

Los Angeles Unified School District

Board of Education Report

File #: Rep-006-18/19, Version: 1

ADOPTED BOARD REPORT

Approval of Procurement Actions August 21, 2018 Procurement Services Division

AUG 2 1 2018



Action Proposed:

Staff proposes that the Board of Education (Board) ratify the contract actions taken by the Procurement Services Division within delegated authority as listed in Attachment "A" including the approval of award of Professional Service Contracts not exceeding \$250,000: New Contracts; Contract Amendments; Low Value - Decentralized Purchase Orders; Goods and General Services Contracts: Purchase Orders; Low Value - Decentralized Purchase Orders; District Card Transactions; Rental of Facilities; Travel/Conference Attendance; General Stores Distribution Center; and Book/Instructional Material Purchase Orders; and approve Professional Service Contracts (exceeding \$250,000): New Contracts; and Goods and General Services Contracts (exceeding \$250,000): New Contract as listed in Attachment "B".

Background:

Procurement Services staff prepares monthly reports for contract actions necessary for the execution of the projects approved by the Board for the educational and operational requirements of the District in accordance with Board delegated authority to the Superintendent.

Expected Outcomes:

Approval of these items will allow the goods and services provided by these contracts furnishing the equipment, supplies, or services to the Los Angeles Unified School District that support Board policies and goals.

Board Options and Consequences:

The Board can approve all actions presented, or postpone selected actions pending receipt of additional information. Non-ratification of actions awarded under delegated authority in Attachment "A" will result in immediate unavailability of products or discontinuance of services, or both. While non-ratification may be legally defendable, it would likely result in costly litigation over discontinued payments or if the District attempts to reclaim payments made to a vendor. District costs will likely increase as fewer vendors compete for future procurements. Postponement of actions presented for approval in Attachment "B" will delay contract award or delivery dates.

Policy Implications:

This action does not change District policy and conforms to *California Education Code section 17604* that permits the Board of Education to delegate authority for Procurement Services (Board Report #463-16/17), which the Board exercised on May 9, 2017.

Budget Impact:

The contract actions presented are within the budget authority previously approved by the Board. Ratification of contracts awarded under delegation of authority and within their Board approved budget listed

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in Attachment "A" includes:

- Award of Professional Service Contracts not exceeding \$250,000: New Contracts; Contract Amendments; Low Value Decentralized Purchase Orders; and
- Goods and General Services Contracts not exceeding \$250,000: Procurement Transactions Purchase Orders; Low Value - Decentralized Purchase Orders; Rental of Facilities; Travel/Conference Attendance; District Card Transactions; General Stores Distribution Center; and Book/Instructional Material Purchase Orders

Request for Approval of Procurement Contracts not under delegated authority listed in Attachment "B" includes:

- Professional Services Contracts (exceeding \$250,000): New Contracts; and
- Goods and General Services Contracts (exceeding \$250,000): New Contract

Student Impact:

See attached Board Informatives.

Issues and Analysis:

There are no policy implications on these agreements. The Business and Government Services Team, Office of the General Counsel, has reviewed and approved the agreements as to form.

Attachments:

Attachment "A" - Ratification of Contracts Awarded Under Delegated Authority Attachment "B" - Request for Approval of Contracts Not Under Delegated Authority

Informatives:

Informative - ConnectEd, Contract No. 4400006540

Informative - Student Success Academy LLC, dba Student Success Agency, Contract No. 4400006529

Informative - Wenger & Associates, LLC, Contract No. 4400003986-5

Informative - Kopavi Kinnaird, Contract No. 4400005285-3

Informative - Digital Promise, Contract No. 4400006565

Informative - Los Angeles County Office of Education (LACOE), Contract No. 4400006569

Informative - Warehouse May 2018

Informative - Warehouse June 2018

Informative - Advanced Chemical Transport, Inc.; Amberwick Corporation; Clean Harbors Environmental

Services; Environmental Logistics, Inc., Contract No. 4400003295-4400003298

Informative - Kaiser Foundation Health Plan, Inc., dba Kaiser Permanente, Contract No. 4400006527

Informative - Western Dental Services, Contract No. 4400006528

Informative - In Class Today, Inc., Contract No. 4400006679

Informative - Far East Landscape and Maintenance, Inc., Contract No. 440006755

Submitted:

08/03/18



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RESPECTFULLY SUBMITTED,

AUSTIN BEUTNER
Superintendent

REVIEWED BY:

DAVID HOLMQUIST General Counsel

Approved as to form.

APPROVED & PRESENTED BY:

SCOTT S. PRICE, Ph.D. Chief Financial Officer

Office of the Chief Financial Officer

APPROVED & PRESENTED BY:

SUNG YON LEE

Interim Chief Procurement Officer Procurement Services Division

REVIEWED BY:

CHERYL SIMPSON

Director, Budget Services and Financial Planning

Approved as to budget impact statement.

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY

A. PROFESSIONAL SERVICE CONTRACTS <u>ALREADY AWARDED</u>

NEW CONTRACTS NOT EXCEEDING \$250,000

\$198,988

CONTRACTOR

IDENTIFI-CATION NO. **DESCRIPTION**

APPROVED

ADOPTED BOARD REPORT

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SOURCE AMOUNT

<u>OF</u> FUNDS

ConnectEd

4400006540 **Item A** Named-in-grant provider contract to develop digital support for professional development through the creation of blended professional learning modules and accompanying curriculum and facilitator guides. These modules will be used to support school sites seeking to implement or expand a Linked Learning pathway.

California \$115,000

Career Pathways Trust Grant (100%)

21

Contract Term: 05/04/18 through 06/30/18

Contract Value: \$115,000

Requester: Esther Soliman

Administrator

Linked Learning Office

contract value: \$115,000

Student Success Academy LLC, dba Student Success Agency 4400006529

Item B

Informally competed contract to provide online mentoring through texting, phone calls and video chats to 1200 former LAUSD students only, after high school graduation through first year of college. The contractor will provide personalized attention and tools the students will need to successfully navigate through the first year of college.

Contract Term: 05/16/18 through 05/15/19

Contract Value: \$83,988

Requester: Arzie Galvez, Director Advanced Learning Options Division of Instruction GEAR-UP Grant (100%) \$83,988

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY

A. PROFESSIONAL SERVICE CONTRACTS $\underline{ALREADY\ AWARDED}$

CONTRACT AM	ENDMENTS NO	T EXCEEDING \$250,000	ADOPTED BOARD REPORT		\$28,705
CONTRACTOR	IDENTIFI- CATION NO.	<u>DESCRIPTION</u>	AUG 2 1 2018	SOURCE OF FUNDS	<u>AMOUNT</u>
Wenger & Associates, LLC	4400003986-5 Item C	Amendment to extend the term of capacity of informally competed provide guidance in attendance of documents that must be submitted California Department of Education	contract to certification ed to the	Bond Funds (100%)	\$21,705*
		Current Contract Term: 08/12/06/30/18 New end date by this amendment			
		Original Contract Value: Amendment No. 1: Amendment No. 2: Amendment No. 3: Amendment No. 4: *Amendment No. 5: (Execution Date: 05/23/18) Aggregate Contract Value:	\$54,910 \$0 \$0 \$0 \$0 \$0 \$21,705		
		Requester: Shahryar Khazei			

Chief Information Officer
Information Technology Division

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY

B. PROFESSIONAL SERVICE CONTRACTS <u>ALREADY AWARDED</u>

CONTRACT AMENDMENTS NOT EXCEEDING \$250,000 (CONT.)

CONTRACTOR

<u>IDENTIFI-</u> CATION

NO.

DESCRIPTION

ADOPTED BOARD REPORT

AUG 2 1 2018

AMOUNT

\$7,000*

FUNDS

California

Kopavi Kinnaird

4400005285-3

Item D

Amendment to increase capacity of informally competed contract to create promotional materials for 44 Linked Learning pathways; enhance, maintain and update the Linked Learning website; and support the Division of Instruction.

Career Pathways Trust Grant (100%)

Contract Term: 12/07/16 through 06/30/18

Original Contract Value: \$42,525 Amendment No. 1: \$0 Amendment No. 2: \$31,894 *Amendment No. 3: \$7,000

(Execution Date: 06/01/18)

Aggregate Contract Value: \$81,419

Requester: Esther Soliman

Administrator

Linked Learning Office

^{*}Current Ratification

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY

A. PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDED

INCOME CONTRACTS NOT EXCEEDING \$500,000

<u>CONTRACTOR</u>

IDENTIFI-CATION NO. DESCRIPTION

ADOPTED BOARD REPORT

AUG 2 1 2018

SOURCE

<\$369,586> AMOUNT

<u>OF</u> FUNDS

Digital Promise

4400006565

Item E

Revenue contract to support a school-based instructional learning coach at three middle schools: Edison, Gompers, and Sutter.

Contract Term: 06/07/18 through 07/30/20

Contract Value: <\$150,000>

Requester: Anthony Aguilar, Director

Innovation Office Division of Instruction

Los Angeles County Office of Education (LACOE) 4400006569

Item F

Revenue contract for the provision of Pupil Services and Attendance (PSA) Counselor services to students experiencing homelessness.

Contract Term: 07/01/17 through 06/30/18

Contract Value: <\$219,586>

Requester: Rowena Lagrosa Interim Executive Director

Student Health and Human Services

Revenue

Revenue

<\$150,000>

<\$219,586>

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY

A. PROFESSIONAL SERVICE CONTRACTS ALREADY AWARDED

INCOME CONTRACT AMENDMENTS NOT EXCEEDING \$500,000

APPROVED

\$0

CONTRACTOR

IDENTIFI-CATION

NO.

DESCRIPTION

ADOPTED BOARD REPORT

AUG 2 1 2018

<u>SOURCE</u> <u>OF</u> FUNDS <u>AMOUNT</u>

None

B. AFTER THE FACT CONTRACTS NOT EXCEEDING \$250,000 ALREADY AWARDED

\$0

The contract actions represented below are unauthorized commitments initiated by the sponsoring school or division without a formal contract in place. This action requires the Board to ratify the contract after the fact to allow the vendor to be paid. The District did request and has received the benefit of the services. **Informative memorandum included.**

CONTRACTOR

IDENTIFI-

DESCRIPTION

SOURCE

AMOUNT

CATION NO.

<u>OF</u> FUNDS

None

C. PROFESSIONAL SERVICE CONTRACT ASSIGNMENTS

\$0

CONTRACTOR

IDENTIFI-CATION NO. **DESCRIPTION**

SOURCE OF **AMOUNT**

FUNDS

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY

D. PROFESSIONAL SERVICE NOT EXCEEDING \$250,000

AUG 2 1 2018

ADOPTED SOARD REPORT

May 2018 =\$1,033,195 June 2018 - \$554,417 YTD = \$15,822,188

The contract actions represented below are those actions put in place within each soonsoring school's or division's approved budget. These delegated procurement methods represent streamline ordering tools that assist schools and offices in meeting immediate mission-essential needs for professional services.

	Oty of POs*	YTD Qty of POs*	<u>Total</u>	YTD Total
Low Value – Decentralized Purchase Orders - <u>May 2018</u>	181	2,428	\$1,003,195 (Avg. \$5,543)	\$15,267,771
Low Value – Decentralized Purchase Orders - <i>June 2018</i>	55	2,483	\$554,417 (Avg. \$10,080)	\$15,822,188

E. GOODS AND GENERAL SERVICES NOT EXCEEDING \$250,000

May 2018 = \$33,714,582 June 2018 = \$15,413,691

YTD = \$246,951,039

The contract actions represented below are those actions put in place within each sponsoring school's or division's approved budget. These delegated procurement methods represent streamline ordering tools that assist schools and offices in meeting immediate mission-essential needs for goods or general services.

	Oty of POs/ Transactions*	YTD Qty of POs/ Transactions*	<u>Total</u>	YTD <u>Total</u>
Low Value – Decentralized Purchase Orders - <u>May 2018</u>	4,214	44,766	\$9,725,609 (Avg. \$2,308)	\$15,267,771
Low Value – Decentralized Purchase Orders - <u>June 2018</u>	2,478	43,681	\$2,915,259 (Avg. \$1,176)	\$79,543,298
Purchase Orders - <u>May 2018</u>	38	4,286	\$1,776,484 (Avg. \$46,750)	\$30,535,979
Purchase Orders – <u>June 2018</u>	24	5,690	\$1,149,443 (Avg. \$47,893)	\$33,860,779
DISTRICT CARD TRANSACTIONS (i.e., P-Card, Fuel Card, Toshiba Card, etc.) – <u>May 2018</u>	12,806	100,107	\$5,044,670 (Avg. \$394)	\$34,217,845
DISTRICT CARD TRANSACTIONS (i.e., P-Card, Fuel Card, Toshiba Card, etc.) – <i>June 2018</i>	3,022	103,129	\$1,137,571 (Avg. \$376)	\$35,355,416

Detailed information is provided on the Procurement Services website.

ADOPTED BOARD REPORT

ATTACHIVIENT

APPROVAL OF PROCUREMENT CONTRACTS: RATIFICATION OF DELEGATED AUTHORITY

E. GOODS AND GENERAL SERVICES NOT EXCEEDING \$250,000 (CONT.)

The contract actions represented below are those actions put in place within each sponsoring school's or division's approved budget. These delegated procurement methods represent streamline ordering tools that assist schools and offices in meeting immediate mission-essential needs for goods or general services.

	Oty of POs/ Transactions*	YTD Qty of POs/ Transactions*	<u>Total</u>	YTD Total
Rental Facilities – <u>May 2018</u>	20	57	\$106,286 (Avg. \$5,314)	\$413,316
Rental Facilities – <u>June 2018</u>	4	61	\$5,790 (Avg. \$1,447)	\$419,106
Travel/Conference Attendance – <u>May 2018</u>	931	5,862	\$689,629 (Avg. \$741)	\$4,964,223
Travel/Conference Attendance – June 2018	1,215	7,077	\$887,479 (Avg. \$730)	\$5,851,702
GENERAL STORES DISTRIBUTION CENTER – <u>May 2018</u>	403	3,807	\$1,921,366 (Avg. \$4,768)	\$29,475,047
GENERAL STORES DISTRIBUTION CENTER – <u>June 2018</u>	594	4,401	\$4,058,891 (Avg. \$6,833)	\$33,533,938
BOOK/INSTRUCTIONAL MATERIAL PURCHASE ORDERS (BPO) – <u>May 2018</u>	1,050	6,439	\$14,450,538 (Avg. \$1,377)	\$53,127,542
BOOK/INSTRUCTIONAL MATERIAL PURCHASE ORDERS (BPO) – <u>June 2018</u>	678	7,117	\$5,259,258 (Avg. \$7,757)	\$58,386,800

^{*}Detailed information is provided on the Procurement Services website.

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

ADOPTED BOARD REPORT

AUG 2 1 7018

REQUES	ST FOR APPRO	OVAL OF PROCUREMEN DELEGATED AUTHO	NT CONTRACTS RITY	NOT UNDE	<u>R</u>
A. APPROVAL OF PROFESSIONAL SERVICE CONTRACT NEW CONTRACTS EXCEEDING \$250,000 CONTRACTOR IDENTIFI- DESCRIPTION			ADOPTED BOARD REPORT AUG 2 1 2018	SOURCE AMOUN	
	<u>CATION</u> <u>NO.</u>			<u>OF</u> <u>FUNDS</u>	
Advanced Chemical Transport, Inc.; Amberwick Corporation; Clean Harbors Environmental Services; Environmental Logistics, Inc.	4400003295 4400003296 4400003297 4400003298 Item G	Authorization to increase carcompeted bench contracts for response services and the hard of hazardous materials, hazardous materials, hazardous materials from any of the Diffacilities. The authority to individual amounts for thes limited to the aggregate amount of the Contract Term: 12/10/14	or emergency and disposal ardous wastes, and recyclable istrict's schools and increase or decrease e contracts will be ount of \$7,000,000.	General Funds (100%)	\$2,000,000*
		Original Contract Value: *Additional Authorized Va Aggregate Value for Four			
		Requester: Carlos A. Torre Acting Director	es .		

Office of Environmental Health and Safety

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY APPROVED

DESCRIPTION

A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

NEW CONTRACTS EXCEEDING \$250,000 (CONT.)

ADOPTED BOARD REPORT **SOURC** AMOUNT AUG 2 1 2018 E OF **FUNDS** \$460,300,000 Health and Welfare

Funds

(100%)

Health

and

Welfare

Funds

(100%)

\$9,000,000

CONTRACTOR **IDENTIFI-CATION** NO. Kaiser

Foundation

dba Kaiser

Permanente

Health Plan, Inc.,

4400006527 Item H

Sole-source contract, negotiated by the Health Benefits Committee, for a closed-panel Health Maintenance Organization (HMO) to provide medical benefits to employees, retirees, and eligible dependents.

Contract Term: 01/01/19 through 12/31/23 includes four (4) one-year renewal options

One-Year Contract Value: \$460,300,000

Authorization to proceed with negotiations and execution of contract renewals. The Division of Risk Management and Insurance Services, on behalf of the Health Benefits Committee, will provide the Board of Education with an informative outlining the contract amount information for all option years.

Requester: Janice Sawyer, Chief Risk Officer Division of Risk Management & Insurance Services

Western Dental Services

4400006528 Item I

Sole-source contract, negotiated by the Health Benefits Committee, for a closed-panel Dental Health Maintenance Organization (DHMO) to provide dental benefits to employees, retirees, and eligible dependents.

Contract Term: 01/01/19 through 12/31/23 includes two (2) one-year renewal options

Aggregate Five-Year Contract Value: \$9,000,000

Requester: Janice Sawyer, Chief Risk Officer Division of Risk Management &Insurance Services

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY APPROVED

A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

NEW CONTRACTS EXCEEDING \$250,000 (CONT.)

CONTRACTOR	IDENTIFI- CATION NO.	DESCRIPTION	AUG 2 1 2018	SOURCE OF FUNDS	AMOUNT
In Class Today, Inc.	4400006679 Item J	Single-source contract to intervention program to d absenteeism. Following a competed pilot consisting the intervention will be in 190,000 student househol who are chronically absendent chronically absendent. Contract Term: 08/22/11 Contract Value: \$1,420 Requester: Diane H. Pap	lecrease chronic student a successful informally g of 24,000 households, inplemented with up to lds that have children int or at risk of being 18 through 06/30/19	General Funds (100%)	\$1,420,400
		Office of the Superintende			

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS $\underbrace{NOT\ UNDER\ DELEGATED\ AUTHORITY}$

APPROVED

A. APPROVAL OF PROFESSIONAL SERVICE CONTRACTS

INCOME CONTRACTS EXCEEDING \$500,000

\$0

CONTRACTOR

IDENTIFI-CATION

NO.

DESCRIPTION

ADOPTED BOARD REPORT

AUG 2 1 2018

SOURCE OF FUNDS **AMOUNT**

None

INCOME CONTRACT AMENDMENTS EXCEEDING \$500,000

\$0

CONTRACTOR

IDENTIFI-CATION

<u>NO.</u>

DESCRIPTION

SOURCE OF FUNDS **AMOUNT**

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS NOT UNDER DELEGATED AUTHORITY

B. APPROVAL OF GOODS AND GENERAL SERVICES CONTRACTS

Authority to award contracts for furnishing equipment, supplies and general services. The total amount is only an estimate since the expenditures made against contracts are based upon purchases and/or approved invoices.

NEW CONTRACTS EXCEEDING \$250,000			ADOPTED BOARD REPORT		\$6,000,000
CONTRACTOR	IDENTIFI- CATION NO.	<u>DESCRIPTION</u>	AUG 2 1 2018	SOURCE OF FUNDS	AMOUNT
Far East Landscape and Maintenance, Inc.	4400006755 (IFB 2000001600) Item K	Formally competed capacity contract to provide gardening services for the District's schools.		General Funds (100%)	\$6,000,000
		Contract Term: 08/includes two (2) one-	/22/18 through 06/30/23 year renewal options		
		Aggregate Five-Yea \$6,000,000	r Contract Value:		
		Requester: Robert Lo Maintenance & Oper Facilities Services Do	rations		

CONTRACT AMENDMENTS EXCEEDING \$250,000

\$0

CONTRACTOR

IDENTIFI-CATION NO. **DESCRIPTION**

SOURCE OF FUNDS

<u>AMOUNT</u>

REQUEST FOR APPROVAL OF PROCUREMENT CONTRACTS $\underline{\text{NOT UNDER}}$ $\underline{\text{DELEGATED AUTHORITY}}$

Authorize the utilization of piggyback contracts in effect. The proposed action complies with the Public Contract Code Sections 10299 and 20118, which allows school districts to utilize other governmental agencies and does not change District policy.

UTILIZATION OF PIGGYBACK CONTRACTS IN EFFECT EXCEEDING \$250,000

\$0

CONTRACTOR

IDENTIFI-CATION

DESCRIPTION

SOURCE OF **FUNDS**

NOT TO **EXCEED AMOUNT**

NO.

ADOPTED BOARD REPORT

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None

INCOME CONTRACTS

\$0

CONTRACTOR

IDENTIFI-CATION NO.

DESCRIPTION

SOURCE

NOT TO

OF **FUNDS**

EXCEED AMOUNT