



Permitting and Licensing of District Facilities

Presented to the Committee of the Whole March 19, 2024

Utilizing Assets to Better Support Students, Employees, Families and the Neighborhoods We Serve

PURPOSE OF TODAY'S PRESENTATION

- Provide an Overview of the Process, Policies and Procedures
 Regarding the Use of District Facilities by Third Parties
- How to Apply
- Important Things to Remember
- Provide Resources for Additional Information
- Answer Questions



REAL ESTATE AND BUSINESS DEVELOPMENT DEPT.

The Real Estate and Business Development Department is Responsible for Negotiating, Preparing, Processing, Executing and Managing Agreements for Third-Party Use of District Facilities and District Use of Non-District Sites, Including but not Limited to:

- Civic Center Permits
- License and Lease Agreements
- Film Permits
- Purchase and Sale Agreements
- Joint Use and Joint Powers Agreements

- Charter School Facility Use Agreements
- Public Private Partnerships and Relationship Agreements
- Beautification and Murals
- Access and Development Agreements
- Construction Easements

PROCUREMENT HANDLES OTHER AGREEMENTS

Procurement Services Dept. Responsible for Contracting of Venues or Vendors for Special School / District Events, Such as:

- Graduations
- Proms
- Bus Transportation
- Locations for Professional Development



THE USE OF DISTRICT FACILITIES

The Use of District Facilities is Governed by:

- Federal, State and Local Laws
- CA Education Code
- Board of Education (Board) Rules and District Bulletins and Policies

Requires:

- A Written Agreement (Except for School Sponsored Events)
- Current and Appropriate Levels of Insurance for the Planned Use
- Fees for Use to be Paid in Advance
- Agreements are Executed by District Staff Pursuant to Authority Delegated or Authorized by the Board
- Licenses for More Than 30 Days in a Fiscal Year are Subject to Public Bidding
- In Some Cases, Agreements Will Require Approval by the Board of Education



MOST COMMON TYPES OF AGREEMENTS

| | CIVIC CENTER | LICENSE AGREEMENT | FILMING |
|---|--|--|---------------------------------------|
| APPLICATIONS (PER YEAR) | Approx. 3,000 | Approx. 1,300 | Approx. 600 |
| LENGTH OF USE | One Permit Period (Maximum of 6 months) | Short Term: Up to 30 days of use in a fiscal year Long Term: 30+ days of use in a fiscal year | Varies: Non-Instructional Hours |
| HOURS OF USE | Mon - Fri 6pm to 10pm Sat - Sun 8am to 10pm | Varies by request Exceptions based on facility and capacity | Varies |
| APPLICATION TURN AROUND TIME | Up to 45 Business Days | Up to 45 Business Days | 4 Business days |
| FACILITY COST Additional Cost May Apply | \$38 per hour | Market, Direct or Reduced Direct (Varies by Request) | Film LA Rate Sheet |



CIVIC CENTER VERSUS LICENSE AGREEMENTS

CIVIC CENTER

SHORT TERM LICENSE

LONG TERM LICENSE

Recreational Youth Sports
Leagues and Events,
Public Meetings,
Boys/Girls Scouts,
Neighborhood Councils

Beautification,
Fundraising,
PTA/PTO Booster Events,
Access, Parking,
Filming Permits,
Summer/Winter Camps

Childcare, Enrichment,
Joint Use, Wellness,
Charter Schools,
Religious Services,
Open Air Markets









CIVIC CENTER ACT

The Governing Board of a School District Shall Authorize the Use of School Facilities or Grounds Under Its Control by:

- A Nonprofit Organization, or
- A Club or an Association Organized to Promote Youth and School Activities:
 - Girl Scouts; Boy Scouts; Camp Fire USA; or YMCA
 - o A PTA / PTO
 - o A School-Community Advisory Council (i.e., Neighborhood Councils)
- A Recreational Youth Sports League That Charges Participants no More Than a Nominal Fee: Average of no More Than \$60 per Month



CIVIC CENTER PERMITS

- Civic Center Rate is Currently \$38/hr. plus \$5/day for Custodial Supplies
- School Facilities Limited to Only Non-Classroom Space
- School Grounds Include, but are not Limited to Playing Fields,
 Athletic Fields, Track and Field Venues, Tennis Courts, and Outdoor Basketball Courts
- Requires a License Agreement With Fees at Fair Market Value if an Admission Fee is Charged or Contributions are Solicited and Net Receipts are not Expended for the Welfare of the Pupils of the School District or for Charitable Purposes



SCHOOL SPONSORED EVENTS

- A "School/District-Sponsored Special Event" Must Have ALL of the Following:
 - Authorized District Employees, District Officials, or the Associated Student Body (ASB):
 - Initiate the Event,
 - Plan the Event,
 - Directly Control and Supervise the Event, and
 - Are Responsible for all Expenses and Liability Associated with the Event
 - o The Host school, or ASB Receives all Proceeds, if any, Generated by the Event
- Activity Must Meet the Requirements of Risk Management and Finance
- There is no Fee, and no Permit or License Agreement Will be Issued
- If 3rd Party Vendors on Site, Must Provide the Certificates of Insurance and any Additional Supporting Documentation for all Vendors.
- Fundraising Events Require Application to the Fundraising Portal



PTA / PTO / BOOSTER EVENTS

- If no Fundraising:
 - Apply for a Request for Facilities Use Application at the Portal:
 Asset Management (laschools.org)
- If Fundraising:
 - Apply for a Request for Facilities Use Application at the Portal, and
 - Make Application at the District's Fundraising Portal:
 LAUSD School Fundraising Program
- PTA / PTO / Boosters Receive License Agreement for Their Use
- Charged no Direct Fee as District Currently Covers the Facility Use Cost



SHORT AND LONG TERM LICENSE AGREEMENTS

- Short Term Limited to 30 Days of Use in a Fiscal Year
- Long Term Agreements Require a Notice of Intent (NOI)
- 62% of the Net Income to the Host School / 38% to the District



FILM PERMITS

- Film Permits are processed and issued through FilmLA
- FilmLA Website: https://my.filmla.com
- 75% of the Net Income to the Host School / 25% to District
- Schools Cannot Request / Require a Film Company to Donate in Order to Secure School Site Approval



REAL ESTATE RECEIPTS BY TYPE



Real Estate Receipts by Type

| Туре | Work Stream | 2019 | 2020 | 2021 | 2022 | 2023 | 2024* |
|----------------------|-----------------|------------------|------------------|---------------------|------------|------------------|------------------|
| Licensing | *Charter | 16,743,294 | 13,212,883 | 11,407,527 | 13,637,116 | 14,667,450 | 14,833,177 |
| | Long Term | 10,355,496 | 9,747,007 | 4,993,187 | 6,757,696 | 9,552,204 | 9,428,571 |
| | Short Term | 2,784,805 | 948,230 | 682,582 | 1,190,708 | 2,514,997 | 2,678,920 |
| | Wellness Center | 291,922 | 269,521 | 217,542 | 199,840 | 419,281 | 211,181 |
| Licensing Tot | al | \$ 30,175,517 | \$ 24,177,641 | \$ 17,300,838 \$ | 21,785,360 | \$ 27,153,932 | \$ 27,151,849 |
| Civic Center | Permits | 3,244,617 | 2,605,228 | (217,885) | 2,305,330 | 1,451,814 | 1,527,781 |
| Civic Center | Total | \$ 3,244,617 | \$ 2,605,228 | \$ (217,885) \$ | 2,305,330 | \$ 1,451,814 | \$ 1,527,781 |
| Grand Total R | eceipts | \$ 33,420,134 | \$ 26,782,869 | \$ 17,082,952 \$ | 24,090,690 | \$ 28,605,746 | \$ 28,679,630 |

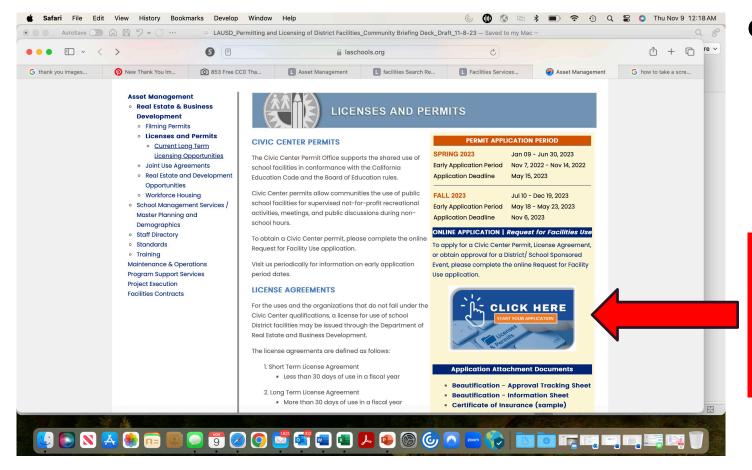
5-Year Net Rent Revenue Generated for Schools and General Fund

| Туре | Work Stream | 2019 | 2020 | 2021 | 2022 | 2023 | 2024* |
|-----------------------|---------------|------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Revenue to | Film 75% | 2,470,788 | 2,304,447 | 2,964,730 | 2,112,555 | 1,513,704 | 870,748 |
| Schools | Licensing 62% | 4,076,791 | 3,035,786 | 367,414 | 1,375,217 | 3,466,212 | 3,890,815 |
| Schools Sub-To | otal | \$ 6,547,578 | \$ 5,340,233 | \$ 3,332,144 | \$ 3,487,772 | \$ 4,979,916 | \$ 4,761,563 |
| | Film 25% | 542,368 | 512,288 | 567,624 | 583,387 | 290,743 | 211,407 |
| Revenue to G | Licensing 38% | 2,970,183 | 1,993,717 | 238,880 | 975,723 | 2,411,801 | 2,981,601 |
| General Fund | Sub-Total | 3,512,551 | 2,506,005 | 806,504 | 1,559,110 | 2,702,544 | 3,193,008 |
| Grand Total Re | evenue | \$ 10,060,130 | \$ 7,846,238 | \$ 4,138,648 | \$ 5,046,882 | \$ 7,682,460 | \$ 7,954,571 |

*Charter Breakdown

| | Work Stream | 2019 | 2020 | 2021 | 2022 | 2023 | 2024* |
|------------------------|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| | After-Hours | 174,476 | (118,355) | 122,004 | 132,095 | 307,149 | 913,588 |
| | Bond Repayment | 186,500 | 373,000 | 186,500 | 186,500 | 186,500 | 186,500 |
| Charter | Over-Allocation | 14,031 | 936,373 | 495,677 | 1,261,501 | 2,506,884 | 2,285,126 |
| Receipts | Pro-Rata | 15,965,621 | 11,585,340 | 10,129,100 | 10,517,486 | 10,537,839 | 10,505,133 |
| | Rent/ Non-prop 39 | 387,683 | 426,150 | 456,401 | 1,657,772 | 1,079,283 | 788,811 |
| | Summer Occupancy | 14,982 | 10,375 | 17,844 | 68,261 | 49,795 | 154,018 |
| Charter Total Receipts | | \$ 16,743,294 | \$ 13,212,883 | \$ 11,407,527 | \$ 13,823,616 | \$ 14,667,450 | \$ 14,833,177 |

FACILITIES USE APPLICATION PROCESS



Go to the Facilities Licenses and Permits Page:

Asset Management (laschools.org)

CLICK HERE TO BEGIN THE APPLICATION PROCESS



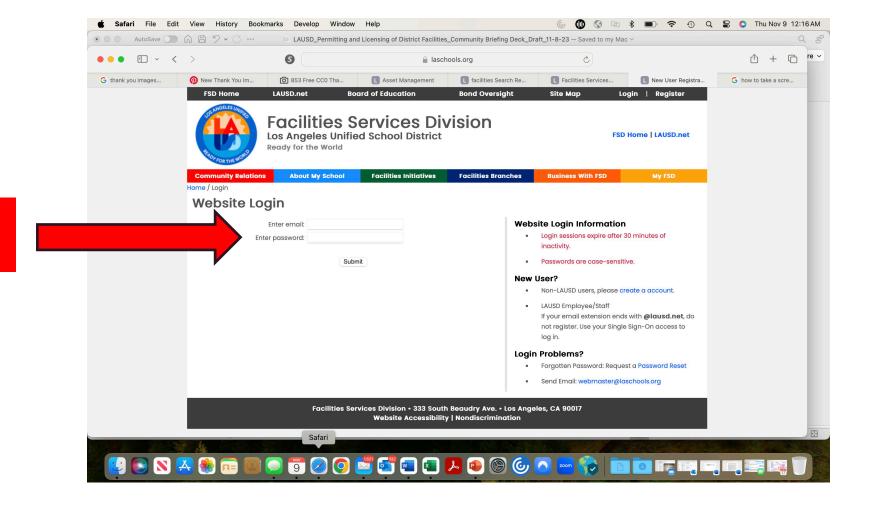
FACILITIES USE APPLICATION PROCESS

Create a User Name and Password

Complete the Application

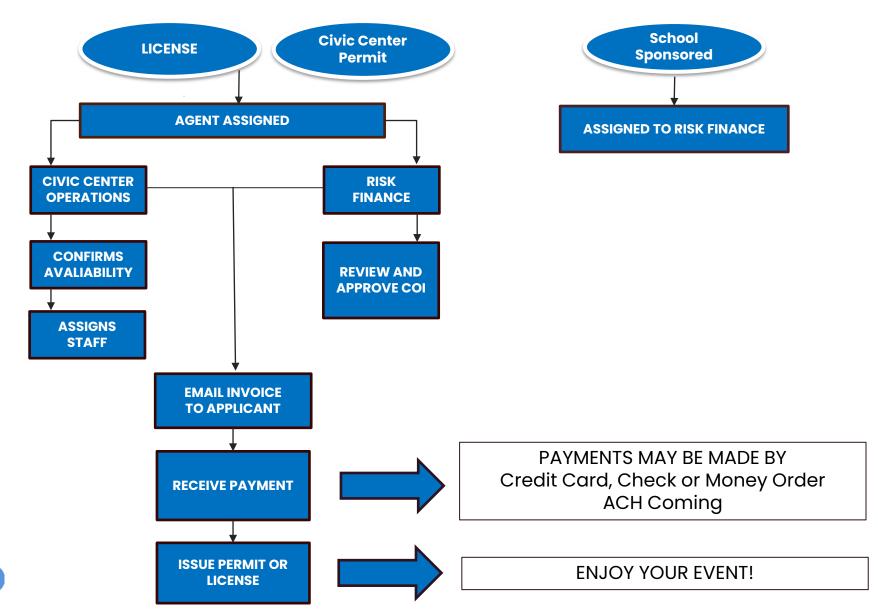
Attach COI's

Submit Application





FACILITIES USE APPLICATION PROCESS





OPPORTUNITIES

- Ability to pay for Permits and Licenses via Automated Clearing House (ACH)
- Improved Communication and Awareness of District Policies Associated with Facility Use
 - Will Help Address the Use of Facilities Without an Agreement or Certificate of Insurance (COI)
- Updating the Fee Structure for Civic Center and Market Rate Agreements
- Review Board Rules and District Bulletins and Policies and Update Where Necessary



RISK MANAGEMENT DIVISION RISK FINANCE AND INSURANCE BRANCH

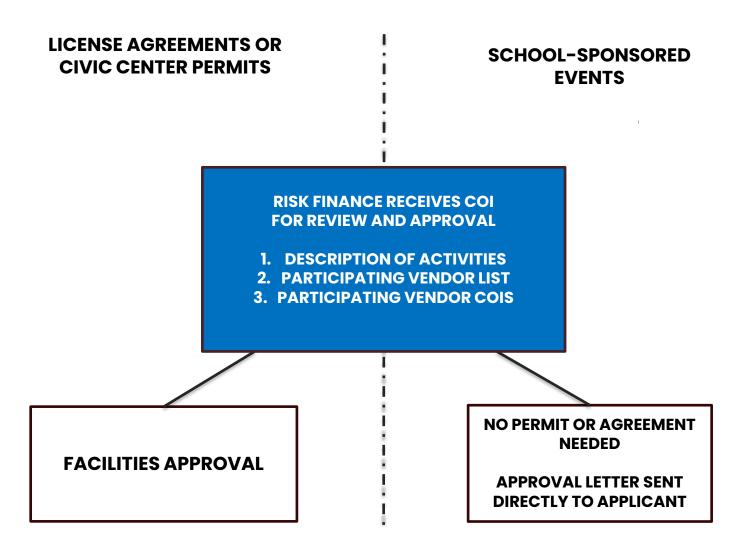
The Risk Management Division oversees the District's insurance programs, including self-insurance.

The Risk Finance and Insurance Branch (Risk Finance) reviews the insurance coverage for the following Facilities Use agreements:

- Civic Center Permits
- License Agreements
- Access Agreements
- Film Permits
- Charter School Agreements



CERTIFICATES OF INSURANCE (COI) REVIEW FLOW CHART





INSURANCE REQUIREMENTS

- The required insurance coverages and limits vary by type of use and activity.
 - Commercial General Liability
 - Commercial Auto Policy
 - Workers' Compensation
- A comprehensive list of insurance requirements can be found at https://specialevents.lausd.net.
- The certificate holder and additional insured endorsement must be listed exactly as follows:

LOS ANGELES UNIFIED SCHOOL DISTRICT & THE BOARD OF EDUCATION
OF THE CITY OF LOS ANGELES
333 S. Beaudry Ave., 28th Floor, Los Angeles, CA 90017



REQUIREMENTS OF THE COI FORM

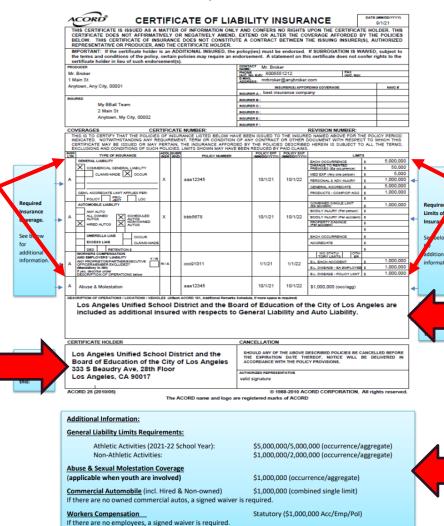
Civic Center Sample Certificate of Insurance

Los Angeles Unified School District

Ensure Required Coverages are Provided

Certificate Holder Must Say: Los Angeles Unified School District and the Board of Education of the City of Los Angeles 333 S. Beaudry Ave., 28th Floor Los Angeles, CA 90017





Ensure Required Limits are Provided

Additional Insured Must Say: Los Angeles Unified School District and the Board of Education of the City of Los Angeles are included as additional insured with respects to **General Liability and Auto Policy**

Additional Information

CONTACT INFORMATION AND REFERENCES

Email:

facilities-use@lausd.net

Facilities Use Portal:

<u>Asset Management</u> (laschools.org)

Guide to Facility Use Application:

<u>Guide to Online Facility User Request</u>

<u>Form</u>

Real Estate & Business Development (213) 241-6900

Risk Finance

Risk Finance and Insurance Services riskfinance@lausd.net

Website Registration and Log In Guide:

FSD-Website-Registration-and-Login-Guide



QUESTIONS?

