Los Angeles Unified School District

School Counseling Framework

Focus Elements



Human Resources Division – Educator Development and Support Revised September 2024

PREFACE: LAUSD School Counseling Framework

PURPOSE

The LAUSD School Counseling Framework describes clear expectations for effective counseling, identifying exemplary practices that will enable us to meet our goal of all students achieving. The LAUSD serves over 600,000 students from diverse cultural and linguistic backgrounds and with unique needs. The School Counseling Framework highlights the researched-based strategies that have been proven to be effective in meeting the needs of our diverse population including English Learners, Students with Special Needs and Students with Disabilities. In addition to this, the School Counseling Framework describes counseling practices that will help to prepare all students to be successful and productive 21st Century citizens, prepared for college and ready for their career. As the foundation for counseling practices in LAUSD, the School Counseling Framework acts as a guide for counselors to analyze, reflect upon, and improve their counseling practice independently, with colleagues, and/or with their administrator as part of the counselor evaluation process, Educator Development and Support: Counselors (EDSC).

EVIDENCE COLLECTION PROCESS

In order to analyze counseling practice, evidence of a counselor's practice must be assessed against the School Counseling Framework. Evidence is collected using strategies including observation of practice, professional conversations and artifacts. This diversified evidence collection process helps to ensure that counselors' feedback, growth and development, and evaluation are informed by a variety of sources including students, administrators and counselors themselves. Administrators are trained to collect and analyze evidence using these strategies to ensure that evidence is appropriately aligned to the School Counseling Framework, is representative of the counselor's practice, and is free of bias. The evidence collection source for each element in the School Counseling Framework is indicated by an abbreviation located below the name of each element.

- Dbservations of Practice (OP) provide an opportunity for counselors to demonstrate their practice in order to receive feedback that will support their professional growth and development. Observations of practice may include any visits/walkthroughs that take place as part of effective support practices in schools.
- ▶ Professional conversations (PC) include the Initial Planning Conference, the Pre-Observation Conference and the Post-Observation Conference that are part of the EDSC Observation of Practice cycle, as well as any additional meetings where the counselor and administrator discuss evidence of the counselor's practice.
- ▶ Artifacts (A) can include planning documents, meeting agendas, annotated data sheets, parent call logs, student work samples, or any other type of documentation that provides evidence of a counselor's practice for a given element in the School Counseling Framework.

KEY TERMS

21st Century Skills refer to the following "super skills" as identified in the Common Core State Standards:

- ▶ Communication: Sharing thoughts, questions, ideas and solutions
- **Collaboration:** Working together to reach a goal putting talent, expertise, and intelligence to work
- ▶ Critical Thinking: Looking at problems in a new way, linking learning across subjects and disciplines
- ▶ Creativity: Trying new approaches to get things done leads to innovation and invention.



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LAUSD School Counseling Framework, with Focus Elements for EDSC **STANDARD 1: Data-Based Decision Making STANDARD 2: Communication and Collaboration** 1. Analyzing Data to Inform Decision Making 1. Consulting and Collaborating to Implement 2. Using Data to Monitor Student Progress and **Counseling Services Evaluate Services** 2. Communicating with Students 3. Sharing Performance and Other Assessment 3. Creating an Environment of Respect and Data with Stakeholders Rapport 4. Collaboratively Analyzing Data to Support 4. Establishing Networks with the School Students Community 5. Sharing Information with Families, Staff, and Community 6. Collaborating in Teams to Develop and Maintain a Multi-Tiered System of Support (MTSS) **STANDARD 3: Direct Counseling Services** STANDARD 5: Leadership and Program Design

- 1. Taking a Leadership Role
- 2. Designing a Comprehensive Counseling **Program**
- 3. Designing Program Assessment
- 4. Managing Routines and Procedures
- 5. Demonstrating Knowledge of Students
- 6. Designing Programs for College and Career Readiness

STANDARD 4: Professional Learning, Responsibilities and **Ethical Practices**

- 1. Establishing and Implementing Professional Goals
- 2. Reflecting on Practice
- 3. Growing and Developing Professionally
- 4. Adhering to Ethical Standards
- 5. Maintaining Accurate Records
- 6. Advocating for Students

- 1. Providing Crisis Intervention Services
- 2. Using Appropriate Strategies to Support Career **Planning**
- 3. Facilitating Connections between Academics, Personal Qualities, and Career Success
- 4. Supporting Academic Preparation for Post-Secondary Education
- 5. Supporting Students to Overcome Barriers to Learning
- 6. Using Appropriate Guidance Activities to Impact Academic Achievement
- 7. Helping Students Establish Goals through the **Graduation/Culmination Planning Process**
- 8. Implementing School-Wide Positive Behavior Supports
- 9. Developing Student Awareness of Self and **Others**

Highlighted elements are the Focus Elements for the EDSC process. Highlighted elements are the unified Focus Elements for the EDSC process.

Standard 1: Data-Based Decision Making

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Counselors analyze student, school and district data constantly. Effective data analysis not only ensures that appropriate services are targeted to meet specific needs, but also helps counselors to plan and design counseling programs that matter.

Element	Ineffective Practice	Developing Practice	Effective Practice	Highly Effective Practice	
1.1 Analyzing Data to Inform Decision Making Decisions are based on accurate data analysis. PC, A Focus Element	Does not analyze, integrate, or interpret data or use data to inform decisions; or interprets data inaccurately leading to inappropriate actions.	Analyzes, integrates and inconsistently interprets data accurately to inform decisions; data is from limited sources. Decisions lead to some confusion regarding appropriate action.	Analyzes, integrates, and interprets data from multiple sources at the individual and group level, and uses the data to inform decisions which lead to appropriate actions.	Systematically analyzes, integrates, and interprets data from multiple sources at the individual, group and school level, and uses the data to inform systems-level decisions. Actions taken as a result of these decisions are deliberate and purposeful.	
Examples of Evidence:	Annotated student data reports:				

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Element	Ineffective Practice	Developing Practice	Effective Practice	Highly Effective Practice
1.2 Using Data to Monitor Student Progress and Evaluate Services Services for students are evaluated by monitoring and analyzing progress data.	Does not monitor student progress or evaluate the effectiveness of academic and behavioral instruction/ intervention or interprets data inaccurately leading to	Inconsistently uses data to monitor student progress and evaluate the effectiveness of academic instruction or intervention. Modifies interventions based on	Uses individual and group data to monitor student progress, evaluate the effectiveness of academic and behavioral instruction/intervention, and	Uses individual, school and district data to monitor the effectiveness of a multi-tiered system of supports and intervention program outcomes. Modifications to interventions are
PC, A *District Unified Focus Element	inappropriate actions.	limited student data.	modify interventions based on student data.	based on accurate data analyses.
Examples of Evidence:	 Annotated student data reports disaggregated by subgroup: Focus graduation progress reports Progress report data (D/Fail reports) Attendance data Reclassification/English language development progress data Assessment results Individualized Graduation Plans (IGPs) Intervention rosters Criteria used for placement in tier two and tier three programs Notes from meetings where student progress data is analyzed Annual Student Outcome Goal Tier one and tier two action plans Mid-year and end-of-year reports 			

	Element	Ineffective Practice	Developing Practice	Effective Practice	Highly Effective Practice
moni	Consulting and Collaborating to Implement Counseling Services ent services are developed and tored in collaboration with holders	Does not consult or collaborate when planning, implementing, or evaluating academic and social-emotional, behavioral or health services.	Occasionally collaborates with some stakeholders to plan, implement, and evaluate academic, social-emotional, behavioral, or health services.	Consults and collaborates at the individual, family, group, and school levels to plan, implement, and evaluate academic, social-emotional, behavioral, or health services.	Consults and collaborates at the individual, family, group, school, or community levels to plan, implement, and evaluate academic and social-emotional, behavioral or health services. Develops systems to maximize communication and collaboration among stakeholders.
Focus	Element Examples of Evidence:	 Meeting agendas and/or minutes (Counseling Professional Learning Community (PLC), SSPT, Postsecondary Leadership Teams, etc.) Notes from collaborative conversations Copy of the Yearly Counseling Calendar Collaborative Planning Sheet on Counseling Projects in Shared Drive Emails with stakeholders Revised documents 			
		• Documentation	on in MiSiS Counseling C	ommunication	

Element	Ineffective Practice	Developing Practice	Effective Practice	Highly Effective Practice
Clear, accurate and appropriate language is used to communicate wit students about counselin	communicates with students. Communications contain major errors and/or are unclear. Vocabulary is inappropriate, vague, or used incorrectly. Communication is strictly one-way from counselor to	Attempts to communicate with students. Spoken and written communications contain some errors or are partially clear, requiring clarification. Spoken communication may be correct, but vocabulary is not fully appropriate for students. Does not take opportunities to explain academic or counseling vocabulary. Makes minimal efforts at two-way communication with students	Regularly communicates with students. Spoken and written communications are clear and accurate. Use of academic and counseling vocabulary is precise and serves to extend understanding. Makes regular efforts at two-way communication with students.	Spoken and written communications with students are ongoing, clear, precise, and expressive. Misconceptions are anticipated by the counselor and prevented through use of well-honed communication skills. Takes the opportunity to extend students' knowledge of concepts and vocabulary. Students use correct counseling terminology. Counselor frequently uses multiple means of soliciting input from, and communicating with
Examples of Evidence	students. Communication with students. Letters/notes to students Emails/Schoology messages between counselor and student Schoology updates posted to student groups Materials from presentations to students/counseling lessons Student surveys Documentation in MiSiS Counseling Communication Record of individual IGP conferences			

Element	Ineffective Practice	Developing Practice	Effective Practice	Highly Effective Practice
Information with Families, Staff, and Community Stakeholders receive information that is accurate, appropriate, engaging, and understandable. OP, A	Provides little, if any, information to families, staff, or community about counseling services. Does not attempt to engage families in the programs offered by the counseling department. Communications violate confidentiality guidelines. Communications are insensitive to cultural	Provides limited though accurate information to families, staff, or community about counseling services. Attempts to engage families in the programs offered by the counseling department. Communications generally follow confidentiality guidelines. Communications are inconsistently sensitive to cultural norms and	Provides thorough and accurate information to families, staff, or community about counseling services. Frequently engages families in the programs offered by the counseling department. Consistently follows confidentiality guidelines. Communications are sensitive to cultural	Counselor is proactive in providing information to families about the counseling program through a variety of means. Engages families in using and contributing to the resources of the counseling department. Consistently maintains and models confidentiality for all while appropriately communicating student needs. Communications are sensitive to cultural norms
Focus Element	norms and language differences.	language differences.	norms and language differences.	and language differences.
Examples of Evidence:	 Messages shared various ways – email, phone, Schoology, newsletter, website, PA announcement, Blackboard Connect messages, etc. Translated materials available and shared Sample emails, letters (Off-track, graduation progress letters, etc.) Materials from parent presentations or workshops Posted guidelines regarding confidentiality Documentation in MiSiS Counseling Communication Counseling results report (mid-year or end-of-year) 			

Element	Ineffective Practice	Developing Practice	Effective Practice	Highly Effective Practice
2.6 Collaborating in Teams to Develop and Maintain a Multi- Tiered System of Support (MTSS) Counselors are active participants (and facilitators) in teams that focus on meeting diverse student needs.	Does not contribute to the development or implementation of MTSS at the school level. Infrequently attends support team meetings, e.g., Student Support and Progress Team (SSPT) or Individualized Education Program	Sometimes contributes to the development and implementation of MTSS at the school level. Attends team meetings, e.g., IEP or SSPT, where services are determined that match student needs, but not always as an active participant or	Actively contributes to the development and implementation of MTSS at the school level by initiating, facilitating or leading team meetings, e.g., IEP or SSPT, to determine services, collaborating to provide interventions that match student needs.	Is instrumental in the development and implementation of MTSS at the school or district level by designing interventions that address systemic issues/concerns. Regularly leads teams such as SSPT and IEP meetings.
OP, A	(IEP) meetings. No intervention is proposed.	leader. Makes reference to interventions.		
*District Unified Focus Element				
Examples of Evidence:	 Meeting agenda or minutes (Counseling Professional Learning Community, SSPT, Postsecondary Leadership Teams, etc.) Calendar of meetings with MTSS teams SSPT notices/flyers Handouts, resources, and information shared at IEP/SSPT/504 meetings Communications with service providers regarding intervention for students Tier one and tier two action plans Menu of counseling services in each tier and domain 			

Standard 3: Direct Counseling Services

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The quality of counseling services provided affects the outcome. In order to successfully engage students in the counseling process, counselors need to be knowledgeable, resourceful, clear, reasonable, and understanding.

Element	Ineffective	Developing	Effective	Highly Effective	
	Practice	Practice	Practice	Practice	
3.1 Providing Crisis	In times of crisis, does	In response to urgent	In response to crisis,	In response to crisis or	
Intervention Services	not provide targeted	student needs or crisis,	addresses the diverse	urgent student needs,	
	counseling sessions	makes an attempt to	needs of students by	addresses the diverse needs	
	for individual	meet with some	providing differentiated	of students by providing	
	students or small	individual students or	individual and group	differentiated individual and	
In times of urgent need or crisis,	groups to help them;	small groups. Sessions	counseling resulting in	group counseling, resulting	
the counselor is helpful,	little guidance is	are not goal-focused and	most students receiving	in students receiving	
resourceful and involved.	provided to lead	offer only moderate	appropriate services	appropriate services and	
	students to	assistance, resulting in	and interventions.	interventions. Counselor	
	appropriate actions.	confusion about the	Collaborates in crisis	engages the learning	
	Does not participate	appropriate course of	prevention, intervention	community in strengthening	
OP, PC, A	in crisis intervention	action. Attends meetings	and the design of a	crisis preparedness and	
	or preparedness	of crisis intervention	comprehensive follow	response by organization,	
	efforts.	teams but not as an	up plan.	training, and information	
Focus Element		active participant.		dissemination.	
Examples of Evidence:	Crisis preparedn	ess plan (including resources	s)		
	 Participation in 	crisis team training			
	 Active participat 	ion in crisis response			
	Communications during a crisis or communication regarding crisis prevention				
	Notes from debrief after crisis				
	 Documentation of Tier 3 counseling services provided to students 				
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Element	Ineffective Practice	Developing Practice	Effective Practice	Highly Effective Practice	
3.4 Supporting Academic	Inconsistently	Rarely supports students	Guides and supports	Provides guidance and	
Preparation for Post-	provides guidance	in establishing	students in establishing	support that ensures all	
Secondary Education	that ensures students	challenging academic	challenging academic	students establish	
Students prepare for college opportunities most suited to their needs.	prepare academically for a wide variety of post-secondary educational options. Students identify post-secondary education options	goals and understanding assessment results. Rarely assists students in applying knowledge of aptitudes and interests to course selection or goal setting and identification	goals and understanding assessment results. Assists students in applying knowledge of aptitudes and interests to course selection, goal setting and	challenging academic goals and understand assessment results. Assists all students in applying knowledge of aptitudes and interests to course selection, goal setting and	
OP, A Focus Element	that are not aligned with their abilities and interests.	of post-secondary education options aligned with students' interests and abilities.	identification of post- secondary education options aligned with students' interests and abilities.	identification of post- secondary options aligned with students' interests and abilities.	
Examples of Evidence:	 Individualized Graduation Plans (IGPs) Interest inventory results Goal setting lessons and activities College and career lessons Progress towards completion of A-G with a C or Better Data from Advanced Placement (AP) / International Baccalaureate / Dual Enrollment/CTE pathway courses Annotated assessment reports Resources for varied options available (community college, four-year universities, military, etc.) Sample Course of Study Planning Tool used in counseling session(s) 				

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3.7 Helping Students	Some students do	Counselor develops a	Counselor develops and	Counselor's plan to meet with	
Establish Goals	not meet with	plan to conference with	closely follows a plan to	each student for an IGP	
through the	the counselor to	each student regarding	conference with every	conference is well organized,	
Graduation/	develop	IGP goals and progress	student regarding the IGP.	providing differentiated	
Culmination	Individualized	toward graduation or	Families are engaged in	support for diverse needs.	
Planning Process	Graduation Plans	culmination; however,	the development of a	Every student, with the	
	(IGP), or IGP goals	some conferences do not	middle school or high	participation of family, has	
	are developed	take place. Families are	school course plan or	established an up-to-date IGP	
	without student	sometimes involved in	career and technical	incorporating an individualized	
Students understand	input. Families	the development of the	education (CTE) pathway	middle school or high school	
culmination or graduation	are not	IGP. Students are not	that is individualized to	course plan or CTE pathway.	
requirements and are clear	consulted, and	always clear about how	meet the needs and	Students are able to articulate	
about their own progress.	students are not	the courses they choose	interests of the student.	how the courses they choose	
	able to articulate	have long range effects	Students are able to	have long range effects on their	
	their graduation/	on their postsecondary	articulate how the	postsecondary plans and lives,	
OP, A	culmination	goals and lives.	courses they choose have	and how the IGP process	
OP, A	status or post-		long range effects on their	expands and personalizes the	
*District Unified Focus Element	secondary goals.		postsecondary plans and	relationship among student,	
			lives.	family and counselor.	
Examples of Evidence:	 IGP counsel 	ing lessons – pre/post test r	esults		
	Schedule/Ca	alendar for IGP meetings			
	 Communica 	tion with students or parent	s regarding IGPs		
	IGP Parent invitation letters				
	Credit recovery/Intervention/Acceleration/Enrichment Plans				
	 Documenta 	Documentation of IGPs in MiSiS Counseling Communication			
	 Resources s 	hared during IGPs (i.e., docu	uments used to explain culmin	nation/graduation requirements,	
	course of st	udy, college journals, etc.)			

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Element	Ineffective Practice	Developing Practice	Effective Practice	Highly Effective Practice
3.9 Developing	Models	Usually models	Models appropriate	Consistently models
Student Awareness of Self and Others Students learn ways to understand and respect themselves and other people. OP, A Focus Element	inappropriate behaviors, does not support programs or strategies that increase personal and interpersonal awareness, social skills, or effective communication.	appropriate behaviors, supports programs or strategies that increase personal and interpersonal awareness, social skills, and effective communication, so that students can understand and respect self and others.	behaviors and implements programs and strategies that increase personal and interpersonal awareness, social skills, and effective communication, so that students can understand and respect self and others.	appropriate behaviors; designs and implements programs and strategies that increase personal and interpersonal awareness, social skills, and effective communication. Leads efforts to ensure students demonstrate understanding and respect for self and others.
Examples of Evidence:	 Materials from workshops, lessons, or displays for students or parents regarding SEL competencies and/or ASCA Mindsets and Behaviors Pre and post-test results from social-emotional counseling lessons Tier one action plans for the social-emotional domain Use of tools to teach SEL competencies (i.e., reflection sheets) Examples of counselor communications with stakeholders Minutes from SSPT meetings Counselor use of SEL data (i.e., School Experience Survey results) to design counseling programs 			

Counselors display integrity and ethical conduct; they conduct themselves in ways consistent with a commitment to professional standards; they comply with school, district, state and federal regulations and procedures. Counselors are keenly alert to and advocate for the needs of students, manifesting a belief that all students can learn.

Element	Ineffective Practice	Developing Practice	Effective Practice	Highly Effective Practice
4.4 Adhering to	Has breached	Counselor maintains	Demonstrates professional	Models professional conduct
Ethical Standards	confidentiality.	confidentiality and	conduct and integrity,	and integrity, insists upon
The counselor exhibits professional demeanor and actions and complies with all rules and regulations of the profession. OP, A Focus Element	Demonstrates disregard for laws, policies, and procedures in a manner that could have led to harm to students, families, or the educational mission of the school. Documentation is incomplete or inaccurate.	partially complies with school and district regulations, policies or procedures or is inconsistent in modeling a professional demeanor. Documentation may contain some inaccuracies but is generally complete.	seeks appropriate intervention services for student consultation or supervision; abides by ethical and legal codes, and seeks consultation and supervision as needed. Confidentiality is maintained and actions/services are thoroughly and accurately documented.	appropriate intervention services for student consultation or supervision; ensures that all ethical and legal codes are strictly adhered to, and seeks consultation and supervision when questions arise. Confidentiality is maintained and actions/services are thoroughly and accurately documented.
Examples of Evidence:	 Materials from workshops, lessons, or displays for students or parents regarding SEL competencies and/or ASCA Mindsets and Behaviors Pre and post-test results from social-emotional counseling lessons Tier one action plans for the social-emotional domain Use of tools to teach SEL competencies (i.e., reflection sheets) Examples of counselor communications with stakeholders Minutes from SSPT meetings Counselor use of SEL data (i.e., School Experience Survey results) to design counseling programs 			

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Element	Ineffective Practice	Developing Practice	Effective Practice	Highly Effective Practice
Accurate Records Documentation of practice is accurate, up to date, organized and complete. A Focus Element	Reports, records and documentation are missing, late, or inaccurate. Counselor does not maintain a reliable system of recordkeeping.	Reports, records and documentation are sometimes inaccurate and occasionally late. Counselor demonstrates a basic understanding of the safekeeping and maintenance of student information.	Reports, records and documentation are accurate and are submitted in a timely manner. Counselor's practices related to safekeeping and maintenance of student records are consistent with district standards.	Reports, records and documentation are always accurate and submitted on time. Practices related to record keeping are highly systematic and efficient. Maintenance and safekeeping practices are exemplary.
Examples of Evidence:	Annotated data re	ports	use (i.e., mini-cums, tracking counseling Communication, lo	,

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Element	Ineffective Practice	Developing Practice	Effective Practice	Highly Effective Practice		
4.6 Advocating for Students The counselor is aware of student needs and advocates for all, particularly those who may be underserved. OP, PC, A Focus Element	Counselor is not alert to student needs and contributes to school practices that result in inequitable treatment for some students or groups of students.	Counselor recognizes that some students are subject to inequitable treatment and attempts to address school practices to correct the discrepancies.	Counselor is aware of student needs and works with colleagues to address inequitable school practices ensuring that all students receive opportunities to succeed.	Counselor is aware of student needs, and proactively leads efforts to establish high standards and equity in all practices, ensuring that all students, particularly those traditionally underserved, are honored in the school.		
Examples of Evidence:	 Notes or minutes from meetings Communications (emails, letters, memos) Annotated data reports Referrals to resources Data elements used to identify students for tier two and three services Interventions designed to identify and close achievement and opportunity gaps Systems for equitable student programming 					

Standard 5: Leadership and Program Design

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True professional school counselors constantly review and revise counseling programs to meet the ever-changing needs of their students and their school community. They lead efforts to ensure students are well served by the programs and services offered at the school.

Element	Ineffective Practice	Developing Practice	Effective Practice	Highly Effective Practice		
5.5 Demonstrating Knowledge of Students The counselor's actions and the school's programs are aligned to the needs of the students and the community. OP, PC, A Focus Element	Displays little or no knowledge of child and adolescent development nor of students' skills, special needs, interests and cultural heritage. Designs programs that do not take student characteristics into account.	Demonstrates some understanding of the typical developmental characteristics of the age group. Articulates some knowledge of students' skills, needs, interests and cultural heritage, incorporating this knowledge into plans for some students.	Demonstrates understanding of the typical developmental characteristics of the age group, as well as exceptions to the general patterns of development. Displays accurate and detailed knowledge of students' skills, special needs, interests and cultural heritage, incorporating this knowledge into student	Displays knowledge of the extent to which individual students follow the general patterns of development. Demonstrates extensive knowledge of students, systematically acquiring knowledge from several sources about individual students' knowledge, skills, special needs, interests and cultural heritages. Ensures that programs are tailored to address the specific needs of all students.		
Examples of Evidence:	 Notes or minutes from SSPT or IEP meetings Communications (emails, letters, memos) Displays or flyers for events reflecting or responding to student interests/cultural heritage Counselor use of data (i.e., School Experience Survey results, interest inventory results, etc.) to design counseling programs 					

Standard 5: Leadership and Program Design

True professional school counselors constantly review and revise counseling programs to meet the ever-changing needs of their students and their school community. They lead efforts to ensure students are well served by the programs and services offered at the school.

Element	Ineffective Practice	Developing Practice	Effective Practice	Highly Effective Practice			
5.6 Designing Programs for College and Career Readiness The counselor prepares students by promoting healthy learning habits, time management, school spirit, and other activities to increase engagement.	Does not design programs that increase student engagement or prepare students for college and career options.	Develops or plans programs that increase engagement of some students, complies with established practices that support college and career readiness.	Develops or plans programs to increase student engagement, (e.g., focus on attendance, time management, participation in school activities, learning habits) supporting the attainment of college and career readiness.	Develops, plans, and implements school-level or system-level policies, interventions, or programs that support the attainment of college and career readiness.			
OP, PC, A Focus Element							
Examples of Evidence:	 Flyers or agendas for events honoring students for: Good attendance Honor roll High achievement Improvement Notes or handouts from lessons or workshops for students or parents Planning documents for events that promote college and career awareness and readiness, e.g., Career Day, College Fair, College Signing Day, FAFSA workshops Participation in Postsecondary Leadership Teams Completion of professional development to support counseling in the academic and college/career domain 						