



## Board of Education Report

**APPROVED**

File #: Rep-058-18/19, Version: 1

Approval of Procurement Actions  
November 13, 2018  
Procurement Services Division

ADOPTED  
BOARD REPORT

NOV 13 2018

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BOARD REPORT

NOV 13 2018

### Action Proposed:

Staff proposes that the Board of Education (Board) **ratify** the contract actions taken by the Procurement Services Division within delegated authority as listed in Attachment "A" including the approval of award of Professional Service Contracts not exceeding \$250,000: New Contracts; Contract Amendments; Low Value - Decentralized Purchase Orders; Goods and General Services Contracts: Purchase Orders; Low Value - Decentralized Purchase Orders; District Card Transactions; Rental of Facilities; Travel/Conference Attendance; General Stores Distribution Center; and Book/Instructional Material Purchase Orders; and **approve** Professional Service Contracts (exceeding \$250,000): New Contracts; Contract Amendments; and Goods and General Services Contracts (exceeding \$250,000): New Contracts as listed in Attachment "B".

### Background:

Procurement Services staff prepares monthly reports for contract actions necessary for the execution of the projects approved by the Board for the educational and operational requirements of the District in accordance with Board delegated authority to the Superintendent.

### Expected Outcomes:

Approval of these items will allow the goods and services provided by these contracts furnishing the equipment, supplies, or services to the Los Angeles Unified School District that support Board policies and goals.

### Board Options and Consequences:

The Board can approve all actions presented, or postpone selected actions pending receipt of additional information. Non-ratification of actions awarded under delegated authority in Attachment "A" will result in immediate unavailability of products or discontinuance of services, or both. While non-ratification may be legally defensible, it would likely result in costly litigation over discontinued payments or if the District attempts to reclaim payments made to a vendor. District costs will likely increase as fewer vendors compete for future procurements. Postponement of actions presented for approval in Attachment "B" will delay contract award or delivery dates.

### Policy Implications:

This action does not change District policy and conforms to *California Education Code section 17604* that permits the Board of Education to delegate authority for Procurement Services (Board Report #444-17/18), which the Board exercised on May 8, 2018.

### Budget Impact:

The contract actions presented are within the budget authority previously approved by the Board. Ratification of contracts awarded under delegation of authority and within their Board approved budget listed

in Attachment "A" includes:

NOV 13 2018

NOV 13 2018

- Award of Professional Service Contracts not exceeding \$250,000: New Contracts; Contract Amendments; Low Value - Decentralized Purchase Orders; and
- Goods and General Services Contracts not exceeding \$250,000: Procurement Transactions - Purchase Orders; Low Value - Decentralized Purchase Orders; Rental of Facilities; Travel/Conference Attendance; District Card Transactions; General Stores Distribution Center; and Book/Instructional Material Purchase Orders

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Request for Approval of Procurement Contracts not under delegated authority listed in Attachment "B" includes:

- Professional Services Contracts (exceeding \$250,000): New Contracts; Contract Amendments; and
- Goods and General Services Contracts (exceeding \$250,000): New Contracts

**Student Impact:**

See attached Board Informatives.

**Issues and Analysis:**

There are no policy implications on these agreements. The Business and Government Services Team, Office of the General Counsel, has reviewed and approved the agreements as to form.

**Attachments:**

Attachment "A" - Ratification of Contracts Awarded Under Delegated Authority

Attachment "B" - Request for Approval of Contracts Not Under Delegated Authority

**Informatives:**

Informative - Callahan Consulting, Inc., Contract No. 4400006792

Informative - Houlihan Lokey Financial Advisors, Inc., Contract No. 4400006838

Informative - Education Through Music - LA, Contract No. 4400006836

Informative - Hospitality Training Academy Joint Apprenticeship Training Committee, Contract No. 4400006901

Informative - California Community Foundation, Contract No. 4400006899

Informative - William Cathers, Contract Nos. 4400005018-1, 4400005018-3

Informative - Carashoft, Inc., Contract No. 4400004597-3

Informative - Southern California Elevator Constructors JATC, Contract No. 4400006902

Informative - Los Angeles and Vicinity Steamfitters and Industrial Pipefitters JATC, Contract No., 4400006903

Informative - Los Angeles Community College District, Contract No. 4400006276

Informative - Loyola Marymount University, Contract No. 4400005692-2

Informative - Warehouse September 2018

Informative - Various Vendors (SAP staff augmentation), Contract Nos. 4400006943-6949, 4400006960-6963

Informative - Various Vendors (BI, Webcenter Suite and Managed Services), Contract Nos. 4400005764-1, 4400005331-1, 4400005332-1, 4400005335-1, 4400005536-1, 4400006965-6967, 4400006972-6973

Informative - Servi-Tek Engineering and Facilities Solutions, Contract No. 4400006953

Informative - Union Bank, N.A., Contract Nos. 4400006935-6936

Informative - Various Vendors (Evidenced-Based Intervention), Contract Nos. 4400006908-6909, 4400006916-6933

Informative - Various Vendors (Underwriters)

Informative - Chemco Products Company; San Joaquin Chemicals, Inc., Contract Nos. 4400006910-6911

Informative - Allied Refrigeration, Inc.; Westover Corporation, Contract Nos. 4400006913-6914

Informative - The Walking Man, Inc., Contract No. 4400006897

Informative - Crisp Imaging, Contract No. 4400006940

Informative - E-Recycling of California; Troxell Communications, Inc., Contract Nos. 4400006951-6952

**APPROVED**

**Submitted:**

10/26/18

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NOV 13 2018

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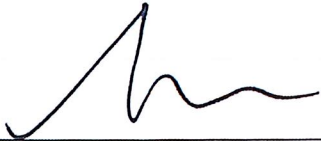
NOV 13 2018

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BOARD REPORT

NOV 13 2018

RESPECTFULLY SUBMITTED,

APPROVED & PRESENTED BY:



AUSTIN BEUTNER  
Superintendent



SCOTT S. PRICE, PH.D.  
Chief Financial Officer  
Office of the Chief Financial Officer

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BOARD REPORT


NOV 13 2018

REVIEWED BY:

APPROVED & PRESENTED BY:



DAVID HOLMQUIST  
General Counsel

 Approved as to form.




Chief Procurement Officer  
Procurement Services Division

REVIEWED BY:



CHERYL SIMPSON  
Director, Budget Services and Financial Planning

 Approved as to budget impact statement.

## ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITYA. PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDEDNEW CONTRACTS NOT EXCEEDING \$250,000**APPROVED**

\$584,825

ADOPTED  
BOARD REPORT

NOV 13 2018

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
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Callahan Consulting, Inc.	4400006792 <b>Item A</b>	Informally competed contract to provide 23 days of professional development for 13 math teachers at Vista Middle School.	General Funds (100%)	\$119,000
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**Contract Term:** 08/09/18 through 04/16/19**Contract Value:** \$119,000Requester: *Giuseppe Nardulli, Principal  
Vista Middle School*ADOPTED  
BOARD REPORT

NOV 13 2018

Houlihan Lokey Financial Advisors, Inc.	4400006838 <b>Item B</b>	Informally competed contract to provide an "ability to pay" analysis in regards to the District's long-term budget forecast.	General Funds (100%)	\$215,000
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**Contract Term:** 09/09/18 through 09/30/18**Contract Value:** \$215,000Requester: *Scott S. Price  
Chief Financial Officer  
Office of the Chief Financial Officer*

Education Through Music – LA	4400006836 <b>Item C</b>	Informally competed contract for Hooper Ave Elementary School to provide music instruction to students from 1 <sup>st</sup> through 5 <sup>th</sup> grades and professional development to teachers.	General Funds (100%)	\$50,505
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**Contract Term:** 10/03/18 through 06/07/19**Contract Value:** \$50,505Requester: *Lindsay Burt, Principal  
Hooper Ave Elementary School*

## ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITYA. PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDEDNEW CONTRACTS NOT EXCEEDING \$250,000 (CONT.)**APPROVED**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Hospitality Training Academy Joint Apprenticeship Training Committee	4400006901 <b>Item D</b>	Pass-through contract to provide an apprenticeship training program which includes culinary Chef de Partie/Line Cook and Room Attendant/Housekeeping training programs.  <b>Contract Term:</b> 10/01/18 through 06/30/23  <b>Contract Value:</b> \$200,320  Requester: <i>Joseph Stark, Executive Director</i> <i>Division of Adult and Career Education</i>	California Community College Chancellor's Office Related and Supplemental Instruction (RSI) (100%) ADOPTED BOARD REPORT NOV 13 2018	\$200,320
California Community Foundation	4400006899 <b>Item E</b>	No-cost Memorandum of Understanding for support of the District's reimaging efforts, including realigning schools, operational efficiencies, and Special Education.  <b>Contract Term:</b> 09/01/18 through 12/31/19  <b>Contract Value:</b> \$0  Requester: <i>Vivian Ekchian</i> <i>Deputy Superintendent</i>	Not Applicable	\$0

## ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY****A. PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDED****CONTRACT AMENDMENTS NOT EXCEEDING \$250,000****APPROVED**

\$160,740

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BOARD REPORT

NOV 13 2018

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
William Cathers	4400005018-1 4400005018-3 <b>Item F</b>	Amendments to extend term and increase capacity of formally competed contract to provide rigorous interdisciplinary academic curriculum entitled "High Intellectual Preparedness Program" for the 2018-2019 Academic Decathlon.	General Funds (100%)	\$81,000** \$70,000*

**Current Contract Term:** 08/08/16 through 08/30/18

New end date by this amendment: 06/30/19

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BOARD REPORT

NOV 13 2018

Initial Contract Value: \$81,000  
 \*\*Amendment No. 1: \$81,000  
*(Executed Date: 06/07/17)*  
 Amendment No. 2: \$0  
 \*Amendment No. 3: \$70,000  
*(Executed Date: 08/17/18)*  
**Aggregate Contract Value: \$232,000**

Requester: *Alvaro Cortes*  
*Senior Executive Director*  
*Beyond the Bell Branch*

\*Current Ratification

\*\*Ratification not previously reported

## ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITYA. PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDEDCONTRACT AMENDMENTS NOT EXCEEDING \$250,000 (CONT.)**APPROVED**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>ADOPTED BOARD REPORT NOV 13 2018</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Carahsoft, Inc.	4400004597-3 <b>Item G</b>	Amendment to increase capacity of formally competed contract to add a one-time data invoice conversion to the electronic billing, invoicing and workflow management platform for the Office of the General Counsel.  <b>Contract Term:</b> 03/09/16 through 03/08/21 includes two (2) one-year renewal options  Initial Contract Value: \$563,150 Amendment No. 1: \$31,250 Amendment No. 2: \$15,250 *Amendment No. 3: \$9,740 (Executed Date: 09/28/18) <b>Aggregate Contract Value: \$619,390</b>  Requester: <i>David Holmquist</i> <i>General Counsel</i> <i>Office of the General Counsel</i>	<u>ADOPTED BOARD REPORT NOV 13 2018</u>	General Funds (100%)	\$9,740*

\*Current Ratification

## ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITYA. PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDEDINCOME CONTRACTS NOT EXCEEDING \$500,000

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Southern California Elevator Constructors JATC	4400006902 <b>Item H</b>	Revenue contract to provide the necessary funding for the training of approximately 400 apprentices and journey-level workers in the elevator industry.  <b>Contract Term:</b> 01/01/19 through 12/31/21  <b>Contract Value:</b> <\$101,260>  Requester: <i>Joseph Stark, Executive Director Division of Adult and Career Education</i>	Revenue	<\$101,260>
Los Angeles and Vicinity Steamfitters and Industrial Pipefitters JATC	4400006903 <b>Item I</b>	Revenue contract to provide the necessary funding for the training of approximately 300 apprentices and journey-level workers in oil refineries.  <b>Contract Term:</b> 11/01/18 through 10/31/20  <b>Contract Value:</b> <\$52,499>  Requester: <i>Joseph Stark, Executive Director Division of Adult and Career Education</i>	Revenue	<\$52,499>

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BOARD REPORT  
NOV 13 2018

ADOPTED  
BOARD REPORT  
NOV 13 2018

## ATTACHMENT A

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITYA. PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDEDINCOME CONTRACT NOT EXCEEDING \$500,000 (CONT.)**APPROVED**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Los Angeles Community College District	4400006276 <b>Item J</b>	Revenue contract by which the District is reimbursed up to \$90,000 for expenses incurred by Van Nuys High School to develop, align and implement a Career Pathway Program in Machining and Forming Technologies.	Revenue	<\$90,000>

Contract Term: 08/15/17 through 06/30/19

Contract Value: &lt;\$90,000&gt;

Requester: *Yolanda Gardea, Principal  
Van Nuys High School*ADOPTED  
BOARD REPORT

NOV 13 2018

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BOARD REPORT

NOV 13 2018

INCOME CONTRACT AMENDMENT NOT EXCEEDING \$500,000

&lt;\$121,217&gt;

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Loyola Marymount University	4400005692-2 <b>Item K</b>	Amendment to extend term and increase capacity of revenue contract to provide a comprehensive professional development program for District and school leaders, teachers and families to implement an intensive, enriched cross-disciplinary curriculum and instruction for all Pre-K through 3rd grade students with a focus on meeting the needs of English Learners.	Revenue	<\$121,217>*

Current Contract Term: 09/01/16 through 08/31/18

New end date by this amendment: 08/31/19

Initial Contract Value: &lt;\$116,463&gt;

Amendment No. 1: &lt;\$119,063&gt;

\*Amendment No. 2: &lt;\$121,217&gt;

(Executed Date: 09/24/18)

Aggregate Contract Value: &lt;\$356,743&gt;

Requester: *Lydia Acosta-Stephens  
Executive Director  
Multilingual & Multicultural Education Department*

\*Current Ratification

## ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY****B. AFTER THE FACT CONTRACTS NOT EXCEEDING \$250,000 ALREADY AWARDED****\$0**

The contract actions represented below are unauthorized commitments initiated by the sponsoring school or division without a formal contract in place. This action requires the Board to ratify the contract after the fact to allow the vendor to be paid. The District did request and has received the benefit of the services. **Informative memorandum included.**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
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None

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BOARD REPORT

NOV 13 2018

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BOARD REPORT

NOV 13 2018

**C. PROFESSIONAL SERVICE CONTRACT ASSIGNMENTS****\$0**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
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None

## ATTACHMENT A

**APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY****D. PROFESSIONAL SERVICE NOT EXCEEDING \$250,000**ADOPTED  
BOARD REPORT

September 2018 - \$2,617,118

YTD = \$5,630,687

The contract actions represented below are those actions put in place within each sponsoring school's or division's approved budget. These delegated procurement methods represent streamline ordering tools that assist schools and offices in meeting immediate mission-essential needs for professional services.

	<u>September</u> <u>Qty of POs*</u>	<u>YTD</u> <u>Qty of POs*</u>	<u>September</u> <u>Total</u>	<u>YTD</u> <u>Total</u>
Low Value – Purchase Orders - September 2018	346	698	\$2,617,118 (Avg. \$7,564)	\$5,630,687

**E. GOODS AND GENERAL SERVICES NOT EXCEEDING \$250,000**

September 2018 = \$63,277,195

YTD = \$107,660,138

The contract actions represented below are those actions put in place within each sponsoring school's or division's approved budget. These delegated procurement methods represent streamline ordering tools that assist schools and offices in meeting immediate mission-essential needs for goods or general services.

	<u>September</u> <u>Qty of POs/</u> <u>Transactions*</u>	<u>YTD</u> <u>Qty of POs/</u> <u>Transactions*</u>	<u>September</u> <u>Total</u>	<u>YTD</u> <u>Total</u>
Low Value – Purchase Orders – September 2018	6,245	13,152	\$11,202,233 (Avg. \$1,794)	\$24,382,150
Purchase Orders - September 2018	41	157	\$2,140,353 (Avg. \$52,204)	\$10,605,488
DISTRICT CARD TRANSACTIONS (i.e., P-Card, Fuel Card, Toshiba Card, etc.) – September 2018	8,727	21,347	\$2,722,756 (Avg. \$312)	\$6,621,796
Rental Facilities – September 2018	5	11	\$32,149 (Avg. \$6,430)	\$79,818
Travel/Conference Attendance – September 2018	798	2,218	\$682,294 (Avg. \$855)	\$1,830,563
GENERAL STORES DISTRIBUTION CENTER – September 2018	296	968	\$3,963,484 (Avg. \$13,390)	\$7,495,809
BOOK/INSTRUCTIONAL MATERIAL PURCHASE ORDERS (BPO) – September 2018	2,899	3,902	\$42,533,926 (Avg. \$14,672)	\$56,644,514

\*Detailed information is available at <https://achieve.lausd.net/procurementtransactions>.

## ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY**APPROVED**

## A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

\$42,500,000

NEW CONTRACTS EXCEEDING \$250,000

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
EPI-USE; Genesis Consulting Partners, LLC; Infosys Limited; NatSoft Corporation; NTT Data, Inc.; Phoenix Business Consulting; Sage Consulting Group; Senryo Technologies; Sierra Infosys; Tech Mahindra (Americas) Inc.; V3iT Consulting, Inc.	4400006943 4400006944 4400006945 4400006946 4400006947 4400006948 4400006949 4400006960 4400006961 4400006962 4400006963 (RFP 2000001544)	Formally competed bench of contracts to provide SAP staff augmentation services to support the District's human resources, payroll, time reporting, budgeting, accounting, and procurement operations for schools and offices. Authority to increase or decrease individual amounts for these contracts will be limited to the aggregate value of \$3,600,000.  <b>Contract Term:</b> 12/01/18 through 11/30/23 includes two (2) one-year renewal options  <b>Aggregate Five-Year Value for Eleven (11) Contracts: \$3,600,000</b>  Requester: <i>Shahryar Khazei</i> <i>Chief Information Officer</i> <i>Information Technology Division</i>	General Funds (100%)	\$3,600,000

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BOARD REPORT

NOV 13 2018

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BOARD REPORT

NOV 13 2018

**Item L**

## ATTACHMENT B

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY****APPROVED****A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS****NEW CONTRACTS EXCEEDING \$250,000 (CONT.)**ADOPTED  
BOARD REPORT

NOV 13 2018

SOURCE  
OF  
FUNDSAMOUNT

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>		
*BIAS Corp.;	4400005764-1	Authorization to increase capacity of formally	Bond	\$15,100,000**
*Infosys Limited;	4400005331-1	competed bench contracts, augment scope of	Funds	
*Innive, Inc.;	4400005332-1	work of five (5) existing contracts*, and	(73.5%)	
*Satwic Intelligence	4400005335-1	execute five (5) new formally competed		
Solutions;	4400005536-1	contracts to be added to the existing bench of	General	
*Senryo		contracts via "refresh" to provide Business	Funds	
Technologies;		Intelligence, Webcenter Suite and Managed	(26.5%)	
Bourntec Solutions;	4400006965	Services. Authority to increase or decrease		
Fishbowl Solutions;	4400006966	individual amounts of these contracts will be		
GSPANN;	4400006967	limited to the aggregate value of \$30,100,000.		
TechTu Business	4400006972			
Solutions;	4400006973	<b>Contract Term:</b> 01/09/17 through 01/10/22		
Trinus Corp.	(RFP 2000001630)	includes two (2) one-year renewal options		

**Item M**

Initial Authorized Value: \$15,000,000

\*\*Additional Authorized Value: \$15,100,000

**Aggregate Five-Year Value for Fifteen (15)****Contracts: \$30,100,000**

Requester: *Shahryar Khazei*  
*Chief Information Officer*  
*Information Technology Division*

ADOPTED  
BOARD REPORT  
NOV 13 2018

Existing Vendors: Bristlecone, Inc.; Cognizant Worldwide; DiLytics, Inc.; IT America Public Services; KPI Partners

## ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

## A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

**APPROVED**NEW CONTRACTS EXCEEDING \$250,000 (CONT.)

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>ADOPTED BOARD REPORT</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Servi-Tek Engineering and Facilities Solution	4400006953 (RFP 2000001650) <b>Item N</b>	Formally competed capacity contract to provide 24/7 building engineering services to the District's headquarters to operate, monitor, maintain and repair the heating, ventilation, air conditioning, plumbing and electrical systems and other equipment of the building.  <b>Contract Term:</b> 12/01/18 through 11/30/23 includes two (2) one-year renewal options  <b>Aggregate Five-Year Contract Value:</b> <b>\$8,800,000</b>  <b>Requester:</b> <i>Yekaterina Boyajian, Director Non-Academic Space Planning/ Leasing and Asset Management</i>	<b>ADOPTED BOARD REPORT</b> <b>NOV 13 2018</b>	General Funds (100%)	\$8,800,000
Union Bank, N.A.	4400006935 4400006936 <b>Item O</b>	Single source contracts to extend the Union Bank student-run branch programs at Crenshaw and Lincoln High Schools through the end of the current school year so that students enrolled in the program at the start of the 2018/2019 school year can complete their year of participation.  <b>Contract Term:</b> 12/20/18 through 06/30/19  <b>Contract Value:</b> \$0  <b>Requester:</b> <i>Esther Soliman, Administrator Linked Learning, CTE, Work Experience</i>		No District funds required	\$0

## ATTACHMENT B

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY****APPROVED****A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS****NEW CONTRACTS EXCEEDING \$250,000 (CONT.)**ADOPTED  
BOARD REPORT

NOV 13 2018

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
*Various Vendors	4400006908 4400006909 4400006916 4400006917 4400006918 4400006919 4400006920 4400006921 4400006922 4400006923 4400006924 4400006925 4400006926 4400006927 4400006928 4400006929 4400006930 4400006931 4400006932 4400006933 (RFP 2000001610)	Formally competed bench contracts to provide evidence-based interventions for schools identified based on state-wide school accountability measurements as required by the Every Student Succeeds Act (ESSA). The authority to increase or decrease the individual amounts for these contracts will be limited to the aggregate value of \$15,000,000.  <b>Contract Term:</b> 12/01/18 through 11/30/23  <b>Aggregate Five-Year Value for Twenty (20) Contracts: \$15,000,000</b>  Requester: <i>Karen Ryback</i> <i>Executive Director</i> <i>Federal and State Education Programs</i> <i>Division of Instruction</i>	Various per Requesting School or Office (100%)	\$15,000,000

**Item P**

\*95 Percent Group; American Institutes for Research; Catapult Learning; Center for Powerful Public Schools; Consortium n Reaching Excellence in Education; Curriculum Associates; Educare Foundation; Hazelden Betty Ford Foundation; Kagan; Learning A-Z; Pearson Education; Ripple Effects; Seneca Family of Agencies; Success for All Foundation; The Tides Center – Talent Development Secondary; The Rensselaerville Institute; Think Cerca; UCLA Center-X; Voyager Sopris; WESTED

## ATTACHMENT B

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY****APPROVED****A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS****NEW CONTRACTS EXCEEDING \$250,000 (CONT.)**ADOPTED  
BOARD REPORT

NOV 13 2018

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
*Various Vendors	Not applicable (RFP 2000001642) <b>Item Q</b>	<p>Approve formally competed selection of 28 underwriter firms (the "Pool") to provide bond underwriting, debt structuring and debt management services for the District's debt issuance program and authorize the Chief Financial Officer (CFO) to select firms from the Pool to provide services directly related to specific transactions. Board-ratification of the selection of underwriters will be requested for each specific transaction.</p> <p><b>Contract Term:</b> 11/15/18 through 11/14/23</p> <p><b>Contract Value:</b> Amounts to be determined based on award.</p> <p>Requester: <i>Scott S. Price</i>  <i>Chief Financial Officer</i>  <i>Office of the Chief Financial Officer</i></p>	<p>Debt issuance proceeds for General Obligation Bonds, Certificates of Participation (COPS) and Tax and Revenue Anticipation Notes (TRANS)</p>	<p>Will present to the Board for approval at time of bond issuance</p>

\*Academy Securities; Alamo Capital; Backstrom McCarley Berry & Co.; Bank of America/Merrill Lynch; Barclays Capital; Blaylock Van; Citigroup Global Markets; Drexel Hamilton; FTN Financial Capital Markets; George K Baum & Co.; Goldman Sachs; Great Pacific Securities; Hutchinson, Shockey, Erley & Co.; Jefferies; JP Morgan Securities; Loop Capital Markets; Morgan Stanley; Piper Jaffray; Raymond James; RBC Capital Markets Corporation; Rice Financial Products; Robert Baird & Co.; Ramirez & Co.; Siebert Cisneros Shank & Co.; Stern Brothers & Co.; Stifel, Nicolaus & Co.; The Williams Capital Group; UBS

## ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

## A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

CONTRACT AMENDMENTS EXCEEDING \$250,000**APPROVED**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
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None

ADOPTED  
BOARD REPORT

NOV 13 2018

INCOME CONTRACTS EXCEEDING \$500,000

\$0

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
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None

INCOME CONTRACT AMENDMENTS EXCEEDING \$500,000

\$0

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
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None

## ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY**APPROVED****B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS**

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

**NEW CONTRACTS EXCEEDING \$250,000****\$8,666,000**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	ADOPTED BOARD REPORT <b>NOV 13 2018</b>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
Chemco Products Company;	4400006910 (Schools)	Formally competed capacity contracts to provide water treatment service for HVAC equipment at District schools and District headquarters.		General Funds (100%)	\$5,000,000
San Joaquin Chemicals, Inc.	4400006911 (Headquarters) (IFB 2000001448)	<b>Contract Term:</b> 12/01/18 through 11/30/23 includes two (2) one-year renewal options			\$210,000

**Item R**

**Aggregate Five-Year Value for Two (2)  
Contracts: \$5,210,000**

Requester: *Robert Laughton, Director  
Maintenance & Operations  
Facilities Services Division*

Allied Refrigeration, Inc.;	4400006913 4400006914 (IFB 2000001633)	Formally competed capacity contracts to provide HVAC automatic controls from various manufacturers. Authority to increase or decrease the amounts of these contracts will be limited to the aggregate value of \$2,000,000.		Restricted Maintenance Funds (90%)	\$2,000,000
Westover Corporation	<b>Item S</b>	<b>Contract Term:</b> 12/01/18 through 11/30/21		Bond Funds (10%)	

**Aggregate Three-Year Value for Two (2)  
Contracts: \$2,000,000**

Requester: *Robert Laughton, Director  
Maintenance & Operations  
Facilities Services Division*

## ATTACHMENT B

**REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY****B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS****APPROVED**

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

**NEW CONTRACTS EXCEEDING \$250,000 (CONT.)**

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
The Walking Man, Inc.	4400006897 (IFB 2000001635) <b>Item T</b>	Formally competed contract to provide flyer distribution services for community notices throughout the District.  <b>Contract Term:</b> 12/01/18 through 11/30/23 includes two (2) one-year renewal options  <b>Aggregate Five-Year Contract Value:</b> <b>\$600,000</b>  Requester: <i>Lorena Padilla-Melendez</i> <i>Director</i> <i>Community Outreach</i>	Bond Funds (100%)	\$600,000
Crisp Imaging	4400006940 (IFB 2000001621) <b>Item U</b>	Formally competed capacity contract to provide printed reproduction of plans and specifications used by the Facilities Services Division for construction projects.  <b>Contract Term:</b> 12/01/18 through 11/30/23 includes two (2) one-year renewal options  <b>Aggregate Five-Year Contract Value:</b> <b>\$856,000</b>  Requester: <i>Judith Reece</i> <i>Deputy Chief Procurement Officer (Facilities)</i> <i>Procurement Services Division</i>	Bond Funds (100%)	\$856,000

ADOPTED  
BOARD REPORT  
NOV 13 2018

## ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER  
DELEGATED AUTHORITY

## B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

CONTRACT AMENDMENTS EXCEEDING \$250,000

\$0

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>AMOUNT</u>
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**APPROVED**ADOPTED  
BOARD REPORT

NOV 13 2018

None

Authorize the utilization of piggyback contracts in effect. The proposed action complies with the Public Contract Code Sections 10299 and 20118, which allows school districts to utilize other governmental agencies' established contracts and does not change District policy.

UTILIZATION OF PIGGYBACK CONTRACTS

\$0

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>NOT TO EXCEED AMOUNT</u>
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None

## ATTACHMENT B

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

## B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

INCOME CONTRACTS

<u>CONTRACTOR</u>	<u>IDENTIFI- CATION NO.</u>	<u>DESCRIPTION</u>	<u>SOURCE OF FUNDS</u>	<u>NOT TO EXCEED AMOUNT</u>
E-Recycling of California; Troxell Communications, Inc.	4400006951 4400006952 (IFB 2000001662) <b>Item V</b>	Formally competed contracts to provide sale and pick-up services for salvaged electronic devices. Contractors will recover the remaining value of devices deemed to be at the end of their useful life.	Revenue	<\$1,500,000>

APPROVED

ADOPTED  
BOARD REPORT

NOV 13 2018

**Contract Term:** 11/15/18 through 11/14/21  
includes five (5) six-months renewal options

**Aggregate Three-Year Value for Two (2)  
Contracts:** <\$1,500,000>

Requester: *Shahryar Khazei*  
Chief Information Officer  
Information Technology Division