

Amended to Revise Page 5 of Attachment A and amend Attachment B Contract 4400005371 to Remove the Award to A&R Food Distributors, Inc. for Chicken Biscuits and Chicken Patties and direct the Superintendent to rebid these items to return to the Board with a new recommendation, if possible, before June 30, 2017. Amend the language of the Board Report to read that "an annual survey be conducted on Goodman Food Products, Inc. dba Don Lee Farms, Perdue Farms Inc., Somma Food Group, and it subcontractors, to analyze their progress and improvement on all aspects of the Good Food Purchasing Policy and that the survey shall be provided to the Board; and that the Board shall reserve the right to terminate the contract at any point in the five year term if policies are not followed with fidelity." Amend the language to read that the Board strongly urges the remaining Awardees to use California based sourcing, processing and distribution to better meet the provisions of the Good Food Purchasing Policy.

File #: Rep-283-16, ...

APPROVAL OF PROCUREMENT ACTIONS

March 14, 2017

Procurement Services Division

APPROVED

ADOPTED BOARD REPORT

MAR 1 4 2017

Action Proposed:

Staff proposes that the Board of Education (Board) ratify the contract actions taken by the Procurement Services Division within delegated authority as listed in Attachment "A" including the approval of award of Professional Service Contracts not exceeding \$250,000: New Contracts; Low Value - Decentralized Purchase Orders; Goods and General Services Contracts: Purchase Orders; Low Value - Decentralized Purchase Orders; District Card Transactions; Rental of Facilities; Travel/Conference Attendance; General Stores Distribution Center; and Book/Instructional Material Purchase Orders; and approve Professional Service Contracts (exceeding \$250,000): New Contracts; Good and General Services Contracts (exceeding \$250,000): New Contracts as listed in Attachment "B".

Background:

Procurement Services staff prepares monthly reports for contract actions necessary for the execution of the projects approved by the Board for the educational and operational requirements of the District in accordance with Board delegated authority to the Superintendent.

Expected Outcomes:

Approval of these items will allow the goods and services provided by these contracts furnishing the equipment, supplies, or services to the Los Angeles Unified School District that support Board policies and goals.

Board Options and Consequences:

The Board can approve all actions presented, or postpone selected actions pending receipt of additional information. Non-ratification of actions awarded under delegated authority in Attachment "A" will result in immediate unavailability of products or discontinuance of services, or both. While non-ratification may be legally defendable, it would likely result in costly litigation over discontinued payments or if the District attempts to reclaim payments made to a vendor. District costs will likely increase as fewer vendors compete for future procurements. Postponement of actions presented for approval in Attachment "B" will delay contract award or delivery dates.

Policy Implications:

This action does not change District policy and conforms to *California Education Code section 17604* that permits the Board of Education to delegate authority for Procurement Services (Board Report #311-15/16), which the Board exercised on May 10, 2016.

Budget Impact:

The contract actions presented are within the budget authority previously approved by the Board. Ratification of contracts awarded under delegation of authority and within their Board approved budget listed

in Attachment "A" includes:



- Award of Professional Service Contracts not exceeding \$250,000: New Contracts; Low Value -Decentralized Purchase Orders; and
- Goods and General Services Contracts not exceeding \$250,000: Procurement Transactions Purchase Orders; Low Value - Decentralized Purchase Orders; Rental of Facilities; Travel/Conference Attendance; District Card Transactions; General Stores Distribution Center; and Book/Instructional Material Purchase Orders

Request for Approval of Procurement Contracts not under delegated authority listed in Attachment "B" includes:

• Professional Services Contracts (exceeding \$250,000): New Contracts; and

ADOPTED BOARD REPORT
MAR 1 4 7017

• Goods and General Services Contracts (exceeding \$250,000): New Contracts

Issues and Analysis:

There are no policy implications on these agreements. The Business and Government Services Team, Office of the General Counsel, has reviewed and approved the agreements as to form

Attachments:

Attachment "A" - Ratification of Contracts Awarded Under Delegated Authority Attachment "B" - Request for Approval of Contracts Not Under Delegated Authority

Informatives:

Informative - Warehouse - January 2017

Informative - Applied Computer Solutions; Cognizant Technology - Contract Nos. 4400005522 and 4400005523

Informative - A&R Food Distributors, Inc.; Goodman Food Products, Inc., dba Don Lee Farms; Perdue Farms,

Inc.; Somma Food Group - Contract Nos. 4400005371-5374

Informative - Citibank N.A. - Contract No. 4400005383

Informative - Belma Johnson Productions - Contract No. 4400005443

Informative - Best Contracting Services, Inc. - Contract No. 4400005520

Informative - Southwest Mobile Storage, Inc. - Contract No. 4400005524

Informative - Caruso Ford Lincoln; Reynolds Buick, Inc.; Long Beach BMW Motorcycles, McPeek's Dodge of

Anaheim - Contract Nos. 4400005540, 4400005542, 4400005543 and PO 4500288987

Informative - Mythics, Inc. - Various Purchase Orders

Informative - Mainline Information Systems, Inc.; International Business Machines; LogixService, Inc., dba

AMTEK Computer Services - Contract Nos. 4400005458, 4400005459, and 4400005530

Informative - Vector Resources, Inc., dba Vector USA - Contract No. 4400005438

Informative - World Wide Technology, Inc. - Contract No. 4400005545

RESPECTFULLY SUBMITTED,

APPROVED & PRESENTED BY:

Superintendent

A MELÉNDEZ DE SANTA ANA

Chief Executive Officer

Office of Educational Services

REVIEWED BY: APPROVED & PRESENTED BY: ADOPTED BOARD REPORT

MAR 14 2017

General Counsel

Approved as to form.

Chief Procurement Officer Procurement Services Division

REVIEWED BY:

Director, Budget Services and Financial Planning

Approved as to budget impact statement.

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY

A. BELPROFESSIONAL SERVICE CONTRACTS ALREADY AWARDED

NEW CONTRACTS NOT EXCEEDING \$250,000

\$100,380

CONTRACTOR

IDENTIFI-CATION

NO.

DESCRIPTION

APPROVE SOURCE OF FUNDS

AMOUNT

Wolfone Productions

4400005304

Informally competed contract to provide student training in safety precautions and mental discipline that are aligned to the school's

restorative justice goals. The contractor will provide training by using several different exercise techniques that will aid in helping the students increase their focus in the classroom, self-esteem, confidence, conflict resolution, and communication skills. Training classes will consist of up to 30 students per class, two classes

per day, for ten classes per week.

Contract Term: 01/09/17 through 06/30/17

Contract Value: \$45,380

Requester: Latasha Buck, Principal George Washington Carver Middle School General Funds (100%) \$45,380

ADOPTED BOARD REPORT

MAR 14 2017

Johnny Spencer dba 4400005311 Eye See You Informally competed contract to provide music instruction to students and professional development to teachers that are aligned to the school's restorative justice goals.

Contract Term: 01/12/17 through 06/09/17

Contract Value: \$55,000

Requester: Latasha Buck, Principal George Washington Carver Middle School General Funds (100%) \$55,000

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY

A. PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDED

INCOME CONTRACTS NOT EXCEEDING \$500,000

\$0

CONTRACTOR

<u>IDENTIFI</u>-CATION NO.

DESCRIPTION

ON

APPROVED SOURCE OF FUNDS

AMOUNT

None

ADOPTED BOARD REPORT

MAR 14 2017

CONTRACT AMENDMENTS NOT EXCEEDING \$250,000

\$51,520

CONTRACTOR IDENTIFI-**DESCRIPTION** SOURCE AMOUNT OF CATION **FUNDS** NO. General \$51,520* California State 4400004952-1 Amendment to extend term and increase capacity of **Funds** informally competed contract to provide two (2) University. sessions with 14 class meetings each in Project (100%)Dominguez Hills

Management Fundamentals (certification track) and one (1) session with 3 class meetings in Project Management Fundamentals (non-certification track). This training will allow the Maintenance & Operations staff to keep pace with changes in technology, gain needed skills, and increase their knowledge base. This training will be delivered to ninety (90) M&O staff.

Current Contract Term: 8/10/2016 through

6/30/2017

New end date by this Amendment: 11/30/17

Initial Contract Value: \$51,520 *Amendment No. 1: \$51,520

(Executed Date: 01/22/17)

Aggregate Contract Value: \$103,040

Requester: Shahryar Khazei Chief Information Officer Information Technology Division

Requester: Roger Finstad, Director

Maintenance & Operations Facilities Services Division

^{*}Current Ratification

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY

B. AFTER THE FACT CONTRACTS NOT EXCEEDING \$250,000 ALREADY AWARDED

SO

The contract actions represented below are unauthorized commitments initiated by the sponsoring school or division without a formal contract in place. This action requires the Board to ratify the contract after the fact to allow the vendor to be paid. The District did request and has received the benefit of the services. Informative memorandum included.

CONTRACTOR

IDENTIFI-CATION NO.

DESCRIPTION

SOURCE

AMOUNT

OF **FUNDS**

APPROVED

BOARD REPORT

MAR 14 2017

None

C. GOODS AND GENERAL SERVICES CONTRACTS ALREADY AWARDED

NEW CONTRACTS NOT EXCEEDING \$250,000

\$0

CONTRACTOR

IDENTIFI-

DESCRIPTION

SOURCE

AMOUNT

CATION

NO.

OF **FUNDS**

None

CONTRACT AMENDMENTS NOT EXCEEDING \$250,000

\$0

CONTRACTOR

IDENTIFI-

DESCRIPTION

SOURCE

AMOUNT

CATION NO.

OF

FUNDS

None

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY

D. PROFESSIONAL	L SERVICE CO	ONTRACT ASSIGNMENTS		\$0
CONTRACTOR	IDENTIFI- CATION NO.	DESCRIPTION	SOURCE OF FUNDS	AMOUNT
None		BOAF	POPTED REPORT	

E.	PROFESSIONAL	SERVICE CO	ONTRACTS ALRE	ADY AWARDED		\$0
				the Instructional Technology Ini _, under Board Report No		TD-SEP
(CONTRACTOR	IDENTIFI- CATION NO.	DESCRIPTION		SOURCE OF FUNDS	AMOUNT
]	None					
F.	GOODS AND GEN	NERAL SERV	ICES CONTRACT	S <u>ALREADY AWARDED</u>		\$0
	SEP previously add	pted by the Bo	oard on	f the Instructional Technology In , under Board Report No. ontracts are based upon purchase	The tota	al amount is
	CONTRACTOR	IDENTIFI- CATION NO.	DESCRIPTION		SOURCE OF FUNDS	NOT TO- EXCEED AMOUNT

None

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY

G. PROFESSIONAL SERVICE NOT EXCEEDING \$250,000

January 2017– \$1,195,734 YTD - \$9,630,406

The contract actions represented below are those actions put in place within each sponsoring school's or division's approved budget. These delegated procurement methods represent streamline ordering tools that assist schools and offices in meeting immediate mission-essential needs for professional services.

	January* Oty of POs	YTD Oty of POs	January*地震 14 刊 Total	YTD Total
Low Value – Decentralized Purchase Orders <i>- January 2017</i>	183	1,396	\$1,195,734 (\$6,534)	\$9,630,406

H. GOODS AND GENERAL SERVICES NOT EXCEEDING \$250,000

January 2017 - \$18,381,189 YTD - \$133,782,567

The contract actions represented below are those actions put in place within each sponsoring school's or division's approved budget. These delegated procurement methods represent streamline ordering tools that assist schools and offices in meeting immediate mission-essential needs for goods or general services.

.97	January* Oty of POs/ Transactions	YTD Qty of POs/ Transactions	<u>January</u> * <u>Total</u>	YTD Total
Low Value – Decentralized Purchase Orders – <i>January 2017</i>	4,595	30,346	\$9,992,432 (\$2,175)	\$68,434,252
Purchase Orders - January 2017	18	149	\$2,038,708 (\$113,262)	\$16,004,184
DISTRICT CARD TRANSACTIONS (i.e., P-Card, Fuel Card, Toshiba Card, etc.) <i>January 2017</i>	8,552	56,324	\$2,804,709 (\$328)	\$19,628,545
Rental Facilities – January 2017	4	25	\$19,980 (\$4,995)	\$217,580
Travel/Conference Attendance – January 2017	512	3,623	\$286,662 (\$560)	\$2,252,103
GENERAL STORES DISTRIBUTION CENTER – January 2017	283	2,112	\$2,284,093 (\$8,071)	\$10,339,482
BOOK/INSTRUCTIONAL MATERIAL PURCHASE ORDERS (BPO) – January 2017	315	3,009	\$1,212,605 (\$3,850)	\$16,906,421

^{*}Detailed information is provided on the Procurement Services website.

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS $\underline{\text{NOT UNDER}}$ $\underline{\text{DELEGATED AUTHORITY}}$

A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS \$50,836,682 SOURCE OF CONTRACTOR **IDENTIFI-**DESCRIPTION AMOUNT **CATION FUNDS** NO. Applied 4400005522 Formally competed contracts to provide test Bond \$836,682 Computer data management tools to support the MiSiS 4400005523 Funds project implementation. This includes a test Solutions: (RFP 000001171) (100%)data repository for the MiSiS application which Cognizant Technology will benefit the District through test data management results, storage, data masking, ADOPTED BOARD REPORT sensitive data discovery, data validation, and MAR 14 2017 test data generation. **Contract Term:** 03/15/17 through 03/15/20 Aggregate Contract Value for Two (2) Contracts: \$836,682 Requester: Diane Pappas Chief Executive Officer Project Management and Innovation Requester: Shahryar Khazei Chief Information Officer Information Technology Division Cafeteria \$50,000,000 A&R Food 4400005371 Formally competed, strategically sourced contracts, to procure, process and deliver No Distributors, **Funds** 4400005372 4400005373 Antibiotics Ever (NAE) and hormone free (100%)Inc.; Goodman Food 4400005374 chicken for the District's student meal (RFP 2000001202) programs. The authority to increase or Products, Inc., decrease individual amounts for these contracts dba Don Lee will be limited to the aggregate amount of Farms: Perdue Farms \$50,000,000. Inc.; Somma Food **Contract Term:** 03/15/17 through 03/14/22 Group Aggregate Contract Value for Four (4) Contracts: \$50,000,000 Requester: Joseph K. Vaughn Director

Bd. of Ed Rpt. No. 283-16/17

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Food Services Division

Board of Education March 14, 2017

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS $\underline{\text{NOT UNDER}}$ $\underline{\text{DELEGATED AUTHORITY}}$

A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

NEW INCOME CONTRACTS EXCEEDING \$500,000

<\$3,000,000>

CONTRACTOR

IDENTIFI-CATION

DESCRIPTION

AMOUNT

NO.

<u>OF</u>

FUNDS

Citibank N.A.

4400005383 (RFP 2000001125) Formally competed contract to provide specialized credit cards (i.e., Procurement card, Fuel card, Toshiba card, etc.) dedicated for the

purchase of necessary goods and services. These are procurement tools that allow authorized card holders to obtain needed

products and services.

Revenue

<\$2,500,000>

<\$500,000>

Contract Term: 07/01/17 through 6/30/22

ADOPTED BOARD REPORT

Contract Value: <\$2,500,000>

MAR 1.4 2017.

Revenue

Requester: Quinton Dean

Deputy Chief Procurement Officer Procurement Services Division

Requester: Luis Buendia, Controller Accounting & Disbursement Division

Belma Johnson **Productions**

4400005443 (RFP 2000001112) Formally competed revenue contract by which an independent third party will research, solicit and obtain District sponsorship commitments and manage certain District fundraising activities.

Contract Term: 03/15/17 through 03/14/20

Contract Value: <\$500,000>

Requester: Alvaro Cortes Executive Director Beyond the Bell Branch

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS $\underline{\text{NOT UNDER}}$ $\underline{\text{DELEGATED AUTHORITY}}$

A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

CONTRACT AMENDMENTS EXCEEDING \$250,000

APPROVED

\$0

CONTRACTOR

IDENTIFI-CATION

NO.

DESCRIPTION

SOURCE OF

FUNDS

AMOUNT

None

ADOPTED BOARD REPORT

MAR 1.4 2017.

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

NEW CONTRAC	CTS EXCEEDING:	<u>\$250,000</u>		\$33,634,198
CONTRACTOR	IDENTIFI CATION NO.	DESCRIPTION	SOURCE OF FUNDS	AMOUNT
Best Contracting Services, Inc.	4400005520 (IFB 2000001043)	Formally competed capacity contract to provide roof, rain gutters and downspout cleaning general services District-wide. Contract Term: 04/01/17 through 03/31/22 includes two (2) one-year renewal options Aggregate Five-Year Contract Value: \$1,500,000	Restricted Maintenance Funds (90%) Bond Funds (10%)	\$1,500,000
		Requester: Roger Finstad, Director Maintenance & Operations Facilities Services Division	BOARD REPORT MAR 1 4 2017	
Southwest Mobile Storage, Inc.	4400005524 (IFB 2000001270)	Formally competed capacity contract to provide various sizes of storage containers (new & reconditioned) for purchase or rental for various District locations. Contract Term: 04/01/17 through 03/31/22 includes two (2) one-year renewal options Aggregate Five-Year Contract Value: \$1,802,000	Restricted Maintenance Funds (90%) Bond Funds (10%)	\$1,802,000
		Requester: Roger Finstad, Director Maintenance & Operations Facilities Services Division		

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS $\underline{NOT\ UNDER\ DELEGATED\ AUTHORITY}$

B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS



Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

NEW CONTRACTS EXCEEDING \$250,000 (CONT.)

CONTRACTOR	IDENTIFI CATION NO.	DESCRIPTION	SOURCE OF FUNDS	AMOUNT
Caruso Ford Lincoln; Reynolds Buick, Inc.;	4400005540 4400005542 4400005543 (IFB 2000001261)	Formally competed capacity contracts to provide police patrol vehicles, K-9 vehicles, command vehicles, sergeant police vehicles, lieutenant police vehicles, passenger vans,	General Funds (100%)	\$6,640,750
Long Beach BMW Motorcycles		hybrid sedans, and police motorcycles for the School Police Department.	BOARD A	PTED REPORT
		Contract Term: 03/15/17 through 03/14/22	that Ti	¥ Z017
		Aggregate Contract Value for Three (3) Contracts: \$6,640,750		
		Requester: Steve Zipperman Chief of Police Los Angeles School Police		
Mythics, Inc.	Various Purchase Orders (IFB 2000001293)	Formally competed one-time purchase of Oracle Web Center Suite to replace the District's legacy portal and e-Library system.	General Funds (100%)	\$2,553,516
		Contract Term: One-time Purchase		
		Aggregate Value for All Purchase Orders: \$2,553,516		
		Requester: Shahryar Khazei Chief Information Officer Information Technology Division		

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

NEW CONTRACTS EXCEEDING \$250,000 (CONT.)

CONTRACTOR	IDENTIFI CATION NO.	DESCRIPTION	SOURCE OF FUNDS	AMOUNT
Mainline Information Systems, Inc.; International Business Machines; LogixService, Inc., dba AMTEK Computer Service	440005458 440005459 440005530 (IFB 2000001153)	Formally competed capacity contracts to provide Data Center hardware maintenance for out of warranty equipment such as mainframe, mid-range servers and data storage units. The authority to increase or decrease individual amounts for these contracts will be limited to the aggregate amount of \$1,785,000. Contract Term: 04/01/17 through 06/30/21	General Funds (100%)	\$1,785,000 PTED REPORT 4 2017
		Aggregate Contract Value for Three (3) Contracts: \$1,785,000 Requester: Shahryar Khazei Chief Information Officer Information Technology Division		
Vector Resources, Inc., dba Vector USA	4400005438 (IFB 2000001284)	Formally competed E-rate contract to provide network equipment upgrades and installation services for sixty-five (65) K-12 school projects. Contract Term: 03/15/17 through 03/14/21 includes two (2) one-year renewal options Aggregate Four-Year Contract Value: \$4,352,932 Requester: Shahryar Khazei	Bond Funds (34%) E-rate Discounts (66%)	\$4,352,932
		Chief Information Officer Information Technology Division		

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS $\underline{\text{NOT UNDER}}$ $\underline{\text{DELEGATED AUTHORITY}}$

B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

NEW CONTRACTS EXCEEDING \$250,000 (CONT.)

CONTRACTOR	IDENTIFI CATION NO.	DESCRIPTION	SOURCE OF FUNDS	AMOUNT
World Wide Technology, Inc.	4400005545 (IFB 2000001180)	Formally competed E-rate contract to provide District-wide basic software support of network equipment including software updates, bug fixes, security patches and related services for various schools and offices. Contract Term: 03/15/17 through 03/14/22	General Funds (80%) E-rate Discounts (20%)	\$15,000,000

Contract Value: \$15,000,000

Requester: Shahryar Khazei Chief Information Officer Information Technology Division BOARD REPORT

CONTRACT AMENDMENTS EXCEEDING \$250,000

\$0

<u>IDENTIFI</u>	<u>DESCRIPTION</u>	SOURCE	AMOUNT
CATION		<u>OF</u>	
<u>NO.</u>		FUNDS	
	CATION	CATION	CATION OF

None

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

Authorize the utilization of piggyback contracts in effect. The proposed action complies with the Public Contract Code Sections 10299 and 20118, which allows school districts to utilize other governmental agencies' established contracts and does not change District policy.

<u>UTILIZATION OF PIGGYBACK CONTRACTS IN EFFECT EXCEEDING \$250,000</u>

\$129,130

CONTRACTOR	IDENTIFI- CATION NO.	DESCRIPTION	SOURCE OF FUNDS	NOT TO EXCEED AMOUNT
McPeek's Dodge of Anaheim	4500288987 City of Visalia RFB#16-17-19	Purchase of five (5) detective vehicles via City of Visalia RFB-IS-15201411-1 piggyback contract.	General Funds (100%)	\$129,130

Contract Term: One-time purchase

Contract Value: 129,130

Requester: Steve Zipperman Chief of Police Los Angeles School Police ADOPTED BOARD REPORT

MAR 1 4 2017

INCOME CONTRACTS

\$0

CONTRACTOR	IDENTIFI-	DESCRIPTION	SOURCE	NOT TO
×	CATION		OF	EXCEED
	NO.		FUNDS	AMOUNT

None

Board of Education Report No.<u>283-16/17</u> For 03/14/17 Board Meeting

INTEROFFICE CORRESPONDENCE Los Angeles Unified School District Procurement Services Division

PPROVED INFORMATIVE

TO:

Members, Board of Education

Michelle King, Superintendent

FROM:

George Silva, Chief Procurement Officer

Procurement Services Division

ADOPTED BOARD REPORT

DATE: February 3, 2017

MAR 1 4 2017

SUBJECT:

GENERAL STORES DISTRIBUTION CENTER SPEND FOR

REPLENISHMENT OF STOCK INVENTORY OF SUPPLIES,

EQUIPMENT AND FURNITURE

During the Board of Education's May 10, 2016 meeting, pre-authorization was granted to the Procurement Services Division (PSD) to enter into various new contracts, extend existing contracts, and award various purchase orders to make regular and routine procurements of products used by schools and offices and stocked in the General Stores Distribution Section. As part of the pre-authorization, it was agreed that PSD would report on the total procurement activity on a monthly (per board report) basis. In an effort to streamline and enhance the reporting process, the chart below lists the major commodity categories and total purchase order issuance for the month of January.

GENERAL STORES DISTRIBUTION

Major Commodity Categories	Purchase Order Issuance January 1 to January 31, 2017	ACCUMULATIVE FISCAL YEAR TOTAL
Athletic Equipment	\$111,418.82	\$243,106.34
Audio Visual	\$31,776.34	\$116,310.71
Custodial/Maint. & Operations	\$597,501.26	\$3,585,074.13
Educational Supplies/Tools	\$79,677.49	\$380,720.61
Forms & Publications	\$18,165.77	\$105,616.14
Furniture	\$226,201.68	\$1,258,226.40
Music	\$12,183.56	\$63,384.80

Members, Board of Education Michelle King, Superintendent

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Major Commodity Categories	Purchase Order Issuance January 1 to January 31, 2017	Accumulative Fiscal Year Total
Office Essentials	\$810,784.74	\$2,678,852.86
Paper	\$217,236.40	\$533,808.95
Science/Home Economics/First Aid	\$94,815.45	\$543,946.89
Visual Arts	\$84,331.68	\$830,434.00
TOTALS	\$2,284,093.19	\$10,339,481.83

If you have questions or require additional information, please contact me at (213) 241-1751.

c: David Holmquist Thelma Melendez Frances Gipson Nicole Elam-Ellis Jefferson Crain Marc Monforte

INTEROFFICE CORRESPONDENCE Los Angeles Unified School District Information Technology Division

ADOPTED BOARD REPORT MAR 1 4 2017

INFORMATIVE

DATE: March 14, 2017

TO:

Members, Board of Education

Michelle King, Superintendent

FROM:

Diane H. Pappas, Chief Executive Officer, Project Management and Innovation

Shahryar Khazei, Chief Information Officer

SUBJECT: REQUEST FOR BOARD APPROVAL - IMPLEMENTATION OF TEST

DATA MANAGEMENT SUITE SUPPORTING THE MISIS PROJECT

CONTRACTOR

CONTRACT NO.

APPLIED COMPUTER SOLUTIONS COGNIZANT TECHNOLOGY

4400005522 4400005523

Background

The Information Technology Division (ITD) is requesting Board of Education approval of an agreement to procure a Test Data Management Suite. This suite will ensure that student information is protected in the MiSiS application.

Why is this necessary?

During a security review of the MiSiS application, sensitive student information was found in the non-production environments used for MiSiS software development and testing. This data needs to be protected; ideally, the data should be obfuscated (i.e. masked or scrambled to prevent unauthorized access or use).

A Test Data Management Suite will provide the District with the ability to discover all sensitive student information in non-production environments. The suite will also allow for the sensitive production data to be obfuscated on a persistent basis, so that the data is protected without hindering software development and testing.

Why do we need to do this now?

The MiSiS team is addressing the findings and recommendations of the security review. Student data and privacy are a top priority and procuring this suite will allow the Information Technology Division to better protect student information in non-production environments.

What would happen if this were not approved?

ITD will continue requiring all developers and other staff working on MiSiS to sign Non-Disclosure Agreements and/or ethics forms. These personnel will continue to have access to sensitive student information in the non-production environments used by the MiSiS team for development and testing, which keeps the District at risk for potential misuse of the data.

What are the terms of the proposed agreement?

The proposed agreement will be for a period of three (3) years. The estimated combined total value of contract is not-to-exceed \$836,682. Funding source is 100% Bond funds.

If you have any questions or require additional information, please contact Diane Pappas at (213) 241-1807.

c: David Holmquist Nicole Elam-Ellis Thelma Melendez Jefferson Crain

Frances Gipson George Silva

BOARD REPORT



INTEROFFICE CORRESPONDENCE Los Angeles Unified School District Food Services Division

BOARD REPORT

INFORMATIVE

DATE: February 14, 2017

TO:

Members, Board of Education

Michelle King, Superintendent of Schools

FROM:

Joseph Vaughn, Director

Food Services Division

SUBJECT:

CONTRACT NOS.: 4400005371, 4400005372, 4400005373 AND 4400005374

CONTRACTORS: A&R FOOD DISTRIBUTORS, INC., GOODMAN FOOD PRODUCTS, INC., DBA DON LEE FARMS, PERDUE FOODS INC. AND

SOMMA FOOD GROUP

SUBJECT: REQUEST FOR PROPOSAL (RFP #2000001202)-STRATEGICALLY-SOURCED NO ANTIBIOTICS EVER (NAE)

HORMONE FREE CHICKEN

Introduction

A Request for Procurement (RFP) was released on October 14, 2016 to publize the District's request to vendors for No Antibiotics Ever (NAE) Hormone Free chicken items. Food Services Division plans to expand NAE Hormone Free chicken items offered monthly on our menu beginning in March 2017. Bid notifications were sent to 146 vendors, 39 interested vendors downloaded the RFP and seven (7) proposals were submitted.

Action Proposed:

Food Services Division is requesting that the District award contracts to the four (4) vendors below for the NAE Hormone Free chicken as indicated in order to implement the new menu options beginning March 2017.

Vendor	Items
A&R Food Distributors, Inc.	Chicken Biscuit Sandwich and Chicken Patty
Contract No. 44000	05371 Sandwich
Goodman Food Products, Inc. dba Don I	Lee Chicken Drumstick and Chicken Filet with
Farms: Contract No. 44000	05372 Whole Grain Breading
Perdue Farms Inc.	Chicken Frankfurter and Chicken Patty with
Contract No. 44000	05373 Whole Grain Breading
Somma Food Group	Chicken Tender with Whole Grain Breading
Contract No. 44000	05374 and Chicken Drumstick

Members, Board of Education Michelle King, Superintendent -2-

February 14, 2017



Why is this necessary?

These new chicken items will allow for greater flexibility in Food Services monthly menu options. Also, it is anticipated that with the addition of these new chicken items on the menu, meal participation will increase resulting in higher revenue to the school meal program.

Currently the chicken provided to the students is very limited and not an entrée item. Approval of this contract would allow for a number of chicken entrees to be added to the menu for both lunch and supper.

What would happen if this were not approved?

Food Services Divison is constantly striving to improve the quality of our food as well as the quality of our menus. Without the addition of these new chicken products, we have a limited number of chicken items available for our students.

What are the terms of the proposed agreement?

The Food Services Division is requesting that the Board authorize the execution of four (4) strategically-sourced contracts for a five (5) year term, with an aggregate to not-to-exceed \$50,000,000.

If you have any questions or require additional information, please contact Joseph Vaughn at 213-241-2993.

c: Alma Pena-Sanchez
David Holmquist
Thelma Meléndez de Santa Ana
Frances Gipson
Nicole Elam-Ellis
Jefferson Crain
George Silva

INTEROFFICE CORRESPONDENCE

Los Angeles Unified School District

Procurement Services Division

ADOPTED BOARD REPORT

MAR 14 2017

APPROVED

INFORMATIVE

DATE: January 24, 2017

TO:

Members, Board of Education

Michelle King, Superintendent of Schools

FROM:

Quinton Dean, Deputy Chief Procurement Officer

Procurement Services Division

SUBJECT:

PROCUREMENT CARD (P-CARD) PROGRAM

CONTRACT NO.: 4400005383

CONTRACT AMOUNT: REVENUE GENERATING CONTRACT

RECOMMENDATION TO AWARD FIVE YEAR CONTRACT FOR THE

PROCUREMENT CARD (P-CARD) PROGRAM

Executive Summary

The existing contract for Procurement Card (P-Card) services expires June of 2017. Citibank, N.A., the District's current contractor, obtained the highest ranked proposal in response to the RFP issued in August 2016. The Source Selection Committee recommends Board approval of a new contract with Citibank to ensure minimal disruption to District operations and to maximize revenue through rebates on purchases.

Background

P-Cards are specialized cards dedicated for purchase of necessary goods and services. It is a timesaving tool that provides authorized users the ability to make necessary purchases from many national suppliers, whether at a store or on the internet, and to obtain the most competitive pricing.

The current P-Card program in place serves as an effective low-dollar value purchasing tool (transactions under \$3,000). There are approximately 1,300 P-Cards issued to District schools and offices. There are an additional 1,700 cards issued under the P-Card program which include Travel Cards (T-Cards), Fuel Cards and Toshiba Ghost Cards. In Fiscal Year 15-16, purchases amounting to over \$35 million, were placed on cards in the P-Card program with over 105,000 transactions. The Fiscal Year 16-17 spend is projected to reach \$36 Million with approximately 110,000 transactions.

Without this low-dollar value purchasing tool, schools may have to wait longer to receive small quantities of items. Additionally, it would leave the schools with purchase orders (PO) as their only purchasing option, at a time when many small vendors no longer accept POs. Without P-Cards, the 105,000 transactions in Fiscal Year 15-16 would have been diverted to POs, and required additional processing to be completed by Procurement Services Division and the Accounts Payable Branch.

APPROVED

The P-Card program generates revenue for the District through rebates calculated on the volume of purchases made and the length of the payment cycle (number of days between the invoice date and the payment posting date). The rebate to the District under the terms of this contract will be in excess of \$500,000 for Fiscal Year 17-18. The period of performance will be for five years.

If you have any questions or require additional information, please contact: tiffanie.yang@lausd.net or at (562) 654-9432.

cc: Alma Peña-Sanchez David Holmquist Frances Gipson Thelma Meléndez Nicole Elam-Ellis Jefferson Crain George Silva ADOPTED BOARD REPORT



Board of Education Report No. 283-16/17 For 03/14/17 Board Meeting

INTEROFFICE CORRESPONDENCE Los Angeles Unified School District BEYOND THE BELL BRANCH

ADOPTED BOARD REPORT

MAR 1 4 2017

INFORMATIVE

DATE: February 7, 2017

TO:

Members, Board of Education

Michelle King, Superintendent of Schools

FROM:

Alvaro Cortés

Senior Executive Director

SUBJECT: BELMA JOHNSON PRODUCTIONS

CONTRACT NO.: 4400005443

CONTRACT AMOUNT: COMMISSION ON FUNDRAISING RECOMMENDATION TO AWARD PROFESSIONAL SERVICES

CONTRACT

Beyond the Bell asks that the Board approve the referenced contract by which the vendor, an independent third party otherwise unrelated to the District, will research, solicit and secure sponsorship on behalf of various District offices and manage certain fundraising activities for the District.

Why is this necessary?

A number of District offices would like to have sponsors for certain of their activities, and the District would like to support District-sponsorship in general. However, the District's Office of the General Counsel together with its Office of the Inspector General are uncomfortable with the idea of District staff approaching vendors, some of whom may have, or be pursuing, District contracts. Those offices (OGC and OIG) suggested that sponsors be solicited only by unrelated third parties. The selection of Belma Johnson Productions to act as that third-party sponsorpromoter was the result of a formal Request for Proposal process.

Why do we need to do this now?

The District would like to start now to develop sponsors for the annual 5K "Unity Run," an arts festival and possibly, for various school activity uniforms.

What would happen if this were not approved?

Given the concerns expressed by the District's OGC and OIG about District staff soliciting sponsorships directly, District offices in need of sponsors would have no clear means of securing them. Each office may have to devote the time and effort to individually retain the services of a third-party sponsor without having the benefit of a single contract with a competitively-selected vendor.

Members, Board of Education Michelle King, Superintendent of Schools

-2-

February 7, 2017

APPROVED

What are the terms of the proposed agreement?

- Three year agreement, expiration: March 14, 2020
- No development or minimum fees
- Vendor only to be paid in the event of the Districts' receipt of funds.
- Full audit and disclosure stipulated

If you have any questions or require additional information, please contact me at <u>alvaro.cortes@lausd.net</u> or at (213) 241-7900.

c: David Holmquist
Thelma Melendez
Frances Gipson
Nicole Elam-Ellis
Jefferson Crain
George Silva

ADOPTED BOARD REPORT

MAR 1.4 2017.

INTEROFFICE CORRESPONDENCE

Los Angeles Unified School District Facilities Services Division

BOARD REPORT

MAR 1 4 2017.

INFORMATIVE

DATE: January 24, 2017

TO:

Members, Board of Education

Michelle King, Superintendent of Schools

FROM:

Roger Finstad, Director

Maintenance and Operations

SUBJECT:

ROOF, RAIN GUTTER AND DOWNSPOUT CLEANING SERVICES,

IFB NO. 2000001043

BEST CONTRACTING SERVICES, INC., CONTRACT NO.: 4400005520

CONTRACT AMOUNT: \$1,500,000.00 TOTAL VALUE OVER THREE YEARS

WITH TWO TWELVE MONTH EXTENSION OPTIONS

RECOMMENDATION TO AWARD

Maintenance and Operations is requesting the Board of Education's approval to award Contract No. 4400005520 for the purchase of roof, rain gutter, and downspout cleaning services at various locations within the District.

Why is this necessary?

This contract is needed to provide the lowest overall competitive cost for roof, rain gutter, and downspout cleaning services.

Why do we need to do this now?

There is a continuous need for roof, rain gutter, and downspout cleaning services within the District. The award of this contract will allow Maintenance & Operations to perform the needed service District-wide.

What would happen if this were not approved?

If this request is not approved, the District will expend additional resources to procure for roof, rain gutter, and downspout cleaning services. The District does not have adequate staff to provide for roof, rain gutter, and downspout cleaning services on a regular basis. Without this contract, the safety and welfare of the students and staff could be impacted.

What are the terms of the proposed agreement?

The terms of the contract will be for 36 months, with two twelve month extension options. Funding will be provided on an as needed basis utilizing an estimated 90% Restricted Maintenance Funds and 10% Bond.

If you have any questions or require additional information, please contact me at roger.finstad@lausd.net or at (213) 241-0304.

David Holmquist C:

Thelma Meléndez de Santa Ana

Jefferson Crain

Alma Pena-Sanchez

Nicole Elam-Ellis

Hugh Tucker

Quinton Dean Mark Hovatter

George Silva



Board of Education Report No. 283-16/17 For <u>03/14/17</u> Board Meeting

INTEROFFICE CORRESPONDENCE Los Angeles Unified School District Facilities Services Division

BOARD REPORT

MAR 1 4 2017

INFORMATIVE DATE: February 8, 2017

TO:

Members, Board of Education

Michelle King, Superintendent of Schools

FROM:

Roger Finstad, Director

Maintenance & Operations

SUBJECT:

STORAGE CONTAINERS (OCEAN CARGO TYPES FOR PURCHASE AND

RENTAL), IFB NO. 2000001270

SOUTHWEST MOBILE STORAGE, INC., CONTRACT NO.: 4400005524

CONTRACT AMOUNT: \$1,802,000.00 TOTAL VALUE OVER THREE YEARS

WITH TWO TWELVE MONTH EXTENSION OPTIONS

RECOMMENDATION TO AWARD

Maintenance and Operations is requesting the Board of Education's approval to award Annual Contract No. 4400005524, for the purchase and rental of storage containers.

Why is this necessary?

This contract is needed to provide the lowest overall competitive cost for the rental and purchase of storage containers.

Why do we need to do this now?

There is a continuous need for the rental and purchase of storage containers to safely store and secure furniture, equipment, various supplies and goods.

What would happen if this were not approved?

If the contract is not approved, there would be an increased administrative cost and burden to District personnel that need storage containers.

What are the terms of the proposed agreement?

The terms of the contract will be for 36 months, with two twelve month extension options. Funding will be provided on an as needed basis utilizing an estimated 90% Restricted Maintenance Funds and 10% Bond.

If you have any questions or require additional information, please contact me at roger.finstad@lausd.net or at (213) 241-0304.

c:

David Holmquist

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Alma Pena-Sanchez Yvette Merriman-Garrett Thelma Meléndez de Santa Ana

Mark Hovatter George Silva

Jefferson Crain

Nicole Elam- Ellis

INTEROFFICE CORRESPONDENCE Los Angeles Unified School District Los Angeles School Police Department

TO:

Members, Board of Education

Michelle King, Superintendent

FROM:

Steven Zipperman, Chief of Police

SUBJECT: POLICE VEHICLE PURCHASE

Awarded Vendors: Caruso Ford Lincoln

Contract No: 4400005540

Reynolds Buick, Inc. Contract No: 4400005542

Long Beach BMW Motorcycles

Contract No: 4400005543

McPeek's Dodge of Anaheim Purchase Order No: 4500288987

CONTRACT AMOUNT: NOT TO EXCEED \$6,769,880

Why is this necessary?

The Los Angeles School Police Department has 378 police vehicles assigned to its fleet. Our fleet vehicles range from 1992 through 2016 and have high mileage. 65% of our vehicles have over 120,000 miles, 25% have over 150,000 miles, and three percent have over 200,000 miles. The remaining two percent are new vehicles. In addition, these vehicles with high miles have accrued high costs due to repairs and replacements of parts. Our aging fleet presents safety concerns to our Police Officers, as we have had reported injuries caused by these vehicles.

Last fiscal year (2015-2016), Los Angeles School Police obtained 56 new vehicles as part the Board approved 10-year White Fleet Vehicle Replacement Schedule. See attachment.

We are requesting the following:

- Board approval to purchase vehicles identified for fiscal year 2016-2017 to fiscal year 2020-2021 of the 10-year replacement schedule.
- Board approval of 5 year contracts with Caruso Ford Lincoln, Reynolds Buick and Long Beach BMW Motorcycles.
- Board approval for one time purchase with McPeek's Dodge of Anaheim.

INFORMATIVE March 14, 2017

APPROVED

ADOPTED BOARD REPORT

MAR 1 4 2017

Members, Board of Education Michelle King, Superintendent



March 14, 2017

ADOPTED BOARD REPORT

Why do we need to do this now?

MAR 14 2017 As the high mileage vehicles continue to accrue costs, they will be considered "Beyond Economical Repair" and salvaged by Transportation Branch. Furthermore, as our vehicles continue to age, they present a higher safety risk to our Police Officers.

What would happen if this were not approved?

The Los Angeles Unified School District would continue to accrue higher repair costs, which would exceed the value of the vehicles.

School Police will realize an increased cost to provide safe passages, slower response to emergencies and calls for service, which directly affects school safety and the LAUSD achievement as a whole.

What are the terms of the proposed agreement?

Our intent is to purchase the vehicles for year fiscal year 2016-2017 to fiscal year 2020-2021 of the Board approved 10-year White Fleet Replacement Schedule and to obtain our own 5 year contracts to purchase these vehicles. The contracts are not an obligation to purchase the vehicles. They are contracts to secure the best pricing for the District. We will use these contracts to purchase vehicles per the 10-year White Flee Replacement Schedule, as funding is available.

The total vehicles for 5 years is as follows:

- 18 LASPD Motorcycles
- 5 LASPD Passenger car -Parking Enforcement
- 4 LASPD Passenger car SSO Supervising
- 109 LASPD SUV- Black and White
- 2 LASPD SUV- Command Post
- 8 LASPD SUV- K-9
- 29 LASPD SUV- Sergeant
- 2 LASPD VAN- Bike Team
- 6 LASPD VAN- Explorer

One time purchase of five (5) detective vehicles via City of Visalia RFB-IS-15201411-1 piggyback contract. We intent to purchase the remaining 18 LASPD Passenger Detective vehicles for fiscal year 2017-2018 to fiscal year 2020-2021.

Alma Pena-Sanchez cc: Thelma Melendez de Santa Ana David Holmquist Nicole Elam-Ellis Megan Reilly Cheryl Simpson George Silva Jefferson Crain Mark Harris

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LAUSD Transportation Services Division White Fleet Vehicle Replacement Schedule 2015-16 through 2024-25



Board of Education Report No. 283-16/17 For 3/14/17 Board Meeting

INTEROFFICE CORRESPONDENCE Los Angeles Unified School District Information Technology Division

ADOPTED BOARD REPORT MAR 1 4 2017

INFORMATIVE

DATE: March 14, 2017

TO:

Members, Board of Education Michelle King, Superintendent

FROM:

Shahryar Khazei, Chief Information Officer

SUBJECT: REQUEST FOR BOARD APPROVAL - REPLACEMENT OF THE DISTRICT'S LEGACY PORTAL AND E-LIBRARY SYSTEM

CONTRACTOR

Mythics, Inc.

CONTRACT NO. VARIOUS PUCHASE

ORDERS

Background

The Information Technology Division (ITD) is requesting approval to procure Oracle's Web Center Suite to replace the District's portal and E-Library document library system. The 15-year-old legacy platform is well beyond its useful life and no longer meets the District's requirements.

Why is this necessary?

The District's portal is used to provide a webpage for each school with basic information about the school, contact information, a link to the school's website (if applicable), school budget reports, and performance indicators. Additionally, the portal includes Inside LAUSD which allows District staff to log-in to access secure links, District systems, and the "What's New, What's Due" pages where links to new documents and upcoming deadlines are posted. In the past, the portal also housed the District's website including the homepage and office websites. As the portal aged and the District's website needs have become more advanced, these pages were moved off of the portal onto third party vendor-provided platforms.

E-Library is the document repository for all of the District's official communications, including bulletins, memorandums, reference guides, templates and forms, collective bargaining agreements, handbooks, newsletters, presentations, program implementation plans and resources, strategic plans, and other critical documents. E-Library also includes a back-end workflow for the review and approval of official documents before they can be posted.

The legacy platform currently in use by the District for the portal and E-Library has several deficiencies. Namely, the platform is:

- Not ADA (American Disabilities Act) compliant it does not enable all users, regardless of disability status, accessibility to the District's website
- Outdated with no vendor support and severely outdated features
- Lacking document search and document management capabilities
- Not mobile/tablet friendly

Members, Board of Education Michelle King, Superintendent

March 14, 2017

Filled with outdated content that needs to be purged



- Not compatible with new browsers for editing and updating Inside LAUSD information and E-library documents, requiring offices to keep old computers in order to post or update official documents; some of these computers do not meet the District's security requirements, putting the District at risk
- Not compliant with Industry Security Standards and has been flagged as an atrisk application by the recent third party security assessment.

Purchase of the new suite will allow the District to address these deficiencies in a cost-effective manner with user-friendly outcomes. The District already has the in-house Oracle developer skills to be able to update and maintain the platform. Recently, the District upgraded its Oracle licenses in order to begin developing data-rich dashboards and ad hoc reporting functionality as part of the Enterprise Reporting project. This additional suite will allow the District to leverage the existing licenses and advanced tools.

Why do we need to do this now?

The District requires Web Center Suite to support the evolving changes in the District's business and technological needs. Also, the District needs to address its end users' increasing demands for quick search capabilities to find important information such as policies, reference guides, and/or links to District resources. By purchasing this suite, the District will also be able to develop an online master calendar for schools, a need that has been unmet because the legacy portal does not have the required functionality.

What would happen if this were not approved?

If this is not approved, the legacy platform's deficiencies – non-ADA compliance, depreciated features, inability to perform document searches, and a non-mobile friendly site – will continue to hinder the District.

What are the terms of the proposed agreement?

The proposed agreement is to purchase new software licenses, and associated maintenance and support for a period of 15 months. The estimated total value of the contract is not-to-exceed \$2,553,516. The funding source is 100% General Funds.

Should you have any questions, please contact me at 213-241-4096.

c: David Holmquist Nicole Elam-Ellis Thelma Melendez Jefferson Crain Frances Gipson George Silva Los Angeles Unified School District Information Technology Division

Board of Education Report No. 283-16/17 For 3/14/17 Board Meeting

> ADOPTED BOARD REPORT

MAR 1 4 2017

INFORMATIVE

DATE: March 14, 2017

TO:

Members, Board of Education Michelle King, Superintendent

FROM:

Shahryar Khazei, Chief Information Officer

SUBJECT: REQUEST FOR BOARD APPROVAL – OUT OF WARRANTY DATA CENTER HARDWARE MAINTENANCE

CONTRACTOR

CONTRACT NO.

MAINLINE INFORMATION SYSTEMS, INC. INTERNATIONAL BUSINESS MACHINES LOGIX SERVICE INC. DBA AMTEK

4400005459 4400005530

4400005458

COMPUTER SERVICE

Background

The Information Technology Division (ITD) is requesting Board approval of the Data Center Hardware Maintenance contract to provide ongoing maintenance and associated replacement parts for equipment utilized by ITD. The contractor shall provide labor and materials, technical manuals, training, and technical services to perform maintenance services.

Why is this necessary?

This maintenance contract is needed to support end of life (out of warranty) Data Center hardware that is still in use for some of the District's mission critical systems but is no longer under the contract with the vendor from whom it was originally purchased.

Why do we need to do this now?

The District's current contract with Signature Technology Group has already expired. We need to obtain a contractor that has knowledge of and experience with both HP and IBM hardware.

What would happen if this were not approved?

If this contract is not approved, the hardware that houses many of our mission critical systems (MiSiS, Welligent, Transportation, CMS, Payroll) for the District will be in jeopardy of remaining down for an extended period of time if there is a failure. This could result in data loss, disruption to District operations, and/or lost instructional time.

What are the terms of the proposed agreement?

The new contract will be in effect from April 1, 2017 through June 30, 2021. The estimated not to exceed value of this agreement is \$1,785,000. The funding source is 100% General Fund.

Should you have any questions, please contact me at (213) 241-4906.

ADOPTED BOARD REPORT

MAR 1 4 2017

c: David Holmquist Thelma Melendez Frances Gipson Nicole Elam-Ellis Jefferson Crain George Silva





INTEROFFICE CORRESPONDENCE Los Angeles Unified School District Information Technology Division

Board of Education Report No. 283-16/17 For 3/14/17 Board Meeting

> ADOPTED BOARD REPORT

MAR 1 4 2017

INFORMATIVE

DATE: March 14, 2017

TO:

Members, Board of Education

Michelle King, Superintendent

FROM:

Shahryar Khazei, Chief Information Officer

SUBJECT: REQUEST FOR BOARD APPROVAL – NETWORK EQUIPMENT

UPGRADES AND RELATED SERVICES UNDER THE E-RATE

PROGRAM

CONTRACTOR

CONTRACT NO.

VECTOR RESOURCES, INC. DBA

4400005438

VECTORUSA

The Information Technology Division (ITD) is requesting Board of Education approval to provide network equipment upgrades and related services for 65 school projects (see Attachment A). This will also leverage the E-Rate Program which will allow the District to offset costs. The proposed action allows ITD to file for Erate discounts.

The proposed 65 sites have network equipment between 5 and 7 years of age that is experiencing increased failure rates. In addition, newer applications and increased multimedia usage are creating greater speed and bandwidth needs than the older equipment can meet. New network equipment will provide better performance and greater reliability. Furthermore, the new network equipment will have increased management and security capabilities and features that reduce support costs.

Why is this necessary?

Aging and failing network equipment requires replacement in order to provide reliable Internet access for teachers and students as well as to reduce ongoing maintenance and support costs associated with failures.

Why do we need to do this now?

The proposed replacement of the aging and failing network equipment at the 65 school sites will take place between the third quarter of 2017 and third quarter of 2018 (contingent upon the actual E-rate funding date). Without approval, the District will not be able to modernize the equipment as scheduled.

Members, Board of Education Michelle King, Superintendent



Marchold 2017
BOARD REPORT
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What would happen if there were not approved?

Without approval, aging and failing network equipment will not be upgraded. E-rate applications will not be filed, and there will be insufficient bond funding to replace critical network equipment. This will result in increasing school network failures, slower application downloads and slower access to the Internet. In addition, support calls will increase, impacting the General Fund.

What are the terms of the proposed procurement?

The new agreement will be effective upon Board approval. The proposed term is for up to four (4) years. The estimated total value of contract is not-to-exceed \$4,352,932.00. Funding will be a combination of Bond (34%) and E-rate (66%) discounts.

If you have any questions or require additional information, please contact Shahryar Khazei at (213) 241-4096.

c: David Holmquist Nicole Elam-Ellis Thelma Melendez Jefferson Crain Frances Gipson George Silva

Attachment A List of 65 Schools for Projects to Replace or Upgrade IT Network Equipment 2017 E-rate Applications

Loc	Mary Street Allers	Board	Local
Code	Site Name	District	District
7722	ANGELOU COMM FN ARTS	7	C
2269	BALBOA G/HA MAG (EL)	3	NW
2438	BERTRAND EL	6	NW
6867	BRIDGES SCHOOL	7	S
2740	CANFIELD EL	1	W
3123	CLOVER EL	1	W
6342	COEUR D ALENE EL	4	W
5016	COUGHLIN EL	6	NE
3329	DAHLIA HTS EL	5	С
3340	DARBY AVE CHARTER (EL)	3	NW
3438	DIXIE CYN COMM CHTR (EL)	3	NE
7667	DYMALLY SH TAD (HS)	7	S
3545	EL ORO WAY CHTR CES	3	NW
3640	ESHELMAN ES	7	S
3890	FLORENCE AVE EL	7	Е
4055	GARDEN GROVE EL	6	NW
4110	GAULT ST EL	3	NW
2385	GRATTS LA FOR YS	2	C
4425	HARBOR CITY EL	7	S
8713	HAWKINS SH C/DAGS	1	W
4473	HAYNES CES	3	NW
4616	HUMPHREYS AVE EL	2	E
4671	IVANHOE EL	5	C
2311	POINDEXTER LAMOTTE EL	1	C
4764	LANAI RD EL	4	NW
1701	LAWSON ACADEMY/SOUTH	T -	2111
2312	REGION EL #11	1	W
8921	LEGACY SH STEAM	5	E
4904	LOGAN ST EL	5	C
4982	LOS ANGELES EL	2	C
4986	LOS FELIZ EL	5	C
5068	MAIN ST EL	$\frac{3}{7}$	C
8866	MARQUEZ SH HPIAM	5	E
5178	MARVIN EL	1	W
5247	MENLO AVE EL	1	C
8760	MIDDLE COLLEGE HS	1	W
2313	MOORE M/S/T ACAD (EL)	7	S
5411	MT WASHINGTON EL	5	C
5425	MULTNOMAH ST EL	$\frac{3}{2}$	E
5438	MURCHISON ST EL	$\frac{2}{2}$	E
	NAVA LA SCH	2	C
5173			
5452	NESTLE AVE CHARTER (EL)	<u>4</u> 5	NW
2378	NUEVA VISTA EL		E
2302	OBAMA EL	6	NE
6068	PINEWOOD AVE EL	6	NE
2306	PLAYA VISTA EL	4	W
2384	POLITI EL	2	С
2303	PORTER RANCH SCHOOL	3	NW
8868	RANCHO DOMINGZ PREP	7	S

ADOPTED BOARD REPORT



Loc Code	Site Name	Board District	Local District
2308	RIDE EL SMART ACAD (ES)	5	C
6315	RIVERSIDE DR CS (EL)	3	NE
6370	ROSEMONT AVE EL	2	C
6425	ROWAN AVE EL	2	Е
6884	ROYBAL-ALLARD EL	5	E
6493	SAN PASCUAL EL	5	C
6699	SHERMAN OAKS EL CS (EL)	3	NE
8577	SOTOMAYOR LA LARS	5	C
6918	STATE ST EL	5	E
7408	SYLMAR LDSHP ACAD (MS)	6	NE
7192	TOLUCA LAKE EL	4	NE
7370	UTAH ST EL	2	E
8898	VALLEY ACAD ARTS/SCI	3	NW
8943	WESM HLTH/SPORTS MED (HS)	4	W
7699	WESTMINSTER AVE EL	4	W
2309	WILLOW AVE EL	5	Е
7904	WOODLAWN AVE EL	5	Е

ADOPTED BOARD REPORT

MAR 1 4 2017



Board of Education Report No. 283-16/17 For 3/14/17 Board Meeting

INTEROFFICE CORRESPONDENCE Los Angeles Unified School District Information Technology Division

ADOPTED BOARD REPORT

MAR 1 4 2017

INFORMATIVE

DATE: March 14, 2017

TO:

Members, Board of Education

Michelle King, Superintendent

FROM:

Shahryar Khazei, Chief Information Officer

SUBJECT:

REQUEST FOR BOARD APPROVAL – SOFTWARE MAINTENANCE

AND RELATED SERVICES FOR DISTRICT-WIDE NETWORK

EQUIPMENT

CONTRACTOR

CONTRACT NO.

WORLD WIDE TECHNOLOGY, INC.

4400005545

Background

The Information Technology Division (ITD) is seeking approval to issue solicitation for District-wide Basic Software Support including software updates, bug fixes, security patches and related services for network equipment such as routers, switches and wireless controllers. The new contract will allow the District to leverage the E-Rate Program to offset costs.

Why is this necessary?

A new contract for basic software support for network equipment will ensure that the District has access to online and telephone-based technical support, software upgrades, bug fixes, and security patches at negotiated, high-volume, discounted rates. This support will keep the District's network equipment running securely and at optimal condition. In addition, having a contract in place will allow the District to apply for E-rate discounts.

Why do we need to do this now?

Approval and subsequent award of a new contract will allow the District to secure negotiated, high-volume, discounted rates and also meet the filing deadline for E-rate discounts.

What would happen if this were not approved?

Without a new contract, the District will incur significantly higher costs to maintain critical network equipment. In addition, access to security patches will be limited; these security patches shield the District from unnecessary risk and exposure from outside intrusion. Furthermore, without a new contract, the District will forgo any opportunity to apply for E-rate discounts to help offset costs.

What are the terms of the proposed agreement?

The new agreement will be effective upon Board approval. The proposed term is for up to five (5) years. The estimated total value of contract is not-to-exceed 15 million. Funding sources will be a combination of E-Rate (20%) and General Funds (80%). Should you have any questions, please contact me at 213-241-4096.

c: David Holmquist Nicole Elam-Ellis Thelma Melendez Jefferson Crain Frances Gipson George Silva