management systems. | General Funds (100%)           | \$1,179,217   |

**Contract Term:** 07/01/21 through 06/30/22

**Contract Value: \$1,179,217**

Requesters: *Alison Yoshimoto-Towery*  
*Chief Academic Officer*  
*Division of Instruction*

*Soheil Katal, Chief Information Officer*  
*Information Technology Division*

**HUMAN RESOURCES DIVISION \$1,760,000**

|  |                             |  |                       |             |
|--|-----------------------------|--|-----------------------|-------------|
| Severin Intermediate Holding, LLC, dba PowerSchool Group LLC | 4400009420<br><b>Item I</b> | Single-source contract to provide licensed software and technical support for the existing District online certificated evaluation platform. | Title II Funds (100%) | \$1,760,000 |
|--|-----------------------------|--|-----------------------|-------------|

**Contract Term:** 07/01/21 through 06/30/26

**Contract Value: \$1,760,000**

Requester: *Linda Del Cueto*  
*Chief Human Resources Officer*  
*Human Resources Division*

## ATTACHMENT B

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY**

**A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS**

**NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000**

**DIVISION OF INSTRUCTION****\$13,000,000**

| <u>CONTRACTOR</u> | <u>IDENTIFICATION NO.</u>   | <u>DESCRIPTION</u>   | <u>SOURCE OF FUNDS</u>                         | <u>AMOUNT</u> |
|-------------------|---|--|--|---------------|
| Various Vendors*  | 4400005153 through 4400005159 through 4400005180 through 4400005184 through 4400005247 through 4400005249 through 4400005290 through 4400005300 through 4400006312 through 4400006319 through 4400006330 through 4400006332 | <p>Authorization to increase capacity for bench of thirty-seven (37) formally competed contracts to provide professional development to promote school leadership. The authority to increase or decrease individual amounts for these contracts will be limited to the aggregate amount of \$41,000,000.</p> <p><b>Contract Term:</b> 01/01/17 through 12/31/21</p> <p>Initial Authorized Value: \$ 8,000,000<br/>           1<sup>st</sup> Authorized Increase: \$20,000,000<br/>           Additional Authorized Value: \$13,000,000<br/> <b>Aggregate Value For Thirty-Seven (37) Contracts: \$41,000,000</b></p> <p>Requester: <i>Alison Yoshimoto-Towery</i><br/> <i>Chief Academic Officer</i><br/> <i>Division of Instruction</i></p> | Various per requesting school or office (100%) | \$13,000,000  |
|                   | <b>Item J</b>   |  |  |               |

\* DataWorks Educational Research, Inc.; Growing Educators, Inc.; Los Angeles Education Partnership; PAN LTD, Orenda Education; UCLA Center X; California State University L.A.; Quaglia Institute for School; Corwin Press, Inc.; The Howard Group, Inc.; Teacher Created Materials; Miller Education Consulting Services, Inc.; Association for Supervision and Curriculum Instruction; Catapult Learning West, LLC.; Curriculum Improvement Institute; District Management Group, LLC.; Dream a World Education; Education Direction; Generation Ready, Inc.; Gibson Hasbrouck & Associates; The Tides Center; Kagan Professional Development; New Teacher Center; Public Consulting Group; Redbird Advanced Learning; Success for All Foundation, Inc.; American Institutes for Research; Community Training and Assistance Center; Education Policy Improvement Center; InnovateEd, LLC.; Institute for Leadership Enhancement and Development; Kickboard; Learn It Systems, LLC; Partnership for Los Angeles Schools; The Eagle Academy Foundation, Inc.; Westat, Inc.; WestEd.

**ATTACHMENT B**

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY**

**A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS**

**NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000**

**DIVISION OF SPECIAL EDUCATION AND DIVISION OF COMMUNICATIONS \$13,320,000**

| <u>CONTRACTOR</u> | <u>IDENTIFI-<br/>CATION<br/>NO.</u>  | <u>DESCRIPTION</u>  | <u>SOURCE<br/>OF<br/>FUNDS</u>                                       | <u>AMOUNT</u> |
|-------------------|--|---|--|---------------|
| Various Vendors*  | 4400009331<br>4400009333<br>thru<br>4400009339<br>4400009350<br>thru<br>4400009373<br>4400009447<br>Thru<br>4400009449<br>4400009460<br>(RFP 2000002124) | Formally competed bench of thirty-six (36) contracts to provide written translation and oral interpretation services related to Individualized Education Program (IEP) meetings and documents for the Division of Special Education and other meetings and documents for the Translations Unit. The authority to increase or decrease individual amounts for these contracts will be limited to the aggregate amount of \$13,320,000. | General Funds (Restricted-Medi-Cal) (60%)<br><br>General Funds (40%) | \$13,320,000  |

**Item K**

**Contract Term:** 05/12/21 through 05/11/26 includes two (2) one-year renewal options

**Aggregate Five-Year Value For Thirty-Six (36) Contracts: \$13,320,000**

|                   |              |
|-------------------|--------------|
| Special Education | \$12,000,000 |
| Translations Unit | \$1,320,000  |

Requesters: *Anthony Aguilar*  
*Chief of Special Education, Equity and Access*  
*Division of Special Education*

*Catarino A. Arias, Director*  
*Translations Unit*  
*Division of Communications*

\*Accommodating Ideas, Inc. (SBE); Accurate Communication, Inc.; AllWorld Language Consultants, Inc., dba ALC, Inc.; American Language Services (SBE); Avantpage, Inc. (SBE); Barbier International, Inc.; Cal Interpreting & Translations (SBE); Daniel Shamebo Sabore, dba Languages Translation Services (SBE); Excel Interpreting, LLC (SBE); Hanna Interpreting Services, LLC (SBE); HolaDoctor, Inc.; Interpreters Unlimited, Inc. (SBE); Keller Translation Development Service, LLC, dba GlobalReady (SBE); Language Bank, Inc., dba aLanguageBank; Lifesigns Now dba Lifesigns, Inc.; LinguaLinx Language Solutions, Inc., dba LinguaLinx, Inc.; Lionbridge Technologies, Inc.; TranslateXpress, Inc. (SBE); Translating Services, Inc., dba Lazar Translating and Interpreting (SBE)

## ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

## A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

## NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000

HUMAN RESOURCES DIVISION AND INFORMATION TECHNOLOGY DIVISION **\$987,504**

| <u>CONTRACTOR</u>     | <u>IDENTIFI-<br/>CATION<br/>NO.</u> | <u>DESCRIPTION</u>   | <u>SOURCE<br/>OF<br/>FUNDS</u> | <u>AMOUNT</u> |
|-----------------------|-------------------------------------|--|--------------------------------|---------------|
| Cornerstone on Demand | 4400006360-3<br><b>Item L</b>       | Amendment to extend term and increase capacity of sole-source contract for online professional learning management (MyPLN) system. | General Funds (100%)           | \$987,504*    |

**Current Contract Term:** 07/01/18 through 06/30/21

New end date by this amendment: 6/30/23

Initial Contract Value: \$1,481,250

Amendment No. 1: \$0

Amendment No. 2: \$0

\*Amendment No. 3: \$987,504

**Aggregate Contract Value: \$2,468,754**

Requesters: *Ileana M. Davalos*  
*Deputy Chief Human Resource Officer*  
*Human Resources Division*

*Soheil Katal, Chief Information Officer*  
*Information Technology Division*

HUMAN RESOURCES DIVISION **\$1,000,000**

|                         |                             |   |                        |             |
|-------------------------|-----------------------------|---|------------------------|-------------|
| Teach for America, Inc. | 4400009413<br><b>Item M</b> | Single-source contract to recruit and select up to 200 teacher candidates in hard-to-staff subject fields as identified by the District for the next three academic years (with a 2-year commitment from these teachers). | Title IIA Funds (100%) | \$1,000,000 |
|-------------------------|-----------------------------|---|------------------------|-------------|

**Contract Term:** 07/01/21 through 06/30/25

**Contract Value: 1,000,000**

Requester: *Linda Del Cueto*  
*Chief Human Resources Officer*  
*Human Resources Division*

**ATTACHMENT B**

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY**

**A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS**

**NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000**

**STUDENT HEALTH AND HUMAN SERVICES **\$2,064,000****

| <u>CONTRACTOR</u> | <u>IDENTIFI-<br/>CATION<br/>NO.</u> | <u>DESCRIPTION</u>  | <u>SOURCE<br/>OF<br/>FUNDS</u> | <u>AMOUNT</u> |
|-------------------|-------------------------------------|---|--------------------------------|---------------|
| Welligent, Inc.   | 4400008521-1<br><b>Item N</b>       | Amendment to extend the term and increase capacity of single-source contract for telehealth services. | General Funds<br>(100%)        | \$2,064,000*  |

**Current Contract Term:** 07/01/20 through 06/30/21

New end date by this amendment: 6/30/25

Initial Contract Value: \$516,000

\*Amendment No. 1: \$2,064,000

**Aggregate Contract Value: \$2,580,000**

Requester: *Pia V. Escudero, Executive Director  
Student Health and Human Services*

## ATTACHMENT B

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY**

**B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS**

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

**NEW CONTRACTS/AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000**

**OFFICE OF THE DEPUTY CONTROLLER AND INFORMATION TECHNOLOGY DIVISION \$987,672**

| <u>CONTRACTOR</u> | <u>IDENTIFI-<br/>CATION<br/>NO.</u> | <u>DESCRIPTION</u> | <u>SOURCE<br/>OF<br/>FUNDS</u> | <u>AMOUNT</u> |
|-------------------|-------------------------------------|--------------------|--------------------------------|---------------|
|-------------------|-------------------------------------|--------------------|--------------------------------|---------------|

|                               |                               |  |                            |            |
|-------------------------------|-------------------------------|--|----------------------------|------------|
| Carahsoft<br>Technology Corp. | 4400006475-1<br><b>Item O</b> | Amendment to extend term and increase contract capacity of formally competed contract to provide SAP archiving and OpenText software maintenance to support the District's enterprise systems for Human Resources, Payroll, Finance and Procurement. | General<br>Funds<br>(100%) | \$987,672* |
|-------------------------------|-------------------------------|--|----------------------------|------------|

**Current Contract Term:** 07/01/18 through 06/30/21

New end date by this amendment: 06/30/23

Initial Contract Value: \$1,475,638

\*Amendment No. 1: \$987,672

**Aggregate Contract Value: \$2,463,310**

Requesters: *Timothy Rosnick*  
*Deputy Controller*

*Soheil Katal*  
*Chief Information Officer*  
*Information Technology Division*



## ATTACHMENT B

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY**

**B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS**

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

**NEW CONTRACTS/AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000**

**STUDENT HEALTH AND HUMAN SERVICES****\$3,034,928**

| <u>CONTRACTOR</u> | <u>IDENTIFI-<br/>CATION<br/>NO.</u>             | <u>DESCRIPTION</u>  | <u>SOURCE<br/>OF<br/>FUNDS</u> | <u>AMOUNT</u> |
|-------------------|---|---|--------------------------------|---------------|
| Allied 100, LLC   | 4400009414<br>(IFB 2000002130)<br><b>Item P</b> | Formally competed contract to provide automated external defibrillator accessories, and related services for schools and offices. | General Funds<br>(100%)        | \$3,034,928   |

**Contract Term:** 06/01/21 through 05/31/26

**Contract Value: \$3,034,928**

Requester: *Pia V. Escudero*  
*Executive Director*  
*Student Health and Human Services*

**STUDENT HEALTH AND HUMAN SERVICES; DIVISION OF SPECIAL EDUCATION;  
AND INFORMATION TECHNOLOGY DIVISION**

**\$1,719,913**

|                 |                             |   |                         |             |
|-----------------|-----------------------------|---|-------------------------|-------------|
| Welligent, Inc. | 4400009376<br><b>Item Q</b> | Sole-source contract to provide software support to manage Individualized Education Programs (IEPs) and student health records. | General Funds<br>(100%) | \$1,719,913 |
|-----------------|-----------------------------|---|-------------------------|-------------|

**Contract Term:** 07/01/21 through 06/30/24

**Contract Value: \$1,719,913**

Requesters: *Pia V. Escudero, Executive Director*  
*Student Health and Human Services*

*Marco Tolj, Director*  
*Division of Special Education*

*Soheil Katal, Chief Information Officer*  
*Information Technology Division*

## ATTACHMENT B

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY**

**C. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS**

Authorize the utilization of piggyback contract in effect. The proposed action complies with the Public Contract Code Sections 10299 and 20118, which allows school districts to utilize other governmental agencies' established contracts and does not change District Policies.

**FACILITIES SERVICES DIVISION****\$3,100,000**

| <u>CONTRACTOR</u>   | <u>IDENTIFI-<br/>CATION<br/>NO.</u>           | <u>DESCRIPTION</u>  | <u>SOURCE<br/>OF<br/>FUNDS</u>       | <u>AMOUNT</u> |
|---------------------|---|---|--------------------------------------|---------------|
| Downtown Ford Sales | 4500622853<br>(CA DGS Contract # 1-18-23-20A) | Piggyback contracts through the California Multiple Award Schedule to purchase two stake bed trucks and 50 mid-roof cargo vans to replace vehicles for the Maintenance and Operations Branch. | White Fleet Maintenance Funds (100%) | \$150,000     |
|                     | 4500620118<br>(CA DGS Contract # 1-18-23-23A) |   |                                      |               |
|                     | <b>Item R</b>                                 | <b>Contract Term:</b> One-time purchase   |                                      |               |
|                     |   | <b>Aggregate Value For Two (2) Contracts:</b><br><b>\$3,100,000</b>   | General Funds (100%)                 | \$2,950,000   |

Requester: *Robert Laughton, Director  
Maintenance and Operations  
Facilities Services Division*