



APPROVED

Board of Education Report

File #: Rep-198-19/20, Version: 1

Approval of Procurement Actions
February 4, 2020
Procurement Services Division

ADOPTED BOARD
REPORT
FEB 04 2020

ADOPTED AS AMENDED BY CONSENT VOTE
(Amended to Withdraw Contract 4400008010 Turbo Data Systems,
Inc., Contract 4400007897 First Legal Network, LLC and Contract
4400007898 Madden Corporation, dba ProLegal)

Action Proposed:

Staff proposes that the Board of Education (Board) **ratify** the contract actions taken by the Procurement Services Division within delegated authority as listed in Attachment "A" including the approval of award of Professional Service Contracts not exceeding \$250,000: New Contracts; Contract Amendment; Low Value - Purchase Orders; Goods and General Services Contracts: Purchase Orders; Low Value - Purchase Orders; District Card Transactions; Rental of Facilities; Travel/Conference Attendance; General Stores Distribution Center; and Book/Instructional Material Purchase Orders; and **approve** Professional Service Contracts (exceeding \$250,000): New Contracts; and Goods and General Services Contracts (exceeding \$250,000): New Contracts as listed in Attachment "B".

Background:

Procurement Services staff prepares monthly reports for contract actions necessary for the execution of the projects approved by the Board for the educational and operational requirements of the District in accordance with Board delegated authority to the Superintendent.

Expected Outcomes:

Approval of these items will allow the goods and services provided by these contracts furnishing the equipment, supplies, or services to the Los Angeles Unified School District that support Board policies and goals.

Board Options and Consequences:

The Board can approve all actions presented, or postpone selected actions pending receipt of additional information. Non-ratification of actions awarded under delegated authority in Attachment "A" will result in immediate unavailability of products or discontinuance of services, or both. While non-ratification may be legally defensible, it would likely result in costly litigation over discontinued payments or if the District attempts to reclaim payments made to a vendor. District costs will likely increase as fewer vendors compete for future procurements. Postponement of actions presented for approval in Attachment "B" will delay contract award or delivery dates.

Policy Implications:

This action does not change District policy and conforms to *California Education Code section 17604* that permits the Board of Education to delegate authority for Procurement Services (Board Report #444-17/18), which the Board exercised on May 8, 2018.

Budget Impact:

The contract actions presented are within the budget authority previously approved by the Board. Ratification of contracts awarded under delegation of authority and within their Board approved budget listed

in Attachment "A" includes:

APPROVED

FEB 04 2020

- Award of Professional Service Contracts not exceeding \$250,000: New Contracts; Contract Amendment; Low Value - Purchase Orders; and
- Goods and General Services Contracts not exceeding \$250,000: Procurement Transactions - Purchase Orders; Low Value - Purchase Orders; Rental of Facilities; Travel/Conference Attendance; District Card Transactions; General Stores Distribution Center; and Book/Instructional Material Purchase Orders

Request for Approval of Procurement Contracts not under delegated authority listed in Attachment "B" includes:

- Professional Services Contracts (exceeding \$250,000): New Contracts; and
- Goods and General Services Contracts (exceeding \$250,000): New Contracts

Student Impact:

See attached Board Informatives.

Issues and Analysis:

There are no policy implications on these agreements. The Business and Government Services Team, Office of the General Counsel, has reviewed and approved the agreements as to form.

Attachments:

Attachment "A" - Ratification of Contracts Awarded Under Delegated Authority

Attachment "B" - Request for Approval of Contracts Not Under Delegated Authority

Informatives:

Informative - ETM-LA, Contract No. 4400007710

Informative - Regents of the University of California, Contract No. 4400007967

Informative - Teach Form America, Contract No. 4400007311-1

Informative - Turbo Data Systems, Inc., Contract No. 4400008010

Informative - First Legal Network, LLC; Madden Corporation, dba ProLegal, Contract Nos. 4400007897, 4400007898

Informative - City of Los Angeles, Contract No. 4400007787

Informative - Various Vendors (Professional Development for California Content Standards and/or Advanced Placement/Pre-AP Instruction), Contract Nos. 4400008044-4400008049, 4400008060-4400008069

Informative - SourceCorp BPS, Inc.; Raycom Data Technologies, Inc.; Viatron Systems, Inc., Contract Nos. 4400007994-4400007996

Informative - Crown Castle Fiber, LLC, Contract No. 4400007999

Informative - Imber Court Reporters; iDepo Reporters; Veritext; Abrams, Mah & Kahn; Kennedy Court Reporters, Contract Nos. 4400007976-4400007979, 4400008000

Informative - Richard S. Dawson, dba Dawson Company; Knorr Systems, Inc., Contract Nos. 4400008040-4400008041

Informative - B & M Lawn and Garden, Inc., Contract No. 4500535738

Informative - Ferguson Enterprises, LLC, Contract No. 4400007987

Informative - AAA Solar Electric, Inc., dba AAA Network Solutions, Inc., Contract No. 4400008042

APPROVED

ADOPTED BOARD
REPORT

FEB 04 2020

Informative - AAA Solar Electric, Inc., dba AAA Network Solutions, Inc., Contract No. 4400008043, 440008075

Informative - Arey Jones Educational Solutions; Ritmo Investments, Inc., dba Technology Marketing & Management Services; Tekvisions, Contract Nos. 4400004881-4400004887

Informative - Lakeshore Learning Materials, Contract No. 4400007949

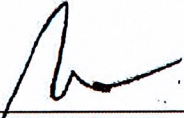
Informative - Bus West; A-Z Bus Sales, Inc.; Creative Bus Sales, Inc., Contract Nos. 4500506960-4500506962

Informative - Becnel Uniforms, Inc., Contract No. 4400007998

Submitted:

01/17/20

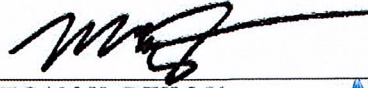
RESPECTFULLY SUBMITTED,



AUSTIN BEUTNER
Superintendent

APPROVED BY:

APPROVED

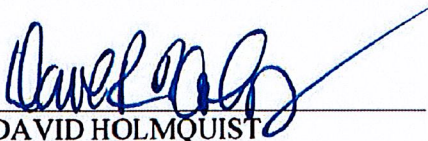


MEGAN K. REILLY
Deputy Superintendent
Business Services and Operations

**ADOPTED BOARD
REPORT**

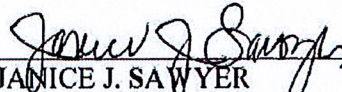
FEB 04 2020

REVIEWED BY:



DAVID HOLMQUIST
General Counsel

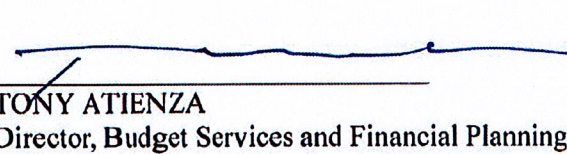
APPROVED & PRESENTED BY:



JANICE J. SAWYER
Interim Business Manager
Office of the Business Manager

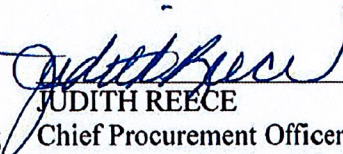
✓ Approved as to form.

REVIEWED BY:



TONY ATIENZA
Director, Budget Services and Financial Planning

APPROVED & PRESENTED BY:



JUDITH REECE
Chief Procurement Officer
Procurement Services Division

✓ Approved as to budget impact statement.

ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY

PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDED

A. NEW CONTRACTS/AMENDMENTS/ASSIGNMENTS NOT EXCEEDING \$250,000

DIVISION OF INSTRUCTION

APPROVED

\$408,042

**ADOPTED BOARD
REPORT
FEB 04 2020**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
ETM-LA, dba Education Through Music-Los Angeles	4400007710 Item A	Single-source capacity contract to provide musical programs to elementary and secondary schools District-wide. Contract Term: 08/20/19 through 06/30/20 Contract Value: \$250,000 Requester: <i>Steven McCarthy, Director Arts Education Branch Division of Instruction</i>	Various per Requesting School or Office (100%)	\$250,000
Regents of the University of California	4400007967 Item B	Single-source contract to provide transcript evaluation services to verify the students' courses eligibility to the University of California and California State University systems. Contract Term: 12/04/19 through 12/03/22 Contract Value: \$158,042 Requester: <i>Jesus Angulo, Director Academic and Counseling Services Division of Instruction</i>	General Funds (100%)	\$158,042

ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY

PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDED

A. NEW CONTRACTS/AMENDMENTS/ASSIGNMENTS NOT EXCEEDING \$250,000

HUMAN RESOURCES DIVISION

\$240,000

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Teach For America, Inc.	4400007311-1 Item C	Amendment to extend the term and increase capacity of single-source contract to recruit and select 60 candidates for Special Education and hard-to-staff subject areas for 2020-2021 academic year.	Title II Part A Funds (100%)	\$240,000*

APPROVED
ADOPTED BOARD
REPORT
FEB 04 2020

Contract Term: 03/01/19 through 06/30/21
New end date by this amendment: 06/30/22

Initial Contract Value: \$200,000

*Amendment No. 1: \$240,000

(Executed Date: 12/05/19)

Aggregate Contract Value: \$440,000

Requester: *Linda Del Cueto*
Chief Human Resources Officer
Human Resource Division

ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY

PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDED

A. NEW CONTRACTS/AMENDMENTS/ASSIGNMENTS NOT EXCEEDING \$250,000

LOS ANGELES SCHOOL POLICE DEPARTMENT

ADOPTED BOARD
REPORT
FEB 04 2020

\$230,000

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Turbo Data Systems, Inc. (SBE)	4400008010 Item D	Informally completed contract to provide a parking citation processing system for the Los Angeles School Police Department (LASPD).	General Funds (100%)	\$230,000

Contract Term: 12/11/19 through 12/10/24
includes two (2) one-year renewal options

Aggregate Five-Year Contract Value: \$230,000

Requester: *Todd Chamberlain*
Chief of Police
Los Angeles School Police Department

ADOPTED AS AMENDED BY CONSENT VOTE
(Amended to Withdraw Contract 4400008010 Turbo Data Systems,
Inc., Contract 4400007897 First Legal Network, LLC and Contract
4400007898 Madden Corporation, dba ProLegal)

ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY

PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDED

A. NEW CONTRACTS/AMENDMENTS/ASSIGNMENTS NOT EXCEEDING \$250,000

OFFICE OF THE GENERAL COUNSEL

ADOPTED BOARD
REPORT

\$250,000

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
-------------------	-------------------------------------	--------------------	--------------------------------	---------------

FEB 04 2020

First Legal Network, LLC; Madden Corporation, dba ProLegal	4400007897 4400007898 Item E	Informally competed capacity contract to provide attorney support and electronic case management services for the Office of the General Counsel. The contract may increase or decrease as individual contracts are awarded. The value of these contracts will be limited to \$250,000.	General Funds (100%)	\$250,000
--	---	--	----------------------------	-----------

Contract Term: 11/01/19 to 03/31/24
includes two (2) one-year options

Aggregate Five
Contracts: \$250,000 or Two (2)

Requester: _____, Asst
General Counsel
Office of the General Counsel

ADOPTED AS AMENDED BY CONSENT VOTE
(Amended to Withdraw Contract 4400008010 Turbo Data Systems, Inc., Contract 4400007897 First Legal Network, LLC and Contract 4400007898 Madden Corporation, dba ProLegal)

ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY

PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDED

B. NEW INCOME CONTRACTS/AMENDMENTS NOT EXCEEDING \$500,000

DIVISION OF INSTRUCTION

APPROVED

<\$403,704>

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
City of Los Angeles	4400007787 Item F	Revenue contract to provide disadvantaged youth with paid enrichment and work readiness training and paid work experience.	Revenue	<\$403,704>

ADOPTED BOARD
REPORT
FEB 04 2020

Contract Term: 07/01/19 through 06/30/20

Contract Value: <\$403,704>

Requester: *Esther Soliman, Administrator*
Office of Linked Learning
Division of Instruction

ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY

C. PROFESSIONAL SERVICE NOT EXCEEDING \$250,000

December 2019 - \$1,969,955
YTD = \$6,431,438

The contract actions represented below are those actions put in place within each sponsoring school's or division's approved budget. These delegated procurement methods represent streamline ordering tools that assist schools and offices in meeting immediate mission-essential needs for professional services.

	<u>December</u> <u>Qty of POs</u>	<u>YTD</u> <u>Qty of POs</u>	<u>December</u> <u>Total</u>	<u>YTD</u> <u>Total</u>
Low Value – Purchase Orders - <i>December 2019</i>	282	1,836	\$1,969,955 (Avg. \$6,986)	\$16,431,438

D. GOODS AND GENERAL SERVICES NOT EXCEEDING \$250,000

December 2019 = \$15,241,228
YTD = \$111,507,599

The contract actions represented below are those actions put in place within each sponsoring school's or division's approved budget. These delegated procurement methods represent streamline ordering tools that assist schools and offices in meeting immediate mission-essential needs for goods or general services.

	<u>December</u> <u>Qty of POs/</u> <u>Transactions</u>	<u>YTD</u> <u>Qty of POs/</u> <u>Transactions</u>	<u>December</u> <u>Total</u>	<u>YTD</u> <u>Total</u>
Low Value – Purchase Orders – <i>December 2019</i>	3,290	26,778	\$7,235,911 (Avg. \$1,846)	\$44,768,180
Purchase Orders – <i>December 2019</i>	38	189	\$1,686,633 (Avg. \$44,385)	\$10,908,390
DISTRICT CARD TRANSACTIONS (i.e., P-Card, Fuel Card, Toshiba Card, etc.) – <i>December 2019</i>	6,428	46,065	\$1,673,791 (Avg. \$260)	\$13,203,362
Rental Facilities – <i>December 2019</i>	4	17	\$27,160 (Avg. \$6,790)	\$160,631
Travel/Conference Attendance – <i>December 2019</i>	615	3,251	\$379,705 (Avg. \$617)	\$2,627,598
GENERAL STORES DISTRIBUTION CENTER – <i>December 2019</i>	187	1,723	\$2,551,331 (Avg. \$13,643)	\$17,817,652
BOOK/INSTRUCTIONAL MATERIAL PURCHASE ORDERS (BPO) – <i>December 2019</i>	220	2,010	\$1,686,697 (Avg. \$6,790)	\$22,021,786

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

NEW CONTRACTS/AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000

DIVISION OF INSTRUCTION

\$28,000,000

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Various Vendors*	4400008044 through 4400008049 4400008060 through 4400008069 (RFP 2000001872)	Formally competed bench of contracts to provide professional development for California Content Standards and/or Advanced Placement/ Pre-AP Instruction for the District's schools and offices for grades K-12. The authority to increase or decrease individual amounts of these contracts will be limited to the aggregate value of \$28,000,000.	Various Per Requesting School or Office (100%)	\$28,000,000

APPROVED

**ADOPTED BOARD
REPORT**

FEB 04 2020

Item G

Contract Term: 03/01/20 through 02/28/25
includes two (2) one-year renewal options

**Aggregate Five-Year Value for Sixteen (16)
Contracts: \$28,000,000**

Requester: *Alison Yoshimoto-Towery*
Interim Chief Academic Officer
Division of Instruction

*Achieve 3000, Inc.; Associates for Educational Success; Association for Supervision and Curriculum Development; Carnegie Learning, Inc.; CDW Government, LLC; College Entrance Examination Board, dba The College Board; Engage! Learning, Inc., dba engage2learn; InnovateEd, LLC; LDM Group: Advancing Equitable College Access; Learning Ovations, Inc. (SBE); Litlife, Inc.; National Math and Science Initiative, Inc.; Okapi Educational Publishing, Inc.; Partnership for Los Angeles Schools; Savvas Learning Company, LLC formerly known as Pearson K12 Learning, LLC; UCLA Center X

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

**ADOPTED BOARD
REPORT**

A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

FEB 04 2020

NEW CONTRACTS/AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000

HUMAN RESOURCES DIVISION AND OFFICE OF DATA AND ACCOUNTABILITY

\$805,000

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
SourceCorp BPS, Inc.;	4400007994	Formally competed bench of contracts to provide microfiche and microfilm digitization services. The authority to increase or decrease individual amounts of these contracts will be limited to the aggregate value of \$805,000.	General Funds (100%)	\$805,000
Raycom Data	4400007995			
Technologies, Inc.	4400007996			
(SBE);	(RFP 2000001876)			
Viatron Systems, Inc. (SBE)	Item H			

Contract Term: 02/05/20 through 02/04/25
includes two (2) one-year option renewals

**Aggregate Five-Year Value for Three (3)
Contracts: \$805,000**

Requesters: *Linda Del Cueto*
Chief Human Resources Officer
Human Resources Division

Oscar Lafarga, Executive Director
Office of Data and Accountability

ATTACHMENT B
REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER
DELEGATED AUTHORITY

A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

**NEW CONTRACTS/AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY
EXCEEDING \$250,000**

INFORMATION TECHNOLOGY DIVISION

APPROVED

\$335,000

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Crown Castle Fiber, LLC	4400007999 (RFP 2000001923) Item I	Formally competed contract to provide lease of existing optical fibers that allow data transfer and connectivity to the District's four network backbone nodes located at Gardena, West Los Angeles, Beaudry, Van Nuys as well as other designated locations.	E-Rate Discounts (93%) General Funds (7%)	\$335,000

**ADOPTED BOARD
REPORT**

FEB 04 2020

Contract Term: 02/05/20 through 06/30/24
includes two (2) one-year option renewals

**Aggregate Value for Fifty-Three Month
Contract: \$335,000**

Requester: *Soheil Katal*
Chief Information Officer
Information Technology Division

ATTACHMENT B
REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER
DELEGATED AUTHORITY

A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

**NEW CONTRACTS/AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY
EXCEEDING \$250,000**

OFFICE OF THE GENERAL COUNSEL

APPROVED

\$1,600,000

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Imber Court Reporters (SBE); iDepo Reporters (SBE); Veritext Corp.; Abrams, Mah & Kahn (SBE); Kennedy Court Reporters (SBE)	4400007976 4400007977 4400007978 4400007979 4400008000 (RFP 2000001898)	Formally competed bench of contracts to provide court reporting services. The authority to increase or decrease individual amounts of these contracts will be limited to the aggregate value of \$1,600,000.	General Funds (100%)	\$1,600,000

**ADOPTED BOARD
REPORT**

FEB 04 2020

Item J

Contract Term: 02/11/20 through 02/10/25
includes two (2) one-year renewal options

**Aggregate Five-Year Value for Five (5)
Contracts: \$1,600,000**

Requester: *David Holmquist*
General Counsel
Office of the General Counsel

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

NEW CONTRACTS/CONTRACT AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000

FACILITIES SERVICES DIVISION

APPROVED

\$14,720,000

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Richard S. Dawson Co., dba Dawson Company; Knorr Systems, Inc.	4400008040 4400008041 (IFB 2000001762) Item K	Formally competed capacity contracts to provide hot water heating and swimming pool boilers for District schools. The authority to increase or decrease individual amounts of these contracts will be limited to the aggregate value of \$1,800,000.	General Funds (90%) Bond Funds (10%)	\$1,800,000

**ADOPTED BOARD
REPORT**

FEB 04 2020

Contract Term: 03/01/20 through 02/28/25
includes two (2) one-year renewal options

**Aggregate Five-Year Value for Two (2)
Contracts: \$1,800,000**

Requester: *Robert Laughton, Director
Maintenance and Operations
Facilities Services Division*

B & M Lawn and Garden, Inc.	4500535738 (IFB 2000001913) Item L	Formally competed contract to provide 717 sets of handheld battery powered landscape blowers to be used in maintaining campuses throughout the District.	General Funds (100%)	\$420,000
--------------------------------	---	--	----------------------------	-----------

Contract Term: One-time purchase

Contract Value: \$420,000

Requester: *Robert Laughton, Director
Maintenance and Operations
Facilities Services Division*

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

NEW CONTRACTS/CONTRACT AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000

FACILITIES SERVICES DIVISION (CONT.)

APPROVED

ADOPTED BOARD
REPORT

FEB 04 2020

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Ferguson Enterprises, LLC	4400007987 (IFB 2000001902) Item M	Formally competed capacity contract to provide plumbing supplies to be used for repair and maintenance projects District-wide. Contract Term: 02/05/20 through 02/04/23 Contract Value: \$12,500,000 Requester: <i>Robert Laughton, Director Maintenance and Operations Facilities Services Division</i>	Restricted Maintenance Funds (90%) Bond Funds (10%)	\$12,500,000

ATTACHMENT B
REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER
DELEGATED AUTHORITY

B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

NEW CONTRACTS/CONTRACT AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000

APPROVED

INFORMATION TECHNOLOGY DIVISION

\$78,410,149

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
ADOPTED BOARD REPORT FEB 04 2020				
AAA Solar Electric, Inc., dba AAA Network Solutions, Inc.	4400008042 (IFB 2000001930) Item N	Formally competed E-Rate contract to provide basic network equipment, software and hardware maintenance support District-wide. Contract Term: 07/01/20 through 06/30/21 Contract Value: 1,548,494 Requester: <i>Soheil Katal</i> <i>Chief Information Officer</i> <i>Information Technology Division</i>	General Funds (100%)	\$1,548,494
AAA Solar Electric, Inc., dba AAA Network Solutions, Inc.	4400008043 (IFB 2000001931) (Package 1)	Formally competed E-Rate contracts to provide network equipment upgrades and related services in the 83 designated sites. Contract Term: 04/01/20 through 03/31/24 includes two (2) one-year renewal options Aggregate Four-Year Contract Value: \$6,307,253	E-Rate Discounts (52%) Bond Funds (48%)	\$12,861,655
AAA Solar Electric, Inc., dba AAA Network Solutions, Inc.	4400008075 (IFB 2000001931) (Package 2) Item O	Contract Term: 04/01/20 through 03/31/24 includes two (2) one-year renewal options Aggregate Four-Year Contract Value: \$6,554,402 Requester: <i>Soheil Katal</i> <i>Chief Information Officer</i> <i>Information Technology Division</i>	E-Rate Discounts (52%) Bond Funds (48%)	

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

NEW CONTRACTS/CONTRACT AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000

APPROVED

INFORMATION TECHNOLOGY DIVISION (CONT.)

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Arey Jones Educational Solutions; Ritmo Investments, Inc., dba Technology Marketing & Management Services; Tekvisions	4400004881 (Dell) 4400004882 (HP) 4400004883 (Lenovo) 4400004884 (Microsoft) 4400004885 (Integration Services) 4400004886 (Acer) 4400004887 (Haier)	Authorization to increase capacity of seven (7) formally competed contracts to provide computers, related hardware and integration services for administrative and instructional needs of schools and offices. The authority to increase or decrease individual amounts of these contracts will be limited to the aggregate value of \$189,000,000. Contract Term: 06/15/16 through 06/14/21 Current Aggregate Value: \$125,000,000 *Additional Authorized Value: \$64,000,000 Aggregate Value for Seven (7) Contracts: \$189,000,000	Various per Requesting School or Office (100%)	\$64,000,000*
Item P		Requester: <i>Soheil Katal</i> Chief Information Officer Information Technology Division		

ADOPTED BOARD REPORT

FEB 04 2020

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

NEW CONTRACTS/CONTRACT AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000

PROCUREMENT SERVICES DIVISION

APPROVED

\$3,200,000

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Lakeshore Learning Materials	4400007949 Item Q	Negotiated contract to provide "Prepared Instructional Materials" to schools and administrative offices District-wide. Contract Term: 02/05/20 through 02/04/23 includes two (2) one-year renewal options Aggregate Three-Year Contract Value: \$3,200,000 Requester: <i>Judith Reece</i> <i>Chief Procurement Officer</i> <i>Procurement Services Division</i>	Various Per Requesting School or Office (100%)	\$3,200,000

**ADOPTED BOARD
REPORT**

FEB 04 2020

ATTACHMENT B
REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER
DELEGATED AUTHORITY

B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

**NEW CONTRACTS/CONTRACT AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT
CAPACITY EXCEEDING \$250,000**

TRANSPORTATION SERVICES DIVISION

APPROVED

\$18,028,849

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
-------------------	-------------------------------------	--------------------	--------------------------------	---------------

ADOPTED BOARD
REPORT

FEB 04 2020

BusWest;
A-Z Bus Sales,
Inc.;
Creative Bus
Sales, Inc.

4500506960
(IFB 2000001843)
4500506961
(IFB 200001844)
4500506962
(IFB 200001845)

Item R

Formally competed contracts to provide:
20 13-passenger capacity lift buses;
39 39-passenger capacity buses;
and 79 25-passenger capacity lift buses.

Bond
Funds
(Measure Q)
(100%)

\$15,515,000

Contract Term: One-time purchase

Contract Value: \$15,515,000

Requester: *Lilia Montoya-Herrera*
Interim Director
Transportation Services Division

Becnel
Uniforms, Inc.

4400007998
Item S

Formally competed capacity contract to
provide uniforms for school bus drivers, truck
drivers, and selected employees in related
classes.

General
Funds
(100%)

\$2,513,849

Contract Term: 02/05/20 through 02/04/25
includes two (2) one-year renewal options

Aggregate Five-Year Contract Value:
\$2,513,849

Requester: *Lilia Montoya-Herrera*
Interim Director
Transportation Services Division