

333 South Beaudry Ave, Los Angeles, CA 90017

Board of Education Report

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File #: Rep-071-21/22, Version: 1

Approval of Procurement Actions October 12, 2021 Procurement Services Division



Action Proposed:

Ratify the contract actions taken by the Procurement Services Division within delegated authority as listed in Attachment "A" including the approval of award of Professional Service Contracts not exceeding \$250,000: New Contracts; Contract Amendments; Low Value - Purchase Orders; Goods and General Services Contracts: Purchase Orders; Low Value - Purchase Orders; District Card Transactions; Rental of Facilities; Travel/Conference Attendance; General Stores Distribution Center; and Book/Instructional Material Purchase Orders; and **approve** Professional Service Contracts (exceeding \$250,000): New Contracts; and Goods and General Services Contracts (exceeding \$250,000): New Contracts as listed in Attachment "B".

Background:

Procurement Services staff prepares monthly reports for contract actions necessary for the execution of the projects approved by the Board for the educational and operational requirements of the District in accordance with Board delegated authority to the Superintendent.

Expected Outcomes:

Approval of these items will allow the goods and services provided by these contracts furnishing the equipment, supplies, or services to the Los Angeles Unified School District that support Board policies and goals.

Board Options and Consequences:

The Board can approve all actions presented, or postpone selected actions pending receipt of additional information. Non-ratification of actions awarded under delegated authority in Attachment "A" will result in immediate unavailability of products or discontinuance of services, or both. While non-ratification may be legally defendable, it would likely result in costly litigation over discontinued payments or if the District attempts to reclaim payments made to a vendor. District costs will likely increase as fewer vendors compete for future procurements. Postponement of actions presented for approval in Attachment "B" will delay contract award or delivery dates.

Policy Implications:

This action does not change District policy and conforms to *California Education Code section 17604* that permits the Board of Education to delegate authority for Procurement Services (Board Report #444-17/18), which the Board exercised on May 8, 2018.

Budget Impact:

The contract actions presented are within the budget authority previously approved by the Board. Ratification of contracts awarded under delegation of authority and within their Board approved budget listed in Attachment

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"A" includes:

- Award of Professional Service Contracts not exceeding \$250,000: New Contracts; Contract Amendments; Low Value Purchase Orders; and
- Goods and General Services Contracts not exceeding \$250,000: Procurement Transactions Purchase Orders; Low Value Purchase Orders; Rental of Facilities; Travel/Conference Attendance; District Card Transactions; General Stores Distribution Center; and Book/Instructional Material Purchase Orders

Request for Approval of Procurement Contracts not under delegated authority listed in Attachment "B" includes:

- Professional Services Contracts (exceeding \$250,000): New Contracts; and
- Goods and General Services Contracts (exceeding \$250,000): New Contracts; and Piggyback Contract

Student Impact:

See attached Board Informatives.

Equity Impact:

See attached for Applicable Items.

Issues and Analysis:

There are no policy implications on these agreements. The Business and Government Services Team, Office of the General Counsel, has reviewed and approved the agreements as to form.

Attachments:

Attachment "A" - Ratification of Contracts Awarded Under Delegated Authority

Attachment "B" - Request for Approval of Contracts Not Under Delegated Authority

Informatives:

Informative - Item A - Ni Hao Chinese, LLC, Contract No. 4400009375

Informative - Item B - Ni Hao Chinese, LLC, Contract No. 4400009454

Informative - Item C - Government Financial Strategies, Inc., Contract No. 4400006683-2

Informative - Item D - Cintia Bencomo Romero, Contract No. 4400006096-4

Informative - Item E - School Scholars, LLC, Contract No. 4400009731

Informative - Item F - Media Image Public Relations, Contract No. 4400009740

Informative - Item F.1 - HYA Corporation, dba Hazard Young, Attea & Associates

Informative - Item G - Warehouse (August 2021)

Informative - Item H - Capacity Increase Various (ITD Bench)

Informative - Item I - Education Networks of America, Inc.; Cellco Partnership, dba Verizon Wireless, Contract Nos. 4400009695, 4400009696

Informative - Item J - Premier Property Preservations, Contract No. 4400009808

Informative - Item K - Velocity Truck Centers, dba Los Angeles Truck Center, LLC, Contract No. 4400009804

Informative - Item L - Merrimac Petroleum, dba Merrimac Energy Group; A.P. Fischer, Inc., Contract Nos. 4400009716, 4400009782

Informative - Item M - Carrier Transicold of Southern California, Contract No. 4400009699

Informative - Item N - Hewlett Packard Enterprises, Contract No. 4400009805

Informative - Item O - Sera Collection Research Services, LLC, Contract No. 4400009668-1

Submitted:

10/01/21

RESPECTFULLY SUBMITTED,

MEGAN K. RELLLY
Interim Superintendent

APPROVED & PRESENTED BY:

PEDRO SALCIDO
Interim Deputy Superintendent
Office of the Deputy Superintendent

REVIEWED BY:

DEVORA NAVERA REED General Counsel

✓ Approved as to form.

APPROVED & PRESENTED BY:

JANICE J. SAWYEF Business Manager

Office of the Business Manager

REVIEWED BY:

TONY ATIENZA

Director, Budget Services and Financial Planning

✓ Approved as to budget impact statement.

APPROVED & PRESENTED BY:

JUDITH REECE

Chief Procurement Officer Procurement Services Division

A. PROFESSIONAL SERVICE CONTRACTS <u>ALREADY AWARDED</u>

NEW CONTRACTS/AMENDMENTS/ASSIGNMENTS NOT EXCEEDING \$250,000

LOCAL DISTRIC	T WEST			\$338,380
CONTRACTOR	IDENTIFI- CATION NO.	<u>DESCRIPTION</u>	SOURCE OF FUNDS	AMOUNT
Ni Hao Chinese, LLC	440009375 Item A	Single-source contract to provide Mandarin Chinese and Spanish tutors in support of the Mandarin Chinese and Spanish Immersion programs. Contract Term: 08/16/21 through 08/15/22 Contract Value: \$186,120 Requester: Susan Wang, Principal Broadway Elementary School Local District West	Donation Funds (100%)	\$186,120
Ni Hao Chinese, LLC	440009454 Item B	Single-source contract to provide Mandarin Chinese tutors in support of the Mandarin Chinese program. Contract Term: 08/16/21 through 08/15/22 Contract Value: \$152,260 Requester: Eva Lopez, Principal Braddock Drive Elementary School Local District West	Donation Funds (100%)	\$152,260

A. PROFESSIONAL SERVICE CONTRACTS <u>ALREADY AWARDED</u>

NEW CONTRACTS/AMENDMENTS/ASSIGNMENTS NOT EXCEEDING \$250,000

BOND OVERSIG	HT COMMITTE	<u>EE</u>		\$174,000
CONTRACTOR	<u>IDENTIFI-</u> <u>CATION</u> <u>NO.</u>	<u>DESCRIPTION</u>	SOURCE OF FUNDS	AMOUNT
Government Financial Strategies, Inc.	4400006683-2 Item C	Amendment to increase capacity of forma competed contract to provide independent consulting services to the School Construct Bond Citizen's Oversight Committee,	Funds	\$174,000*
		Contract Term: 09/28/18 through 06/30 includes two (2) one-year renewal options		
		Initial Contract Value: \$522,0 Amendment No. 1: *Amendment No. 2: \$174,0 (Executed Date: 07/28/21) Aggregate Five-Year Contract Value: \$696,000	\$0	
		Requester: Timothy Popejoy, Administrat Bond Oversight Committee	or	
DIVISION OF IN Cintia Bencomo Romero	STRUCTION 4400006096-4 Item D	Amendment to extend term and increase capacity of informally competed contract provide curator and archivist services for a management and maintenance of education collections of paintings, ancient artifacts, photographs, historical furnishings, documerare books, films and antique equipment.	the (100%) nal	\$40,000 \$40,000*
		Contract Term: 11/28/17 through 06/30/20 New end date by this amendment: 06/30/20		
		Initial Contract Value: \$27,0 Amendment No. 1: \$40,0 Amendment No. 2: \$40,0 Amendment No. 3: \$40,0	000 000	

Aggregate Contract Value: \$187,000

Requester: Steven McCarthy, Director

\$40,000

Arts Education Branch Division of Instruction

*Amendment No. 4:

(Executed Date: 06/25/21)

A. PROFESSIONAL SERVICE CONTRACTS <u>ALREADY AWARDED</u>

NEW CONTRACTS/AMENDMENTS/ASSIGNMENTS NOT EXCEEDING \$250,000

DIVISION OF SPECIAL EDUCATION

\$55,000

CONTRACTOR	IDENTIFI- CATION NO.	<u>DESCRIPTION</u>	SOURCE OF FUNDS	AMOUNT
School Scholars, LLC (Victor M. Rios)	4400009731 Item E	Informally competed contract to provide six (6) parent webinars with training components that include how to facilitate student success academically and social emotionally as a parent; how to form and maintain meaningful relationships with teachers and school administration; and provide resources and strategies to parents who may be seeking help for their student academically or socially. Contract Term: 08/15/21 through 06/10/22 Contract Value: \$55,000	Comprehensive Coordinated Early Intervention Services (CCEIS) (100%)	\$55,000

Requester: Aaron Jeffery, Director Division of Special Education

OFFICE OF COMMUNICTIONS AND MEDIA RELATIONS

\$80,597

\$80,597

Media Image
Public Relations
(SBE)

4400009740 **Item F** Single-source contract to provide communication services primarily focusing on Spanish-language media and advertising.

COVID-19 Funds (100%)

Contract Term: 08/04/21 through 09/12/21

Contract Value: \$80,597

Requester: Shannon Haber Chief Communications Officer

Office of Communications and Media Relations

B. PROFESSIONAL SERVICE CONTRACTS <u>ALREADY AWARDED</u>

NEW CONTRACTS/AMENDMENTS/ASSIGNMENTS NOT EXCEEDING \$250,000

BOARD SECRETARIAT'S OFFICE

\$68,420

CONTRACTOR	IDENTIFI -	<u>DESCRIPTION</u>	SOURCE	<u>AMOUNT</u>
	<u>CATION</u>		<u>OF</u>	
	<u>NO.</u>		<u>FUNDS</u>	
HYA	4400009851 (RFP 200002322)	Informally competed contract to provide	General	\$68,420
Corporation, dba Hazard,	Item F.1	executive search services in support of the search for a new Superintendent of Schools.	Funds (100%)	
Young, Attea &		search for a new superintendent of sensors.	(10070)	
Associates		Contract Term: 9/28/21 through 9/27/22		

Contract Value: \$68,420

Requester: Amanda Wherritt

Interim Executive Officer of the Board of

Education

Item G - August 2021

B. PROFESSIONAL SERVICE NOT EXCEEDING \$250,000

August 2021 = \$3,149,634 YTD = \$4,508,007

The contract actions represented below are those actions put in place within each sponsoring school's or division's approved budget. These delegated procurement methods represent streamline ordering tools that assist schools and offices in meeting immediate mission-essential needs for professional services.

	August	YTD	<u>August</u>	YTD
	Oty of POs	Qty of POs	<u>Total</u>	<u>Total</u>
Low Value – Purchase Orders – August 2021	270	469	\$3,149,634 (Avg. \$11,289)	\$4,508,007

C. GOODS AND GENERAL SERVICES NOT EXCEEDING \$250,000

August 2021 = \$44,831,816 YTD = \$77,800,379

The contract actions represented below are those actions put in place within each sponsoring school's or division's budget. These delegated procurement methods represent streamline ordering tools that assist schools and offices in meeting immediate mission-essential needs for goods or general services.

	August Oty of POs/ Transactions	YTD Qty of POs/ Transactions	August Total	YTD <u>Total</u>
Low Value – Purchase Orders – August 2021	3,783	7,235	\$887,194 (Avg. \$2,349)	\$16,306,605
Purchase Orders – August 2021	48	99	\$3,970,190 (Avg. \$82,712)	\$10,348,198
DISTRICT CARD TRANSACTIONS (i.e., P-Card, Fuel Card, Toshiba Card, etc.) – (COVID-19 Transactions = 4 for total of \$739) – August 2021	7,539	9,514	\$3,213,855 (Avg. \$426)	\$4,111,309
Rental Facilities – August 2021	0	0	\$0	\$0
Travel/Conference Attendance – August 2021	14	24	\$2,738 (Avg. \$196)	\$7,472
GENERAL STORES DISTRIBUTION CENTER – (COVID-19 Transactions = 0 for total of \$0) August 2021	239	425	\$6,397,387 (Avg. \$26,767)	\$7,813,621
BOOK/INSTRUCTIONAL MATERIAL PURCHASE ORDERS (BPO) – August 2021	358	579	\$22,360,452 (Avg. \$62,459)	\$39,312,174

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS $\underline{\text{NOT UNDER}}$ $\underline{\text{DELEGATED AUTHORITY}}$

A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000

INFORMATION TECHNOLOGY DIVISION

\$156,600,000

	AMOUNT AMOUNT
Various Vendors* Authorization to increase capacity of formally Vendors* Through 4400008809 4400008809 4400008830 Software development, network infrastructure, Through 4400008878 Authorization to increase capacity of formally Various Through 4400008830 Software development, network infrastructure, Through 4400008878 Security, advisory and project management, data center, enterprise reporting and integration, MiSiS, cloud, Welligent, and SAP services. The authority to increase or decrease individual amounts of these contracts will be limited to the aggregate value of \$41,000,000. Contract Term: 01/01/21 through 12/31/25 Initial Authorized Value: \$16,000,000 *Additional Authorized Value: \$152,000,000 Aggregate Five-Year Value for Fifty-Seven (57) Contracts: \$168,000,000	\$152,000,000* sting ool

*3Di, Inc. (SBE); Accend Networks (SBE); Acnovate Corporation (SBE); AgreeYa Solutions, Inc.; Argus Associates, Inc. (SBE); Interface Human, Inc. DBA Assanotech Solutions (SBE); Avasant, LLC (SBE); Birdi Systems, Inc. (SBE); BMC Software, Inc.; Mirage Software Inc. DBA Bourntee Solutions Inc. (SBE); California Creative Solutions Inc. DBA CCS Global Tech; CDW Government LLC; Chakrabarti Management Consultancy, Inc. (CMCI) (SBE); DataPlus Technologies, Inc. (SBE); DevCare Solutions (SBE); DiLytics Inc. (SBE); DLT Solutions; Electronic Knowledge Interchange Company DBA EKI-Digital; ePlus Technology, Inc.; Estrada Consulting Inc. (SBE); Fishbowl Solutions Inc. (SBE); GSPANN Technologies, Inc.; Infojini, Inc.; Information Management Resources Inc. (IMRI) (SBE); Infosys Limited; Ingenious Information Technology Inc. (SBE); Innive Inc. (SBE); InterVision Systems, LLC; Jada Systems, Inc. (SBE); Kaygen, Inc. (SBE); Kokomo Solutions, Inc. (SBE); MaeTech, Inc. Leemak USA LLC DBA Maklee Engineering; MavenSolve LLC (SBE); Microsoft Corporation; Mobile Programming LLC; MW Partners, Inc.; Phoenix Business, Inc. DBA Phoenix Business Consulting (SBE); Red River Consulting Services LLC; ResolveSoft, Inc. (SBE); Satwic Inc. (SBE); Sierra Digital, Inc.; SoftWQ, Inc.; Software People, Inc. (SBE); Talent & Acquisition LLC DBA STAND 8 (SBE); Sybyte Technologies Inc. (SBE); Symphony Corporation (SBE); System Soft Technologies; Tech Mahindra Limited; TEKsystems, Inc.; The Stergion Group, Inc. (SBE); Trinus Corporation (SBE); Varsun eTechnologies Group Inc. (SBE); Vedainfo, Inc. (SBE); West Advanced Technologies, Inc. (WATI); World Wide Technology, LLC; Worldgate, LLC (SBE)

Chief Information Officer

Information Technology Division

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS $\underbrace{\text{NOT UNDER}}_{\text{DELEGATED AUTHORITY}}$

A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000

INFORMATION TECHNOLOGY DIVISION (CONT.)

CONTRACTOR	IDENTIFI-	<u>DESCRIPTION</u>	SOURCE	AMOUNT
	CATION		<u>OF</u>	
	<u>NO.</u>		<u>FUNDS</u>	
Education	4400009695	Formally competed contracts to provide	General	\$4,600,000
Networks of	4400009696	enterprise device usage analytics, and enterprise	Funds	
America, Inc.;	(RFP 2000002164)	content filtering solutions for the District's	(84%)	
Cellco	Item I	computing landscape which includes		
Partnership, dba		Chromebooks, iOS devices, macOS devices,	COVID-19	
Verizon Wireless		Windows devices, and mobile hotspots.	Funds	
			(16%)	
		Contract Term: 10/15/21 through 06/30/26		
		includes two (2) one-year renewal options		

(2) Contracts: \$4,600,000

Requester: Soheil Katal

Aggregate Fifty-Seven Month Value For Two

Chief Information Officer Information Technology Division

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS $\underline{\text{NOT UNDER}}$ $\underline{\text{DELEGATED AUTHORITY}}$

B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

NEW CONTRACTS/AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY **EXCEEDING \$250,000**

FOOD SERVICE	S DIVISION			\$20,000,000
CONTRACTOR	IDENTIFI- CATION NO.	DESCRIPTION	SOURCE OF FUNDS	AMOUNT
Premier Property Preservation, LLC	440009808 (IFB 2000002334) Item J	Formally competed capacity contract to provide food service workers to supplement District staff at school sites District-wide. Contract Term: 10/12/21 through 10/11/22 includes one (1) 6-month renewal option	COVID-19 Funds (100%)	\$20,000,000

\$20,000,000

Aggregate One-Year Contract Value:

Requester: Manish Singh, Director Food Services Division

PROCUREMENT SERVICES DIVISION

\$6,318,993

Velocity Truck Centers, dba Los Angeles Truck Centers, LLC

4400009804 (IFB 2000002295)

Item K

Formally competed contract to provide up to 34 alternative fueled, compressed natural gas tractor trucks to support the delivery of food and supplies to schools and offices District-wide.

General Funds (100%)

\$6,318,993

Contract Term: 10/18/21 through 03/31/22

Contract Value: \$6,318,993

Requester: Marc Monforte Deputy Chief Procurement Officer **Procurement Services Division**

\$3,127,757

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS $\underbrace{\text{NOT UNDER}}_{\text{DELEGATED AUTHORITY}}$

B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

TRANSPORTATION SERVICES DIVISON

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING <\$250,000>

IKANSI OKTAT	TON BERVICES	DIVISON		Ψ3,121,131
CONTRACTOR	<u>IDENTIFI-</u> <u>CATION</u> <u>NO.</u>	DESCRIPTION	SOURCE OF FUNDS	<u>AMOUNT</u>
Merrimac Petroleum, dba Merrimac Energy Group; A.P. Fischer, Inc.	440009716 440009782 (IFB 2000002241) Item L	Formally competed capacity contracts to provide engine oils, transmission fluid, and gear lube for District vehicle maintenance. The authority to increase or decrease individual amounts of these contracts will be limited to \$2,377,757. Contract Term: 11/01/21 through 10/31/24	General Funds (100%)	\$2,377,757
		Aggregate Value For Two (2) Contracts:		

Requester: Lilia Montoya, Director Transportation Services Division

\$2,377,757

Carrier	4400009699	Formally competed contract to provide parts to	General	\$750,000
Transicold of	(IFB 2000002238)	maintain refrigeration and air conditioning units	Funds	
Southern	Item M	equipped on the District's buses, trucks, vans and	(100%)	
California		other vehicles.		

Contract Term: 11/01/21 through 10/31/26 includes two (2) one-year renewal options

Aggregate Five-Year Contract Value: \$750,000

Requester: Lilia Montoya, Director Transportation Services Division

\$511,905

ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS $\underbrace{\text{NOT UNDER}}_{\text{DELEGATED AUTHORITY}}$

C. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

Authorize the utilization of piggyback contract in effect. The proposed action complies with the Public Contract Code Sections 10299 and 20118, which allows school districts to utilize other governmental agencies' established contracts and does not change District Policies.

UTILIZATION OF PIGGYBACK CONTRACTS

INFORMATION TECHNOLOGY DIVISION

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CONTRACTOR	<u>IDENTIFI-</u> <u>CATION</u> <u>NO.</u>	<u>DESCRIPTION</u>	SOURCE OF FUNDS	AMOUNT
Hewlett Packard Enterprise	4400009805 (MHEC-12152020) Item N	Authorization to execute a piggyback capacity contract through Midwestern Higher Education Compact (MHEC) to provide support and maintenance services for the District's performance optimized datacenter.	General Funds (100%)	\$511,905

Contract Term: 10/20/21 through 10/19/22

Contract Value: \$511,905

Requester: Soheil Katal Chief Information Officer Information Technology Division

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS $\underbrace{\text{NOT UNDER}}_{\text{DELEGATED AUTHORITY}}$

D. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

NEW CONTRACTS/ AMENDMENTS/AUTHORIZATION TO INCREASE CONTRACT CAPACITY EXCEEDING \$250,000

OFFICE OF THE CHIEF FINANCIAL OFFICER

\$5,565,771

CONTRACTOR	IDENTIFI- CATION NO	<u>DESCRIPTION</u>	SOURCE OF FUNDS	AMOUNT
Sera Collection, LLC	4400009668-1 Item O	Amendment to increase capacity of single-source contract to operate vaccine clinics and administer COVID-19 vaccinations.	COVID-19 Funds (100%)	\$5,565,771*

Contract Term: 08/25/21 through 08/24/26

Initial Contract Value: \$3,294,731 *Amendment No. 1: \$5,565,771 **Aggregate Contract Value:** \$8,860,502

Requester: David Hart Chief Financial Officer Officer of the Financial Officer